

# **INVESTMENT OPPORTUNITY**

consultants by the shareholders of **ANDWATER TREATMENT**,

The proposed transaction contemplates the selling of shares in the Social Capital of the company, where the entrepreneur will remain on the lead of the business.

This technology is **UNPRECEDENTED AND DISR** the capacity to act throughout the whole process o type of liquid is present. From the most polluted w slurry, to its mineralization to a high degree of qual efficient way and there is nothing like it in results

IVE, seeing that it has ating water, where any to those derived from the SYSTEM acts in an analysis in the market.



GENERAL OVERVIEW OF THE SEGMENT

Water is the basis of all life on our planet, and it has become a good that is scarcer and more costly.





## GENERAL OVERVIEW OF THE SEGMENT

Parallel to the constant search for new sources of water, the big question raised is how to treat it correctly, so that not only can it be reused for watering plants, cleaning floors, etc., but also be used in processesses that require a high degree of potability.

The solutions available for sanitation and water treatment, are complex, costly and with processesses that lack innovation.





# HISTORY OF THE BUSINESS/COMPANY

The origins of this water related industry, stem from the entrepreneur's experience from owning a company that has, for over 15 years, manufactured machines for the most varied segments and formats of equipments.

From the ascertainment that water is a universal good, which is scarce, with little technology employed in its treatment, and that when well treated can bring benefits to all, it is also true that when not correctly treated, the exact opposite can happen, such as the breeding of insects, propagation of diseases and degradation of the environment. In this manner, it has been decided to invest greatly in P&D in this segment, since 2015.

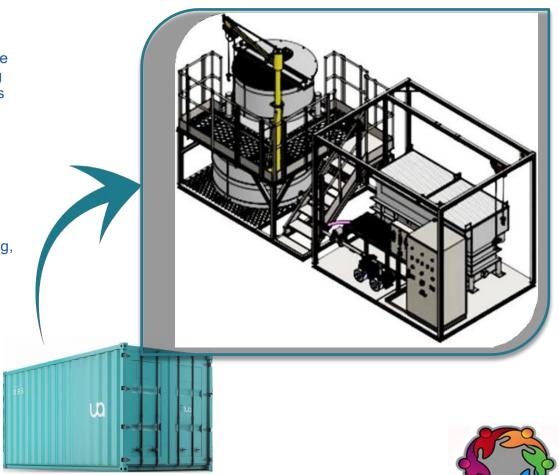
The result is an unprecedented SYSTEM, already tested in laboratories and clients, with groundbreaking results for all parties involved.

The first productive unit for the manufacturing of equipments that make up the SYSTEM is initiating its operations.



### DIFFERENTIALS OF THE SYSTEM

- Through electrocoagulation, the system treats the contaminated water within its chambers, altering its structures, which are then clustered into flakes whose densities are smaller than that of water.
- With no chemical products and no filters, the SYSTEM processes water in real time.
- Unprecedented technique, innovative and disruptive, with verified results..
- The development of the project, its manufacturing, installation and operation of the SYSTEM are completely proprietary.
- Simple and easy installation, with low levels of energy consumption.
- Takes up a small space.
- Electronic system of pulses that breaks down the molecules, making them lighter than water.



### **GENERAL OVERVIEW OF THE SYSTEM**



Does not use polymers or heavy chemical products.



Oxidoreduction of chemicals present in the effluent.



Total diminution of solids (TDS).



Precipitation of heavy metals.







Reduction of Nitrites, Nitrates and Phosphates.





<sup>\*</sup> BOD (Biochemical Oxygen Demand - Amount of oxygen that the biological processes need to breakdown organic matter.

\*\* COD (Chemical Oxygen Demand) - Amount of oxygen that chemical processes need to breakdown organic matter.

### SOCIO-ENVIRONMENTAL ASPECTS

Any activity, company or product that involves socio-environmental aspects which are positive, already present, for themselves, a competitive advantage.

In this company's case, this aspect is even more relevant, as it contributes in an effective manner to the problem of water shortage. Besides that, it also removes residues from the environment that are points of disease outbreaks, are harmful to human beings, the soil, flora and fauna.



