

Custodian

TBD



In conjunction with:

**SWISS AMC****ISIN Code**

Available on Request*

Issuer

TBD

**Strategy
Manager**

TBD

Paying Agent

Incore Bank Switzerland

Product Sponsor

Orpheus Capital Ltd

Issue Price£10,000
per Product**Currency**

GBP

Investor Returns8% per Annum accrued
15% profit share24-month term with an
extension for a further
12 months

Returns paid on sale

Fees

Issuance:	1%
Management:	2% pa
Administration:	1% pa
Distribution up to	5%

Acquisition & development of a long dated income, mixed
use scheme**WISBECH GATEWAY**

WISBECH GATEWAY

Cromwell Road, Wisbech, PE14 0SN

8.5 acre roadside led mixed use acquisition & development on the A47

ALDI

Food store

EG ON THE MOVE

Petrol & EV

THE RANGE

Retail Warehouse

BURGER KING

Drive-Thru

TACO BELL

Drive-Thru

INSTAVOLT

EV Charging

In Lawyer's Hands | HoTs Under Negotiation

EXECUTIVE SUMMARY

THE PROJECT

Wisbech Gateway is a prominent 8.5 acre roadside led mixed use development with dual aspect on Cromwell Road, with frontage on the A47. The principal east-west corridor between Peterborough and King's Lynn.

THE STRATEGY

- Acquire the site with the benefit of an existing enacted consent
- Submit a new application to enhance the planning
- Create a retail-led mixed scheme to include complementary tenants
- Lease up to national covenants under FRI terms with industry standard 15–30 year leases
- Deliver shell units in line with each tenant's specification
- Sell on completion of development to investors seeking long term income



- Utilization of senior bank development finance, having been credit approved (subject to standard documentation) is in place and recognises the scale, quality & diversification of the pre-lets and potential tenants in negotiation

8.5 acres

Roadside-led site

275 m

Frontage to the A47 & Cromwell Rd

17,742 vpd

A47 traffic count

£3.2m

Land value with enacted planning

£5.3m

Land value with proposed planning

£22.2m - £25.0m

GDV on completion
depending on final tenant line up

£1.34m - £1.50m pa

Headline rent fully let
depending on final tenant line up

TENANT MIX

A retail led mixed use scheme anchored by Aldi, with a fuel and EV forecourt managed by EG On The Move, a 30,000 sq ft retail warehouse, two drive-thrus and a dedicated rapid EV charging hub creating diversification and a suitable balance of tenants for the location.

ALDI

FOOD STORE | £414,004 pa

19,000 sq ft 20 yr lease • FRI

In legals. Anchor food store on a 20 year lease, break at year 15. CPI linked five-yearly reviews.

EG ON THE MOVE

PFS + EV | £165,000 pa

5,150 sq ft 30 yr ground lease

In legals. Petrol filling station plus 4 EV bays under a ground lease. Tenant funds and constructs its own unit. CPI-linked reviews.

THE RANGE

RETAIL WAREHOUSE | £480,000 pa

30,000 sq ft 15 yr lease • FRI

HoTs in negotiation, awaiting board approval. Open-market five-yearly reviews.

BURGER KING

DRIVE-THRU | £130,000 pa

2,500 sq ft 20-yr lease • FRI

In legals. BKUK Devco Ltd, guaranteed by BKUK Group Ltd. First review the higher of £143,000 pa or open market rent.

TACO BELL

DRIVE-THRU | £100,000 pa

1,800 sq ft 15-yr lease • FRI

HoTs in negotiation. Five yearly upward only open market rent reviews.

INSTAVOLT

EV CHARGING | £48,000 pa

16 bays 20-yr lease • FRI

HoTs in negotiation. EV charging infrastructure on a 20 year lease with annual fixed 2% uplifts.

INVESTMENT HIGHLIGHTS

PRIME & DUAL FRONTAGE

275 m of direct frontage onto the A47 & Cromwell Rd, the primary east-west artery between Peterborough and King's Lynn, with a daily traffic count of 17,742 vehicles.

ROBUST PLANNING POSITION

Existing enacted consent already in place. Pre-application meetings have taken place. Fenland District Council are supportive of the proposed retail-led hybrid scheme highlighted in this investment proposal.

LONG TERM INCOME

FRI leases of 15–30 years to nationally recognised covenants, with fixed initial, CPI or open-market-linked reviews.

