



Questions

Answers

Cost Drivers

Cost variables - sub framing etc. How the cost of the high density compares to medium density?	Varies on layout, but good budget is _____ Medium density \$12, Low density (Hardie) \$9 but fabrication required
---	--

Question on First Priorities in Picking Façade Products

aesthetic and cost non combustible construction	Thank you, see chart presented. Ceraclad and all sub components are non combustible
--	--

Top Issues

Availability of costing information during the design stage, for budget -conscious projects. Proprietary solutions that exclude competitive Bidding.	Call Blair, and we will get installer involved Competitive bidding on labour available, Competitive materials: Nichiha.
---	--

Response to Chart on Product Positioning

Bricks depends on whether it is real bricks or panels. I have no experience with AL 13 but I feel like its first cost is over represented.	Thank you Thank you
What about low density FRC makes it more complex to install than medium density FRC?	Fabrication, must protect all edges from water, cuts are not precise.



How do you think about Aesthetics (eye of the beholder)

<p>Colour and texture I think of colour and layout, not aesthetics so much. Layout colour and texture layout and texture Should have said texture, not aesthetics.</p>	<p>Thank you</p>
--	------------------

Technical

<p>Detailing around wall / roof junctions and multiple junctions. How permanent is the "permanent" coating? What about low density FRC makes it more complex to install than medium density FRC?</p>	<p>Details in BIM on website Similar to automotive paints; UV fade >30 years, properly installed and chosen based on texture finish rugged, even for dark colours; anti graffiti Low and High density panels are flat sheets, require fabrication and subsystem attachment components. Ceraclad is a system with vent strips, self aligning clips and prefab corners.</p>
---	--

Other

<p>Blair can you talk about the densities Low Medium and High in actual density No.s Do you have certified installers? Does Ceraclad do the prefabricated wall systems themselves? Do you know of any prefabricated residential projects done with this material in Ontario or Canada? Hello Blair _ My biggest challenge is ensuring Designers selections are full coordinated with documents.</p>	<p>Bit of an apples and oranges: Ceraclad has holes through the side of the panel, making it better to sustain water and ice, so density material part of panel is between the low and high panels. Low density published at 88 lb/cu ft; high density 110 lb/cu ft. Density is a label, the whole spectrum of strengths is what matters; impact, flexural, freeze thaw. Not needed, installation is simple. Blair knows who to trust though (2) Yes, I will talk to them Talk to Blair: specs, details, drawing review, make it easy.</p>
--	---



FRC and accessories, landed	\$ 10	Japan
Shipping in Canada	\$ 2	Canada
Façade Install	\$ 13	Canada
Subtotal	\$ 25	
Subgirt	\$ 3	Canada
Insulation	\$ 3	Canada
Subsystem Install incl equipment	\$ 8	Canada
Engineering	\$ 2	Canada
Weather barrier	\$ 1	Elsewh ere
Total	\$ 42	
Canada	\$ 31	74%