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# COVERAGE PERSPECTIVES OF THE BUSINESS



The technology employed in the development of the SYSTEM, enables its utilization in various types of segments of markets/companies, in accordance with the finality to which it is destined.



As the manufacturing of the SYSTEM is vertical, it does not rely on third parties, which allows its expansion to be as swift as possible.

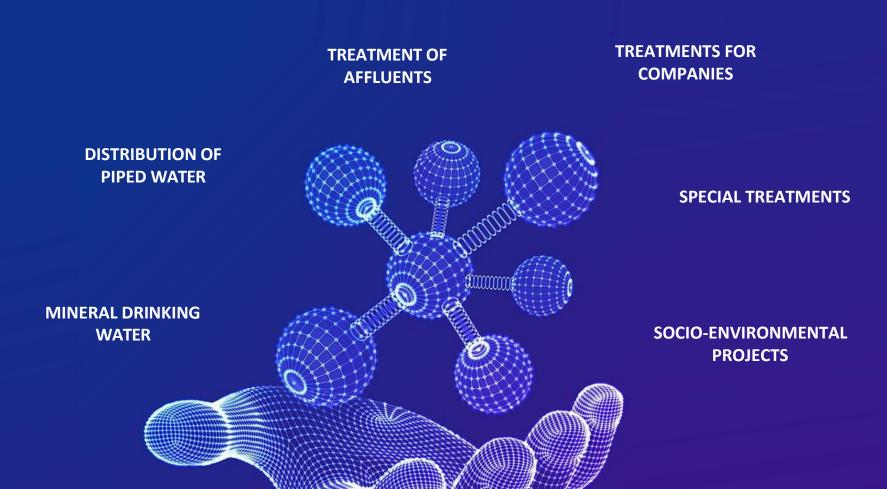


THE BUSINESS IS STRUCTURED OVER 6
VERTICALS, which may be inside the
company itself, or even become a new
business due to its specificities or the
proportion it may take.



Next, we present the Vertical perspectives, their characteristics and potentials.

### **VERTICALS TO BE CONSIDERED**





### TREATMENT OF AFFLUENTS

THROUGH THE MODULE DENOMINATED OXY ELECTRO, THERE IS THE POSSIBILITY TO TREAT WATER IN ITS MOST DIVERSE STAGES OF QUALITY:

- Contaminated effluents (Riverwater)
- Sewage (water with organic detritus)
- Slurry



Using the SYSTEM in the process of pre-treating ETE's, there is the reduction of tanks for water treatment. This way, it is possible to significantly increase the installed capacity of the ETE's.

At the end of the process, the equipment aids in the reduction of the Nitrite indicators, Nitrate and Phosphate, enhancing the unit's performance.

Another important point is that the SYSTEM can participate directly in the **RECOVERY OF DEGRADED AREAS**, such as Rivers, Lakes, Lagoons, etc.

The whole SYSTEM will be in a 40' container (external size of 12.192 X 2.438 X 2.590 m - W X B X H).

The processing capacity in the treatment of effluents is of 5,5 litres per second (20m3/h) per module.



# DISTRIBUTION OF PIPED WATER







# TREATMENTS FOR COMPANIES

Any activity today, mainly in the industrial area, has strict regulations when it comes to the disposal of solids and liquids in the environment.

This is a very large market with many opportunities to install a SYSTEM that possesses many advantages when compared to the current options: cost, easily implemented, quality of the water treated, etc.



Possibilities of retro-feeding the system with water that has already been treated, reuse it, dispose of it with respect towards the environment or even to generate energy.

There are several possibilities of adjustments for the SYSTEM, depending on what type of product the company manufactures, with emphasis on the segments of food production, cosmetics, chemicals, electronics, etc.

# SPECIAL TREATMENTS

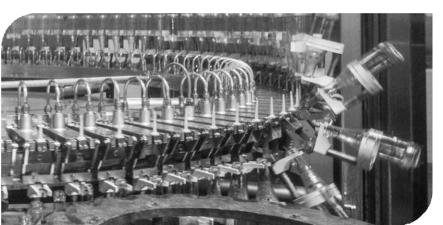
In the universe of water treatment and purification, there is a segment that uses the liquid as raw material for its products, and in general, possesses rules and norms that are very strict for using it in its manufacturing process. In these cases, the SYSTEM can also be adjusted in accordance to the needs and specifications determined by the clients.