ESTABLISHED COMMERCIAL CLUSTER

Cromwell Road already trades national roadside, retail and trade occupiers, including Tesco Extra. The site sits within the proven out-of-centre commercial heart of Wisbech.

DE-RISKED INCOME PROFILE

Multiple tenants across the site to include EG On The Move, Aldi, Burger King. In negotiations with The Range, Taco Bell and InstaVolt. Creating a mixed use and diversified income stream.

EXPERIENCED TEAM

Quillpoint Capital, with First Plan on planning, Urban Edge on architecture, and Shane Rowe of The Rowe Partnership as Project Manager and Cost Consultant.

LOCATION & MACRO POSITIONING

Wisbech is the principal market town of the northern Fens and the main service centre for Fenland District. The site sits in the established out of centre commercial heart of the town.

APPROXIMATE REGIONAL POSITIONING

Peterborough	17 miles
King’s Lynn	23 miles
Norwich	59 miles
Leicester	60 miles

ROAD & SITE CONTEXT

- Direct frontage to the A47, the primary east-west artery linking Peterborough to King’s Lynn and the A1.
- 275 m of A47 frontage with strong visibility from both directions of travel.
- Daily traffic count of 17,742 vehicles on the A47 (Cambridgeshire County Council).
- Adjoining commercial occupiers include Tesco Extra and a number of established trade and roadside operators.

DEMOGRAPHIC SNAPSHOT

Catchment population (5 mile)	c. 60,000
Median age (local)	45.5 yrs
Population aged 65+	24.4%
Net household income	£29,500
Owner-occupied households	60.1%
Fenland LPA approval rate (major)	86%

SITE ACQUISITION & DEVELOPMENT STRATEGY

The site was acquired from an LPA receiver at a discount to its original cost, taking the benefit of the existing enacted consent. A second pre-app on 23 April 2026 confirmed Fenland's support for a retail led hybrid scheme.

01

ACQUIRE

Acquisition completes by 10 May 2026.

Existing enacted consent already runs with the land.

Purchaser vehicle: A new SPV Quillpoint Capital Properties No 2 Limited, wholly owned by Quillpoint Capital Limited.

02

ENHANCE PLANNING

Hybrid application will be made for a food store and PFS at the front of the site, outline consent for the remainder.

The planning team at the local authority are fully supportive of the proposed scheme which will be submitted by middle of June 2026.

No fundamental objections were raised by planners during the pre-application process.

03

LEASE & DELIVER

Build out in phases as tenants commit by virtue of an agreement to lease.

Aldi, EG On The Move & Burger King de-risk the project.

Additional Drive-Thrus and retail warehouse follow once HoTs are signed.

