

2D Global LLC & Patrick J Abbott

CV/Certifications/Qualifications

Public Testimonials and Recommendations

Welcome to 2D Global, a premier targeted technical marketing and sales firm located in the heart of Texas. Contracted by a wide range of clients, including Fortune 100 & 500 technology, service, chemical, engineering, sports, government, medical, transportation, energy and others, we have a knack for building relationships and offering solutions.

Our individual business divisions include: Sales Training & Development, Technical Development, Production both film & non-film, Direct Marketing, Technical Sales, Medical, Campaign Development, Motorsports, Nano & Two dimensional (2D) Material Services, Medical Practice Sales & Marketing, Medical Products, Devices & Services Platforms, Medical Business Marketing, and our very special 2D Humanitarian Philanthropic team. OUR SECRET is truly common sense based. We understand that 80% of B2B sales professionals speak about THEMSELVES and their PRODUCTS, while our interest is in diving deep into your process, in an effort to understand YOUR specific targets and requirements.

Since 1999, we have helped businesses create their product presence and value added worthiness in a variety of market spaces. Our process is designed to empower your team and outfit your business with the tools needed to succeed. Our teams can assist in the navigation of today's technical & business development environment. We identify the CPPP: Challenges, Pitfalls, enhancement of Patient/client service, and Profitability.

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- **NAICS Code** 424690- Specialty Chemical wholesale and distribution
 - **NAICS Code** 541613- Marketing “Professional, Scientific, and Technical Services” Sector
 - **NAICS Code** 621999- Healthcare Technology provider
 - **NAICS Code** 541611- Healthcare Consulting services.
 - **NAICS Code** 423450- Merchant wholesale distribution of professional medical equipment, instruments, and supplies
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- **Registered Government Mandate (RGM)**

- **Dun & Bradstreet D-U-N-S # 117537363**
- **SAM & CAGE codes upon request**
- **SAM Directory Registered**

- **Commercial and Government Entity (CAGE)**
- **Enterprise Sourcing, Medical, Contingency (ACH)**

- **Medical Science Liaison**
- **Defense Logistics Agency (DLA)**
- **USA Smart City Council member**
- **Customer Interaction Center (CIC)**
- **USA Technical Collaboration Counsel**
- **Direct contract API Key approved (GSA)**
- **Environmental Protection Agency (EPA)**
- **State of Texas Letter of Good Standing 2019**
- **Hazardous Materials Level 1 response certified**
- **Certified National Pharmaceutical Representative (CNPR)**
- **Certified member EPARTRADE International trade association**
- **Notary signing agent (Texas Gov't Code, Sec. 406.005) Bond VT688**
- **Health Insurance Portability and Accountability Act Certified (HIPAA)**
- **SEMA/AAPEX (Specialty Equipment Market Association) Member since 1999**
- **Healthcare Information and Management Systems Society Registered (HIMSS)**
- **General Lines Life, Accident, and HMO issued Texas Department of Insurance (TDI)**

- **VOX Markets International Financial UK company review Patrick Abbott mentioned:**
- <https://youtu.be/oeMGsmlAfLw>
-
- [Heroes Of The Storm Winners - WDSU.com](http://www.wdsu.com)
- www.wdsu.com/article/6-heroes-of-the-storm-winners/3340842 Mar 14, 2006 - David Hebert, Jr. Paul Helmers Robichaux, Jr. Marv Stevens, P.J. Abbott, Dr. Ravi Vadlamudi Dr. Edward Halton
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- [Broadwing Corporation Teams with Race Car Driver P.J. Abbott to ...](#)
- <https://www.businesswire.com/.../Broadwing-Corporation-Teams-Race-Car-Driver-P.J.Sep> 30, 2005 - Sept. 30, 2005--Broadwing Corporation today announced that it is teaming up with IndyCar Series driver *P.J. Abbott* to raise money for American Red Cross Hurricane Relief

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- [INDY racer to serve as Little 500 marshal | Sports | newsbug.info](http://www.newsbug.info/...to.../article_89a738ca-0f39-51ab-a119-c420217370b3.html)
- www.newsbug.info/...to.../article_89a738ca-0f39-51ab-a119-c420217370b3.html Patrick J. “P.J.” Abbott, a former SJC student and current professional *driver* for the INDY Racing League.
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- <https://youtu.be/ltog8YNt51o> PJ Abbott **supports Law Enforcement** by connecting donors with Rehab Garage, Harley Davidson and the InVestUSA cause.
- Driver **raises money for Law Enforcement:** <https://soundcloud.com/mcmgps/pj-abbott-invest-usa>
-
- REGISTRATIONS:
-
- 2DG: https://opencorporates.com/companies/us_tx/0803386530
- ULC: https://opencorporates.com/companies/us_tx/0125957801 and
- https://opencorporates.com/companies/us_nc/1302491
-
- Letter of Good Standing State of Texas November 2019:
-
- <https://img1.wsimg.com/blobby/go/a9a6d24f-4cda-4f0c-b4e5-0ef290ef24ca/downloads/2D%20%20State%20of%20Texas%20%20Letter%20of%20Good%20Standing%20.jpg?ver=1589598144088>

Patrick Abbott CNPR

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🌐 [linkedin.com/in/patrickabbott1](https://www.linkedin.com/in/patrickabbott1)

🔗 www.2DGlobal.com

Summary

My skill sets support the ability to balance intense relentlessness, honed, and refined views gained through experience, with the patience to understand, orient, thrive and execute tasks within the spirit of the greater operational and team based realm in order to achieve the maximum success. As a leader, the key is to surround yourself with others that are faster, smarter, stronger, more insightful, etc. My perfect accolade is when others say, "your TEAM is amazing."

Top Skills

- New Business Development
- Product Development
- Revenue Generation
- Innovative Marketing
- Talent mentoring and development

Experience



Director

Feb 2018- Present

2D Global LLC / Marketing Empire Solutions / www.2DGlobal.com

- Responsible for the direction and leadership of teams which identify, structure and execute programs targeting the penetration of emerging technologies into key strategic market spaces.



Chairman

Dec 2015- Present

2D Global LLC / Marketing Empire Solutions / Progress Medical LLC

Pioneering and deploying revolutionary new programs, materials and systems into the medical applications space.

- Member NAPSRX
- President Americas GCR
- USA Smart City Council member
- USA Technical Collaboration Counsel
- CNPR / NAPSRX Certification #657162019
- HIPAA certified 2016, 2018 & 2019 # 284043
- Former National Graphene Association Co. member
- Former National Graphene Association Board member
- EPARTRADE intl approved and certified international vendor
- Sports Technologies/BioBike technical representative: Americas
- Vetted and approved vendor & speaker Sheriff's Association of Texas
- Certified in Healthcare & Information Management HIMMS 2019 #4278
- SEMA (Specialty Equipment Market Association)/AAPEX member since 2000
- Certified marketer: CGX, PGX, Male Wellness, Heart, RPP, Toxicology, UTI & Wound
- Responsible for development & growth of multiple physician private and clinic revenues
- Innovative new client care systems, streamline, service programs and offerings into Podiatry
- Offering inclusive office resources, materials tech, lab and pharma to include: PGx, CGx, Male & Female Wellness, Heart, RPP, Toxicology, UTI, E.N.F.D. , Med waste disposal, CBD, Autologous grafts, Foot care & Wound (Clinical trials available).



Marketing Manager Huntsman Corporation

Jan 2015 - Dec 2015

1 year

Global Nano Technology Business Development BASF transition: Sachtleben nano TiO₂/Huntsman Advanced Materials/Huntsman Pigments

Offered this position for the short-term company acquisition transition:

- Multiple "new" customers adding increased "new" business and increased revenues.
- Multiple new business introductions leading to exciting NEW projects and opportunities.
- Exciting new process (s) implementations leading to efficiency and information gains.
- Channel to market re-structuring leading to a greater than 38% YOY growth result.
- Versatile "summit" meetings with KEY customers introducing each division of the company.
- Driving nano hybrid technology development to meet client needs and vision
- Exceed acquisition integration targets and identifying new opportunities/synergies.
- Leading teams in the development of key strategies and adjustments to strategy plans.
- October 1, 2015: Received Guild CPO supplier of the year award.
- Graphene backbone proposition with Sachtleben
- A dedicated New Sales Opportunities program with an exceptional closure rate, focused on unique technologies such as tire/rubber, automotive components, building materials, etc.

Challenge and Opportunity: "**Pigments and Additives synergy and restructuring savings remain on track, planned separation well advanced**". "Our board of directors has made it clear that we intend to exit the TiO₂ business. We have narrowed our options to just two – one comprises a TiO₂ spin to our shareholders and the other option constitutes a more strategic move. More information will be forthcoming in the near future." Public post: Q3 report Oct 27, 2015.

"**The successful completion of this acquisition better positions our company. It will be immediately accretive to our earnings before synergies of \$130 million** and provides further optionality for our pigments and additives business." Peter Huntsman

Business spin off. Accepted package & started GMES/2D Global.



Global New Business Development BASF

Sep 2011 - Jan 2015

3 years 5 months

Global polymer, nano technology and composites development. First North American appointed to this position. Performance award presented by the SVP for entrepreneurial spirit, identification of customer needs, team development, and vision in support of the basic pillars and intent of the 2020 strategy for creating profitable, sustainable growth, and innovative technology opportunities with new customer partners, in new applications areas.

Innovative Team Builder & Manager of Global New Business Development. Leading the coordination of a highly visible, highly engineered and exponentially profitable new product line, coordinating multiple group functions, external support processes, value propositions, stage gate evaluations, market analysis, pricing studies and execution.

Development for performance additives in the paint, coatings, adhesives, and composites industries. Identify market needs, industry shortfalls and matching those needs with the company's resource portfolio. Coordinating innovative product value proposition statements, market relevance, pricing, resource support and channel to market options. Identify markets and applications within the CFRP and general composites industry currently under serviced. Coordination of sales teams, technical resources and internal business functions.

Enthusiastically re-introduced company capabilities into a previously unrealized industry serving CFRP and composites, including and not limited to: knitted fabric, woven roving, fiberglass cloth, MEKP & Catalyst, Gel coats, Strand mat, prepreg resins & adhesives, Matrix development, Polyester & Vinyl Ester resins, Compounds, HEX, Graphene nano technologies, CNTs, and Clear coats.

Lead a team in the development of tire/rubber compound evaluation and testing for the purpose of understanding performance properties, strength, friction, durability, and leaching.

Re-Organization and sale of business unit with transition assistance (Huntsman Houston Texas).



Distribution Manager specialty chemicals (S.C.Johnson brand & BASF) Jul 2006 - Aug 2011

BASF

5 years 2 months

- Transition resulting from the acquisition of Johnson Polymer (S.C. Johnson) by BASF, 7 years SJC and the additional time following the acquisition, and promotion to next assignment.

STRETCH performance in sales and product marketing for the coatings, industrial coatings, automotive, tire/rubber, SBR, oil/gas, building materials, composites, concrete, and packaging industries. Consistently ranked at the top of overall and sales peer groups and recognized for exceptional performance. Sales and customer interaction related to all raw material areas of coatings including, but not limited to; resins, additives, UV, isocyanates, and dispersions. Responsible for coordinating internal assets and resources, working with customer marketing, formulators, sales and administration. Chosen by company President and Senior Vice President of the Resins business unit for next assignment.

Coordinated and lead development of an eighteen (18) state territory from 2000-2011. Participated in expansion, target and policy decisions related to the chemical raw materials industry. Territory growth from \$100,000 to over \$25M in sales across multiple product lines. Greater than 85% of annual sales, previous five years, composed of products less than 5 years old, resulting in highest overall delivered margin within group sales team.



Sales and Distribution (Engelhard & S.C. Johnson brands BASF)

BASF

Jun 1997 - Jul 2006

9 years 2 months

Production, Product management, Sales, and Project management. Experience in pigments, additives, resins, color pigments, organics, CICPs, cadmium, paste, dispersion and other.

