

DIRECTOR CIRRICULUM VITAE

Planning and Property Development Professional, with more than nineteen years' expertise gained working on complex construction projects across London, the South East, and the West Midlands: acting in senior leadership and strategic roles, and helping to make operational ambitions a practical reality. Strong commercial awareness, combined advanced viability assessment skills, and financial oversight capabilities. Well organised, self-motivated, and with a keen attention to detail that ensures completion of all assigned tasks on time and meticulously to specification. Excellent communication and interpersonal skills: able to work well either as part of a collaborative team or autonomously when required, and thriving in fast moving and challenging environments, with outstanding time management skills. Bringing the following key professional skillset:

- Managing planning functionalities for major regeneration mixed-use developments: including delivery of more than 1,997 residential units in a single development
- Leading and working as a member of cohesive and target driven teams: delivering high quality outcomes within a culture of excellence
- Nurturing and maintaining resilient, long term customer and stakeholder relationships as a foundation for growth
- Good working knowledge of all standard office IT operating systems and applications, including Word, Excel and PowerPoint, as well as advanced proficiencies in specialist professional platforms (Asta PowerProject, Project Commander, and Site Stream)
- Strong commercial acumen, combined with advanced analytical and insight skills
- Excellent problem solving capabilities: adopting a solutions based approach to complex commercial issues

AREAS OF EXPERTISE

Commercial and Residential Planning | Mixed Use Developments | Construction | Team Leadership | Continuous Process Improvement | Strategic Planning Viability Assessment | Financial Oversight | Procurement | Budget Preparation and Oversight | Optimal Service Outcomes |

Commercial Negotiations Stakeholder Engagement

EXECUTIVE CAREER HIGHLIGHTS

CHIEF PLANNER | 2013 – 2022 | GALLIARD HOMES LTD

KEY ACHIEVEMENTS AND RESPONSIBILITIES

- Senior leadership team member leading on major projects throughout London and the South
- Demonstrating consistently strong team management, financial oversight and leadership capabilities: project managing up to ten inner London assets of varying sizes, scales and values, and ensuring best quality delivery outcomes to the highest professional standards
- Spearheaded successful completion of the United Kingdom's largest detailed planning application in 2019: a master planned mixed use development of 1,997 residential units, 29,500sqm of non-residential floorspace, and nine blocks up to 29 storeys high (the scheme was determined within six months of submission)
- Secured an aggregate reduction of some 12% in consultants' fees across projects
- Delivered an uplift in the range of 24% in unit numbers (against acquisition targets)
- Engaged efficiently and effectively with all key internal and external stakeholders, including service providers, professional advisers, statutory and regulatory agencies

INDICATIVE PROJECTS

• Leegate Shopping Centre: Lewisham, South London

A full planning application for mixed use development, comprising 563 residential units (including 35% affordable housing), 3,800sqm of retail, commercial and community space and a doubling of the existing public realm, within an area surrounded by multiple local and statutory heritage assets (including the Greenwich World Heritage Site).

Former Yates' Wine Bar: Hounslow

Successfully appealed against non-determination after twelve-month consideration: paving the way for development of 248 co-living units, 790sqm of co-working space, and 615sqm of retail space, as well as public realm and landscaping operations. This was an exemplar scheme, which evolved alongside the promotion (now adopted) of Policy H16, as part of the 2021 new London Plan.

• Quayside Quarters: Southall, Ealing

Secured planning permission for 1,997 residential units, 22,300sqm of creative hub, 5,200sqm of light industrial units, and 3,300sqm of flexible community and commercial space, a new bridge and 1hectare of landscaped



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public realm. Managed a professional design team across more than forty disciplines (including six architects: RIBA stage 3): as well as masterplanning landscape, design services and curating independent design review panel to ensure project integrity.

<u>Chiswick Curve: Hounslow</u>

Led on a five-month intensive pre-application process into submission of a 32-storey tower, proposing 327 residential units (including 35% affordable by room), 5,490sqm of employment and retail space, and public realm and landscaping operations. Led a four week public Inquiry following the initial refusal of planning permission, resulting in the Inspector allowing the appeal, with his decision then being overturned by the Secretary of State, and then supporting a subsequent (but sadly unsuccessful) judicial review

REGIONAL PLANNING MANAGER | 2010 – 2012 | BLOOR HOMES LTD | SOUTH MIDLANDS

KEY ACHIEVEMENTS AND RESPONSIBILITIES

- Appointed as the region's first ever Planning Manager: taking full responsibility for all planning and land promotion functionalities, and enabling Land and Technical Teams to focus more closely on their individual roles
- Successfully managed eight strategic and short-term sites: delivering more than 600 dwellings through complex planning procedures

PLANNING MANAGER | 2006 – 2010 | FAIRVIEW NEW HOMES KEY ACHIEVEMENTS AND RESPONSIBILITIES

- Managed a full spectrum of residential regeneration schemes across the South East
- Oversaw and conducted a broad spectrum of appraisals, appointments, consultant and budget management, pre-application engagement, negotiation of S106 legal agreements, and ongoing discharge all key conditions and obligations

INDICATIVE PROJECT

• <u>Colindale Hospital</u>

The project centred on a 4.3hectare, Grade II Hospital site: brought in to coordinate a streamlined submission of the full EIA planning application, with multiple applications being employed to reduce heritage risks and effective delivery of new infrastructure, whilst at the same time ensuring continuance of ongoing service operations at the Hospital: resulting in successful delivery of 714 new residential units, and enabling future collective residential quantum's of 1,100 residential units across the wider site

III FURTHER CAREER CHRONOLOGY

- Planner | Drivers Jonas | March to September 2006
- Development Control Officer | Brighton and Hove City Council | August 2004 to December 2005
- Development Control Officer | London Borough of Camden | October 2003 to June 2004
- Development Control Officer | London Borough of Harrow | January to August 2003

EDUCATION AND PROFESSIONAL MEMBERSHIP

- Queensland University of Technology | 2001 Degree in Urban and Regional Planning
- University of Queensland | 1997 Architecture Degree (first year only)
- International Member (Planning and Urban Design) | Planning Institute of Australia | since 2006

References are available on request