

<p>Overview</p>	<p>The Association for Corporate Growth Toronto Chapter (ACG Toronto) is proud to present our 22nd Annual Capital Connection Conference on November 11 & 12, 2024</p> <p>Canada’s largest and most prominent debt and equity marketplace will host mid-market company executives, business owners, intermediaries, and service providers along with influential executives from Canadian and U.S. private equity firms, banks, and specialty financial institutions.</p> <p><u>November 11th</u></p> <p>Opening Dinner – The Carlu, 5:30 pm – 10.00 pm</p> <ul style="list-style-type: none"> Guest Speaker - Larry Mestel, Founder & CEO – Primary Wave <p><u>November 12th</u></p> <p>Capital Connection conference – Beanfield Centre 8:30 am – 4:30 pm</p> <p>DealSource North conference – Beanfield Centre, Ballroom B, 8:30 am – 4:00 pm</p> <p>Trade Show, Beanfield Centre, Ballroom B – 8:30 am – 4:00pm</p> <p><i>DealSource North connects Private Equity, Family Offices and Capital providers with Investment Banks and M&A Advisory organizations. The format focuses on pre-scheduled business development meetings to discuss deal-flow opportunities in the North American mid-market investment sector.</i></p>
<p>Co-Chairs</p>	<p>Yong Kwon, Partner, Investment Banking – Fort Capital Stephanie Mooney, VP Recognition Fund - Trivest Partners</p>
<p>Committee</p>	<p>Kristin Shearer, Northleaf Capital Partners Jake Bullen, Cassels Michael Bowman - Northleaf Capital Partners Michael Rudanycz - SLC Management Sun Life Assurance Company of Canada Mistine Lauzon – CIBC Capital Markets Myron Mallia-Dare – Miller Thomson Tori Buffery – Nicola Wealth Umair Khan – BDO Evan Bennitt – CIBC Joseph Lo – Sagard Private Equity Logan Philp – KPMG</p>
<p>CONFERENCE THEME</p>	<p>Pursuing Growth Opportunities While Navigating Complex Risks</p>
<p>7:30 – 8:30 a.m. Room: Exhibit Hall</p>	<p>Tradeshow opens, light breakfast</p>
<p>Welcome Remarks 8:30 – 8:45 a.m. Room: Pre-function D</p>	<p>Committee Co-Chairs</p>

<p>Opening Keynote 8:50 – 9:30 a.m.</p> <p>Room: Pre-function D</p>	<p>BAIN & COMPANY – GLOBAL PE REPORT Moderator: Joseph Lo – Partner, Sagard Private Equity Sponsor: Sagard Private Equity</p> <p>Speaker: John Windover - Senior Partner, Bain & Company</p> <p>TOPIC OVERVIEW <i>Has private equity dealmaking finally bottomed out? Based on data, the answer would be a tentative yes—though we’ve yet to see anything resembling a “normal” pace of investments and exits. The industry’s precipitous decline in deal count over the past two years leveled off in early 2024, and buyout funds globally are now on track to finish the year up a bit from 2023’s count total. While exits also appear to have arrested their freefall, activity has landed at a very low level. And as limited partners (LPs) wait for distributions to pick up, most funds are still struggling to raise fresh capital. Given that 2024 deal value will likely approach that of the buoyant years preceding 2021’s anomalous post pandemic spike, it’s tempting to assume that normal isn’t so far off. But activity relative to the mountain of dry powder available remains stunted by historical standards. For comparison, 2024 deal value is on track to roughly match 2018’s total, yet there is more than 1.5 times as much buyout dry powder today as there was back then.</i></p>
<p>Keynote Session 1 9:35 – 10:20 a.m.</p> <p>Room: Pre-function D</p>	<p>TRENDS IN PRIVATE EQUITY Moderator: Giancarlo Di Zazzo Managing Director and National Structuring Leader - Sponsor Finance, BMO Sponsor: BMO</p> <p>Speakers: Steve Faraone - Managing Partner, Peloton Capital Mgmt. Eric Berke - Managing Partner, TorQuest Partners Lisa Melchior – Founder & Managing Partner, VERTU Capital Mitch Green – Managing Director, Clairvest</p> <p>TOPIC OVERVIEW <i>While PE-backed M&A activity levels have shown signs of a rebound in recent quarters, the backdrop within which we operate remains dynamic. Post-COVID supply chain dislocation has started to normalize, inflation concerns have subsided, and interest rates are declining, but macroeconomic uncertainty persists. While most PE funds are both actively seeking new investment opportunities while employing strategies to realize on longer-held assets, they are doing so in an environment of enhanced due diligence, where deals take longer to complete, and a valuation gap persists between buyers and sellers. Join us for a thought-provoking conversation with four Canadian Private Equity leaders as they reflect on their navigation of an increasingly complex environment and the strategies, they are employing to generate value to drive future growth and success.</i></p>
<p>Break/Tradeshow - 10:25 – 10:55 a.m. Room: Exhibit hall</p>	

