

Process Capability Assessments

Benchmarking capability. Quantifying value. Prioritizing action

Our Process Capability Assessments provide a structured, data-driven view of operational maturity—benchmarked against peers and translated into quantified **EBITDA** improvement.

The Challenge

Leadership teams often recognize operational improvement opportunities—but struggle to objectively answer three critical questions:

- How good are we, really—relative to peers?
- Where should we focus first?
- What is the **EBITDA** impact of closing the gaps?

Traditional diagnostics rarely connect operational maturity to financial outcomes in a clear, defensible way.

What We Assess

- Operational Excellence
- Procurement & Supplier Management
- Logistics & Distribution
- Sales, Inventory & Operations Planning (SIOP)
- Maintenance & Asset Reliability
- Quality Management
- Leadership & Management Systems
- Lean Systems & Continuous Improvement

Each capability is scored using a consistent maturity scale and normalized for cross-company comparison.

From Capability Scores to EBITDA Impact

- Benchmarks** maturity vs. peers and internal best practice
- Maps** capability gaps to proven operational value levers
- Estimates** EBITDA impact ranges tied to improvement potential

Where It Is Most Powerful

- Pre- and post-investment diligence
- 100-day plans and value creation roadmaps
- Portfolio benchmarking and board reviews

Why Clients Use This

- Objective, peer-based benchmarking
- Value-based prioritization tied to EBITDA
- Faster alignment and execution