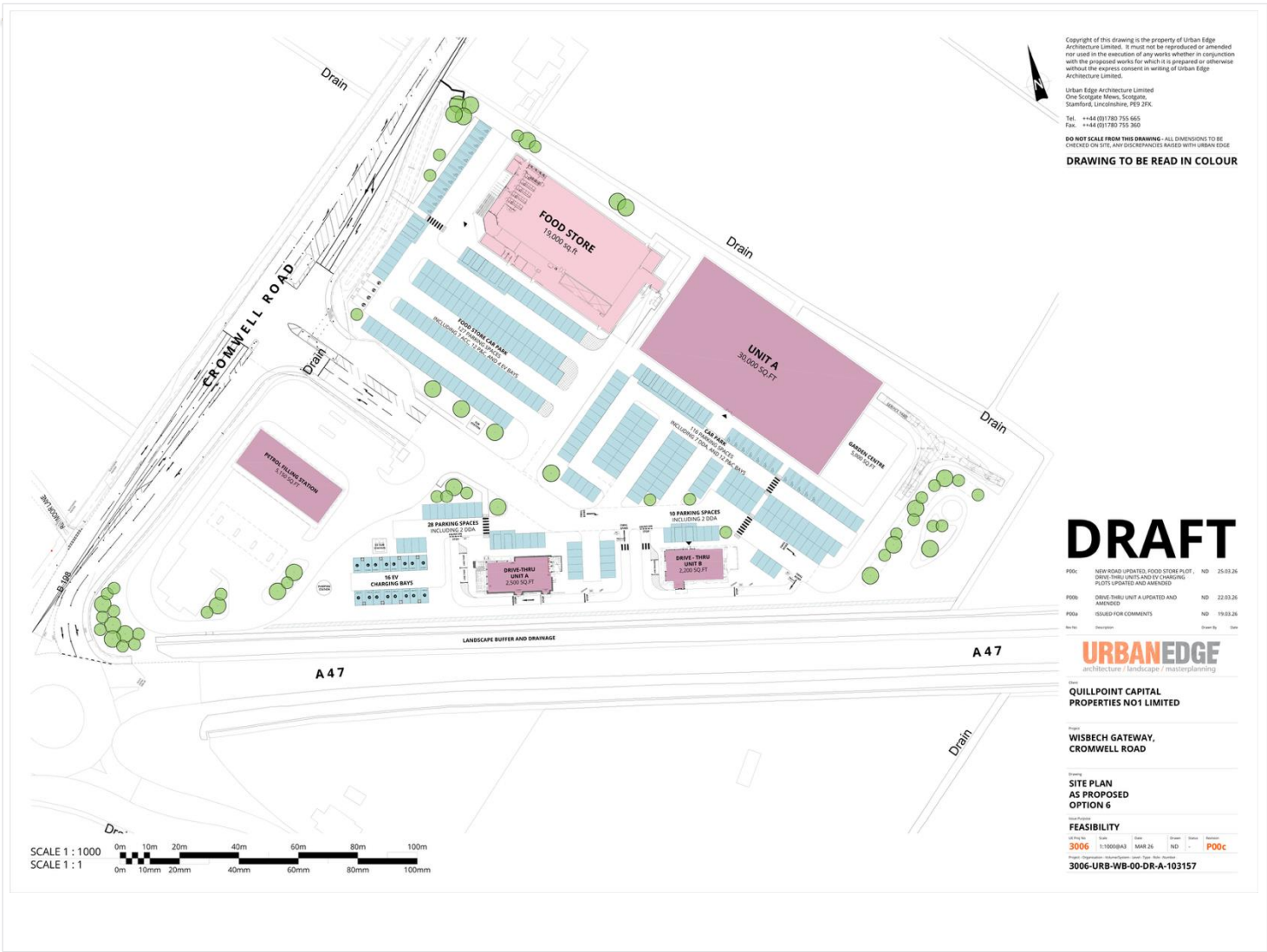
04

EXIT

Sell on completion to long dated income institutional buyers.

Estimated sales period 3 months from completion of construction as significant demand for projects such as Wisbech Gateway.

THE DEVELOPMENT PLAN



PLOT KEY

- 01 Aldi Foodstore
19,000 sq ft
- 02 The Range
30,000 sq ft
- 03 EG On The Move (PFS+EV)
5,150 sq ft
- 04 Burger King
2,500 sq ft
- 05 Taco Bell
1,800 sq ft
- 06 InstaVolt EV Hub
16 bays

Indicative scheme layout based on Urban Edge masterplan dated 27 March 2026. Subject to detailed planning consent.

PROJECT OVERVIEW

A full financial model is available with key points below:

PROJECT COSTS

Acquisition cost (incl. SDLT, legals, fees)	£3.30m
Construction cost (proposed scheme)	£10.70m
Finance, professional & contingency	£2.30m
Total project cost	£16.30m
CAPITAL STACK	
Senior debt **	£11.00m
Funding required at acquisition	£3.30m
Funding during planning phase	£0.25m
Funding during development phase	£1.75m
Total funding required	£16.30m

VALUATION & RETURNS

Market Value as-is	£3.20m
Market Value with proposed planning	£5.30m
Headline rent fully let pa *	£1.34m
Net Development Value (proposed scheme) *	£22.20m
Developer's profit on cost (pre-finance)	£5.90m
Profit on cost (pre-finance)	36.2%
Profit on GDV (pre-finance)	26.6%

* As per Allsop Draft Valuation, April 2026

** Senior bank has provided full credit approval subject to documentation

RISK MITIGATION

PLANNING RISK

- Outline consent already in place which has been enacted.
- Pre-application meetings returned positive feedback from Fenland District Council. No exceptional objections or unexpected comments raised on the proposed retail led hybrid scheme.
- Experienced and dedicated professional team.

CONSTRUCTION RISK

- Detailed cost plan prepared by Shane Rowe of The Rowe Partnership, acting as Project Manager and Cost Consultant.
- Construction cost of £10,715,000 cross-checked against BCIS by Allsop.
- Quillpoint will use a recognized and experienced contractor who has experience in construction of this type, style & scales.
- Quillpoint will contract with a contractor on a fixed price construction contract supervised by the project cost consultant and further supervised by the senior funder's quantity surveyor.
- Building modular pre-defined, pre-designed and repeated tenant led scheme design.
- Quillpoint appraisal allows for a contingency of 4% and construction cost inflation of 3%.
- Cost is mitigated as construction of scheme is pre-designed.