<p>Breakout session 1A 11:00 – 11:40 a.m.</p> <p>Room: 201BC</p>	<p>MANAGING CYBER-RISK Moderator: Seyed Hejazi, Partner, MNP Digital Service Sponsor: MNP Canada</p> <p>Speakers: J Paul Haynes - President & COO, eSentire John Antonecchia - Vice President - M&A and Risk Management Practice, BFL Canada Atul Ojha – Partner, North America Cyber Engineering Leader, RSM Canada</p>
<p>Breakout session 1B 11:00 – 11:40 a.m.</p> <p>Room: 202 AB</p>	<p>DEAL GENERATION & BUSINESS DEVELOPMENT Moderator: Ruby Williams - Partner M&A Advisory, Deloitte Canada Sponsor: Deloitte</p> <p>Speakers: Alex Bronstein - VP Business Development, DW Healthcare Brandon Beadow - Director, Mid-Market Mergers & Acquisitions, RBC Joshua Share – Vice President, Strategy and Corporate Development, George Weston Limited</p>
<p>Lunch - 11:45 a.m. – 12:45 p.m. Room: Pre-function C and Exhibit hall</p>	
<p>Keynote Session 2 12:50– 1:35 p.m.</p> <p>Room: Pre-function D</p>	<p>PRIVATE CAPITAL INVESTMENT IN SPORTS, MEDIA & ENTERTAINMENT INDUSTRIES Moderator: Simon Houpt, Business Reporter - GLOBE & MAIL Sponsor: GLOBE & MAIL</p> <p>Speakers: Graeme Rouston - Executive Chairman and Owner, Rouston Capital Teresa Resch - President WNBA Toronto, Kilmer Sports Sean Cohan – President, Bell Media</p> <p>TOPIC OVERVIEW After years of a stable status quo, the Toronto sports and entertainment ecosystem is suddenly in a state of fascinating flux, with the news in September that Rogers Communications is buying out BCE’s share of Maple Leaf Sports and Entertainment. That came on the heels of the announcement in May that Larry Tanenbaum, the paterfamilias of Toronto sports, would be launching the first Canadian-based WNBA team in 2026, which itself came only weeks after the inaugural season of the PWHL that set a series of records for women’s pro hockey in North America. Next April, Canada will get a new women’s professional soccer league. What are the opportunities for private capital in this evolving ecosystem? Hear directly from a change-maker who is leading the WNBA Toronto effort, a serial entrepreneur with a long track record of sports-related investments, and a relative newcomer to the Canadian entertainment landscape who oversees perhaps the most powerful collection of media assets in this country.</p>

<p>Breakout Session 2A 1:40 – 2:20 p.m.</p> <p>Room: 201 BC</p>	<p>PRIVATE CREDIT INVESTMENTS Moderator: Mistine Lauzon - Managing Director Investment Banking, CIBC Sponsor: CIBC</p> <p>Speakers: Stacey Mouadeb - Director Private Equity, Nicola Wealth Mustafa Humayun - Partner, Sagard and Portfolio Manager of Sagard Credit Allie Bradford - Managing Director, Americas Leveraged Finance, CPP Investments</p> <p>TOPIC OVERVIEW <i>A panel discussion on the dynamic and rapidly evolving Private Credit market. Private Credit is the fastest-growing asset class, with total global assets under management (AUM) reaching an impressive US\$1.7 trillion. It attracts a diverse range of investors, including pension funds, insurance companies, and sovereign wealth funds, who are drawn by its attractive risk-adjusted returns. Historically, Private Credit has outperformed traditional fixed-income investments, offering higher yields and lower volatility compared to other alternatives.</i></p>
<p>Breakout Session 2B 1:40 – 2:20 p.m.</p> <p>Room: 202 AB</p>	<p>FAMILY OFFICE SPONSORS – PARTNERS OR COMPETITORS FOR PRIVATE EQUITY Moderator: Gregory Moore - Richter Business Family Office Sponsor: Richter Business Family Office</p> <p>Speakers: Jacoline Loewen – Director, High Net Worth Relationships, Burgundy Asset Management Jeff Rosenthal – Managing Partner and Co-Founder, Imperial Capital Group Ltd. Jeffrey McCain – Founder, Woodward Capital</p> <p>TOPIC OVERVIEW <i>This panel will explore the evolving dynamics between family offices and private equity (PE) firms. As Single and Multi-family Offices increasingly engage in direct investments, they are becoming significant players in the investment landscape, sometimes competing with PE firms for deals. This session will discuss whether SFOs and MFOs are emerging as competitors, seeking similar returns and deal opportunities, or whether they can be strategic partners to PE firms, offering unique value through their patient capital, long-term perspectives, and entrepreneurial insights. The discussion will delve into the advantages and challenges of collaboration, the potential for co-investment opportunities, and the impact of this trend on the broader investment ecosystem.</i></p>
<p>Break/Tradeshow - 2:20 – 2:50 p.m.</p> <p>Room: Exhibit hall</p>	

