

NEWSLETTER

ONTARIO
INSURANCE PROFESSIONALS ASSOCIATION

WINTER 2025 ISSUE



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NEWSLETTER

Presidents Message

I want to take a moment to express my sincere gratitude to everyone who has been a part of this incredible journey. The support of our members, sponsors, and partners has made everything we've achieved possible, and none of this would be possible without your belief in the OIPA's mission.



Your commitment to our shared goals of education, fellowship, and loyalty continues to be the foundation of our success. The OIPA executive remains deeply committed to our mission, and we are proud of the progress we've made thus far. The growth we have seen this year is a testament to the hard work and dedication of all our members, sponsors, and partners. We are excited about the future and all the wonderful things yet to come as we continue to build on this momentum.

We look forward to continuing this journey with you and to all the great things we will accomplish together in 2025.

Thank you again for your ongoing support and commitment to the OIPA!

Warm regards,

Nathan Peters
President
OIPA

CAIW Presidents Message



I had the pleasure of attending the OIPA's 5th Annual AGM in September. It was a great business meeting where their new President, Nathan Peters, was elected.

A very interesting education session followed from one of their Bronze sponsors, Mitchell Partners Investigations with Anthony Kunkel discussing different ways of gathering information through various internet sites. The day closed out with a very wet 9 holes of golf, despite the rain it was a wonderful time there was still great networking.

October is a funny month where you go from giving thanks, to giving treats! I personally have much to be thankful for both personally and professionally, and was able to gather with 27 family and friends for Thanksgiving dinner, yes it was as chaotic as it sounds! I will also be pulling out my Professor McGonagall costume to hand out treats in the office for Halloween.

November, I attended the Foodbank Kickoff event in Edmonton and the Presidents Reception in Montreal. It was a crazy month, but I enjoyed getting out and seeing everyone.

December was another busy month with preparations for mid-term meetings in January, on top of the hub-bub of the holidays, but your directors have been doing great keeping on top of everything.

I am very proud of our CAIW Board and look forward to what we can accomplish at the January mid-term meeting.

Yours in fellowship,

Leslie Campbell, CIP, CAIB Hons, CSIP
CAIW President



Upcoming Events

We're throwing an event



Back by popular demand, the OIPA is hosting another epic axe-throwing battle.

Wednesday, February 19th | 6 PM

Bad Axe.

321 Weber St. N, Unit 2

Waterloo, ON

Food • Drinks • Prizes!

OIPA Members \$60.00

Non-Members \$80.00

For tickets, scan the QR code or
use the link in the post



Grab your flannel and join the fun!





Public Speaking Competition 2025

It's that time of year again when OIPA members have the opportunity to enter the heats of the INTACT Public Speaking Competition.

This year the OIPA will be sponsoring our heats online to give members across the province a chance to enter without having to travel to the GTA. The online heats will be in March and submissions will need to be received in February, all key dates are below. Winners of the provincial heat go through to the national final sponsored by INTACT to be held at CAIW conference - this year in Saskatoon from June 12-15.

If you win the heat and get to the final, OIPA will pay your entrance fee and ticket to the 2025 CAIW Conference. You will be responsible for travel and accommodation costs.

If you wish to enter:

1. Read the rules and regulations on the next two pages (2 mins)
2. Choose a topic
3. Fill out the application form sent to all members on Jan 17 - If you need another, request one from giles.tingey@uhn.ca
4. Return your form to contact@oipa.ca and also cc tiziana.marcellitti@vp-group.ca

Key Dates:

- Deadline for Registration - Feb 28th
- Provincial OIPA Heat - Mar 19th, 12 pm (held virtually)
- Finals - June 13, CAIW Conference 2025, Saskatoon.

The eagle-eyed of you will notice that Rule 3 of the competition states entry forms are to be received by April 15th. **THIS IS FOR ENTRY TO THE FINALS FOR PROVINCIAL WINNERS AND DOES NOT RELATE TO HEATS.** Ignore this date - entries for provincial heats must be received by Feb 28th!

If you have any further questions, please do not hesitate to reach out.