SALES & LETTING RISK

- Current market conditions are strong for long term income, but markets do change. However, the scheme is underpinned by essential and suitable retail for the location which should historically outperform any investment cycle.
- Positive leasing momentum, with EG On The Move, Aldi & Burger King in lawyers' hands.
- The risk is we fail to convert negotiations with The Range, Taco Bell & InstaVolt into Agreement for Lease, but the site is attracting strong tenant demand.
- Allsop NDV of £22.2m at completion under the proposed planning scheme.
- A shortage of suitable alternative sites with visibility, frontage, and planning pre-approvals.

VALUATION & COMPARABLES

ASSET	TENANT	LOCATION	DATE	PRICE	NIY	£ PSF
Food store	Aldi	Billericay	Q3 2025	c. £8.0m	5.00%	£394
Retail warehouse	Home Bargains	Watford	Mar 2025	£6.7m	5.30%	£372
Retail warehouse	Wickes	Newmarket	Dec 2025	£6.9m	5.37%	£321
Drive-thru pair	KFC & Starbucks (Zest EV)	Welshpool (Buttington)	Apr 2026	£3.4m	5.80%	£944
Drive-thru pair	Costa & Burger King (Zest)	Banbury Edge	Apr 2026	£3.15m	5.40%	£1,260
Drive-thru	McDonald's	Leicester	Jul 2025	£2.5m	5.45%	£466
PFS	Applegreen / Petrogas	Braintree	Jul 2025	£2.7m	6.51%	£1,256
PFS	BP / SPAR	Dorchester	Jun 2025	£2.21m	7.15%	£1,688
Aggregation of above:					5.52%	
Wisbech Gateway	Aldi, EG OTM, BK, TB & IV	Wisbech	Q4 2028	c. £22.20m	5.50%	£378

Selected investment evidence underpinning the Allsop draft valuation. Capitalisation rates adopted by Allsop on the proposed scheme: 5.25% on the food store, 5.50% on retail warehouse, PFS and drive-thrus, 8.00% on EV charging.

EXIT STRATEGY

PRIMARY EXIT

Sale of the completed scheme to a single institutional purchaser to maximise pricing tension and deliver a clean exit.

Target buyers are pension funds, insurers and long-income mandates seeking inflation linked cashflows from modern roadside assets.

Marketing will be led by an established investment agency.

ALTERNATIVE EXIT

Phased or part-sale disposal if the market evidences stronger aggregate pricing on a unit or parcel basis.

TIMING

Planning is being undertaken in two phases in order to accelerate the total site planning as recommended with the planning advisors as part of the pre-application.

It is intended that, by construction start that the scheme will be fully leased, enabling construction to be progressed and completed with minimal program risk.

Because we are constructing modular pre-designed buildings, we do not expect any significant delays once on site.

Therefore, there should be no issue with the primary exit concept of a single sale of the entire investment.

TARGET EXIT METRICS

Target NDV at completion	£22.20m
WAULT to expiry	c. 18 years
Blended NIY (Allsop)	5.50% – 5.75%
Marketing period	3 months
Target exit window	Q4 2028 – Q1 2029

TENANT LINE-UP & COVENANT STRENGTH

All six occupiers are nationally recognised covenants. HoTs are agreed on Aldi, EG On The Move and Burger King; HoTs on The Range, Taco Bell and InstaVolt are progressing.

ALDI

Food store

Largest discount supermarket chain in the UK. Over 1,000 UK stores. HoTs agreed on a 20 year FRI lease, break at year 15.

Turnover **£16.3bn**

Yr end FY 2024

EG ON THE MOVE

Petrol & EV

Demerged from EG Group in 2023 by Asda founders the Issa brothers. UK-wide forecourt operator. HoTs agreed on a 30 year ground lease.

Turnover **£2.7bn**

Yr end FY 2024

THE RANGE

Retail Warehouse

CDS Superstores (T/A The Range). Over 220 UK stores. HoTs in negotiation on a 15 year FRI lease.

Turnover **£1.7bn**

Yr end FY 2024

BURGER KING UK

Drive-Thru

BKUK Devco Ltd, guaranteed by BKUK Group Ltd. Master franchisee of c. 535 UK restaurants. HoTs agreed on a 20 year FRI lease.