<p>Breakout session 3A 2:55 – 3:35 p.m.</p> <p>Room: 201 BC</p>	<p>PRIVATE EQUITY SECONDARIES – A DISCUSSION FROM ALL ANGLES Moderator: Myron Mallia-Dare – Partner, Miller Thomson Sponsor: Miller Thomson</p> <p>Speakers: Kristine Robinson – Director, Secondaries Advisory, PJT Partners Thomas Choi – Managing Director, AltEx Capital Partners Adam Buzanis, Senior Director Private Equity, CAAT Pension Plan</p> <p>TOPIC OVERVIEW <i>The private equity industry has evolved as both an investment asset class and portfolio management tool for LPs and GPs. As a result, understanding the different viewpoints around secondary transactions is crucial for both allocators and GPs. This panel discussion will draw on various perspectives on secondaries transactions from multiple points of view.</i></p>
<p>Breakout session 3B 2:55 – 3:35 p.m.</p> <p>Room: 202 AB</p>	<p>PRIVATE CAPITAL – INVESTING WITH INDIGENOUS PARTNERS Moderator: The Hon. David Lametti, KC & PC – Counsel, Fasken Sponsor: Fasken</p> <p>Speakers: Scott Patles-Richardson – Founder & Senior Advisor – IFS, Indigenous Financial Solutions Thomas Benjoe – Partner, Flowing River Capital David Clarke – Head, Government Affairs, TMX Group Saga Williams – Senior Advisor – FNMPC – First Nations Major Project Coalition</p>
<p>Closing Keynote Session 3:40 – 4:15 p.m.</p> <p>Room: Pre-function D</p>	<p>HOW CAN BUSINESS LEADERS, INVESTORS AND DEAL ADVISORS MANAGE – AND LEVERAGE - CHANGE?</p> <p>Moderator: Jason Bullen – Partner, Cassels Brock & Blackwell LLP Sponsor: Cassels Brock & Blackwell LLP</p> <p>Speaker: Hon. Erin O’Toole - President and Managing Director, ADIT North America</p> <p>TOPIC OVERVIEW <i>In a year of numerous global elections, significant geopolitical volatility, and rapid economic and technological developments, how can business leaders, investors and deal advisors manage - and leverage - change?</i></p> <ol style="list-style-type: none"> 1. A year of elections: <i>By the end of 2024, nearly 4 billion people across the globe will have voted in national elections. We will explore the impact on the deal landscape in North America (including changes to legislation and policies in international trade, fiscal policy and foreign investment).</i> 2. Analyzing Canada: a coast-to-coast snapshot.

	<p><i>Canada is facing number of challenges: a recent Economist article notes that since the pandemic, the economies of Canada and the US have “diverged,” with Canada’s national income per head “just 70% of its neighbours in 2025, the lowest for decades.”. We will discuss important developments at the Federal level and for each Province and Territory. Erin will also provide his input on relevant trends for the ACG community - as well as some suggestions for improving the Canadian economy.</i></p> <p>3. Global trend watch: observations to keep on your radar. <i>Erin will address developments (both prominent and subtle) that could impact the global economy and dealmakers in North America.</i></p>
<p>4:30 p.m. – 6:30 p.m. Room: Pre-function C</p>	<p>Closing Reception open to all DealSource North and Capital Connection delegates.</p>