



## How to Demonstrate a Versa Spray Tan:

1. Take the customer to the Versa Spa booth.
2. Explain to the customer they will want to get fully undressed before starting the Versa Spa.
3. Show the customer the shower cap, and explain they will want to place it on their head to prevent the product from getting in their hair. This should be the first thing they do after getting undressed.
4. Next, show the customer the barrier cream, and explain how to apply the cream to their skin. They will want to put the cream all over their hands (do not go past the wrist) and all over their feet (do not go past the ankles).
5. Next show the customer the sensor located inside of the Versa Booth. When the bed is set and ready to use the sensor will be lit up green. The customer just needs to hold their hand over this sensor for the Versa to begin.
6. The customer will stand in position 1 facing the nozzles with their arms in an upside down U shape with their fingers spread out.
7. The next position, position 2, they will face right and make a Z shape with their arms. The left arm will be facing towards their back with their palm up, so their left side is exposed to the nozzles. Right arm will be up and bent with palm down, so the inside of the arm is exposed to the nozzle.
8. The next position, position 3, they will face left and make the same Z shape as position 2, but reversed. The right arm will be facing towards their back with their palm up, so their right side is exposed to the nozzles. Left arm will be up and bent with palm down, so the inside of the arm is exposed to the nozzle.
9. The final position the customer will face toward the back of the booth and do the U shape with their arms like they did in the first position, but explain to them they must face their palms face down by bending their wrists.
10. The booth will then do 2 dry passes with the customer in the same position, then they will face toward the nozzles for 2 more dry passes.
11. Have the customer exit the booth take the shower cap off with a paper towel avoiding any solution getting on the palms of their hands. Throw the cap away in the garbage.
12. The customer will then use the towel in the room to wipe off any excess Versa solution left on their skin. The best practice would be to start at the feet and work their way up with the towel in an upwards circular motion.
13. Once the customer is all dried off they can put their clothes back on, and make sure they know to not shower for about 4 hours for the maximum tan.