While part of the PDP, worked, qualified and passed by workforce, every job in the cycle, from batch maker, press cake cutter, confined space entry, grinder, supervisor and site manager.

First appointment was color pigment product specialist organics, iron oxides/dyes, CICPs, dispersion, traffic, effect, paints and coatings. Graduated to product management adding plastics, automotive, powder coatings, cosmetics, ag (seed), and other. Promoted to sales as the "first" territory generalist (company movement from sales specialist focused on a specific product category) to cover a territory bridging/representing all business divisions and all markets (paint/coatings, inks, plastics, engineered materials, advanced materials, food, pharma, powder, automotive, construction as former Degussa. traffic and other).

Development of projects related to the service sales of oil & gas (pipeline related) leak detection.

Received President's award for exemplary service, innovation and results in sales.

Plant engineer, responsible for the retrofit of the Kentucky pigment facility from manual to fully automated production. Transition from operations to commercial.

Transfer and promotion.



Captain Honorable discharge Veteran

Marine Corps Recruiting

May 1985 - Aug 1997

12 years 4 months

Avionics, HazMat certified, fire and rescue, teaching certificate, Air Warfare, Surface Warfare, multiple commendations, two meritorious promotions, consistently ranked top of group, special MAA security NCIS Sigonella Italy & Spain, direct report to VADM ComNavAirLant, developed system specialty for FLIR system FA-18 D, multiple school certifications, fully qualified and certified logistics officer, Tour Desert Shield/Storm, highest rank Captain/Major select and full augmentation selection, S-4 First Recon/First LAR First Marines Camp Pendleton CA,

responsible for over \$100M in assets and 11 functional (Transportation, Armory, Maintenance, Medical, Food Services, Deployment, etc) direct reports. Multiple deployments, Served under the Commands of General Carl Mundy, General John Kelly, Admiral Lynch, VADM JK Ready, Honorable discharge / Veteran status. Career initiated as an Enlisted member, transition to Officer ranks via OCS Quantico VA.

Human Genome Project (special assignment)
US Government Stanford University/USC

March 1997-June 1999 (Military exit transition technologist)

Under Dr. Michael Giesen @ https://web.ornl.gov/sci/techresources/Human_Genome/project/index.shtml

- Identify genes in human DNA
- Sequence chemical base pairs
- Catalog into databases
- Develop tools for analysis
- Translate from academia to public sector
- Evaluate ethical, legal and social issues of the project

Education

	Grand Canyon University via DeVry Keller School of Business M.S. Project Management / Health Informatics, 4.0 https://en.wikipedia.org/wiki/Health_informatics	2018 - Present
	Project Management Training Institute (PMTI)	2017 - Present
	University at Albany School of Public Health and Services B.S. General Sciences Student: Doer, Maker, Innovator, Inventor.	1989 -1990
	Saint Joseph's College B.S. General Sciences/Engineering, Avionics/General Sciences, Marketing/Communications Honored in 2008 as Homecoming Grand Marshall. Awarded student impact award. Winner of 1984 & 1985, runner up 1983, Little 500. 2006 honored for Heroes of the Storm Hurricane Katrina. Honored for assisting in raising nearly \$6M for hurricane victim relief and The American Red Cross.	1982 - 1985

Skills



New Business Development • Product Development • Marketing • Sales • Mentoring

Certifications

ICC Incoterms • U.S. Department of Transportation

413-10143909 • May 2015 - Present

GMES Federal TM registration live • USPTO

Reg 5, 394, 065 • Feb 2016 - Present

GMES EIN • Internal Revenue Service

81-3397243 TX SS-4 • Feb 2016 - Present

Advisory Board Member • National Graphene Association

Dec 2018 - Jun 2019

General Lines, Life, Accident and Health • Texas Department of State Health Services

Feb 2016 - Mar 2019

Certified National Pharmaceutical Representative • National Association of Pharmaceutical Sales Reps

Certificate Number: 657162019 NAPSRX • Aug 2019 - Present

HIPAA Certification • Ultimate Medical Academy

#284043 • Aug 2019 - Present

Logistic Loadmaster Certification • United States Marine Corps

H-2E-3101 • Jun 1994 - Present

HazMat First Responder and Supervisor Certification • US Environmental Protection Agency (EPA)

05-CPO22895-HSS • Feb 1995 - Present

US EPA Hazardous Materials Certificate #165.15 • US Environmental Protection Agency (EPA)

165.15 • May 1994 - Present

Honorable Discharge United States Marine Corps • United States Department of Defense

Jan 1999 - Present

Certificate of Diploma Market Driven Management • THE CORPORATE DEVELOPMENT INSTITUTE

May 1999 - Present

Certified Lab Technician • National Human Genome Research Institute (NHGRI)

Feb 1990 - Present

ACCUS/FIA international professional driver license • Fédération Internationale de l'Automobile (FIA)

D-1992-L 10B • Jan 2002 - Present

Ordained • Universal Life Church

Nov 2017 - Present

HIMMS # 4728 • HIMSS

Honors & Awards

Chairman award for Excellence BASF • BASF • Aug 2016

First North American appointed to this position. Performance award presented by the SVP for entrepreneurial spirit, identification of customer needs, team development, and vision in support of the basic pillars and intent of the 2020 strategy for creating profitable, sustainable growth, and innovative technology opportunities with new customer partners, in new applications areas.

President's award for Excellence • SC Johnson/BASF • Mar 2004

#1 in Marketing/Innovation Award • LinkedIn • Nov 2016

Heroes of the Storm • NBC Evening News with Brian Williams/WDSU • Nov 2006

Recognized as a finalist for contributions during Hurricane Katrina rescue and recovery, and for fund raising with The American Red Cross for hurricane victims

Patrick J. Abbott CNPR
Updated 12/3/2019

Recommendations

You have 12 pending recommendation

Thomas Wolfe

Senior Executive at JJM Ventures, LLC -- healthcare clinical sales and real estate investing.

March 6, 2020, Patrick was senior to Thomas but didn't manage directly

Patrick is a leader with and proponent of unique, advanced and innovative healthcare offerings that not only fill the needs of numerous healthcare segments, but may provide a disruptive influence on the industry to change the way healthcare is delivered to increase practice profitability and enhance patient care. Patrick is also a willing and effective mentor to individuals he works with and highly effective consultative sales-person to the physicians and groups that are his customers.

Salina Perry

Passionate about healthcare, with over 25 years serving patients. Dedicated to providing the best customer service and quality products to my clients and their patients!

January 15, 2020, Salina worked with Patrick in different groups

Patrick is a professional stand-up guy in our industry! Always does what he says and is always available to help when needed. He has referred and introduced me to people closer to me in Dallas, seems he has connections everywhere! I love working with Patrick and I hope we have a future of shared success!

Gene Barclay

Foot and Ankle Surgeon at Dr. Gene Barclay

December 3, 2019, Gene worked with Patrick but at different companies

I have been practicing medicine for more than 15 years and have been re-energized by the enthusiasm, integrity, opportunity, service and industry knowledge presented by Patrick. He has evaluated my specific needs and identified the "right" systems to enhance my exposure within the region. Patrick was able to identify the challenges, pitfalls, options for enhanced patient care and potential profitability of my podiatry practice. His innovative technologies and credible partnerships, support new strategies for my practice. Patrick offers a unique blend of sales, marketing, scientific and technical expertise. His availability, and willingness to help, answer questions and offer direction is unmatched. Through the development of my practice, we will be able to positively influence the level of patient care and positively change many, many lives.



Percy Chinoy

Global Business Development Executive

November 22, 2019, Percy was senior to Patrick but didn't manage directly

I had the pleasure of working with Patrick in commercializing innovative technologies. Patrick has the quintessential sales personality – upbeat, enthusiastic, confident, and ability to listen and draw out customers' needs or problems, and identify possible solutions. He is well connected and effectively leverages his industry knowledge and wide network to hunt for new business opportunities. He has a strong work ethic and is equally comfortable taking a high-level strategic view as well as diving into the details of the technology and pulling in resources to drive customer projects. Patrick's strong leadership and communication skills will continue to enable his success. [See less](#)



Mileidys Bello

National Product Manager at Vitraccoat, Inc.

November 21, 2019, Mileidys was a client of Patrick's

I met Patrick while he was working for BASF. Passion, determination and professionalism were Patrick's trademarks. He was always eager to present new products and to work with us to solve any problem. Whether it was a technical or supply issue, he was available and ready with a smile to support us. I can say that every customer would be fortunate to have Patrick as a sales representative! [See less](#)



Roger Haigh

Senior Area Sales Manager at W. R. Grace & Co.

November 21, 2019, Patrick worked with Roger in the same group

I would recommend Pat for various roles in business including leadership, new business development and new market development. During my time working with Pat I observed him working in industry to create new markets for existing products and emerging products. He has the ability to work with various stakeholders and getting them to work toward the achievement of new product or technology sales. He exhibited the ability to create a vision and work with people to achieve the objective. I also observed his interpersonal skills in action, which I found to be excellent. Pat is able to produce a positive atmosphere which increases the level of creativity and collaboration. [See less](#)



Guillermo (Bill) Cabiró

Strategic Analytics: Turn your business data into a competitive advantage to increase market share, revenue and profit.
November 18, 2019, Patrick worked with Guillermo (Bill) in the same group

Patrick is an accomplished sales and marketing professional. Patrick has been very effective developing long lasting customer relationships in the chemical and materials industries to ensure the profitable growth of the business.



Dawn Keathley

Senior Physician Consultant at Waddell Health Inc.
November 7, 2019, Dawn worked with Patrick in different groups

Patrick Abbott is certainly the most knowledgeable, organized and enthusiastic individual ever! He works so hard to support and serve his clients and colleagues. I am very thankful to have the ability to work with him. Whatever he does, he does VERY WELL!



Premier BPO Solutions

Director of Business Development. \$50+ MIL Revenue Outsourcing offshore BPO call centers with the latest US Campaigns
November 1, 2019, Patrick worked with Premier BPO in the same group

Patrick is a 1st class professional who is honest and man of integrity. He is very knowledgeable when it comes to his craft and very forthright about his intentions. He is the type of person that would improve ANY business. Just a true pleasure to know him as a person and in business.



Jim Pollak

CEO at Progress Medical LLC
October 18, 2019, Jim managed Patrick directly

Patrick and I are currently partnering in the medical space helping physicians with their circle of care and growing their revenue. We met in Dallas and spent a couple days together and brainstorming. When we first met, I could see how passionate he is and a true go getter. He embraces his trade and is extremely knowledgeable. He sets goals and immediately works on obtaining with a true step by step process to achieve them. I am fortunate to be working together and building our business.

