



Donald Nicolson

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Summary

A dynamic and visionary leader with a proven track record in pioneering strategic initiatives across the energy, nutraceutical, biotech, and chemical industries. Possessing a unique blend of entrepreneurial spirit and corporate acumen, I have successfully founded and steered companies towards groundbreaking achievements, from advancing sustainable energy solutions to enhancing global health through infectious disease research. My leadership is characterized by a relentless pursuit of innovation, a deep understanding of market dynamics, and the ability to secure vital investments for high-impact projects. With a solid educational background in science and business, I am committed to leveraging my diverse expertise to drive technological advancements and sustainable growth.

Professional Experience

E-Tech

Role: Director of Strategic Investments

Achievements:

- Spearheaded initiatives to secure funding for the establishment of innovative rechargeable battery plants in China, advancing sustainable energy solutions.

Nation's Beverage

Role: Vice President of Sales

Responsibilities:

- Led sales support strategies for FRS International, a burgeoning nutraceutical company, enhancing its market penetration and growth.

Empire Beverage

Role: Vice President of Sales and Marketing

Contributions:

- Founded the company with a focus on providing comprehensive sales and marketing solutions to nutraceutical companies, fostering their expansion and success in competitive markets.

NsKoMed

Role: Vice President

Initiatives:

- Established the company to secure critical funding for research and development in the infectious disease sector, aiding global health improvement efforts.

Green Sail

Role: Partner & Vice President

Accomplishments:

- Co-founded the company to procure investments for renewable energy projects, with a special focus on hydro energy, supporting the transition to greener power sources.

Gray Dome

Role: Senior Vice President

Strategic Moves:

- Initiated the formation of a consolidated entity to unify various companies within the security sector, enhancing operational efficiencies and market leadership.

Annapolis Advisors

Role: Managing Director

Consultancy Expertise:

- Provided high-level consulting services to companies in the medical intelligence domain, leveraging industry insights to drive strategic advancements.

Orion Inc.

Role: President

Consultancy Focus:

- Delivered expert consulting services to the biotech industry, aiding pharmaceutical and medical device companies in achieving their strategic objectives.

Advance Fiber Technologies, LLC

Role: President/CEO (2010 – Present)

Innovations:

- Led the development and provision of chemical solutions tailored for the fiber industry, contributing to technological advancements and industry growth.
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Education

- **University of Vermont** – Bachelor of Science (BS)
- **Columbia University** – Vagelos College of Physicians and Surgeons
- **University of Maryland** – Robert H. Smith School of Business, Master of Business Administration (MBA)

Boards

- **Uppfylla, Inc.**
- **Cera Products, Inc. – Business Advisory Board**
- **St. John's College – Friends Board of Directors, Emeriti**