Turnover **£502m**

Yr end FY 2023

TACO BELL

Drive-Thru

Yum! Brands franchise operating c. 130 UK restaurants. HoTs in negotiation on a 15 year FRI lease.

Turnover **£128m**

Yr end FY 2023

INSTAVOLT

EV Charging

UK's largest network of rapid EV chargers (1,800+ chargers). Backed by EQT Infrastructure. HoTs in negotiation on a 20 year lease.

Turnover **£35m**

Yr end FY 2023

QUILLPOINT CAPITAL

Developer / Sponsor

Specialist roadside and convenience led developer currently focused on the UK market. Track record exceeding £2.5 billion of GDV across sale and leaseback, hotels, planning gain, retail park, drive-thru and mixed use roadside schemes.

A sample of notable transactions is reflected on this page more detailed listings can be provided.

Earls Court & Olympia London

Acquisition Development Planning & Repositioning

Acquisition of c. 1.0m sq. ft of exhibition, conferencing in addition retail, car parking and offices.

Land use strategy updated, investment in improved facilities, enhancement of rental income & disposals of surplus land whilst increasing profit from core activities by over 50%

Spire Hospitals UK

Sale & Leaseback

Acquisition of 5 hospitals on short leases, negotiation of new and enhanced lease terms with the incumbent tenant.

In addition, working with the tenant on active real estate management and the eventual sale of long leasehold investments to an institutional purchaser.

Kings Mall Hammersmith

Acquisition Development Planning & Repositioning

Acquisition from Investment Fund of a significant retail shopping plaza of approximately 500,000 of which 300,000 was the retail shopping plaza.

Obtained planning for a mixed use redevelopment of residential, retail, car parking and offices.
Sold to Berkley Group PLC & Schroders Asset Managers

Sugar Beach St Lucia

Hotel Acquisition & Rebranding

Acquisition of The Jalousie Hilton and planning changes, to allow for increased intensification of the land for private residential, additional hotel rooms, rebranding & upgrade of the hotel suitable for Viceroy Hotels.

Leading to a sale to a family office investment fund.

Tuckers Point Bermuda

Hotel Acquisition & Rebranding

Acquisition of the Tuckers Point Hotel in Bermuda and created a land use strategy to allow for construction of additional homes, and apartments on spare land alongside rebranding and upgrade of the hotel suitable for Rosewood.

Leading to a sale to institutional hotel investors.

Norwich & Preston

Site Acquisition & Development

Acquisition of an existing Chiquito's, planning amendments and development into a standalone Burger King

Acquisition of site with planning permission, alteration of a scheme from Greggs to Burger King and construction and handover of a grey shell.

Regents Park London

Acquisition & Planning

Acquisition of British Land PLC headquarters building, obtaining planning for change of use from offices to residential.

Sold with the benefit of planning for a subdivision into a luxury residential scheme.

Phoenix USA

Acquisition & Development

Acquisition of 47 acres of farmland, to create mixed use scheme, of c. 25 acres for multi-family housing, and the remainder for mixed use commercial.

Scheme involved subdivision of land parcels & onsite and offsite enabling works prior to the vertical construction of the mixed use commercial units

THE PROFESSIONAL TEAM

MISHCON DE REYA

Legal

Daniel Lipman, acting on property and finance matters.

FIRST PLAN

Town Planning

Independent London-based planning consultancy with a strong national track record. Specialists in edge and out of centre retail and roadside developments. Leading the Wisbech application.

URBAN EDGE

Architecture

Award-winning practice with a deep track record in retail and roadside projects across the UK. Authors of the Wisbech masterplan.

THE ROWE PARTNERSHIP

Project Manager

Shane Rowe acting as Project Manager, Employer's Agent and Cost Consultant. Significant experience delivering comparable roadside and commercial developments.