Received (62)Given (17)[You have 12 pending recommendations](#)



Joanna Garabito

Export Mgr at BASF The Chemical Company

September 4, 2019, Joanna worked with Patrick in different groups

I had the pleasure of working with Patrick back when he started with BASF over 10+ years ago. He's always demonstrated an entrepreneurial spirit. Rarely have I come across someone who is talented at both big picture ideas and executing the smallest detail. He truly enjoys developing meaningful relationships with his customer and in doing so he has always provided extraordinary customer experience. It's truly inspiring to see him tackle something and make it a success. [See less](#)



Aliene Elkins

Business Development Leader New Markets at SABIC LNP

September 4, 2019, Patrick worked with Aliene in the same group

I had the pleasure of working with Patrick at Johnson Polymer (now BASF) and currently working with him on Carbon Nano Tubes and Graphene, . Pat is truly a subject matter expert in 2D Materials. I have no one who know as much as Patrick about the 2D applications and the 2D materials. . He is high energy, extremely focused with a can do and get it done attitude, and now is in a position to help move the needle for 2D materials in plastics, composites, polymers and more, If you are working in 2D materials, I strongly suggest working with Patrick. [See less](#)



Tommy Pearce

Principal at Delter Corp

August 27, 2019, tommy worked with Patrick but at different companies

I am a former Marine and Veteran business owner with certifications and qualifications at the highest levels of clearance and representation. I have known Patrick since 2002. He has supported my business, my charities and my family. Patrick is a man of integrity and has always displayed an absolute positive posture in business. I have personally watched Patrick reach above and beyond in every relationship and situation to insure that all parties were well serviced and satisfied. I witnessed Patrick's charitable contributions to veterans abroad and his tireless efforts with our first responders. Some of my favorite memories were watching Patrick with children and people of disability at the race track. This was before the birth of his Autistic/Down child. He was a favorite driver who was always the first to be at the autograph station and the last to depart. Sponsors loved this guy. He was a great ambassador. His military reputation is legendary among the USMC proud and dedication to his country is unwavering and unquestionable. I have reached out over the past 25 years to ask advice in business, charity and personal situations. He is always considerate of all views and has offered logical and amicable options for every situation. I have never seen an angry or unsatisfied client. I have personally witnessed his work within the racing community, sponsor engagement, race team interactions, and business acumen. His work in the technology space and new development is unmatched. His servant leadership is contagious. He has always been an inspiration to others and those around him, as you may see in other recommendations feel fortunate to be associated. My family has adored and respected Patrick for over 20 years and even today, I ask advice. The guys is every bit who he says he is and more. He is a visionary and a world influencer..period. If you latch on and trust, this guy will never let you down. [See less](#)

- **Chris Hessler**

Director of Engineering at XG Sciences®

August 13, 2019, Chris worked with Patrick in different groups

It has been a real privilege to work along side and know Patrick. As a "commercial" person, his technical acumen & depth is impressive by nearly all standard, as is his curiosity to incorporate emerging technologies. Never have I met someone so enthusiastic to find unconventional commercial pathways to legitimize new technology into the market, as he has done with various 2D materials. Commercially, he's embraced the status and applicability of 2D materials into the broader markets & helped legitimize it not just as a novelty additive, but as the next generation of materials in manufacturing. He's been a great benefit to the industry. Keep it up Patrick! [See less](#)



DeeDee Scott

Actively seeking new career opportunities

August 9, 2019, DeeDee was a client of Patrick's

Patrick use to call on me while I served as Purchasing Manager. He was always friendly, honest and professional. He offered great insight; was extremely knowledgeable and it was a pleasure to work with Patrick.



Mike Dalton

Helping Technology & Industrial Manufacturers that Are Tired of Delays Take the Waste Out of New Product Innovation

July 9, 2019, Mike worked with Patrick in different groups

Pat brought super high energy to the sales team at Johnson Polymer. He was one of those fearless folks able to uncover big opportunities and mobilize the organization to support him in capturing them.



Amrit Bindra

Chemist Innovator, Specialist in Fluorescent Dyes, Organic Pigments and Pigment Dispersions, Cost Effective Formulations

July 9, 2019, Amrit worked with Patrick in different groups

I worked with Patrick while we both were with Engelhard Corporation. Patrick was a great support during some plant scale-ups products. He was diligent in attention to detail. Later I had indirect contact with him when he was in sales and marketing but heard about him that he owed his success to his m... [See more](#)



Jonathan Fecteau

Director Level Global Product Management & Strategy | Specialty Chemicals, Materials, Digital Space

July 8, 2019, Patrick worked with Jonathan in the same group

I worked together with Pat at a large chemical / materials B2B international company — BASF — and had the pleasure of together introducing a novel UV inhibitor for the progressive carbon fiber industry. Pat has a long list of business skills but what struck me most was his ability to focus directly on the needs of the customer and the skill to identify what the customer needed sometimes before they even realized it was required. This dedication lead to rapid advancement of projects at many different potential accounts faster than expected thus pulling revenue forward. Additionally, Pat has an outgoing, genuine style that customers appreciate which allows for extensive organizational mapping to further advance the cooperation between supplier and customer. Dedication to utilizing new product technology to beneficially impact the customer and employer bottom line would make him a success in any commercial endeavor. Best regards, Jon Fecteau [See less](#)



Debbie Nelson

Relationship Marketing Manager

July 4, 2019, Debbie worked with Patrick but at different companies

One of the first things that jumped out at me is how quick Patrick is to smile, greet people by name, and make them feel valued. His energy is palpable, and within minutes, you know he has an unstoppable positive mindset. Patrick brings solutions and makes you want to hear how they can be accomplished. If I were to choose a Dream Team to work with, he is on it. Though it took a while for me to discover Patrick served in the Marine Corps, it only took a moment to recognize he does business with honor, courage and commitment. [See less](#)



Jamie Kemp

Senior Frontend Developer (Angular/Typescript/React/Redux/NodeJS)

June 29, 2019, Jamie worked with Patrick but at different companies

As a Versarien shareholder, I witnessed Patrick come on board and immediately demonstrate a work rate of phenomenal performance. His results speak for themselves, and his hero status well deserved. Breaking through in the US was hugely significant for the organisation, and Patrick has been key to this.



Kevin Callahan

COO at Barrier Plastics, BP Polymers

June 28, 2019, Kevin worked with Patrick but at different companies

Having just begun working with Pat, I am especially impressed with his grasp of business strategy and his boundless energy and enthusiasm. His ability to build relationships within his organization and with customers ensure that projects move forward from the negotiation stage to implementation. I am also very impressed w this sense of urgency and customer advocacy to ensure that objectives are completed and timelines are satisfied. In sum, Pat is an excellent strategic and customer focuses sales executive w a demonstrated record of achievement. [See less](#)



Mike Brenner

Director Platform Services, Lodging Partner Services (LPS), Expedia Group

June 28, 2019, Mike worked with Patrick but at different companies

Patrick had a huge impact on the US expansion of Versarien by leveraging his network of relationships at major companies built up over the last 30 years to understand problems they were trying to solve with existing projects and identify where the Versarien graphene products could uniquely help them. He was able to achieve in 90 days what no other 2D materials company has figured out in years which resulted in numerous collaborations across applications and the first graphene orders for Versarien in the USA for applications in the oil and gas exploration sector. In short he is an impact player! [See less](#)



• **Roger Bridge**

Technical Advisor. Agrihealth Ltd

June 27, 2019, Roger worked with Patrick but at different companies

I have been tremendously impressed with the energy and determination combined with very smart thinking and business strategy. Patrick has a Dynamic personality who gives his all and has a wonderful way of connecting with people. I wholeheartedly recommended Patrick to anyone or any company that require his services. [See less](#)



• **Mavi Figueres**

Founder & CEO at GrapheneCR

June 27, 2019, Mavi worked with Patrick but at different companies

Patrick is an incredibly energetic and positive person, which is very contagious specially if you are around him. I have enjoyed bouncing ideas with him and love talking to him about Graphene and nano materials. He is truly a delight to be around and I am sure to work around him. I strongly recommend a conversation around graphene with him, you will learn a lot and tremendously enjoy the conversation at the same time. [See less](#)



• **Stephen Adair**

TM1 Developer with Insight Global

June 27, 2019, Stephen worked with Patrick in different groups

Patrick is a great guy; a jack of all trades. He's had the opportunity to work in a handful of varying fields and; therefore, picked up an impressive array of skills. Chief among these have to be his people skills and winning personality. He's a joy to work with and an essential member to any team.



• **Igor Kosacki**

Materials scientist, working in academia and industry interface to bring together fundamental knowledge and application

June 27, 2019, Igor worked with Patrick but at different companies

Patrick is clearly dedicated to delivering high-quality solutions to tough problems and strongly dedicated to drive the commercialization of graphene in the US. His unique skills and high work ethic are driving force allowing him to be successful in understanding nanomaterials and their marketing. Patrick is a great example of manager who

understands that we shouldn't do business without science and we shouldn't do science without a business. This approach is the key to be successful in new materials and major technologies development. Patrick is a top-notch manager and an asset to the graphene community. [See less](#)



Mark Atkin

Senior Information Technology Project Manager at LGC

June 11, 2019, Mark worked with Patrick but at different companies

As a shareholder of Versarien, I am thrilled that we have Patrick's unique set of skills to drive the commercialisation of graphene in the US. I have never come across someone so motivated, passionate, committed and hardworking. He is like an Energiser bunny powered by a graphene enhanced super capacitor. Patrick always has a smile on his face, his positivity and 'can do' attitude is contagious, and his warm energy emits like a beacon, drawing people in. Having the most impressive product on the market being sold by the most impressive salesman on the planet is a match made in heaven. The progress he has made during his first few months at Versarien is astonishing. More so, when you considered his dedication to his family. Anyone that knows Patrick, knows he is a great father to his two sons. It is no easy task to sell highly disruptive technology when the world isn't quite ready for it, but I believe no one is better equipped to succeed than Patrick. He is a natural born winner and I am delighted to have him in the team. [See less](#)



Paul Ferguson

Developing advanced graphite products for batteries and energy storage.

May 9, 2019, Patrick was a client of Paul's

I've had the opportunity to get to know Patrick over the last several months as we have worked to build a business relationship. Anyone who has spent any time with him knows that Patrick is a force of nature. He is a man on a mission and we've got his back. Looking forward to enabling the future, together.



Richard Burgess

Territory Sales Manager at BASF retired

May 7, 2019, Richard worked with Patrick but at different companies

Patrick Abbott is a fellow successful colleague from BASF that I admire very much. I have met few people in my career that I would trust more to run my company. A great family man, a wonderful friend and a true class act.



Brandon Baird

Sales XG Sciences

April 9, 2019, Brandon worked with Patrick but at different companies

Patrick is the zenith of professionalism. He always displayed a positive attitude, a decisive and well executed team/goal orientated approach, coupled with his focus and attention to detail made him unmatched among his peers. He holds himself to a higher standard than everyone else while simultaneously being a mentor. I am honored to have

worked under him, having gained great insights about executive level leadership not witnessed since the military.

[See less](#)



David Robles

Head Of Business Development at GrapheneCA

April 6, 2019, David worked with Patrick but at different companies

Count yourself lucky if you get to work with Patrick. He is positive, attentive, highly knowledgeable, trustworthy, and at all times a diligent professional. It is my pleasure to work with Mr. Abbot in graphene and nano-technology fields. Prior to our work together, I had studied his career and impact in the carbon, graphene and composites industries, and recognize him as one of the authentic industry leaders. I consider him a friend and look forward to continue working with him on a variety of graphene projects in the future. [See less](#)



Daniel Lantis

He travels around the world speaking on stage Daniel Lantis is the author of the upcoming book "The Grand Excursion."

