



Wilmington Youth Soccer Association

January 8, 2023 @ 6:00 PM
4th of July Building

MEETING MINUTES

<p>PRESENT:</p> <p>Richard Pereira Ed White TJ Lawrence Megan Najarian Bo Brugel Brian Mahnken Melissa Fiore Michael Geldart Nate Tarin Melissa Goldstein Blessing Chimwanda Chris Montgomery Crystal O'Keefe Holly Fitzgerald Tristan Warburg – late arrival 6:10pm Frank DiGiovanni Carol Hughes</p> <p>John Bavota James Payne</p>	<p>ABSENT:</p> <p>Dennis Marasca Carl Hartford</p>	
<p><u>Executive Director Reports:</u></p>		<p><u>Time:</u></p>
<p>President: Rich P. Welcome to 2023 Happy New Year!! Will share discussions with Essex later in meeting</p>		<p>6:04pm</p>
<p>Secretary: Megan N. Approve December 2022 board minutes</p> <p>Minutes distributed 01/08/2023 @ 8:15am EST by email to Board. TJ likes format; Megan invites any additional suggestions/improvement</p>		

<p>VOTE: Megan motion; Melissa F. 2nd to approve the Dec 2022 minutes: 16:0:0</p>	
<p>VP Development: TJ Lawrence</p> <ul style="list-style-type: none"> • Champion Soccer School at Shawsheen <ul style="list-style-type: none"> o Schedule: July 5-7 (\$165), July 10-14 (\$275), and July 17-21 (\$275) <ul style="list-style-type: none"> § 9AM – 3PM; Half day option for K-1st grade § They are offering scholarships on as needed basis o Email Blast this week – Registration will open Friday o CSS is Looking for 9-10th grade CITs and 11-12th grade counselors o Working with CSS on supporting either our field day or college sponsorships o Also discussed coordinated equipment buys • PCD Committee <ul style="list-style-type: none"> o New Committee needs to be established in new year o Includes DOC and ADOC o Need 1 member from Travel and Intown – send names to TJ o Will look for 2-4 at large members – if interest from board let TJ know o If interested please let me know • Final Draft of Community Letter regarding ECYSA move has been sent to BOD, want to release early in the week <ul style="list-style-type: none"> o Please review/comment in next 24 hours 	<p>6:07pm</p>
<p>Treasurer: Bo Brugel</p> <p>Approve 2022 financials – budget discussion</p> <p>Bo distributed the following for review at Jan 2023 meeting:</p> <ol style="list-style-type: none"> 1. Updated 2022 Budget File (see last column in dark purple) 2. Balance Sheet Report for Nov 2022 YTD and 2021 comparison file 3. Profit & Loss Report for Nov 2022 YTD and 2021 comparison file 4. Transaction reports for Nov2022 YTD and 2021 comparison file <p>Attached are the following for review at our Jan 2023 meeting this evening:</p> <ol style="list-style-type: none"> 1. Updated 2022 Budget File (see last column in dark purple) 2. Balance Sheet Report for Nov 2022 YTD and 2021 comparison file 3. Profit & Loss Report for Nov 2022 YTD and 2021 comparison file 4. Transaction reports for Nov2022 YTD and 2021 comparison file <p>VOTE: Bo motion to approve Nov financials; Frank 2nd 17:0:0</p> <p>Finalizing December numbers Bo needs 2023 projection – only receive two thus far</p> <p>We discussed last month on W2s; Dennis/Bo researched and talked to payroll agencies</p>	<p>6:10pm</p>