Public Speaking Competition 2025



Canadian Association of Insurance Women
Association Canadienne des Femmes d'Assurance

www.caiw-acfa.com

INTACT PUBLIC SPEAKING CONTEST 2025 RULES AND REGULATIONS

An Intact Public Speaking Contest is held each year at Annual Meeting. A speaker from each Local Association is eligible to participate. The winner receives a trophy to keep permanently along with a cash award of \$500.00. Second place receives a cash award of \$250.00. Third place receives a cash award of \$150.00. Every contestant receives a certificate, stating the year of the contest, name, etc. The contest is sponsored by Intact Insurance.

REGULATIONS FOR INTACT PUBLIC SPEAKING CONTEST

The Speakers

1. One representative from each Local Association may participate.
2. The speaker's topic may be chosen from any topic provided by the Public Speaking Chairperson or a topic of their choice.
3. Entry Forms must be received by the Public Speaking Chairperson by the deadline date of April 15th 2025.
4. Acknowledgment of the entry form shall be forwarded to the Director by the Public Speaking Chairperson.
5. Chairperson to advise the Local Association if submissions were accepted or rejected.
6. The speech shall be of five (5) minutes duration.
7. Speakers are not to identify themselves, their location or Local Association in the content of their speech.
8. Before the Contest commences, the speakers will draw for order of speeches. Speakers are to be introduced as Speaker #1, Speaker #2, etc.
9. Speakers will remain outside the room until it is their turn to speak. After their speech has been completed, they are welcome to remain in the room.
10. The winner is announced during the Saturday evening banquet.
11. The winner of the Public Speaking Contest will be barred from competing until two (2) years have elapsed.

The Timekeeper

1. The timekeeper will be arranged by the Public Speaking Chairperson.
2. The timekeeper will be seated where she can be seen clearly by the contestants.
3. The timekeeper will have a copy of the Regulations and know the time allotted for speeches.



Public Speaking Competition 2025



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4. The timekeeper will have a stopwatch.
5. One minute before the end of time allotted each speaker, the timekeeper will stand up and remain standing until one minute has expired and then the timekeeper will sit down.
6. For the benefit of the judges, at the conclusion of each address, the timekeeper will announce the actual time taken.

The Judges

1. The Host City will provide three (3) bilingual judges, when required.
2. The Chairperson will introduce the judges to the audience. Bio's for each judge can be provided by the host city to be read during the introduction.
3. During the speeches, the judges will be seated in different parts of the room and shall not confer with each other, or with any other person, from the time the Contest starts until the Judge's Score Sheets have been collected by the committee chairperson.
4. Judges will use the Judge's Score Sheet and Judge's Official Ballot provided by the CAIW.
5. When the judging of each speaker has been completed, each judge will raise their hand to notify the Chairperson that they are ready to proceed.
6. After scoring sheets have been collected, the judges may leave the room to choose a spokesperson to comment on the speeches.
7. No speaker shall be penalized for speaking one minute over or under the time allotted. Excessive overtime or under time, will be penalized by deducting a maximum of five (5) points for each excessive minute. Deductions shall be made from the DELIVERY section.
8. Apparent reading from a prepared text, other than brief statements obtained from authoritative sources and statistics, will be penalized by deducting points from the DELIVERY section at the discretion of the judges.
9. Each judge shall fill out the Judge's Score Sheet, total the score of each speaker and then, according to these totals, give their decision by writing the names of first, second and third place winners on the Judge's Official Ballot.
10. Judges will render independent decisions designating the first, second and third place winners.
11. The majority opinion of two (2) judges, as to the winner, will determine the result, regardless of the point totals made by the three (3) judges. In the event of a tie, then the total points of the tied speakers shall determine the winner. If the points total is also tied, then the speaker with the highest points for the MANNER, VOICE, HANDS and GRAMMAR sections shall be the winner.
12. A suitable gift will be provided by CAIW for presentation to each judge.
13. A copy of the Judge's Official Ballot and Judge's Score Sheet can be found following the listing of Public Speaking Contest Winners to date.