February 15, 2019, Daniel worked with Patrick but at different companies

Dear Patrick Abbott and Family, Professional recommendation: Patrick Abbott; I have taken five days just to think about what to write to you about a man, of integrity, loyalty, compassion, grace, and forgiveness. I have read the public recommendations and would like to present a different perspective. I lived in Michigan for many years, and my family followed Indy/NASCAR racing at the time. We heard about Patrick and we knew about Patrick. We knew of his stellar reputation in the racing industry. Who would have guessed, that while performing at the elite levels of motor-sport; Patrick was also sky-rocketing through a young corporate executive career with one of the top companies in the world? His corporate reputation is clearly documented by others, nearly 20 years of documentation, the very same period we knew him to get into cars and race them. Personally, I have witnessed his servant leadership and business activities. It is amazing that he would satisfy the requirements, no exceed the requirements of his company position during the week and get into the Indy or NASCAR, race car and race well over 200 miles an hour with a split-second decision to make a move that will either win the race, win position or kill him. We should all be so lucky to live our dreams. The late Sam Johnson, founder of SC Johnson was one of his biggest fans and supporters. Mr. Johnson admired the dedication to a work ethic at the highest level of two separate endeavors. To me, sounds like a man who has a passion for racing and passion for working with the elite racing industry of the world. It also clearly displays responsibility, loyalty, and commitment, not to mention energy and drive? I have seen Patrick in many news and TV articles throughout the years and we admire his car race performance. I was living in San Diego California, as the military had taken me there. Moving to Spring Texas, Patrick and I met in person at a donut shop, where he was helping at a local event. I also met his son and we had a blast. I was amazed at his level of humility. As I realized who was standing in front of me, my jaw dropped. I was so excited that God gave me the opportunity to meet one of my racing heroes. What a privilege. I had heard a story of a track photographer, who had followed Patrick for years and had been reluctant to approach him, based on experiences with other motor-sport athletes. One night after a Texas race, at Texas Motor Speedway, the photographer approached Patrick and I have been told, they have been the closest of friends for over a decade. This is who he is, always seeking ways to help people, even to a fault of exposing a vulnerability to those with less than honorable agendas. IF there is any question of how people around him feel, please read the other public recommendations. Retired from professional from race car driving, Patrick is taking care of a beautiful family. Most people have no idea that he and his wife saved one of their children from an i [See less](#)



Kenneth Winston

Chief Process Technology Officer PTG, Filtration Group
February 11, 2019, Patrick was a client of Kenneth's

Every organization needs constituents who are as dedicated and loyal as Patrick Abbott. I've had the pleasure of working with Patrick and find him to be professional and sincere. His new role at Global Nan Technology should allow him to influence the culture and bring an ever higher interest level of sophistication and a passion for technology to both the company and client projects. Patrick is great to be around, bringing interesting global insights to every conversation. Without question, he would be an asset to any project. [See less](#)



Douglas Drake

Product and Marketing Manager at Omya
January 19, 2019, Douglas worked with Patrick but at different companies

I've worked with Patrick through the course of my sales position at Lipscomb Chemical and Omya. I have found Patrick to have incredible work ethic with a very positive attitude. The drive that Patrick brings to the table is rare and he's always thinking in order to try and aid customers in resolving their technical issues. He has proven to be a leader with character and is an asset wherever he is. [See less](#)



David (Dave) Fuhr

CEO, COO, Formulation Chemist, Scientist, Researcher, Consultant, Paint & Coatings for virtually all surfaces
December 5, 2018, David (Dave) was a client of Patrick's

I have had the privilege of knowing Pat for over 20 years. He represented a supply company that we bought products from. It is always a pleasure to visit with Pat on his sales calls. He strives to always bring ideas to the table and unique ways to advance my business. Pat is a creative person that always finds out about the latest in technology's affecting my business and how to possibly work that into reality. As a R&D Formulation chemist, his wit, sense of humor, fantastic additude, and overall knowledge of the products he represents make him always welcome in my lab. [See less](#)



Rajendra (Raj) Polu

R&D Manager at IFS Coatings, Gainesville, Texas
November 21, 2018, Patrick was a client of Rajendra (Raj)'s

I met Patrick in 2001 and been working with Patrick since then on various R&D projects. He is fantastic account manager, I found Patrick to be always well informed, conscientious and focused on his business goals. He was always fun to work with and a frequent source of general knowledge about US and international markets. He is determined professional and brought to the table a strong personal knowledge of coating's field. He realizes the importance of the big picture and understands how to put a long term plan into practice. He is gifted in his diverse ability to understand all important elements of a successful business model. He has a varied back-ground which

enables him to see problems from all angles, and make sure the customer is satisfied in the end. I highly recommend Patrick and definitely, he is one of the best Professional among several hundreds of account managers within the coatings field. [See less](#)



Tina Snider

Business and Customer Development at BASF

November 14, 2018, Patrick worked with Tina in the same group

Pat is a tireless leader who pays attention to many details especially as it pertains to customers. His entrepreneurial spirit and creative thinking pushes everyone to investigate and uncover unique options while uncovering opportunities for business growth. It was a pleasure working with him at BASF in the paints and coating industry. [See less](#)



Karah Bradshaw

Director of Communications & MBA Candidate

November 8, 2018, Karah worked with Patrick in different groups

I don't leave many recommendations, but it's rare to come across someone like Patrick. Not only is he one of the most genuine and positive people I've ever met, but he's also one of the best salespeople I've worked with over the course of my career. I'm particularly impressed by Patrick's ability to easily connect with decision-makers in the industry and pique their interest in trying our products through his vision of the potential innovation. His passion for and effectiveness in working with clients is unparalleled—Patrick sees opportunity and effortlessly knows how to make the most of it. He thoroughly understands client and market needs and is able to collaborate with cross-functional teams to develop innovative solutions to meet them. As a natural leader, Patrick is also very supportive of his colleagues and is always willing to coach them through challenges or provide new perspectives. He consistently goes above and beyond to grow the organization and everyone he's working with. Patrick is an asset to the XG team and he has earned my highest recommendation—we are lucky to have him. [See less](#)



Richard F. Keeler (EIT, MBA)

Chemical Sales Professional & Nonprofit Board Member

November 7, 2018, Richard F. worked with Patrick but at different companies

PJ and I worked together presenting value added propositions to CASE customers. During our meetings his leadership and communication skills were top notch. I can sincerely say I have not met anyone that is even close to his skill level. PJ's high motivation level was evident to everyone and infectious. He is also genuine and down to earth, generating a collaborative environment everywhere he went. PJ is always interested to learn more about the customer's needs to prepare a more comprehensive win-win solution. He is also a detail oriented individual and prepared for any situation. Semper Fi, brother! [See less](#)



James Jowers, CXO

☆ The Man to meet about Building Your Dreams ☆

I have known PJ for a number of years as a business associate who became a friend. He has always been incredibly diligent and investigative in business. He takes a whole view appointment to dig into what the deal is all about. He is not a person who makes decisions lightly. I have always appreciated that about him because it shows that person will look for the best in all situations. He definitely will be completely honest with you about the subject as well, holding no reserves and never glass-coating the conversation. I have grown to know him as a devoted family man who takes the order of importance dear to heart. I know him also as a man who genuinely returns charity in his own as well as the community at large. I find him one of the most honorable men I know as a business partner and I am grateful to call him friend. [See less](#)



• **Lynn Dessert MBA, MCC**

Master Certified Coach | Executive Leadership Coach | Mentor Coach | Past President ICF CAC | Speaker | 704-412-2852
August 29, 2016, Lynn worked with Patrick but at different companies

I have had the pleasure of knowing and working with Pat over the last 17 years. As he worked up the corporate ladder, he was a high achiever who consistently set his own goals and standards above other's expectations, sometimes breaking the rules in favor of delivering exceptional customer results. The vision and creative insight he brings to relationships and solutions is a gift. In his new role as Chairman, he is positioned to use his strengths - creating value for customers and providing exciting opportunities for employees, partners and new ventures. No doubt he will be successful in this venture and any other he puts energy towards - his track record speaks for itself.

[See less](#)



• **Dr. Hank Seitz**

Sharing his time-proven **SUCCESS FORMULA** that creates more **BUSINESS & WEALTH** for Real Estate Agents.
June 23, 2016, Dr. Hank worked with Patrick but at different companies

PJ is an incredible person and his leadership have been an inspiration to us all. He has a remarkable ability to identify business challenges and then develop solutions that take businesses to a new level of lower costs and increased growth. He is also well connected in the business world and knows how to build long term friendships that allow more opportunities for his clients. PJ has also demonstrated amazing strength in his personal life and has overcome tremendous adversity and see the good in everything! Sincerely, Dr. Hank, Named America's Business Performance Expert [See less](#)



• **Howard Hubert**

Chief Commercial Officer at Maroon Group
June 23, 2016, Howard worked with Patrick but at different companies

Patrick is no-nonsense, results driven executive who focuses on attainment of the goal, and execution of the plan. He has a strong orientation on leveraging the strengths of the team while providing resources required to achieve the expected results. Clarity in communication and decisiveness in laying out a path; Patrick is all about measureable action! In a very short period of time, he created an environment where we were able to collaboratively make a significant impact to the business for the benefit of both organizations. High-impact professional! [See less](#)



Greg Ross

Vice President of Sales at EFI Polymers

February 26, 2016, Greg managed Patrick directly

Pat has an uncanny ability to uncover unmet needs of the market (that may not even be apparent to the market players). His unconventional style and approach is refreshing, and results demonstrated time after time.



Scott Shier

Senior Account Manager at Dorsett & Jackson

November 9, 2015, Scott worked with Patrick but at different companies

Patrick and I have worked together for many years in the manufacturer/Distributor relationship with Global companies such as Johnson Polymers, BASF, and Huntsman P&A. Patrick's has an experienced understanding of the distribution channel to market, and can leverage the flexibility needed in distribution which has allowed substantial growth for both partners. Patrick has always studied the markets he has participated in, along with the products and services to provide to the customers. This has given him a clear understanding of the customer's needs, and then communicating clear strategies for growth to his team. Patrick's enthusiasm, communication, availability, focused strategy, and integrity have made it an enjoyable experience working with him. [See less](#)

Dan Kerr

Guild CPO

November 4, 2015, Dan worked with Patrick but at different companies

I have known Patrick for many years in several different capacities and market segments. Through Pat's unique experiences he brings some excellent insights to the table. With his expertise, he can quickly analyze a situation from a 360 perspective, develop and implement strategic and tactical solutions. His candid non-political approach may cut to the bone, but a good dose of professional reality is what all companies need to keep on track. Pat thanks for keeping it real. Keep up the great work. [See less](#)



Daniel Salazar

Business Transformation Director: I Help Companies Align Strategy with Innovative Technologies.

September 30, 2015, Patrick worked with Daniel in the same group

I have had the privilege of working with Patrick on couple of process improvement implementation projects at Huntsman and I fully endorse and recommend him. His understanding of the chemical industry, customer-oriented focus and commercial instinct are unmatched. Patrick is a "big picture" strategic thinker who executes with enthusiasm and commitment. [See less](#)

- **Eleni Mioduszewski**

Senior Executive Recruiter-Specialty Chemicals - Sanford Rose Associates - Annapolis, ekmioduszewski@sanfordrose.com
September 29, 2015, Patrick was a client of Eleni's

Patrick is a great candidate to work with. He has extreme professionalism, enthusiasm and the highest standards of integrity. A great leader, a visionary and an inspiration to others. Patrick would be a great fit in any organization as he is extremely passionate about success in the marketplace.



- **Peter Norton**

Specialty Chemicals Recruiter - Sanford Rose Associates-Annapolis, Executive Search - panorton@sanfordrose.com
September 23, 2015, Patrick was a client of Peter's

Great Candidate to work with exceptional communication and interpersonal skills; high energy, enthusiastic, and self-motivated; excellent background with BASF, Johnson Polymers, Englehard - US Marine Corp; extensive background in managing new business development for performance additives for paints, coatings and composites; functional background and experience that includes Key Account Management, Marketing, Sales and Global New Business Development, and Channel Management; all of this and passionate about his work, creative, inspirational and organized. A pleasure to work with and an asset to just about any company. [See less](#)

- **Ron Jay**

Owner
September 21, 2015, Patrick worked with Ron in the same group

Patrick J Abbott is one of the most focused and motivated owner/driver in the industry. His attention to detail and commitment to the job at hand is all ways ahead of the curve . If a leader is what you are looking for Patrick J Abbott is your man.



- **John Kelly**

Technical Support Manager, NA Pigments & Additives at Huntsman
August 30, 2015, John reported directly to Patrick

Since joining Huntsman Corporation, I have had the good fortune to work under Patrick's direction. Patrick is one of those unique managers who is both an inspiring mentor and visionary business leader. These qualities translate into an ability to motivate a team to care about its project and be invested in the project's success. In our organization, due to Patrick's personality and in-depth industry knowledge, he serves as a key go-to person for problem solving and actionable business direction. [See less](#)



Clint Fuqua

The Health Engineer

August 25, 2015, Patrick worked with Clint in the same group

Dedication, excellence, and honor are three things we all look for in both business and personal relationships. PJ exudes all three of these traits in excess and it has been a pleasure to work with him on two projects with more to come in the very near future along with becoming great friends in the short time we have known each other. [See less](#)

- ## Randal Taylor

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August 24, 2015, Patrick was a client of Randal's

Patrick has an instinct for knowing how to put a deal together that works for all sides. He is most valuable when given space to move around and be creative with his resources.



Steve Kafka

President at Superior Materials, Inc.

