

# Identity Property Buyers

NEWSLETTER #012

## How To Purchase Your Next Home Sooner

**Welcome back** to the next instalment in the IDentity Property Buyers Newsletter series. Today's chat is about how to stack the odds in your favour and purchase your next home sooner.

There are a number of ways to make this happen and a number of alternate options that make a massive difference to timing. Let's start with a list to help you prepare:

1. Understand your borrowing capacity
2. Get yourself a pre-approval through a mortgage broker
3. Get crystal clear on what you are looking for
4. What do you need in a home?
5. What can you compromise on?
6. What style of home are you after?
7. Which suburb areas are on the table?
8. Understand these local markets
9. Are you being realistic?
10. The list goes on...



So when it comes to understanding the local market this can take time and when things are changing rapidly you can quite easily get left behind. In order to understand value in a moving market you need to be on your toes and mentally prepared to act with confidence.

Do you want to compete with everyone else who is trying to get in ahead of the price rises, or do you want to be prepped and ready to act before the masses?

### Well you would be mad to say you want to compete with everyone else right?

So how do you become ready before everyone else and what other option is there if everyone is thinking the same thing?

### This is where it gets interesting..

In times of rapid change and uncertainty a decent proportion of off market options are available to a select few. Due to all the COVID chaos in Victoria in particular these options are more prevalent than before. These options have less competition and quite often can be secured quickly if you are in the know.

So in short get yourself a pre-approval and come and see us as we will get you prepped and ready to act quickly. Then we will provide confidence and clarity surrounding market value and produce more quality options for you to consider. And finally we will negotiate and secure your new home ahead of the pack so you can kick back and relax once more.

**Let our professionals at IDentity Property Buyers help you avoid all those costly mistakes and provide you with a fantastic experience and an exceptional end result....**



**Don't get left behind when the market is moving, take control with your very next steps in a professional way today!**

**Make contact today and schedule in a Free, No Obligation chat with one of our Buyers Agents & Property Strategists.**

**MAKE CONTACT**

**At IDentity Property Buyers we build Investment Portfolio Plans for clients who want exceptional results.**

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