Public Speaking Competition 2025

education, networking,
and personal growth



Canadian Association of Insurance Women
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www.caiw-acfa.com

INTACT PUBLIC SPEAKING CONTEST 2025 – TOPICS

1. Building Resilience / *Développer la résilience*
2. The Power of Collaboration / *Le pouvoir de la collaboration*
3. Maintaining Human Touch in a Digital World/Workplace / *Maintenir une touche humaine dans un monde/environnement de travail numérique*
4. Finding Balance / *Trouver l'équilibre*
5. Topic of your choice / *Sujet de votre choix*



Rising Star Award 2025

If the INTACT Public Speaking Competition isn't your thing, there are still other career-enhancing awards available!

Sponsored by STEAMATIC CANADA and awarded annually to a candidate who is actively employed or affiliated with the insurance industry, the 2025 Rising Star Award is up for grabs.

To be considered, you must:

- Be a member of CAIW / OIPA
- Be employed in the Insurance industry in Canada
- Be under the age of 39
- Have not been a past recipient of this award

You can nominate a fellow member by submitting their name with a description of why you believe they should be nominated to: contact@oipa.ca

The incentive for this award is a \$500.00 cash prize as well as \$300 to a registered charity of your choosing!

The deadline is April 15, 2025

Consider nominating a fellow member you believe worthy of the title of Rising Star!

Visit caiw-acfa.com/awards-trophees to see how the award(s) have benefitted previous recipients.



CAIW 2025 Convention

Canadian Association
of Insurance Women



Your OIPA membership automatically gives you membership to the CAIW (Canadian Association of Insurance Women) and allows you to attend the annual CAIW Convention. Each year has a theme and In 2025 the Convention is held by our sister organisation from Saskatchewan (SIP) and takes the theme of '*Prairie Roots*'.



Running from June 12 - 15, 2025, the annual convention involves numerous educational components and is the hub of the CAIW's AGM. It also comprises numerous networking opportunities, the Intact Insurance public speaking competition - that all members have the opportunity to enter - a fantastic Gala and Awards Evening, and many other fun activities organised by the host province. We strongly encourage all members to attend!



CAIW 2026 Convention

Yes, it's our turn!

The 2026 Convention is hosted by us - the OIPA.

The 2026 Convention will be in The Blue Mountains. The Blue Mountains offer stunning views of rolling hills, ski resorts, and vibrant landscapes, making it a year-round destination for outdoor adventure and relaxation and the perfect location for the 2026 conference.

To that end, we have created a special board just for the preparation and planning of this spectacular event:

General Chair - Laura Pennings

Program Chair - Jonathan Hogg

Finance Chair - Kim Dickson

Marketing Chair - Tamsen Metcalfe

Logistics and Location Chair - Amy Bradley

Despite our capable board, we need more hands to help us plan and execute this event. If you would like to volunteer to help make the 2026 Convention a must-attend event, please contact Tiziana Marcellitti, our current Events Director. Her details can be found on the '*Members Only/Directory*' page of the OIPA website.

We are now open to take sponsorships for this event from any individual or business that operates solely in Ontario. National Sponsors based or operating outside of Ontario may commit after 2025 convention has closed.

2024 - 2025 Sponsors

We would like to take this opportunity to thank all of our sponsors for the 2024/2025 year. Without whom none of this would be possible.

GOLD



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Accomsure ALE Management Solutions are the "First Canadian Full Service ALE Specialists"

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FIRST INSURANCE[®]
— OF CANADA — FUNDING
A WINTRUST COMPANY



YOUR 2024-2025 OIPA EXECUTIVE COMMITTEE:

PRESIDENT - NATHAN PETERS

VP - DAVID PORTER

TREASURER - ANDREA HADLINGTON

SECRETARY - STEPHANIE IACONO

EVENTS DIRECTOR - TIZIANA MARCELLITTI

MEMBERSHIP DIRECTOR - ASHLEY REID

MARKETING COMMUNICATIONS DIRECTOR - GILES TINGEY

PAST-PRESIDENT - LEAH SANGSTER

CAIW DIRECTOR - MELANIE NEEDHAM

*THE FULL MEMBERSHIP DIRECTORY IS AVAILABLE ON OUR
WEBSITE.*

**WOULD YOU BE INTERESTED IN VOLUNTEERING ON A
COMMITTEE? PLEASE REACH OUT TO PRESIDENT@OIPA.CA**