

REP SHEET

Name [REDACTED]
Job Title [REDACTED] - Field Sales: High Tech
Company [REDACTED]
Phone [REDACTED]
Email [REDACTED]@gmail.com
LinkedIn linkedin.com/in/[REDACTED]

**Rep Sheet.**

2025 Numbers of:
Top 5%

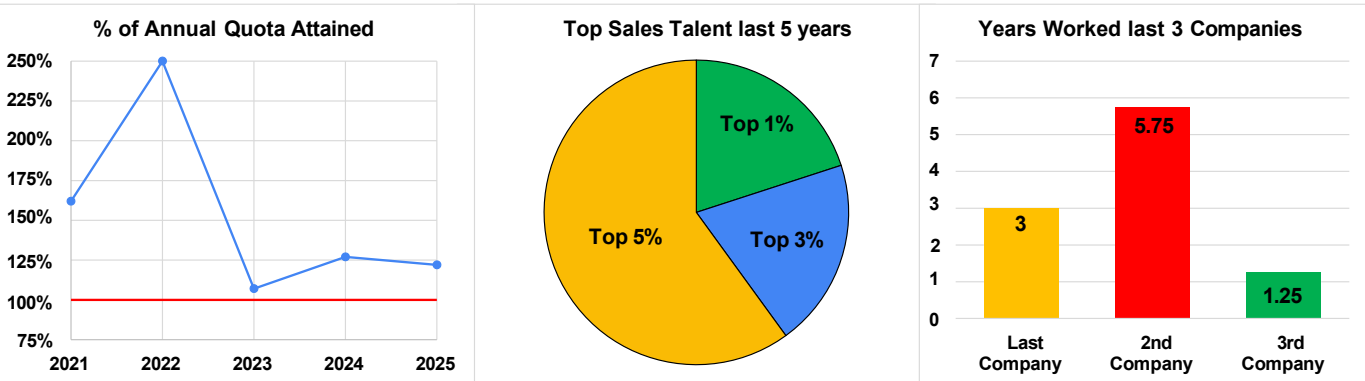


 **Black Tiger** = Top 5% Talent
 **Gold Tiger** = Top 15% Talent
 **White Tiger** = Top 25% Talent
Ranking based on:
1) Annual Numbers on Sales Resume
2) President Clubs / Awards / Promotions
3) Length of Jobs / Quality of Companies

Objective To obtain:	Position Wanted Enterprise Sales Mgr	Industry Tech	Company Size C round to Public	Location (City, State or Area) [REDACTED]
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Years		Years		Years	
9	TOTAL Sales Experience	9	"Closing" Experience	9	Software
					Hardware
6	OUTSIDE	8	Hunter		SaaS
3	INSIDE	1	Farmer		CyberSecurity
					Big Data / Analytics
9	Total (Carrying Quota)		VP or above (people)		Artificial Intelligence / Machine Learning
8	Enterprise (Global 2000)		Director (people)		E-commerce
	Mid-Market	8	Manager (people)		FinTech
1	SMB (< 500 employees)	1	Individual Contributor		Other

Number of Companies Worked	3.3 Years Average	Why Left Each Company? (brief reason)
1 Company last year	3 Last Company: [REDACTED]	Downsized on [REDACTED]
1 Company last 3 years	5.8 2nd Company: [REDACTED]	Recruited out with raise / more responsibility
2 Companies last 5 years	1.3 3rd Company: [REDACTED]	Wanted to get into a [REDACTED]



\$M	Annual			President Club	Top Talent	Promotion	Achievements / Big Wins (Company \$K)
	% of Quota	Attained	Quota				
Last 3 yr ave	119%	37	31	Top 5%		1	100%+ annual quota: 3 of last 3 years
Last 5 yr ave	168%	62	37	Top 3.8%		2	100%+ annual quota: 5 of last 5 years
2025	122%	43	35	NA	Top 5%		Appointed to lead ██████ programs
2024	127%	38	30	NA	Top 5%	1	Promoted to Sr Manager - Field Sales
2023	107%	29	27	NA	Top 5%		Accelerated deal closure timelines by 25%
2022	250%	145	58	NA	Top 1%	1	Landmark \$███M deal (one of largest in history)
2021	162%	58	36	NA	Top 3%		Closed first 3 cloud subscription structured deals
Year of Graduation	Degree?	Degree	Major	D1,D2,D3 Athlete	College		My DocuSign certifies Rep Sheet as accurate Signed by: ████████████████████ 10/3/2025 561A766D9FE44A6...
2026	In-Progress	MBA	Business		████████████████████		
2016	Yes	BA	Public Admin		████████████████████		
REP SHEET: One-page, Numerical, Standardized & Certified							

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