

# Identity Property Buyers

NEWSLETTER #014

## Developing A Winning Mindset

**Welcome back** to the next instalment in the IDentity Property Buyers Newsletter series. Today's chat is about why developing a winning mindset is crucially important with property & finance.

Everyone must have many recollections of times when things all seem too hard. Tasks and work is difficult or people around you seem to be constantly talking with a negative attitude. This takes its toll and before you know it you're thinking what they are thinking and your motivation and attitude begins to waiver.

With a negative attitude or uncertain beliefs how will you ever expect to get exceptional results.



### Well the truth is... You can't!

Being positive is key, so surrounding yourself with people with positive attitudes will change your fortune forever. Soon you will be happier, thinking more clearly and discovering more opportunities. Work will become more enjoyable and productivity will almost certainly improve. Every aspect of life can improve with a positive attitude, so why stop there...

Let's add a growth component to this by becoming what is termed an 'Infinite Learner'. A large majority of people incorrectly believe that when they finish school or university they have completed their education. Well the truth is that this should only be the beginning.

The most important thing you own is your mind, and feeding your brain with more positivity and more knowledge will pay off in spades. However there is no point doing a PHD on Leprechauns as where is that going to get you? It may be entertaining and slightly scary but apart from that...



The key here is to identify areas that will benefit your capacity to earn money, combined with an area of great interest and you can shoot for the stars.

### So how does this translate to property?

You could spend the next 10 years studying everything possible about property and then coming up with a very educated decision on what to buy, where and for how much. But you would have just wasted 10 years and hundreds of thousands of dollars coming up with the realisation that you should have bought 10 years ago!



In short spend some time educating yourself on the basics and fundamentals and in doing so you will figure out what to ask and who to take advice from. You should come to the realisation that getting experts to lead and to guide you will give you the best possible chance at achieving exceptional results.

Remember experts that work for you and not the Vendor Selling Agent or even a Developer.

**Let our professionals at IDentity Property Buyers help you avoid all those costly mistakes and provide you with a fantastic experience and an exceptional end result....**

**Don't get left behind when the market is moving, take control with your very next steps in a professional way today!**

**Make contact today and schedule in a Free, No Obligation chat with one of our Buyers Agents & Property Strategists.**

**MAKE CONTACT**

**At IDentity Property Buyers we build Investment Portfolio Plans for clients who want exceptional results.**

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