August 24, 2015, Steve worked with Patrick but at different companies

Patrick is a singularly focused, self-motivated individual who not only takes on all challenges but approaches them with enthusiasm and skill. His optimism is contagious and his accomplishments speak for themselves.



Brett Harmeling

Fiduciary Advocate

January 12, 2015, Brett worked with Patrick in different groups

I had the opportunity to pursue several business ventures with PJ. He is a charismatic, driven individual and shows passion for what he does.



Joshua Hopson

Kohl Marketing

January 9, 2015, Joshua managed Patrick directly

Working with Patrick you get to witness his passion, vision and energy first hand. His relationships in the industry are amazing and it truly is impressive as to how many people he has helped throughout the years. Patrick's knowledge of the industry is always a win for the customers he works with in order to keep them running smooth where they can focus on other tasks at hand. [See less](#)



Roger Kolarz

Territory Sales Manager at H.B. Fuller

December 22, 2014, Roger was a client of Patrick's

As the Operations Manager of a National Distributor, I worked closely with Patrick. Patrick is one of the most highly motivated and energetic people I've ever worked with - so I am confident in writing this recommendation, with first hand experience. Our business grew significantly, based on the direct support, knowledge and service from Patrick. He always evaluated a situation, worked diligently to understand the need, and solicited the necessary resources for the best outcome. His experience in various disciplines of the specialty chemical business, coupled with his understanding of the industry, and ability to enlist the right team; offered a solid platform for overcoming challenges and creating opportunity. His uplifting, energetic attitude always positively influenced our staff. He would be considered an asset in any system. [See less](#)



Jeff Williams

Direct Sales Manager/Director of Purchasing at Gemini Coatings, Inc

December 17, 2014, Jeff was a client of Patrick's

Patrick (PJ) is very detailed and produced results for our company, sourcing products we wanted and finding a price that would work. I have worked with PJ over the years of his past employment (SC Johnson, BASF, NP Group) and I always knew he would follow up and get things done and I could move on to other projects.



Craig Glotfelter

sales at BASF

December 8, 2014, Patrick worked with Craig in the same group

Pat is one of the most dynamic people with whom I have had the privilege to meet. A great mentor and a tireless entrepreneur are the two best words I'd use to describe Pat. Pat has helped me and others in our careers with sage advice and a can do team spirit that encourages those around him. Pat's obviously a man of many talents and his personal courage shows through in everything he does and every relationship he has. When you need someone at your back, there is no one better than Pat. A leader by example, a team-player with boundless enthusiasm, and a rock-solid colleague...that's Pat. [See less](#)



Kathy Palokoff, Firestarter

Chief Igniter, goFirestarter

September 11, 2014, Kathy worked with Patrick but at different companies

PJ is one of the most passionate and creative people I know. No matter what company he is starting or involved in, he brings a unique combination of vision and business savvy. Most important, his desire to make things better for all of us in any way he can dominates his actions. A remarkable man.



Paul Gerrard

Patrick (PJ), is on of the most passionate, dedicated, hard working people I have ever met. There is no deadline to tight, no meeting too far, he will get the job done. He also has a vast area of expertise that gives him the ability to efficiently navigate every aspect of just about any endeavor. His creative thinking coupled with his expertise and work ethic make him highly recommended in every way. [See less](#)



• **Susan Renner**

Consulting, Supply Chain, and Marketing in Chemicals
September 6, 2012, Patrick was senior to Susan but didn't manage directly

What really sets Patrick apart as a Sales Manager is his enthusiasm and integrity. When working with Patrick on an R&D team, he took on a project that was a long reach, and lead the team to success with his typical 150% forward attitude. Patrick encouraged me to transition into sales, and has been a mentor and someone I look up to throughout my career. [See less](#)



• **Collin Moore**

Manager, Ecosystem Partnerships: Open Innovation & Venture Investments at Avery Dennison
August 23, 2012, Collin worked with Patrick in different groups

Pat Abbot is a skilled sales person and relationship manager. He does not simply take a customer out to lunch and take orders, but instead he constantly strives to build strong relationships through honesty, integrity and simple hospitality. This has enabled him to acquire information about markets in which I was interested in pursuing, while establishing potential lighthouse customers and development partners. Although Pat is perfectly capable of performing basic sales work, his enthusiasm in the face of a challenge and willingness to push forward into new area are factors that set him apart from the field of other sales personnel. I would recommend him for any market facing team I was running and/or sales position that was available. [See less](#)

• **Roland J. Valin**

Vice President Sales & Business Development Coatings/Plastics and Specialty Applications. at Sincol USA inc
August 22, 2012, Roland J. worked with Patrick but at different companies

Writing a recommendation for a man like Patrick is difficult , It would take volumes to capture the essence of Patrick Abbott. I have never met a more enthusiastic and passionate than Patrick , the man knows no boundaries. If your in a fox hole being shot at you want this guy at your side.



• **Stacy Haynes**

CEO/ Director CPMSL
August 20, 2012, Patrick worked with Stacy in the same group

Patrick J. (PJ) was one of the best sales and business representatives I've worked with. He has great customer relationships, he manages expectations very well and most importantly, he delivered results. PJ was great to work with!!!



• **Nathan Pace, MBA**

VP of Finance

August 18, 2012, Patrick was a client of Nathan's

When PJ takes on a project, his passion shines more than anyone I've ever met. He wholeheartedly believes in everything he does and shares his passion with everyone. His drive, motivation, and success are built on a strong foundation as a family man. I've always admired PJ's ability to directly communicate what he wants and then to go make it happen. His talents, skills, and dedication combine to be rise above the rest. [See less](#)



• **Eva O'Keefe (MBA)**

Vice President Sales at Azelis Case LLC (West)

August 15, 2012, Eva worked with Patrick but at different companies

Pat is extremely customer focused. His knowledge of the product line that he handles is exceptional. Pat was always very prompt when I had any questions and all our common customers had high regards of Pat.



• **Aliene Elkins**

Business Development Leader New Markets at SABIC LNP

August 14, 2012, Patrick worked with Aliene in the same group

PJ is a highly motivated, and high energy rep who can get any job done! Loaded with creativity and a "can win" attitude, PJ has the ability to lead others and create vision, while setting new sales records. I had the pleasure of working with PJ at Johnson Polymer for 4 years where he broke sales records every year. Customers love PJ; he has a special sense of caring that makes everyone feel important and part of the big vision. He develops relationships quickly and is a great team player. [See less](#)



• **Lorena Martinez Mitchell**

Owner of Austin Gourmet Foods LLC

August 14, 2012, Lorena worked with Patrick but at different companies

P.J. is incredibly motivated in many aspects. He is very knowledgeable, professional and easy to talk to. He is very open and helpful. He is always willing to help in any way. He is someone you can trust which is a lot in the business world today. When he sets his mind to something he really goes after it. He's incredibly talented as well. It was a pleasure and an honor working with him and I hope I get the chance to again. Lorena Martinez Austin Gourmet Foods [See less](#)



Mike Monroe

Regional Sales Manager at ECKART America

August 13, 2012, Patrick worked with Mike in the same group

Pat and I worked together for several years at Johnson Polymer/BASF. He demonstrated his ability to foster relationships at difficult accounts and to continue to grow the business. I have always been amazed at his ability to multitask and to effectively manage his complex business and personal organization.

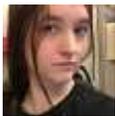


Keith Higgs

CEO at WK Entertainment Group

August 12, 2012, Keith worked with Patrick but at different companies

P.J. Abbott is a very amazing and remarkable man. He is true to his word and possess the passion and drive that inspires me. P.J. is a man of integrity and honor in a business that is two qualities that can make a person shine above all others. I am very honored to call him a friend and hope to work more with P.J. in the very near future. Keith Higgs WK Entertainment Group www.facebook.com/wkentertainmentgroup [See less](#)



Christy Beam

Operations Analyst II at Wells Fargo

August 11, 2012, Christy worked with Patrick but at different companies

I've known PJ for nearly 10 years, and he is driven to succeed in whatever he does - personally or professionally. He is one of the best men that I know! :)

Website feedback & recommendations:

NBC : Lead producer and researcher

"Patrick, we have several positive updates. Legal has cleared GMES 2D Global for participation and I'm also following up with good news from the Editorial Committee. Because of your prominent position in the nano-tech field--and the diversity and quality of the companies you work with--the Committee has suggested we consider a half-hour "Nanotech" episode . A half-hour, it is felt, would be more appropriate to cover the depth and breadth of this amazing frontier—and the significant contributions to quality-of-life that you are making a reality. The 2D Global story proposal was very well received. The creative director agreed that 2D Global's leadership in the graphene and nano-technology space will make an exciting story that will resonate well with the higher-educated CNBC and international viewing audiences. Overall, the team felt that the 2D Global story—of leading exploration of the nano-technology frontier of the future with impactful technology that is improving quality of life today—will make a compelling business, technology, and environmental story with national and international interest."

July 17, 2019 email from CNBC

General John F Kelly
White House Chief of Staff

"...is unquestionably in the top 1% of all Officers I have encountered"
"...demonstrates traits and characteristics far in advance of his years and supportive of his integrity..."
"...approaches every task with a passionate drive that at times could be seen as obsession, but then reels it in to perspective with reason and humor..."
"...defines initiative, flexibility, and compassion..."
"...is a model of efficiency and effectiveness, investing in the training and development of others around to solidify the strength of his peers, juniors, and peripheral influences..."
"...recommended to the President of the United States of America for augmentation and the Navy Commendation for services above and beyond the normal calls of duty..."

Admiral JK Ready
COMNAVAIRLANT

"....TOP NOTCH PERFORMER..driving professional passion..."
"...1 of 51 in evaluated ranking class members..."
"...DYNAMIC and INSPIRATIONAL leader, absolute TEAM player...persistent researcher and devoted leader..."
"...devotes endless hours to helping others...a firm but fair manager that identifies, understands and supports the needs of his juniors under his leadership..."
"...single handedly saved the closing of an inner city NORFOLK VA Boys Club, remaining open for over 1200 patrons..."
"...exhibits the highest standards of loyalty, integrity, personal conduct, foresight, flexibility, and displays self-motivation, resourcefulness, and imagination. ..."
"...routinely received compliments from Flag Officer, Senators, Congressman, and the Vice President of the United States of America..."

Ramona Porter
St. Joseph's College

"The interviewing board was extremely impressed with your interview, and your attention to detail. It is for this reason we have chosen you as an Ambassador of the school..."

Colonel Leonard Supko
USMC Medal of Honor

"....undoubtedly the most impressive Lt I have witnessed and ever had the pleasure to serve with..."
"...is tenacious, and focused, always considerate of the juniors he serves..."
"There are few Officers that poses the "will" and determination to carry out the mission from "cradle to "grave" with such a passion and attention to detail..."
"...most impressive is his vision, sense of purpose and "get my hands dirty if I need to" work ethic, and professional maturity in support of his teams...'

Gregg Johnson
President- Sea Garda Inc

I've known Patrick for over 20 years. He is resourceful, innovative and caring. At one point he single handedly helped save our bushiness when others failed. His LOVE of people and his understanding of chemistry, logistics, and human needs is nothing short of profound.

I do not believe that Patrick knows the meaning of either failure or quitting.

Patrick is an awesome role model and leader. It is the backbone he possesses that this Great Country was build with and upon. Most importantly he is a true friend through all good and bad.

Wanda J Gobin
Naval Criminal Investigative Service

"... performed admirably in operations in the Mediterranean theater, and is being considered for augmentation..."
"... great recommendations for world wide service and will be submitted for activation...."
"... was responsible and respectful in performing duties as the Command Investigator, USS Dwight D Eisenhower, CVN-69, and in the supervision of twenty-five patrol team members as shore team in foreign ports...."
"... Security Clearance SECRET issued to Patrick Jude Abbott 880411 ENTNAC860915....."

