## 23rd Annual Capital Connection & 9th Fall DealSource



# The Association for Corporate Growth Toronto Chapter (ACG Toronto) is proud to present the 23<sup>rd</sup> Annual Capital Connection Conference on November 17 & 18, 2025

Canada's largest and most prominent debt and equity marketplace will host mid-market company executives, business owners, intermediaries, and service providers along with influential executives from Canadian and U.S. private equity firms, banks, and specialty financial institutions.

#### November 17th

Opening Dinner – The Carlu, 5:30 pm – 10.00 pm

#### November 18th

Capital Connection conference – The Automotive Building (Formally Beanfield Centre) 8:30 am – 4:30 pm

**Fall DealSource North conference** – The Automotive Building (formally the Beanfield Centre), Ballroom B, 8:30 am – 4:00 pm

Trade Show, The Automotive Building (formally the Beanfield Centre), Ballroom B – 8:30 am – 4:00pm

DealSource North connects Private Equity, Family Offices and Capital providers with Investment Banks and M&A Advisory organizations. The format focuses on pre-scheduled business development meetings to discuss deal-flow opportunities in the North American mid-market investment sector.

Co-Chairs	Evan Bennitt - CIBC Commercial Banking				
	Sean Flinn - BFL Canada				
Committee	Yong Kwon - Fort Capital				
	Stephanie Mooney - Trivest Partners				
	Jake Bullen – Cassels Brock & Blackwell LLP				
	Michael Rudanycz - SLC Management   Sun Life Assurance Company of Canada				
	Myron Mallia-Dare – Dentons Tori Buffery – Neuberger Berman Joseph Lo - Sagard Private Equity Canada				
	Giancarlo Di Zazzo - BMO Commercial Bank				
	Steve Blazevic - Raymond James Finance Company of Canada				
	Cameron Vernest - Spearhead Corporate Development				
	Claire Gowdy - Fasken				
	Ali Akbar - Ironbridge Equity Partners				
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Welcome Remarks 8:30 – 8:45 a.m.	Committee Co-Chairs     Evan Bennitt - CIBC Commercial Banking
Location: Pre-function D	Sean Flinn - BFL Canada
Opening Keynote 8:50 – 9:30 a.m. Location: Pre-function D	KEYNOTE PRESENTATION – MACRO-ECONOMIC & BUSINESS FORECAST – TOPIC TBC  Speaker:  • Benjamin Tal, Managing Director and Deputy Chief Economist CIBC Capital Markets Inc.
	Sponsor: KALOS LLP
Keynote Session 1 9:35 – 10:20 a.m. Location: Pre-function D	KEYNOTE PRESENTATION - TRENDS IN PRIVATE EQUITY  Moderator: Giancarlo Di Zazzo – Senior Vice President and Head, BMO Sponsor Finance
	Sponsor: BMO
	Speakers:

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- Andrew Walton Managing Partner, Ironbridge Equity Partners
- Michael Hollend Partner, TorQuest Partners
- Adam Shantz Managing Director, ONCAP Management
- Jennifer Pereira Head of Private Equity, Fengate Asset Management

#### Overview:

Private equity activity in Canada is regaining momentum with signs of renewed investor confidence in recent months. Yet, the environment remains complex and fast evolving.

From rising protectionism and "Buy American/Canadian" policies to shifting global trade dynamics, Canadian businesses — especially mid-market companies — face tough questions about where and how to expand. At the same time, PE firms are navigating longer deal cycles, persistent valuation gaps, and heightened due diligence, all while balancing the dual mandate of deploying capital and realizing returns.

Join us for a dynamic and thought-provoking conversation with four of Canada's leading private equity professionals. They will share insights on how their firms are managing fund transitions and succession planning, tackling the challenges of fundraising in a DPI-driven world, and uncovering new avenues for value creation in an increasingly competitive landscape.

