

# Identity Property Buyers

NEWSLETTER #029



## When Is The Best Time To Buy?

**Welcome back** to the next instalment in the IDentity Property Buyers Newsletter series. Today's chat is not a look into the general property market or even a review of a localised market. What we are going to look into today is when is the right time to buy for you?

As you know everybody is different, so the individual needs and wants with respect to property are going to be largely unique for everyone. The financial position of everyone will differ in many ways which will drive different timing requirements.

So how do you cut through all the noise factors to determine when you should buy?





First of all **you have to be ready**, which means:

- You need to have stable employment
- You need to be fit, healthy & mentally prepared
- You need to have access to finance including a deposit
- You need to be able to afford to hold what you buy



Next you need to **understand the process** that you are going to go through. There is a large number of often daunting steps and important decisions that will need to be made along the way in order to get you into your next property. Indecisiveness and slow response and reactions can cost dearly. Consider getting some help here so you don't end up making costly mistakes.

Then you need to **have a plan** so that you can be confident in executing it. Start by mapping out the end goal and then work back through all the steps required to get you there. Areas like budgeting, finance, conveyancing, understanding value and due diligence need to be included.

Now you don't have to personally know all these steps straight away, but it is highly recommended that you seek advice from all the appropriate professionals so you don't miss a step.



So once you are in effect ready to purchase, the next piece of the puzzle is finding what you are in fact looking for. The personal experience of purchasing a home usually starts out fun but can easily become less enjoyable if you spend too much time on it and keep missing out.

Initially you will be looking to view and inspect viable options in order to gain clarity on what you want and also gauge what the properties are worth.

If your search goes on too long then market movement can mean that your target property can easily move out of reach. A rising market can often also mean that prices rise quicker than the rate you can save.

## **Searching Time = Added Cost Due To Price Rises**



**Time Is Ticking!**

Let our professionals at IDentity Property Buyers help you avoid all those costly mistakes and provide you with a fantastic experience and an exceptional end result....



Make contact today and schedule in a **Free, No Obligation** chat with one of our Buyers Agents & Property Strategists.

Don't get left behind when the market is moving, take control with your very next steps in a professional way today!

MAKE CONTACT

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