



RAAID AL-TUMA

EXECUTIVE LEADER • INTERNATIONAL BUSINESS • INVESTMENT

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EXECUTIVE PROFILE

An executive leader and Iraqi businessman with over 25 years of accumulated international experience, including operational and executive management, international business administration, investment, project development, economic and diplomatic relations, and building partnerships with companies and institutions across Iraq, Europe, and the Arab region. He brings hands-on experience working across diverse business environments and is focused on translating international relationships and expertise into actionable projects that serve development and the private sector in Iraq.

EDUCATION

1. Bachelor's Degree in International Business Administration
2. Certificate in AI Knowledge

LANGUAGES

Arabic (Native) • Swedish (Fluent) • English (Fluent)
Also speaks 7 additional languages at a basic level

AREAS OF EXECUTIVE EXPERTISE

- ◆ Executive leadership, operational management, and business development
- ◆ Investment and economic development; attracting partnerships and capital
- ◆ International business management, negotiation, and building trade alliances
- ◆ Diplomatic relations and international negotiation across civil, security, and defense domains, within the scope of experience
- ◆ Building direct channels with international companies and factories; transferring expertise and technology; localizing industries
- ◆ Developing infrastructure, aviation, tourism, industry, and services projects
- ◆ International economic and trade relations; connecting investors and companies with opportunities in Iraq
- ◆ Institutional development, digital transformation, artificial intelligence, and development of data and administrative systems

LEADERSHIP & INSTITUTIONAL EXPERIENCE

- ◆ Secretary-General of the Sons of Iraq Association in Sweden
- ◆ President of the National Volunteer Rally for State-Building
- ◆ President of the European-Iraqi Association for Expatriates
- ◆ President of the Swedish-Kuwaiti Trade Association
- ◆ Chief Executive Officer of the Information Power Group

- ◆ **President of the International Law Power Group between Iraq and World Nations**
- ◆ **Former Ambassador for the D.E.O.I. Organization, according to information and documents provided**
- ◆ **Plenipotentiary Commissioner to the Canadian Educational Council in Iraq, according to information provided**
- ◆ **Former President of the Political Bureau of the Intifadiyoun Movement in Iraq**

BUSINESS & COMPANIES

Experience founding, owning, and managing Iraqi and Swedish companies and businesses across multiple sectors, including aviation, construction, international hotels, factory construction of various kinds, trade and services, and more — with hands-on practice in management, operations, negotiation, business development, and partner relations.

DEVELOPMENT PROJECTS & INITIATIVES IN IRAQ

- ◆ **Development of a tourism investment project on the Najaf Sea featuring a floating hotel on an area of approximately 15,000 square meters, with plans and cost estimates prepared as part of the project**
- ◆ **Proposed an initiative to develop and restructure Najaf Airport and connect it with global airline networks and companies, backed by prior experience in aviation projects**
- ◆ **Engaged with global companies in China, the UK, Germany, Sweden, and others on infrastructure and rehabilitation projects, including bridges, airports, hospitals, stadiums, and residential complexes**
- ◆ **Conceived a development fund for Najaf Governorate enabling citizen participation in service and development projects, with returns linked to reinvestment**
- ◆ **Initiative to unify the efforts of banks and financial institutions within an investment framework to support companies, factories, and projects within Najaf and Iraq**
- ◆ **Proposed projects related to energy, natural resources, and the oil and gas industries, and developing local value-added**
- ◆ **Initiatives to localize global factories and companies in Iraq, leveraging raw materials, labor, and local markets**
- ◆ **Initiatives to develop vocational training and build the capacities of youth, women, and civil society**
- ◆ **Vision for deploying artificial intelligence and modern technologies in developing government administration, data, services, and institutional systems**

INTERNATIONAL RELATIONS & PARTNERSHIPS

Experience building and developing direct relationships with businesspeople, companies, institutions, and figures from Iraq, the Arab and Gulf states, and Europe, working to open channels for trade and investment cooperation and the transfer of expertise and technology, in addition to experience in international negotiation and building multi-party partnerships.

VALUE DELIVERED TO INSTITUTIONS & COMPANIES

- ◆ Connecting Iraqi opportunities and projects with international companies, investors, and partners
- ◆ Evaluating and developing ideas and projects from an executive, operational, and commercial perspective
- ◆ Building strategic partnerships and facilitating negotiation between different parties
- ◆ Developing cooperation models between the public, private, and international sectors
- ◆ Investing European expertise and international relationships in support of development, manufacturing, and service growth
- ◆ Contributing to institutional and digital transformation projects and artificial intelligence applications

RELATED WEBSITES & ENTITIES

Abna-Aliraq.com | Alhashed-Alwatani.com | Informationpower.se

Professional note: This profile does not target a specific position or constitute an application for a particular job. It presents executive experience, business activities, initiatives, and professional relationships, leaving it to the reviewing party to assess where this experience may be of value. Any title or achievement will be recorded in its final form once matched against supporting documentation.