#### Break/Tradeshow - 10:25 - 10:55 a.m.

## Breakout session 1A 11:00 – 11:40 a.m.

## Room: 201AB

#### **KEY LEGAL AND CAPITAL ISSUES IN INDIGENOUS INVESTMENTS**

Moderator: Stuart Randell – Director, Indigenous Equity Investments - MNP Canada

**Sponsor: MNP Canada** 

#### **Speakers:**

- Russ Wenman VP and Head of Execution and Advisory, CDEV Canada Development Investment Corporation
- Jody Anderson VP, Partnerships, Strategy and Public Affairs First Nations Finance Authority
- Thomas Isaac Partner and Chair, Aboriginal Law Group Cassels Brock & Blackwell LLP

#### Overview:

This session will explore the evolving landscape of Indigenous participation in major projects, with a focus on legal frameworks, capital access, and the role of government policy. The panel will examine how Indigenous communities can be empowered as equity partners and leaders in Canada's economic transformation.

## Breakout session 1B 11:00 – 11:40 a.m. Room: 202 BC

#### **DEAL ORIGINATION & BUSINESS DEVELOPMENT**

**Moderator: Cameron Vernest** – Co-founder and CEO of Spearhead Corporate Development



#### **Sponsor: Spearhead Corporate Development**

#### **Speakers:**

- Stephanie Mooney V.P. Recognition Fund, Trivest Partners
- Mike Alberts Principal, Cohere Capital
- Jessica Bald Managing Partner, RB Capital
- Chris Caron Partner M&A Advisory Corporate Development Services,
   Deloitte Canada

#### Overview

This panel brings together business development leaders from diverse segments of the investment and business ecosystem to explore the evolving dynamics of deal origination and business development. Panelists will share insights from their respective vantage points (operating companies, private equity funds, and family offices) highlighting strategies for sourcing opportunities, leveraging technology (including AI), and adapting to today's competitive capital markets.

## Keynote Session 2 12:50–1:35 p.m.

#### **KEYNOTE PRESENTATION -**

#### PRIVATE CAPITAL INVESTMENT IN SPORTS, MEDIA & ENTERTAINMENT INDUSTRIES

Location: Pre-function D

Moderator: Jake Bullen, Partner & Co-Chair of Private Equity, Cassels

**Sponsor: Cassels** 

#### **Speakers:**

- James Johnson Group CEO, Canadian Soccer Business
- Phil King Chief Business Officer, Maple Leaf Sports & Entertainment
- Jeff Harris Partner, Sport Business Advisory & Live Entertainment, Deloitte Canada

## Breakout Session 2A 1:40 – 2:20 p.m.

# HOW TO BUILD A STRONGER CANADA AND EXPAND CANADIAN BUSINESS TO COMPETE GLOBALLY

Room: 201 AB

Moderator: Michael Black, Partner - Richter

**Sponsor: Richter** 

#### **Speakers:**

- Jon Shell Chair, Social Capital Partners
- Brice Scheschuk Managing Partner, GLOBALIVE
- Larry Stevenson Managing Director, Clearspring Capital Partners

#### Overview

Canada's competitiveness challenge is also its greatest opportunity. We have capital, creativity, and credibility — but we have not yet converted that into global scale, productivity or staying power.

This session is not about what government should fix, it is about what we can build. We have an execution challenge that we must overcome. We are competing for the future and need to discuss how we can close the competitiveness gap. We will focus

