38th Annual Bridal Spectacular Sunday January 8, 2023 / Century Center / 120 Dr Martin Luther King Jr Dr S / South Bend, IN 46601

Show time 12:00 p.m. - 4:00 p.m.

Show Day Information for Participating Vendors

Important set up information

Set up times: Day of the show January 8, 2022, from 9:00 a.m. to 11:30 a.m. Please be finished setting up by 11:30 a.m. the day of the show. To find your booth space you can ask a Bridal Spectacular representative to show you where to go or look for your company name on the tables. There will be maps, and lists posted on entrance doors.

If you are bringing a limo or trailer in the building you will need to make arrangements to move your vehicle in to place on Friday or Saturday to avoid disrupting the flow of vendor setup for the other vendors, the day of the event.

Many of you may only have a small number of items to carry in and others require use of the loading dock. Vendors with small loads may enter through front / side doors, large loads come through loading dock. If using a Century Center loading cart, please unload your things quickly at your space so that others may use the carts. *Do not break down your booth before 4:00 pm.*, even if you run out of product or samples. *Booths must be manned until closing time*. We will give the Ok when it is time to tear down.

Tables & Rentals

If you need to rent extra tables or skirting, please contact Burns Rent-All's Inc. 574-259-4807 Lauren is the contact. (This is for vendors with 10 x 10 spaces or bigger only). *You may also bring your own tables if you would like*. There is a fee for extra tables and chairs if you think you might need extra you may want to bring a credit card or cash to pay for it with at the time of setup. If you will not be needing any tables for your booth space, please let us know prior to show day. This helps us to be able to focus on other show details instead of moving tables around the day of the show.

Electric

Electricity must be ordered ahead of time from Century Center. Electric is \$50 in advance and \$75 to order the day of the show. The electric form can be printed from our web site <u>Electric Order Form (indianabridalspectacular.net)</u>

Special Note

Just a quick note to all vendors. If you are ordering flower arrangements for your booth or will have items on display **from another company and they are not a vendor in our show it is not acceptable to have any signage that has their** *name on it in your booth*. This was a big problem in the past and is only fair to the vendors in our show. If there is any such signage you will be asked to remove the sign. **If you will be displaying items from a company that is a vendor in our show that is fine to give credit**. You can call or e-mail me, and I can give you the name of the florist in our show that you may wish to order from. Please remember that you are there representing your business and that sharing your space with other bridal vendors or distributing their information is not acceptable.

Food Vendors / Caterers and Samples

Vendors handing out food samples will need a one-day health permit. <u>Permits must be obtained no later than one</u> <u>week before the show date.</u> Here is the link to the St. Joseph County Health Department. <u>St. Joseph County:</u> Forms & Permits (in.gov)

Their number is 574-235-9721

Samples must not be greater than 2 oz and must be distributed by exhibitor.

I am sure there are special COVID guidelines that they will inform you of when you call.

Parking

Everyone (including Bridal Spectacular staff) must pay to park in the Century Center parking lot. If you do not wish to pay for parking, you will need to park out on the street or have someone drop you off. Parking is \$5 per vehicle. Also, please be aware that South Bend has made changes to their streets and many streets are now no longer one way.

Food and Snacks

There will not be a restaurant open for snacks and food this year. Please plan accordingly. Also, please remember that food samples are for the brides and grooms and their guests to sample. We have had many complaints of vendors and models making lunch of catering samples and making multiple visits to refill.

Show Edict

Please stay in your designated booth area. *Walking around handing out information or placing fliers on the fashion show seats is prohibited.* Please keep noise in your area to a minimum. Be respectful to other vendors. Do not block the booth next to you with your display. If you have an 8' table space your signs must be on your tabletop or on the front of your table. High back drops and large signs are no longer permitted in table spaces, *only in 10'x10' spaces.* If you need to upgrade to a 10'x10' booth space to accommodate your display or have questions, please call 574-360-5372.

Please...Do not hand out information for other companies not in the show or information about other bridal shows. If you see anyone handing out literature to brides, grooms, or vendors who is not a vendor in the show please let the Bridal Spectacular staff know right away.

Door Prizes

Every vendor is required to give a door prize worth \$25.00 or more. This must be an actual item or gift certificate. It may *not* be a prize of a discount off a services or product from your company that requires an additional purchase to receive the gift. Please have your prize clearly marked with your company name or business card on the outside.

Prizes should be brought to the table next to the fashion show stage before the doors open. Due to the large number of gifts to give away we will not be able to write down the name of the winner for each prize. If a prize has not been claimed by the end of the show, we will draw another name. Our goal is to keep the fashion show moving quickly so Brides can get back to visiting with vendors as soon as possible.

If you want to have smaller drawings at your booth you may.

Show Day

If you or your staff will not be able to attend the show for any reason, please contact Andrea Nissley at 574-360-5372. We will still provide you with your lead list but will not issue a credit or refund for your booth space for cancellations or no shows.

Web Site

Bridal Spectacular web site <u>Indianabridalspectacular.com</u> Follow us on Facebook, <u>http://www.facebook.com/BridalSpectacular</u>

Instagram @indianabridalspectacular

Twitter: @BridalSpec

We have also set up an event page on Facebook please go to the page and share the event as well. Invite brides and clients and potential vendors. We would like to ask that all vendors on facebook invite at least 25 people to attend the event. The link below can be shared by email, text and as a link in a post to your page. 38th Annual Bridal Spectacular | Facebook

Bridal Spectacular posters and fliers

You will receive a printable poster in this packet. Please print and display Bridal Spectacular fliers and posters where your customers can see them. I have included digital ads for vendors to share on their social media sites. Vendors can share our facebook site. <u>http://www.facebook.com/BridalSpectacular</u>. Please feel free to post information about your company participating on our page.

Advertising

I will be running ads on the radio U-93 & Sunny 101.5 & B-100. There are ads in all of the local Bridal Magazines. I will be sending out an email blast to local brides and grooms. Many of our Vendors have Facebook and Twitter accounts please post the show information on your page. This is a good way to spread the word quickly and the more exposure for the show the better. I have been running targeting ads on social media and google for several months. Leading up to the show we will run spotlight ads daily for vendors highlighting their businesses. If you have a business card or camera-ready ad you would like to share with us for your company spotlight ad, please email it to me as soon as possible. We are working hard to get everyone into the rotation so please be patient if you have not been posted yet.

Questions? Email us at bridalspectacular@sbcglobal.net or Call 574-243-4060 or 574-360-5372

Thank you, Andrea Nissley Director Bridal Spectacular