

<p>REP SHEET</p> <p>Name _____</p> <p>Job Title _____</p> <p>Company _____</p> <p>Phone _____</p> <p>Email _____</p> <p>LinkedIn _____</p>		<p>Rep Sheet</p> <p>Numbers of:</p> <p>2021</p>		<p>GOLD = Top 5% Talent</p> <p>SILVER = Top 15% Talent</p> <p>BRONZE = Top 25% Talent</p> <p>Gold based on:</p> <p>1) Annual Numbers on Sales Resume</p> <p>2) President Clubs / Awards / Promotions</p> <p>3) Length of Jobs / Quality of Companies</p>			
Objective		Position Wanted	Industry	Company Size	Location (City, State or Area)		
To obtain: _____							
Years		Years		Years			
0 TOTAL Sales Experience		0 "Closing" Experience		0 Software			
0 OUTSIDE		0 Hunter		0 Hardware			
0 INSIDE		0 Farmer		0 SaaS			
0 Total (Carrying Quota)		0 VP or above (people)		0 CyberSecurity			
0 Enterprise (Global 2000)		0 Director (people)		0 Big Data / Analytics			
0 Mid-Market		0 Manager (people)		0 Artificial Intelligence / Machine Learning			
0 SMB (< 500 employees)		0 Individual Contributor		0 E-commerce			
0		0		0 FinTech			
0		0		0 Other			
Number of Companies Worked		Years Average		Why Left Each Company? (brief reason)			
_____ Company last 3 years		0.0 Currently: ?		_____			
_____ Companies last 5 years		0.0 Last Company: ?		_____			
_____ Companies last 10 years		0.0 3rd Company: ?		_____			
_____		0.0 4th Company: ?		_____			
_____		0.0 5th Company: ?		_____			
\$M	Annual			President Club	Top Talent	Promotion	Achievements
	% of Quota	Attained	Quota				
Last 3 yr ave	100%	1.00	1.00	0%	Top ?%	0	100%+ annual quota ? of last 3 years
Last 5 yr ave	100%	1.00	1.00	0%	Top ?%	0	100%+ annual quota ? of last 5 years
Last 10 yr ave	100%	1.00	1.00	0%	Top ?%	0	100%+ of annual quota ? of last 10 years
2020	100%	1.00	1.00	Yes or No	Top ?%		<p>President Clubs last 10 Years</p>
2019	100%	1.00	1.00	Yes or No	Top ?%		
2018	100%	1.00	1.00	Yes or No	Top ?%		
2017	100%	1.00	1.00	Yes or No	Top ?%		
2016	100%	1.00	1.00	Yes or No	Top ?%		
2015	100%	1.00	1.00	Yes or No	Top ?%		<p>% of Annual Quota Attained</p>
2014	100%	1.00	1.00	Yes or No	Top ?%		
2013	100%	1.00	1.00	Yes or No	Top ?%		
2012	100%	1.00	1.00	Yes or No	Top ?%		
2011	100%	1.00	1.00	Yes or No	Top ?%		
Year of Graduation	4 Year Degree?	Degree	Major	D1,D2,D3 Athlete	College	My DocuSign certifies Rep Sheet as accurate	
						DocuSigned by: FirstName LastName 3/30/21	

REP SHEET by Champion Recruiting: #1 in Tech Sales Recruiting in U.S.