

MEDICAL SUBSTANCE ABUSE WITHDRAWAL MANAGEMENT

Averages a 35%+ profit margin

No Upfront Costs

Impacts Your Community



MDR's™ Medical Substance Abuse Withdrawal Management solution is an inpatient medical service (3 day average length of stay) providing withdrawal management for voluntary patients whose benefits covering this service have been verified.

Non-emergency patients call an 800 number, are screened by our Partner's staff for medical necessity criteria and payment benefits, and come in for treatment by scheduled appointment. These are medical patients on a medical floor and reimbursed at a medical rate. Discharge planning, by our Partner's staff, assists the patients entering into appropriate aftercare programs and services for follow up.

SERVICE OVERVIEW:

- Options include a complete turnkey operation with no capital investment, renovations or upfront costs, a Quick start program or a licensing contract
- Customizes service by selecting from our menu including a wide variety of support services.
- All patients are voluntary admissions, pre-screened for medical necessity and reimbursement.
- Hires 2-4 FTE's (depending on need) who work onsite in an office at the hospital including a Continuum of Care Coordinator and Area Manager.
- Provides client hospitals with Best Practices™, protocols, training, patient screening, coordination of admissions, discharge planning, community outreach, and on-site employees conducting daily rounds, being available as a resource for nurses and physicians, and advocating for the continuum of care.
- Hospital utilizes existing overhead including attending physicians, nursing staff and available hospital beds to deliver care, with no need for additional staff.
- Provides post stabilization—patients are given a discharge plan and referred to their next phase of treatment such as rehabilitation and counseling.
- Designates a primary admitting physician with back-up. This Attending Physician is an Internal Medicine or Family Practice physician, not a Psychiatrist.

Highlights:

- *Average service generates 28 patients a month and \$655,000 of annual positive cash flow.*
- *No capital investment & no renovations*
- *Provides complete turn-key operation*
- *Utilizes existing overhead*
- *Initiates the continuum of care for ongoing recovery*



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