#### THE FOLLOWING SEGMENTS ARE NOTEWORTHY:

BEVERAGE INDUSTRIES

COSMETICS

PHARMACEUTICAL LABORATORIES







Other segments where the purity of the water is fundamental are those directly connected to the health sector, such as hospitals, analysis laboratories, research institutes, etc,that will also be able to have their specifications met. It is important to highlight that the process can attain purity levels of 100%, which means having Water that is completely free of bacterias.

### MINERAL DRINKINGWATER

THIS PROCESS ALLOWS THE SEPARATION OF SUBSTANCES THROUGH A COMBINATION OF BIOLOGICAL MEMBRANES OF HIGH PERFORMANCE

- This process allows the mineralization of water, adjusting its pH in an adequate manner to supply mineral water of the highest quality for consumption.
  - Takes up a small area of space.
- "Plug and play" system, quickly installed.
- Does not utilize polymers or other heavy chemical products.

In this process, there are different options to act in the market:

- Commercialize the SYSTEM to companies that already act in the segment by charging royalties.

- Creating a personal business ofmineral water:

Bottling

Distribution to retail

Distribution for homes/companies/
representatives.

 Establishing partnerships with companies that detain the brands or the logistics to sell the product.



### ACTIONS / PROJECTS SOCIO-ENVIRONMENT AL

GIVEN THE RELEVANCE AND SOCIO-ENVIRONMENTAL COVERAGE OF WATER AND ITS RESPECTIVE TREATMENTS, THE COMPANY ENVISIONS ACTING IN SEGMENTS OF SOCIETY THAT REQUIRE HELP, BY TAKING THE FOLLOWING STANCES:

Installing/subsidizing SYSTEMS for social organizations that are reliable and serious in their actions.

Donate or subsidize products for organizations or communities that are underprivileged. In this case, there may also be a partnership with client companies for a joint action.

Install the SYSTEM in determined regions that suffer with decomposing materials, such as slurry, open untreated sewer, for the treatment of effluents for example.

Study ways/projects in which the SYSTEM, not only helps the environment, but also becomes a means of survival by providing jobs for those in need and who may benefit from it.

Create/participate in incentive programs for the preservation of the environment.

Establish courses and programs that are educational and that have the environment as their main focus.



### **INVESTMENT**

Assembling of the factory machine	USD xxx mm
Manufacturing of 250 SYSTEMS	USD xxx mm
Structuring/Maintenance	USD xxx mm
Intellectual property and P&D, throughout the whole of the development phase of the SYSTEM (cash out)	USD xxx mm
TOTAL INVESTMENT	USD xxx MM

#### **PROJECTED DATA**

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Number of Machines Installed	300	900	1800	2700	3600
Net Revenue (millions USD)	48,4	196,2	486,4	765,4	1060,9



THE COMPANY ALREADY
POSSESSES THE CONDITIONS TO
GROW ORGANICALLY, HOWEVER
THERE IS THE "TIME TO MARKET"
FACTOR TO QUICKLY TAKE OVER
THE MARKETS.

VERTICALS CAN BE PLACEMENT MEANS FOR EACH TYPE OF SYSTEM OR THEY CAN BECOME INDEPENDENT BUSINESSES. IN THIS CASE, EACH COMPANY/BUSINESS CAN BE MADE UP OF THE GROUP ITSELF, OR HAVEPARTNERSHIPS WITH THOSE THAT ALREADY ACT IN THE SEGMENT.

THERE ARE QUESTIONS OF LEGAL INCENTIVES OR EVEN SUBSIDIZED RESOURCES IN EACH COUNTRY OR REGION, WHOSE BENEFITS HAVE NOT BEEN INCLUDED/CONSIDERED HERE.





# SHORT AND MID-TERM VIEW

The vision of the Company is that after the input here foreseen is achieved, in a relatively short period of time, one will be able to expand operations to practically all continents, given how important Water and Sanitation is.

Due to that, a strong, supportive structure has been foreseen, so that the company's vision and human, financial and P&D resources are consistent with that.

One must also take into consideration that in the short term, the company will be taken public, with an IPO, either in Brazil or abroad.





