

Application Date: _____

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Mailing Address: Cole Haan LLC
 150 Ocean Road
 Greenland, NH 03840
 Phone: 603-430-7800
 Fax: 866-408-5906

Remittance Address: Cole Haan
 P.O. Box 6007
 Boston, MA 02212-6007

Payable to: Cole Haan

DUNS #: 097732887

CORPORATE INFORMATION

Legal Entity / Corporate Address	Store / Door Address (1)
Name: _____	Name: _____
Phone: _____ Fax: _____	Phone: _____ Fax: _____
Address: _____	Address: _____
City: _____ State: _____ Zip: _____	City: _____ State: _____ Zip: _____
DUNS #: _____	<i>Please attach any special routing instructions.</i>
Primary Payment Contact: _____	

Type of Store (please circle): Shoe Store Men's Specialty Women's Specialty Department Other: _____
 Type of Ownership (please circle): Sole Proprietorship Partnership LLC Corporation Other: _____
 If Incorporated, State of Incorporation: _____ Date Business Incorporated: _____

Principals / Owners	SS#	Legal Authority*
Name: _____		Yes / No
Name: _____		Yes / No

*Choosing "Yes" indicates that the individual noted has authority to legally bind the company.
 Please list all others who have authority to legally bind the company on a separate sheet of paper.

Have any of the Principals or Owners listed above filed bankruptcy within the previous seven years (Please Circle): YES / NO
 If YES, which Principal or Owner and in what year: Principal/Owner: _____ Year: _____

SECURITY INTEREST

In consideration of the issuance of credit terms, the Applicant, as witnessed by the signature below, agrees to give Cole Haan full security interest in all Cole Haan merchandise on hand, being held for or en route to the customer location.

I give my consent and offer Cole Haan full security interest in all Cole Haan merchandise of which I am in possession. I understand that security interest is defined as a Creditor's right to take property, or a portion of property, as payment for outstanding balances in the event of payment default. I also understand that Cole Haan has the right to either accept or refuse its security interest at its own discretion, and that Cole Haan is solely responsible for determining the value of any merchandise offered in lieu of payment.

I agree to security interest
 Print Name _____ Signature _____

GENERAL BUSINESS INFORMATION

Years in Business Present Entity: _____ Years at Present Location: _____ Current Annual Sales: \$ _____
 Anticipated Annual Cole Haan Sales: \$ _____ Anticipated Cole Haan Sales as % of Total Sales: _____%
 Comparable Vendors Carried:
 1. _____ 2. _____ 3. _____

TRADE REFERENCES

FAX number is very important - please include!

Company Name: _____	Company Name: _____
Credit Dept Contact: _____ Acct#: _____	Credit Dept Contact: _____ Acct#: _____
FAX: _____ Phone: _____	FAX: _____ Phone: _____
Company Name: _____	Company Name: _____
Credit Dept Contact: _____ Acct#: _____	Credit Dept Contact: _____ Acct#: _____
FAX: _____ Phone: _____	FAX: _____ Phone: _____

Trade references play a significant role in our credit decisions. Please contact your suppliers before including them on this list to ensure they will respond timely and positively on your behalf. Poor reference response will slow the credit decision on your account considerably. The credit department may contact you for additional references if those supplied are unresponsive.

BANK INFORMATION

Bank Name: _____	Bank Acct#: _____
Bank Address: _____	Account Officer (IMPORTANT): _____
Bank City: _____ State: _____ Zip: _____	*Account Officer's Phone#: _____

FINANCIAL DOCUMENTS

Your company's most recent income statement, balance sheet, and cash flow statement must accompany this application. Your company agrees to provide financial statements annually. This information will be kept in strict confidence.

FINANCIAL STATEMENTS (Please Circle): Enclosed Mailed Other: _____

TERMS

Cole Haan, at its sole discretion, reserves the right to approve or deny credit to any applicant within applicable State and Federal regulations.

Any terms offered or discussed by a Cole Haan representative prior to approval of the Cole Haan Credit Department are subject to revision.

Standard Terms when offered are Net 30.

All payments due to Cole Haan are expected to be paid in accordance with terms offered. Payments must be submitted directly to:

Cole Haan
 P.O. Box 6007
 Boston, MA 02212-6007

Please contact the Credit Department directly at 207-510-5147 to arrange for payment via alternate methods.

The Applicant agrees to keep all information relevant to this agreement current. This includes written notification of any name or ownership changes, any merger or acquisition activity, any key contact or management changes, and all other activity which may effect the credit status of the Applicant.

If Applicant information is deemed to have changed materially, Cole Haan at its sole discretion, reserves the right to require a new credit application.

Cole Haan reserves the right to revoke any issuance of credit at any time.

By signing below, the customer agrees to the following:

1. Authorization is granted for investigation of all statements made on this form, as well as for any other investigations which Cole Haan deems appropriate and required for the issuance of credit to the customer.
2. It is agreed that interest and fees may be charged on past due invoices. It is further agreed that all collection agency fees, attorney fees and/or court fees required to collect past due amounts are to be borne by the debtor. Any payments received through resolution of past due amounts will be applied first to interest and fees, if applicable, then to past due invoices.
3. This document constitutes an agreement that Cole Haan merchandise will be sold only at locations listed on this application or at locations which are submitted to Cole Haan in writing and approved in advance of merchandise placement. Merchandise may not be transferred to other locations without the written consent of Cole Haan.

Customer Signature: _____

Date: _____