ALLSOP LLP

Valuer (Acting for Lender)

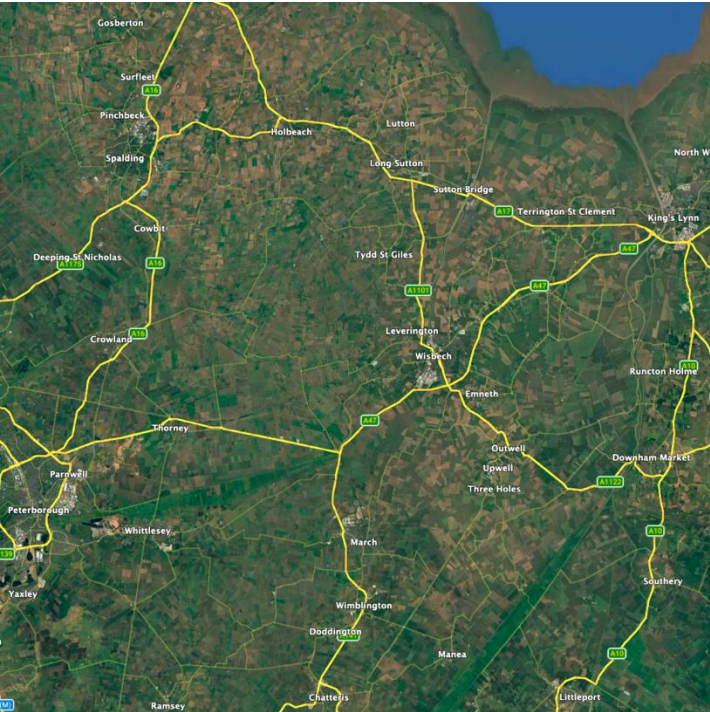
Andrew Hoban MRICS, Partner. Independent draft valuation dated 22 April 2026 for the senior lender.

FOR FURTHER INFORMATION

Simon Conway | Quillpoint Capital | Founder & CEO | sc@quillpointcapital.com | +44 (0) 7836 289289
Louis Frendo | Quillpoint Capital | Acquisition Manager | louis@quillpointventures.com | +44 (0) 7826 799046

Appendix A:

Maps



Enacted Consent

[illegible]

sd
Steven Dunn Architects Ltd
Architects, Planning Consultants, Project Managers

Tel: 01526 866 757
Fax: 01526 861 375
E-mail: info@stevendunnarchitects.co.uk
www.stevendunnarchitects.co.uk

Hedleigh House, High Street, Wacolet, Lincoln LN4 3SW

CLIENT
Hutchinson Group Ltd
ORIGINATOR TITLE

Proposed Block Plan	
DATE August 2016	DESIGN A.R. & M.G.
SCALE 1"=50' @A1	ORIGIN No. 2410-A1-03c

Copyright 1993, John Wiley & Sons, Inc. All rights reserved. This work is a copyrighted work of John Wiley & Sons, Inc. and its affiliates. All rights reserved. No part of this work may be reproduced, stored in a retrieval system, or transmitted, in any form or by any means, electronic, mechanical, photocopying, recording, or by any information storage or retrieval system, without permission in writing from John Wiley & Sons, Inc. All rights reserved. This work is a copyrighted work of John Wiley & Sons, Inc. and its affiliates. All rights reserved. No part of this work may be reproduced, stored in a retrieval system, or transmitted, in any form or by any means, electronic, mechanical, photocopying, recording, or by any information storage or retrieval system, without permission in writing from John Wiley & Sons, Inc. All rights reserved.

Draft Scheme as of April 2026



Appendix D:

Proposed Brands



Appendix E:

Typical Sites



Disclaimer

This document has been prepared by Quillpoint Capital for information purposes only.

It does not constitute an offer, invitation or contract to purchase, lease or otherwise acquire any interest in the property or properties or financial instruments described herein, nor does it form part of any such offer, invitation or contract.

All information contained in this document, including descriptions, dimensions, areas, references to condition, planning permissions, consents, financial projections and other details, is given in good faith and is believed to be correct at the date of preparation. However, no warranty or representation, express or implied, is made as to its accuracy or completeness, and prospective purchasers, investors and tenants must satisfy themselves by inspection, independent enquiry or otherwise.

Photographs, CGIs, renders and indicative plans are for illustrative purposes only and may not accurately represent the final scheme. All areas, timescales and financial figures are indicative and subject to change without notice.

Nothing in this document constitutes financial, investment, tax or legal advice. Recipients should seek independent professional advice before making any decision in reliance on the information contained herein.

This document is confidential and is intended solely for the person or organisation to whom it is addressed. It may not be reproduced, distributed or disclosed, in whole or in part, to any other party without the prior written consent of Quillpoint Capital.

Quillpoint Capital gives notice that it is acting as principal and not as agent in respect of any transaction relating to the property described herein.

FOR FURTHER INFORMATION:



SWISS AMC

Website: www.swiss-amc.com
Email: sales@swiss-amc.com