Sam Johnson (deceased founder SC Johnson Company-following American Coatings Show Charlotte)

Patrick, thank you the work and effort in assisting us at the American Coatings Show. It is always our expectation to be featured on the cover of the daily show booklet. The surprise this year was the depth of coverage between the covers and a line to view the booth, that was the longest at the show and frankly any I can remember...perhaps a n opportunity for our booth personnel. You have represented our brand in the professional and compassionate manner we seek. Most impressive was your level of energy and willingness to assist our people and meet our clients. Sorry to use the cliché', but you under promised and over delivered.

Lynn, MBA, PCC
Executive Leadership Coach

I have had the pleasure of knowing and working with Pat over the last 17 years. As he worked up the corporate ladder, he was a high achiever who consistently set his own goals and standards above other's expectations, sometimes breaking from traditional approaches in favor of delivering exceptional customer results. The vision and creative insight he brings to relationships and solutions is a gift. In his new role as Chairman, he is positioned to use his strengths - creating value for customers and providing exciting opportunities for employees, partners and new ventures. No doubt he will be successful in this venture and any other he puts energy towards - his track record speaks for itself.

Pete TEMAAT
CIGNA Health Care Informatics

Patrick provides excellent analysis of integration challenges. He offers valuable insight into the evaluation of policy and balance of pragmatic execution. His ability to assess system development and lifecycle have proven to be invaluable during the fast paced decision making process of the current pandemic.

Terry G. Box
Retired Sheriff Collin County Texas

Former President Sheriff's Association of Texas

I have known P.J. For several years. He is a man of his word, a straight shooter highly motivated person. Always doing the right thing and in my opinion a great family man.. PJ is a Man of utmost integrity! His professionalism and targeted marketing approach has impacted in a large way in just a short period of time. If you need your Company to get results, contact PJ!

Dr. Hank Seitz
Professional Business coach and Best Selling Author

PJ is an incredible person and his leadership have been an inspiration to us all. He has a remarkable ability to identify business challenges and then develop solutions that take businesses to a new level of lower costs and increased growth.

He is also well connected in the business world and knows how to build long term friendships that allow more opportunities for his clients. PJ has also demonstrated amazing strength in his personal life and has overcome tremendous adversity and see the good in everything!

Named America's Top Business Performance Expert 2017

David Robles
Head of Business NG Genius

Count yourself lucky if you get to work with Patrick. He is positive, attentive, highly knowledgeable, trustworthy, and at all times a diligent professional. It is my pleasure to work with Mr. Abbot in graphene and nano-technology fields. Prior to our work together, I had studied his career and impact in the carbon, graphene , electric vehicle technology development and composites industries, and recognize him as one of the authentic industry leaders. I consider him a friend and look forward to continue working with him on a variety of graphene projects in the future.

Jeff Carr
Commercial Development Active Minerals International

Thank you Pat. You have always been a true patriot and now you're honoring those who have made the supreme sacrifice for us. Kudos for setting an example for others.

It is hard not to repeat our friend Roland.... knowing Pat Abbott I have to honestly say it is not a complete surprise. My brother, you do not shy from climbing mountains.....or maybe it's more accurate to say that you do not see mountains and obstacles like others. What a great example you are to everyone. Jacob 2: 18-19: But before ye seek for riches, seek ye for the kingdom of God. And after ye have obtained a hope in Christ ye shall obtain riches, if ye seek them; and ye will seek them for the intent to do good—to clothe the naked, and to feed the hungry, and to liberate the captive, and administer relief to the sick and the afflicted. Thank you Pat.

Business Development Leader
Saudi Aramco

I had the pleasure of working with Patrick at Johnson Polymer (now BASF) and currently working with him on Carbon Nano Tubes and Graphene, . Pat is truly a subject matter expert in 2D Materials. I have no one who know as much as Patrick about the 2D applications and the 2D materials. He is high energy, extremely focused with a can do and get it done attitude, and now is in a position to help move the needle for 2D materials in plastics, composites, polymers and more, If you are working in 2D materials, I strongly suggest working with Patrick.

Michael Jed Lantis
DocuSign

I've had the opportunity to learn family traits, business innovation, and process ideas. He also gave me the book "The Servant by James Hunter" a great read/reminder to "treat the way you want to be treated." Patrick is a great person.

Jerry Pfiester
Director Premier BPO Solutions
\$50M+ USD Revenue outsourcing

Patrick is a 1st class professional who is honest and man of integrity. He is very knowledgeable when it comes to his craft and very forthright about his intentions. He is the type of person that would improve ANY business. Just a true pleasure to know him as a person and in business.

Dr. Gene Barclay DPM

I have been practicing medicine for more than 15 years and have been re-energized by the enthusiasm, integrity, opportunity, service and industry knowledge presented by Patrick. He has evaluated my specific needs and identified the "right" systems to enhance my exposure within the region. Patrick was able to identify the challenges, pitfalls, options for enhanced patient care and potential profitability of my podiatry practice. His innovative technologies and credible partnerships, support new strategies for my practice. Patrick offers a unique blend of sales, marketing, scientific and technical expertise. His availability, and willingness to help, answer questions and offer direction is unmatched. Through the development of my practice, we will be able to positively influence the level of patient care and positively change many, many lives.

Thomas Wolfe
Senior Executive, JJM Ventures LLC

Patrick is a leader with and proponent of unique, advanced and innovative healthcare offerings that not only fill the needs of numerous healthcare segments, but may provide a disruptive influence on the industry to change the way healthcare is delivered to increase practice profitability and enhance patient care. Patrick is also a willing and effective mentor to individuals he works with and highly effective consultative sales person to the physicians and groups that are his customers.

Matthew Ahern
President SSDS Technology

PJ Abbott is a remarkable man, a great friend and a loving father to his family. A Veteran that has served our country, a successful business owner an entrepreneur. He has helped many small business owners revive their businesses and get back on track. As for me he was there when I needed a friend. I am always there for him and his family. Thank you P.J.

Eric Hoxit
CEO, GCR Nano Tech

Thanks Patrick. For those on the team who don't know, Patrick was instrumental in getting the new data on our ProCene /Procene Nano marketing piece, and wrote the description we used in the handout. Patrick was also aware of the market needs, and the direction of specific strategies to meet those needs. Thanks again, Patrick & great job!

Percy Chinoy
Global Business Development Executive

I had the pleasure of working with Patrick in commercializing innovative technologies. Patrick has the quintessential sales personality – upbeat, enthusiastic, confident, and ability to listen and draw out customers' needs or problems, and identify possible solutions. He is well connected and effectively leverages his industry knowledge and wide network to hunt for new business opportunities. He has a strong work ethic and is equally comfortable taking a high-level strategic view as well as diving into the details of the technology and pulling in resources to drive customer projects. Patrick's strong leadership and communication skills will continue to enable his success.

Howard Hubert
Chief Commercial Officer

Patrick is no-nonsense, results driven executive who focuses on attainment of the goal, and execution of the plan. He has a strong orientation on leveraging the strengths of the team while providing resources required to achieve the expected results. Clarity in communication and decisiveness in laying out a path; Patrick is all about measurable action! In a very short period of time, he created an environment where we were able to collaboratively make a significant impact to the business for the benefit of both organizations. High-impact professional!

Salina Perry
Prime Health Partners, LLC

Patrick is a professional stand up guy in our industry! Always does what he says and is always available to help when needed. He has referred and introduced me to people closer to me in Dallas, seems he has connections everywhere! I love working with Patrick and I hope we have a future of shared success!

Mike Brenner
Company shareholder Versarien Technologies

Patrick had a huge impact on the US expansion of Versarien by leveraging his network of relationships at major companies built up over the last 30 years to understand problems they were trying to solve with existing projects and identify where the Versarien graphene products could uniquely help them. He was able to achieve in 90 days what no other 2D materials company has figured out in years which resulted in numerous collaborations across applications and the first graphene orders for Versarien in the USA for applications in the oil and gas exploration sector. In short he is an impact player!

Tommy Pearce
President Medical Instruments Company

I am a former Marine and Veteran business owner with certifications and qualifications at the highest levels of clearance and representation. I have known Patrick since 2002. He has supported my business, my charities and my family. Patrick is a man of integrity and has always displayed an absolute positive posture in business. I have personally watched Patrick reach above and beyond in every relationship and situation to insure that all parties were well serviced and satisfied. I witnessed Patrick's charitable contributions to veterans abroad and his tireless

efforts with our first responders. Some of my favorite memories were watching Patrick with children and people of disability at the race track. This was before the birth of his Autistic/Down child. He was a favorite driver who was always the first to be at the autograph station and the last to depart. Sponsors loved this guy. He was a great ambassador. His military reputation is legendary among the USMC proud and dedication to his country is unwavering and unquestionable. I have reached out over the past 25 years to ask advice in business, charity and personal situations. He is always considerate of all views and has offered logical and amicable options for every situation. I have never seen an angry or unsatisfied client. I have personally witnessed his work within the racing community, sponsor engagement, race team interactions, and business acumen. His work in the technology space and new development is unmatched. His servant leadership is contagious. He has always been an inspiration to others and those around him, as you may see in other recommendations feel fortunate to be associated. My family has adored and respected Patrick for over 20 years and even today, I ask advice. The guy is every bit who he says he is and more. He is a visionary and a world influencer..period. If you latch on and trust, this guy will never let you down.

Sir Michael A. Letts
Sheriff and Councilman

I have had the honor of working with PJ Abbott and GMES for the last six years in support of InVest USA, a non-profit 501c3 public charity whose mission is to provide bullet-proof vest to law enforcement officers whose agencies are unable to provide these life saving devices themselves. There are currently over 400,000 officers across our great nation with no protection at all. PJ has poured his heart and resources into helping "protect those who protect us", even to his own peril at times. The law enforcement community across America are deeply grateful. He is a man of integrity, and a loyal friend. He brought national media and attention to our cause. Our social media presence increased by 900 times in volume in the first six months.

Mike Monroe
SC Johnson

Patrick brought super high energy to the sales team at Johnson Polymer. He was one of those fearless folks able to uncover big opportunities and mobilize the organization to support him in capturing them.

Sheryl Stallings
Marketing Manager Lowes SW region

Mr. Abbott and his family are the absolute best people. They are integrity based and people you can count on to deliver results and meet commitments. We worked with Mr. Abbott and his son in a sponsorship and fundraising campaign during the 2016 MDA drive and across over twenty independent sites that all offered positive feedback. We greatly appreciate Mr. Abbott's commitment to our program and his positive representation of our brand.

Amrit Bindra
Innovation leader BASF/Englehard

I worked with Patrick while we both were with Engelhard Corporation. Patrick was a great support during some plant scale-ups products. He was diligent in attention to detail. Later I had indirect contact with him when he was in sales and marketing but heard about him that he owed his success to his market understanding, customer intimacy, responsiveness to client demands, advanced technical understanding, and ability to match the business resources with the client needs. I wish Patrick a well deserved continued growth and success.

Chris Hessler
Director of Engineering XG Sciences

It has been a real privilege to work along side and know Patrick. As a "commercial" person, his technical acumen & depth is impressive by nearly all standard, as is his curiosity to incorporate emerging technologies. Never have I met someone so enthusiastic to find unconventional commercial pathways to legitimize new technology into the market, as he has done with various 2D materials. Commercially, he's embraced the status and applicability of 2D materials into the broader markets & helped legitimize it not just as a novelty additive, but as the next generation of materials in manufacturing. He's been a great benefit to the industry. Keep it up Patrick!

R.J. Valin
Vice President Sales & Business Development Sincol USA

Oh My God Pat , I had no Idea. This Sir, is the greatest thing of all the great things you have done. BRAVO! Pat and Mrs. Abbott . 2 Corinthians 4:17 For this light momentary affliction is preparing for us an eternal weight of glory beyond all comparison.

Greg Ross
VP of Sales (Technology) EFI

Pat has an uncanny ability to uncover unmet needs of the market (that may not even be apparent to the market players). His unconventional style and approach is refreshing, and results demonstrated time after time. He has the ability to clearly understand the market needs, communicate those needs within an organization, assemble the appropriate resources, develop strategy options and execute.