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	on how investors, founders, and advisors can turn Canadian mid-market strength into global competitiveness — how to make our businesses stronger, faster, and more ambitious.		
Breakout Session 2B 1:40 – 2:20 p.m.	SECONDARIES & STAKES – GP CAPITAL AND LIQUIDITY SOLUTIONS		
1:40 – 2:20 p.m. Room: 202 BC	Moderator: Jamie Becker – Partner, McCarthy Tétrault LLP		
	Sponsor: McCarthy Tétrault LLP		
	<ul> <li>Speakers:         <ul> <li>Thomas Choi – Managing Director, AltEx Capital</li> <li>Ward Young – Senior Managing Director &amp; CIO of GP Stakes, Blackstone Strategic Partners</li> </ul> </li> <li>Tori Buffery – Principal, Secondary Private Equity, Neuberger Berman</li> <li>Kristine Robinson – Partner, PJT Partners</li> </ul>		
	Overview In recent years, private equity secondaries have become a cornerstone of the private equity ecosystem, driven by record fundraising and unprecedented deal volume. As traditional exit routes narrow and fundraising cycles extend, both GPs and LPs are increasingly using secondary transactions to unlock value, manage risk, and optimize returns. At the same time, the secondaries market is undergoing rapid transformation, marked by greater deal complexity, innovative structures, and heightened scrutiny around pricing and process.  Join a distinguished panel of industry leaders as they explore the latest developments across LP-led and GP-led secondaries, including the current state of the market, future outlook, pricing dynamics, cutting-edge transaction structures, and best practices for executing successful secondary transactions. Panelists will share insights, highlight common pitfalls, and discuss strategies for navigating this fast-evolving space, offering practical takeaways for both seasoned investors and newer entrants to the secondaries space.		
Break/Tradeshow - 2:20 – 2:50 p.m.			
Breakout session 3A 2:55 – 3:35 p.m. Room 201 AB	PRIVATE CREDIT  Moderator: Chi Lee - Head, Private Credit - CIBC Asset Management  Sponsor: CIBC  Speakers:  • Edgar Vergara – Senior Director, Private Debt, La Caisse  • Benjamin Ensminger-Law - Managing Director, PIMCO		
	<ul> <li>Richard Bradlow - Partner, Penfund</li> <li>Scott Striegel – Senior Principal, Sagard Private Credit</li> </ul>		
Breakout session 3B 2:55 – 3:35 p.m. Room: 202 BC	LEVERAGING GROWTH IN THE INFRASTRUCTURE AND INFRA-ADJACENT SECTOR  Moderator: Steven Hurowitz - Partner, M&A Tax, Leo Berwick		

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	Sponsor: Leo Berwick
	<ul> <li>Speakers</li> <li>Colin Schmidt - Partner, Leo Berwick Financial Advisory for Infrastructure, Renewables and Energy Transition</li> <li>Richard Rambaldo - Senior Director, Investments, CVC DIF</li> <li>Jared Waldron - Co-Head of Infrastructure, Northleaf Capital Partners</li> </ul>
	Overview Investment in infrastructure is poised to be one of the strongest engines of Canadian economic growth in the years ahead. As the sector continues to expand, it is attracting increasing attention and capital from both traditional and emerging sources of investment. This session will explore what makes infrastructure investing distinct from traditional private equity, highlighting differences in origination, risk return profiles, value creation strategies, and deal execution. The panel will also examine the growing category of infra-adjacent opportunities that blur the lines between infrastructure and private equity, and what this convergence means for investors seeking resilient, long-term value.
Closing Keynote Session 3:40 – 4:15 p.m.	CLOSING KEYNOTE: THE CANADA MOMENT: COMPETING FOR PROSPERITY IN A FRACTURING WORLD
Location: Pre-function D	Moderator: David Olsen – Chief Executive Officer, PNC Bank Canada
	<b>Keynote Speaker: Ambassador Bruce Heyman</b> – CEO, Power Sustainable & former U.S. Ambassador to Canada
4:30 p.m. – 6:30 p.m.	Closing Reception open to all DealSource North and Capital Connection delegates.
Location: Pre-function C	

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#### **CAPITAL CONNECTION CONFERENCE RATES**

#### Early Bird Rates - Available until September 19th

Capital Connection - Member - Early Bird \$799 Capital Connection - Non-Member - Early Bird \$999

## Regular Rates - Available from September 20th

Capital Connection - Member - Regular \$999 Capital Connection - Non-Member - Regular \$1299 NexGen one price - \$499 (35 years and under)

### DEALSOURCE NORTH CONFERENCE RATES – (INCLUDES REGISTRATION FOR CAPITAL CONNECTION)

## Early Bird Rates - Available until September 19th

Fall DSN - Member - Primary Contact - Early Bird \$699 Fall DSN - Member - Additional Contact - Early Bird \$399

Fall DSN – Non-Member - Primary Contact - Early Bird \$999 Fall DSN – Non-Member - Additional Contact - Early Bird \$499

### Regular Rates - Available from September 20th

Fall DSN - Member - Primary Contact Regular \$999 Fall DSN - Member - Additional Contact Regular \$499

Fall DSN - Non-Member - Primary Contact Regular \$1199 Fall DSN - Non-Member - Additional Contact Regular \$599

## <u>OPENING DINNER RATES – (SEPARATE FROM CAPITAL CONNECTION)</u>

Opening Dinner – Individual \$395 Opening Dinner – Half Table (4 registrations) \$1500 Opening Dinner – Full Table (8 Registrations) \$3000