<p>Took the best quote (happens to be related to someone with children in program); two “contractual” employees W2 employees; Payroll company engaged Start with Feb 1 payments We paid Jan pay end of Dec (so a bit off) Included secondary vendor for payroll insurance (\$368 for year); expenses for year one on payroll \$2K; about \$10.5K for payroll tax for coming year New budget # moving forward</p> <p>Closed out the old Bank of America fraudulent activity acct; opened new – need to go with Rich to get him added to new account with Salem Five</p> <p>All invoices paid in full (from 2022)</p> <p>TeamSnap has impact to Bo – works fine from treasury perspective; there is an upfront cut through TeamSnap for underlying fee from every payment -more transaction based as opposed to historical one number at end of month</p>	
<p>VP Admin: Ed White</p> <p>Next WFC comm mtg in next week or two John spoke to Theo (runs Abby Villa) to talk about handover to WFC More to discuss in Feb</p> <p>Feb will kick off scholarship fund Receiving good standing of min GPA (since we pay out in %400 installments)</p> <p>Megan asked if criteria will be tightened up for scholarship due to some ambiguity last year; Ed said yes we will be tightening up to prepare</p> <p>TJ asked if any surprises from Theo John confirmed no potential issues Will remain in NECSL but be ‘WFC’</p>	
<p><u>Board Reports:</u></p>	
<p>Travel: Brian Mahnken</p> <ul style="list-style-type: none"> • Spring 2023 High School teams - teams and coaches to be voted in at Jan 2023 meeting <ul style="list-style-type: none"> ○ MYSL allows 22 per team for Spring 2023 (previous total was 18) to remain MTOC eligible ○ Rosters - player cuts for Boys 9/10 (3 players) and Boys 11/12 (2 players) ○ Coaches named for 3 teams - need coach for Girls 9/10 ○ Announcements and player cut emails to go out the week following our vote • New travel registrations (5 so far) <ul style="list-style-type: none"> ○ Players added to lowest team in age group, rosters may shift due to current size ○ SportsPilot will be needed to complete 'late' half season registration fee ○ Uniform orders ASAP ○ Vote in roster modifications via email or next available Board mtg • Travel Subcommittee (TSC) 7-11 members - plan to vote in members during Feb 2023 meeting 	<p>6:20pm</p>

<ul style="list-style-type: none"> ○ Travel board members (3) ○ Tech Director and Asst Tech Director (2) ○ VP of Development (1) ○ In-Town representative (1) ○ Travel Coaches (1-4) – try to grab those that cover different grades/gender ● Essex League alignment - switching leagues may require changes to travel <ul style="list-style-type: none"> ○ Current travel policies (e.g. Current Travel policy reference MYSL) ○ League web portal, currently MYSL uses SportsManager ○ Uniforms ○ Referee registrations ○ Player/Coach registrations ○ PPE (Player Placement Evaluation) - "tryout" dates ○ League registrations and roster freeze dates 	
<p>Fundraising: Crystal O’Keefe / Holly Fitzgerald No updates</p>	
<p>Travel Refs: Nate Tarin</p> <p>New recert courses loaded for Jan/Feb Sent out to current ref pool Sending email to membership to recruit new refs</p>	
<p>Intown: Carl Hartford (Blessing presented)</p> <p>Uniform inventory complete (thanks to Chris & TJ for help) Registration open Plan to send reminder out before late registration opens Feb 15th Waiting to do 1st/2nd grade a bit longer to build teams to ensure balance Waiting to build lower level teams to ensure teams do not have > 8 players per team where possible</p> <p>Per TJ - Retire highlighter colors except for Watermelon</p>	
<p>Field & Buildings: Frank DiGiovanni</p> <p>Nothing new Shack closed; water off; towers moved Waiting for lock company but intend to change locks</p>	
<p>Merchandise / Concessions: Carol Hughes No updates</p>	6:25
<p>Webmaster: Tristan Warburg No updates</p>	
<p>Registrar: Dennis Marasca – absent – no updates</p>	
<p>TD & ATD: John Bavota</p> <p>Coach education No MA youth updates since Nov</p> <p>WYSA coach ed clinic run by John – to target different groups change format 4v4; 7v7; 9v9 focus instead of intown versus travel – March 25 Yentile</p>	6:27