Leonard Milowski
Director Sales FM Minerals

This is a recommendation for Patrick. This man is a true leader. The most exciting person I know. He's always on his game, thinks outside the box and it has been my great pleasure to call him my great friend for 25 years.

Dan Kerr
President Color Guild CPO International

I have known Patrick for many years in several different capacities and market segments. Through Pat's unique experiences he brings some excellent insights to the table. With his expertise, he can quickly analyze a situation from a 360 perspective, develop and implement strategic and tactical solutions. His candid non-political approach may cut to the bone, but a good dose of professional reality is what all companies need to keep on track. Pat thanks for keeping it real. Keep up the great work.

Coleman Research Company

Patrick has consulted with us on many occasions. He is one of our most sought after technical resources. He can legitimately be considered one of the top ten authorities in the world in his knowledge space. He commands a premium for services and our clients schedule out weeks in advance for service.

John Kelly
Director Technical Support Huntsman International/Venator

I have had the good fortune to work under Patrick's direction. Patrick is one of those unique managers who is both an inspiring mentor and visionary business leader. These qualities translate into an ability to motivate a team to care about its project and be invested in the project's success. In our organization, due to Patrick's personality and in-depth industry knowledge, he serves as a key go-to person for problem solving and actionable business direction.

Maria
Innosquared GmbH - Director Dusseldorf Germany

We are considered to be the top research firm in our market space, and we can state that Mr. Abbott and his team have always helped our clients. Mr. Abbott is considered a top authority in the industry and has been professional, flexible, accurate and a valuable asset in our portfolio.

Daniel Salazar
Director International Technology Huntsman International

I have had the privilege of working with Patrick on couple of process improvement implementation projects at Huntsman and I fully endorse and recommend him. His understanding of the chemical industry, customer-oriented focus and commercial instinct are unmatched. Patrick is a "big picture" strategic thinker who executes with enthusiasm and commitment.

NATHAN PENNINGTON
Contracting Officer Chief, PCAC EE Contracting Division United States Department of Veterans Affairs

To Whom It May Concern: As an authorized signatory and representative of the U.S. Department of Veterans Affairs, this letter should serve to confirm 2D Global / Progress Medical for assignment interest in the procurement of the following items, as part of our response to COVID-19 National Emergency.

As an authorized signatory and representative of the U.S. Department of Veterans Affairs, this letter should serve to confirm interest in the procurement through the partnership with 2D Global / Progress Medical, of the following items, as part of our response to COVID-19 National Emergency.

Johnathan Fecteau
EVONIK Global Director

I worked together with Patrick at a large chemical / materials B2B international company — BASF — and had the pleasure of together introducing a novel UV inhibitor for the progressive carbon fiber industry. Pat has a long list of business skills but what struck me most was his ability to focus directly on the needs of the customer and the skill to identify what the customer needed sometimes before they even realized it was required. This dedication lead to rapid advancement of projects at many different potential accounts faster than expected thus pulling revenue forward. Additionally, Pat has an outgoing, genuine style that customers appreciate which allows for extensive organizational mapping to further advance the cooperation between supplier and customer. Dedication to utilizing new product technology to beneficially impact the customer and employer bottom line would make him a success in any commercial endeavor.

Ron Jay
NASCAR

Patrick J Abbott is one of the most focused and motivated owner/drivers in the industry. His attention to detail and commitment to the job at hand is all ways ahead of the curve . He has an amazing ability to capture and retain sponsors. If a leader is what you are looking for Patrick J Abbott is your man.

Randal Taylor
VP Purchasing Jones Blair

Patrick has an instinct for knowing how to put a deal together that works for all sides. He is most valuable when given space to move around and be creative with his resources.

Steve Kafka
President Superior Chemical

Patrick is a singularly focused, self-motivated individual who not only takes on all challenges but approaches them with enthusiasm and skill. His optimism is contagious and his accomplishments speak for themselves.

Brett Harmeling
Financial Advisor and Hurricane Harvey "Hero of the storm" nominee

I had the opportunity to pursue several business ventures with PJ. He is a charismatic, driven individual and shows passion for what he does.

Joshua
President Group/Marketing

I witnessed his passion, vision and energy first hand. His relationships in the industry are amazing and it truly is impressive as to how many people he has helped throughout the years. Patrick's knowledge of the industry is always a win for the customers he works with in order to keep them running smooth where they can focus on other tasks at hand. He was single handedly responsible for stopping a 30% or greater multi annual slide, turning it into a better than 40% gain and allowing my family to sell our Group to the existing owners.

AlphaSights

GMES is definitely our "GO TO" resource. The information is accurate, on time and under budget. The detail of market analysis is almost overwhelming, and is always presented in a methodical process. Mr. Abbott's team is courteous, and listens to the target needs of our staff and clients. His integrity is unquestionable, and his ability to create client intimacy is in a class alone.

Roger Kolarz
VP Operations

As the Operations Manager of a National Distributor, I worked closely with Patrick. Patrick is one of the most highly motivated and energetic people I've ever worked with - so I am confident in writing this recommendation, with first hand experience. Our business grew significantly, based on the direct support, knowledge and service from Patrick. He always evaluated a situation, worked diligently to understand the need, and solicited the necessary resources for the best outcome. His experience in various disciplines of the specialty chemical business, coupled with his understanding of the industry, and ability to enlist the right team; offered a solid platform for overcoming challenges and creating opportunity. His uplifting, energetic attitude always positively influenced our staff. He would be

considered an asset in any system.

Sheriff's Association of Texas SAT (2016)

The Sheriff's Association of Texas is proud to announce and endorse our partnership with Marketing Empire Solutions. The SAT is humbled by the opportunities presented by Marketing Empire Solutions, and their business relationships with Marketing Empire Solutions. This opportunity will present a significant offering of charitable support for our association, training, scholarships, community awareness programs, and quality of life for our law enforcement members.

In addition to the indirect impact for each of our members, a direct benefit will be offered from the programs presented by this program. Marketing Empire Solutions will offer members access to member benefits ranging from no charge upgrades to lower costs. We applaud the efforts of Marketing Empire Solutions, and their vision for an improved quality of life for our law enforcement community.

Jeff Williams
VP/Director of Purchasing

Patrick (PJ) is very detailed and produced results for our company, sourcing products we wanted and finding a price that would work. I have worked with PJ over the years of his past representation (SC Johnson, BASF, NP Group) and I always knew he would follow up and get things done and I could move on to other projects.

Craig Glottfelter
Sales Manager BASF

Patrick is one of the most dynamic people with whom I have had the privilege to meet. A great mentor and a tireless entrepreneur are the two best words I'd use to describe Pat. Pat has helped me and others in our careers with sage advice and a can do team spirit that encourages those around him. Pat's obviously a man of many talents and his personal courage shows through in everything he does and every relationship he has. When you need someone at your back, there is no one better than Pat. A leader by example, a team-player with boundless enthusiasm, and a rock-solid colleague...that's Pat.

Kathy Palokoff
President / CEO Firestarter Inc

PJ is one of the most passionate and creative people I know. No matter what company he is starting or involved in, he brings a unique combination of vision and business savvy. Most important, his desire to make things better for all of us in any way he can dominates his actions. A remarkable man.

Paul Gerrard
Pro Driver/Author/"the STIG"

Patrick is one of the most passionate, dedicated, hard working people I have ever met. There is no deadline too tight, no meeting too far, he will get the job done. He also has a vast area of expertise that gives him the ability to efficiently navigate every aspect of just about any endeavor. His creative thinking coupled with his expertise and work ethic make him highly recommended in every way.

Peter
President & Ceo (#1 company in market/C-level coach)

Great leader to work with exceptional communication and interpersonal skills; high energy, enthusiastic, and self-motivated; excellent background with BASF, Johnson Polymers, Englehard and US Marine Corp; extensive background in managing new business development for performance additives for paints, coatings and composites; functional background and experience that includes Key Account Management, Marketing, Sales and Global New Business Development, and Channel Management; all of this and passionate about his work, creative, inspirational and organized. A pleasure to work with.

InSights Global (International Office)

Patrick is considered one of the most sought consultants in the market. He is devoted, accurate, passionate, client service oriented and flexible. He will go past the extra mile @ 4:00 PM or 2:00 AM, our partners can not say enough, and feel as if the hourly rate is a bargain for the work and efforts we have seen over the years. This man and his team's are top notch and exemplify extreme integrity.

Eleni
Senior Executive

Patrick is a great resource to work with. He has extreme professionalism, enthusiasm and the highest standards of integrity. A great leader, a visionary and an inspiration to others. Patrick would be a great fit in any organization looking for assistance, as he is extremely passionate about success in the marketplace.

Mark Atkin
Shareholder Versarien Technologies International

As a shareholder of Versarien, I am thrilled that we have Patrick's unique set of skills to drive the commercialization of graphene in the US. I have never come across someone so motivated, passionate, committed and hardworking. He is like an Energizer bunny powered by a graphene enhanced super capacitor. Patrick always has a smile on his face, his positivity and 'can do' attitude is contagious, and his warm energy emits like a beacon, drawing people in. Having the most impressive product on the market being sold by the most impressive salesman on the planet is a match made in heaven. The progress he has made during his first few months at Versarien is astonishing. More so, when you considered his dedication to his family. Anyone that knows Patrick, knows he is a great father to his two sons. It is no easy task to sell highly disruptive technology when the world isn't quite ready for it, but I believe no one is better equipped to succeed than Patrick. He is a natural born winner and I am delighted to have him in the team.

Susan Renner
VP NBD Specialty Chemicals

What really sets Patrick apart as a Sales Manager is his enthusiasm and integrity. When working with Patrick on an R&D team, he took on a project that was a long reach, and lead the team to success with his typical 150% forward attitude. Patrick encouraged me to transition into sales, and has been a mentor and someone I look up to throughout my career.

Dr. Collin Moore
Director Global Innovation

Patrick Abbott is a skilled sales person and relationship manager. He does not simply take a customer out to lunch and take orders, but instead he constantly strives to build strong relationships through honesty, integrity and simple hospitality. This has enabled him to acquire information about markets in which I was interested in pursuing, while establishing potential lighthouse customers and development partners. Although Pat is perfectly capable of performing basic sales work, his enthusiasm in the face of a challenge and willingness to push forward into new area are factors that set him apart from the field of other sales personnel. I would recommend him for any market facing team I was running and/or sales position that was available.

Scott Shier
VP Distribution

Patrick and I have worked together for many years in the Manufacturer/Distributor relationship with Global companies such as Johnson Polymers, BASF, Hutchins, and Huntsman P&A.

Patrick's has an experienced understanding of the distribution channel to market, and can leverage the flexibility needed in distribution which has allowed substantial growth for both partners.

Patrick has always studied the markets he has participated in, along with the products and services to provide to the customers. This has given him a clear understanding of the customer's needs, and then communicating clear strategies for growth to his team.

Patrick's enthusiasm, communication, availability, focused strategy, and integrity have made it an enjoyable experience working with him.

Roland Valin
Director Marketing and Sales

Writing a recommendation for a man like Patrick is difficult , It would take volumes to capture the essence of Patrick Abbott. I have never met a more enthusiastic and passionate than Patrick , the man knows no boundaries and no quit. He will spare no effort to help a fellow team member. If you are in a fox hole you want this guy at your side.

GuidePoint Global Advisors

Serves 500+ leading Institutional Investors, top global consulting firms, and Fortune 500 companies

- Connects 10,000+ business decision-makers and analysts to our roster of independent experts
- Arranges 2,000+ interactions with experts every week

GMES and Mr. Abbott is one of our most sought after resources. Our clients are on a waiting list and willing to pay the top requirement of the pricing scale, for advisory time in the chemical, marketing, benchmarking and sales spaces.

The top feedback comments from our clients are on the value, integrity and accuracy of Mr. Abbott's interactions.

Randy Farrow
Division Director USHA Insurance

"We appreciate you being so kind as to cover us for \$40K. "

"Patrick... very professional and constructive response ...thank you for the insight."

"Thanks for sharing all the good news and keeping us up to date on the project.....looking forward to the future."

