

**Donald Nicolson**

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**Summary:**

A dynamic and visionary leader with a proven track record in pioneering strategic initiatives across the energy, nutraceutical, biotech, and chemical industries. Possessing a unique blend of entrepreneurial spirit and corporate acumen. Successfully founded and steered companies towards groundbreaking achievements, from advancing sustainable energy solutions to enhancing global health through infectious disease research. His leadership is characterized by a relentless pursuit of innovation, a deep understanding of market dynamics, and the ability to secure vital investments for high-impact projects. With a solid educational background in both science and business, I am committed to leveraging my diverse expertise to drive technological advancements and sustainable growth.

<b>E-Tech</b>
<ul style="list-style-type: none"><li>• <b>Role:</b> Director of Strategic Investments</li><li>• <b>Achievements:</b><ul style="list-style-type: none"><li>• Spearheaded initiatives to secure funding for the establishment of innovative rechargeable battery plants in China, contributing to the advancement of sustainable energy solutions.</li></ul></li></ul>
<b>Nation's Beverage</b>
<ul style="list-style-type: none"><li>• <b>Role:</b> Vice President of Sales</li><li>• <b>Responsibilities:</b><ul style="list-style-type: none"><li>• Led sales support strategies for FRS International, a burgeoning nutraceutical company, enhancing its market penetration and growth.</li></ul></li></ul>
<b>Empire Beverage</b>
<ul style="list-style-type: none"><li>• <b>Role:</b> Vice President of Sales and Marketing</li><li>• <b>Contributions:</b><ul style="list-style-type: none"><li>• Founded the company with a focus on providing comprehensive sales and marketing solutions to nutraceutical companies, fostering their expansion and success in competitive markets.</li></ul></li></ul>
<b>NsKoMed</b>
<ul style="list-style-type: none"><li>• <b>Role:</b> Vice President</li><li>• <b>Initiatives:</b><ul style="list-style-type: none"><li>• Established the company with a mission to secure critical funding for research and development in the infectious disease sector, aiding in global health improvement efforts.</li></ul></li></ul>
<b>Green Sail</b>
<ul style="list-style-type: none"><li>• <b>Role:</b> Partner &amp; Vice President</li><li>• <b>Accomplishments:</b></li></ul>

- Co-founded the company to procure investments for renewable energy projects, with a special focus on hydro energy, supporting the transition to greener power sources.

#### **Gray Dome**

- **Role:** Senior Vice President
- **Strategic Moves:**
  - Initiated the formation of a consolidated entity to unify various companies within the security sector, enhancing operational efficiencies and market leadership.

#### **Annapolis Advisors**

- **Role:** Managing Director
- **Consultancy Expertise:**
  - Provided high-level consulting services to companies in the medical intelligence domain, leveraging industry insights to drive strategic advancements.

#### **Orion Inc.**

- **Role:** President
- **Consultancy Focus:**
  - Delivered expert consulting services to the Bio-Tech industry, aiding numerous clients, including pharmaceutical and medical device companies, in achieving their strategic objectives.

#### **Advance Fiber Technologies, LLC**

- **Role:** President/CEO (2010 – Present)
- **Innovations:**
  - Led the development and provision of chemical solutions tailored for the fiber industry, contributing to technological advancements and industry growth.

#### **Education:**

University of Vermont, BS

Columbia University, Vagelos College of Physicians and Surgeons

University of MD, Robert H. Smith School of Business, MBA