<p>Registration open Jan – free education clinica (35-40 coaches last season total)</p> <p>Winter futsal started today – 15 to 16 players each Session 2 registration opens this week More of top players involved Brian thinks you can selectively notify/email groups</p> <p>4/17-4/20 registration opens Feb; Abby Villa coaches and HS mentors July 3 day clinic (7/25-7/27) Aug 4 day clinic (8/21-8/24)</p> <p>Champion Soccer School also an option</p> <p>WFC Junior academy/ID clinic 2013-2016 (27 registrations) More interest with boys – will likely run another clinic</p> <p>Winter speed/agility training One hour before schedule times to run mobility/strength & conditioning ... middle school players included</p> <p>Spring tryout 6/5 and 6/8 Coach hiring – need coach for Fall 23 because we lost the younger boys coach</p> <p>Need to hire a manager/administrator for WFC Could use sponsors for WFC</p>	
<p><u>New Business:</u></p>	
<p>WFC – Coaching opportunities Best way to solicit is to go to other clubs and solicit John puts out in network of coaches John will send qualifications/description for coaching opportunity</p> <p>Clubs like Aztec offer a lot more \$ so difficult to get coaches in</p>	<p>6:37pm</p>
<p>ECYSA – Status & Discussion on messaging to membership</p> <p>MYS meeting soon after our last board mtg There was support behind appeal, but no vote held – nothing has been heard since Rich talked to Dean this past weekend; nothing heard; nothing for grounds of appeal based on the process WYSA went through; thinking clear with our move forward</p> <ul style="list-style-type: none"> • Meeting between WYSA board and their officers for walkthrough of organizational process/appeals • Mtg over Zoom between Essex tech grp and ey WYSA soccer board to learn workings of manager league • After Mon mtg will be invited to essex board meetings • Mtg with referee assignor and essex assignor to understand process <p>Dean will be reaching out this week on next steps.</p> <p>Rich asked for any further comments on letter:</p>	<p>6:45pm</p>

<ul style="list-style-type: none"> • Megan question was answered by TJ – bottom line is the motivator is fair competition • Ed recommends putting bottom line up front and then put info to ‘back up’; we researched ‘options’ instead of enumerating other leagues 	
<p>VOTE: Motion to move to Exec session Nate; Bo second 17:0:0</p> <p>VOTE: Brian motion to invite John & James to exec session; TJ second 17:0:0</p>	6:57pm
<p><u>Executive Session:</u></p>	
	7:23pm
<p><u>Adjourn:</u></p>	
<p>VOTE: Motion to Adjourn by TJ; Bo second 17:0:0</p>	7:24pm
<p><u>Next Meeting: Sunday, February 5, 2023 @ 6pm Location = 4th of July Building</u></p>	

WYSA Administrative Calendar

January 8, 2023	January BOD Meeting @ 4 th of July Building
February 5, 2023	February BOD Meeting @ 4 th of July Building
March 5, 2023	March BOD Meeting @ 4 th of July Building
April 2, 2023	April BOD Meeting @ 4 th of July Building
April 17-21, 2023	April Vacation Soccer Clinic – Yentile Turf
April 26, 2023	Spring 2020 Picture Day (tentative date with NESP)
April 23, 2023	2023 Scholarship Deadline
May 7, 2023	May BOD Meeting @ 4 th of July Building
May 14-18, 2023	Travel PPE's
June 4, 2023	Parents Night Out – Cornhole Tournament – Tewksbury Elks (tentative date)
June 7, 2023	June BOD Meeting @ 4 th of July Building
June 19-21, 2023	MYSL Commissioner's Cup – Tentatively U10 & U12 in Wilmington
June 25, 2023 (Tentative date)	July BOD Meeting – Travel Placements
August 2023	Summer Evening PDP's
August 27, 2023	September BOD Meeting @ 4 th of July Building
September 17, 2023	Field Day 2023 – 3v3 Tournament
September 27, 2023	Fall 2020 Picture Day (tentative date with NESP)
October 1, 2023	October BOD Meeting @ 4 th of July Building
November 5, 2023	November BOD Meeting @ 4 th of July Building
November 15, 2023	WYSA Annual General Meeting – Give 10+ Day Notice
December 3, 2023	December BOD Meeting @ 4 th of July Building
January 7, 2024	January BOD Meeting @ 4 th of July Building
February 4, 2024	February BOD Meeting @ 4 th of July Building
March 3, 2024	March BOD Meeting @ 4 th of July Building
March 31, 2024	April BOD Meeting @ 4 th of July Building
May 5, 2024	May BOD Meeting @ 4 th of July Building