

## Unlocking Operational Value Across the End-to-End Supply Chain

### What We Do

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- 🦉 **Operational Due Diligence**  
Performance • scalability • risk • value potential
- 🦉 **Process Capability & Diagnostic Assessments**  
Maturity • benchmarking • prioritization
- 🦉 **Value Creation Capture**  
Execution • throughput • cost • service
- 🦉 **Strategic Sourcing & Procurement Excellence**  
Spend analytics • sourcing • negotiations
- 🦉 **Operations Analytics & Decision Support**  
KPIs • dashboards • decision support
- 🦉 **Interim & Advisory Leadership**  
Senior operators • stabilization • transformation

### Where We are Most Often Engaged

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*Typical engagement scenarios include:*

- 🦉 Pre- and post-investment diligence
- 🦉 100-day plans and value creation roadmaps
- 🦉 Portfolio company performance improvement
- 🦉 Complex or underperforming operations

### How We Create Value

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1. ● **Assess & Benchmark**  
Fact base on performance and capability
2. ● **Prioritize by Value**  
Quantified EBITDA, cash flow, and risk
3. ● **Execute with Discipline**  
Ownership, cadence, and accountability
4. ● **Build Sustainable Capability**  
Systems and routines that sustain results

### Why Consillium Group

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- 🦉 **Operator-Led**  
Real P&L and supply chain leadership.
- 🦉 **Value-First**  
EBITDA, cash flow, and risk execution
- 🦉 **Embedded & Practical**  
Shoulder-to-shoulder delivery

*Experience across food & beverage, packaging, industrial manufacturing, consumer products, medical devices & products, and distribution-intensive businesses.*