

SEEKING A BUSINESS SPONSOR

The Mr. Oak Harbor Scholarship Competition is committed to providing an enriching experience that provides many benefits to our participants. There is no personal cost to contestants to participate in the competition, but each contestant is required to secure a business sponsor who will pay a \$300 business sponsorship fee.

Following are some tips to help you find your business sponsor.

- * **Start with friends or family** members who are business owners or managers.
Think about people who have home-based businesses, like Pampered Chef or a handyman business.
- * **Consider businesses that you frequent**, where you will be recognized as a loyal customer, and clubs to which you are a contributing member.
Potential sponsors are more willing to support you if you typically support them.
- * Let the potential business sponsor know about the **benefits of contestant sponsorship**:
 - ~ Tax-deductible donation: Whidbey Royalty is a 501(c)(3)
 - ~ Stage recognition as a Contestant Sponsor
 - ~ Advertising in the pageant Keepsake Program
 - ~ Logo with link on the Whidbey Royalty website*Provide the **Sign Me Up to Sponsor** and **2024 Sponsorship Levels & Packages** info sheets that contain all the details for pageant sponsorship.*
- * Visit the potential business sponsor **in person**; dress for success, and wear a big smile.
- * **Follow up** a few days after your visit, just as you would when submitting a job application.
- * If you have absolutely no idea where to start, look at the **Past Contestant Sponsors** list on our website under the Contestant tab to come up with some possibilities.
- * Make sure you let the potential business sponsor know that you are on a **deadline** (sponsors must be secured by September 29 in order for them to be listed on t-shirts).
- * *If you are having real trouble finding a business sponsor, do not let that get in the way of participating in the competition; **call River** at 360-929-2097 and ask for help. We can get you connected to a business already willing to sponsor a contestant.*

Whidbey Royalty

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