Fitness Celebrity: The Health Engineer

Dedication, excellence, and honor are three things we all look for in both business and personal relationships. PJ

exudes all three of these traits in excess and it has been a pleasure to work with him on two projects with more to come in the very near future along with becoming great friends in the short time we have known each other.

Stacy Haynes
President / CEO

Patrick was one of the best sales and business representatives I've worked with. He has great customer relationships, he manages expectations very well and most importantly, he delivered results. PJ was great to work with!!!

Nathan Pace
Director of Finance

When PJ takes on a project, his passion shines more than anyone I've ever met. He wholeheartedly believes in everything he does and shares his passion with everyone. His drive, motivation, and success are built on a strong foundation as a family man. I've always admired PJ's ability to directly communicate what he wants and then to go make it happen. His talents, skills, and dedication combine to be rise above the rest.

Brandon Baird
Global nanotech leader

Patrick is the zenith of professionalism. He always displayed a positive attitude, a decisive and well executed team/goal orientated approach, coupled with his focus and attention to detail made him unmatched among his peers. He holds himself to a higher standard than everyone else while simultaneously being a mentor. I am honored to have worked under him, having gained great insights about executive level leadership not witnessed since the military.

Eva O'Keefe
VP of Strategic Accounts Azelis America

Patrick is extremely customer focused. His knowledge of the product line that he handles is exceptional. Pat was always very prompt when I had any questions and all our common customers had high regards of Pat. Most impressive was his ability to assemble the right people at the right time, in order to meet and overcome challenges.

Aliene Elkins
New Business Development Group Leader Sabic International

PJ is a highly motivated, and high energy rep who can get any job done! Loaded with creativity and a "can win" attitude, PJ has the ability to lead others and create vision, while setting new sales records. I had the pleasure of working with PJ at Johnson Polymer for 4 years where he broke sales records every year. Customers love PJ; he has a special sense of caring that makes everyone feel important and part of the big vision. He develops relationships quickly and is a great team player.

Dr. Igor Kosacki
Top nano tech scientist

Patrick is clearly dedicated to delivering high-quality solutions to tough problems and strongly dedicated to drive the commercialization of graphene in the US. His unique skills and high work ethic are driving force allowing him to be

successful in understanding nanomaterials and their marketing. Patrick is a great example of manager who understands that we shouldn't do business without science and we shouldn't do science without a business. This approach is the key to be successful in new materials and major technologies development. Patrick is a top-notch manager and an asset to the graphene community.

Lorena Martinez
President / CEO Autin Gourmet Foods

P.J. is incredibly motivated in many aspects. He is very knowledgeable, professional and easy to talk to. He is very open and helpful. He is always willing to help in any way. He is someone you can trust which is a lot in the business world today. When he sets his mind to something he really goes after it. He's incredibly talented as well. It was a pleasure and an honor working with him and I hope I get the chance to again.

David Fuhr (Fuhr International)
CEO leading chemical formulation company

I have had the privilege of knowing Pat for over 20 years. He represented a supply company that we bought products from. It is always a pleasure to visit with Pat on his sales calls. He strives to always bring ideas to the table and unique ways to advance my business. Pat is a creative person that always finds out about the latest in technology's affecting my business and how to possibly work that into reality. As a R&D Formulation chemist, his wit, sense of humor, fantastic attitude, and overall knowledge of the products he represents make him always welcome in my lab.

Rajendra Polu
Global coatings leader TD IFS International

I met Patrick in 2001 and been working with Patrick since then on various R&D projects. He is fantastic account manager, I found Patrick to be always well informed, conscientious and focused on his business goals. He was always fun to work with and a frequent source of general knowledge about US and international markets. He is determined professional and brought to the table a strong personal knowledge of coating's field. He realizes the importance of the big picture and understands how to put a long term plan into practice. He is gifted in his diverse ability to understand all important elements of a successful business model. He has a varied back-ground which enables him to see problems from all angles, and make sure the customer is satisfied in the end. I highly recommend Patrick and definitely, he is one of the best Professional among several hundreds of account managers within the coatings field.

Michael
Sales Manager

Pat and I worked together for several years. He demonstrated his ability to foster relationships at difficult accounts and to continue to grow the business. I have always been amazed at his ability to multitask and to effectively manage his complex business and personal organization.

Keith
President and CEO

P.J, Abbott is a very amazing and remarkable man. He is true to his word and possess the passion and drive that inspires me. P.J. is a man of integrity and honor in a business that is two qualities that can make a person shine above all others. I am very honored to call him a friend and hope to work more with P.J. in the very near future.

Debbie
Global communications professional National Graphene Association

One of the first things that jumped out at me is how quick Patrick is to smile, greet people by name, and make them feel valued. His energy is palpable, and within minutes, you know he has an unstoppable positive mindset. Patrick brings solutions and makes you want to hear how they can be accomplished. If I were to choose a Dream Team to work with, he is on it. Though it took a while for me to discover Patrick served in the Marine Corps, it only took a moment to recognize he does business with honor, courage and commitment.

Christy Slikas
Operations Wells Fargo

I've known PJ for nearly 15 years, and he is driven to succeed in whatever he does - personally or professionally. He is one of the best men that I know! :)

Kenneth Winston
CTO world leader in filter technology

Patrick is dedicated and loyal. I've had the pleasure of working with Patrick and find him to be professional and sincere. His new role at 2D Global & Nano Technology should allow him to influence the culture and bring an ever higher interest level of sophistication and a passion for technology to both the company and client projects. Patrick is great to be around, bringing interesting global insights to every conversation.

NBC : Lead producer and researcher

"Patrick, we have several positive updates. Legal has cleared GMES 2D Global for participation and I'm also following up with good news from the Editorial Committee. Because of your prominent position in the nano-tech field--and the diversity and quality of the companies you work with--the Committee has suggested we consider a half-hour "Nanotech" episode. A half-hour, it is felt, would be more appropriate to cover the depth and breadth of this amazing frontier—and the significant contributions to quality-of-life that you are making a reality. The 2D Global story proposal was very well received. The creative director agreed that 2D Global's leadership in the graphene and nano-technology space will make an exciting story that will resonate well with the higher-educated CNBC and international viewing audiences. Overall, the team felt that the 2D Global story—of leading exploration of the nano-technology frontier of the future with impactful technology that is improving quality of life today—will make a compelling business, technology, and environmental story with national and international interest."

July 17, 2019 email from CNBC creative team regarding a popular new prime-time tech series.

General John F Kelly
White House Chief of Staff

"...is unquestionably in the top 1% of all Officers I have encountered"

"...demonstrates traits and characteristics far in advance of his years and supportive of his integrity..."

"...approaches every task with a passionate drive that at times could be seen as obsession, but then reels it in to perspective with reason and humor..."

"...defines initiative, flexibility, and compassion..."

"...is a model of efficiency and effectiveness, investing in the training and development of others around to solidify the strength of his peers, juniors, and peripheral influences..."

"...recommended to the President of the United States of America for augmentation and the Navy Commendation for services above and beyond the normal calls of duty..."

Admiral JK Ready
COMNAVAIRLANT

"...TOP NOTCH PERFORMER..driving professional passion..."

"...1 of 51 in evaluated ranking class members..."

"...DYNAMIC and INSPIRATIONAL leader, absolute TEAM player...persistant researcher and devoted leader..."

"...devotes endless hours to helping others...a firm but fair manager that identifies, understands and supports the needs of his juniors under his leadership..."

"...single handedly saved the closing of an inner city NORFOLK VA Boys Club, remaining open for over 1200 patrons..."

"...exhibits the highest standards of loyalty, integrity, personal conduct, foresight, flexibility, and displays self-motivation, resourcefulness, and imagination. .."

"...routinely received compliments from Flag Officer, Senators, Congressman, and the Vice President of the United States of America..."

Ramona Porter
St. Josephs's College

"The interviewing board was extremely impressed with your interview, and your attention to detail. It is for this reason we have chosen you as an Ambassador of the school..."

Colonel Leonard Supko
USMC Medal of Honor

"...undoubtedly the most impressive Lt I have witnessed and ever had the pleasure to serve with..."

"...is tenacious, and focused, always considerate of the juniors he serves..."

"There are few Officers that poses the "will" and determination to carry out the mission from "cradle to "grave" with such a passion and attention to detail..."

"...most impressive is his vision, sense of purpose and "get my hands dirty if I need to" work ethic, and professional maturity in support of his teams....'

Wanda J Gobin
Naval Criminal Investigative Service

"... performed admirably in operations in the Mediterranean theater, and is being considered for augmentation..."

"... great recommendations for world wide service and will be submitted for activation...."

"... was responsible and respectful in performing duties as the Command Investigator, USS Dwight D Eisenhower, CVN-69, and in the supervision of twenty-five patrol team members as shore team in foreign ports...."

"... Security Clearance SECRET issued to Patrick Jude Abbott 880411 ENTNAC860915....."

Sam Johnson (deceased founder SC Johnson Company-following American Coatings Show Charlotte)

Patrick, thank you the work and effort in assisting us at the American Coatings Show. It is always our expectation to be featured on the cover of the daily show booklet. The surprise this year was the depth of coverage between the covers and a line to view the booth, that was the longest at the show and frankly any I can remember...perhaps a n opportunity for our booth personnel. You have represented our brand in the professional and compassionate manner we seek. Most impressive was your level of energy and willingness to assist our people and meet our clients. Sorry to use the cliché', but you under promised and over delivered.

Lynn, MBA, PCC
Executive Leadership Coach

I have had the pleasure of knowing and working with Pat over the last 17 years. As he worked up the corporate ladder, he was a high achiever who consistently set his own goals and standards above other's expectations, sometimes breaking from traditional approaches in favor of delivering exceptional customer results.

The vision and creative insight he brings to relationships and solutions is a gift. In his new role as Chairman, he is positioned to use his strengths - creating value for customers and providing exciting opportunities for employees, partners and new ventures. No doubt he will be successful in this venture and any other he puts energy towards - his track record speaks for itself.

Terry G. Box
Retired Sheriff Collin County Texas
Former President Sheriff's Association of Texas

I have known P.J. For several years. He is a man of his word, a straight shooter highly motivated person. Always doing the right thing and in my opinion a great family man.. PJ is a Man of utmost integrity! His professionalism and targeted marketing approach has impacted in a large way in just a short period of time. If you need your Company to get results, contact PJ!

Dr. Hank Seitz
Professional Business coach and Best Selling Author

PJ is an incredible person and his leadership have been an inspiration to us all. He has a remarkable ability to identify business challenges and then develop solutions that take businesses to a new level of lower costs and increased growth.

He is also well connected in the business world and knows how to build long term friendships that allow more opportunities for his clients. PJ has also demonstrated amazing strength in his personal life and has overcome tremendous adversity and see the good in everything!

Sincerely, Dr. Hank, Named America's Business Performance Expert

Business Development Leader
Top three Industry leading company

I had the pleasure of working with Patrick at Johnson Polymer (now BASF) and currently working with him on Carbon Nano Tubes and Graphene, . Pat is truly a subject matter expert in 2D Materials. I have no one who know as much as Patrick about the 2D applications and the 2D materials. He is high energy, extremely focused with a can do and get it done attitude, and now is in a position to help move the needle for 2D materials in plastics, composites, polymers and more, If you are working in 2D materials, I strongly suggest working with Patrick.

Howard
Chief Commercial Officer

Patrick is no-nonsense, results driven executive who focuses on attainment of the goal, and execution of the plan. He has a strong orientation on leveraging the strengths of the team while providing resources required to achieve the expected results. Clarity in communication and decisiveness in laying out a path; Patrick is all about measurable action! In a very short period of time, he created an environment where we were able to collaboratively make a significant impact to the business for the benefit of both organizations. High-impact professional!

Mike
Former company shareholder

Patrick had a huge impact on the US expansion of Versarien by leveraging his network of relationships at major companies built up over the last 30 years to understand problems they were trying to solve with existing projects and identify where the Versarien graphene products could uniquely help them. He was able to achieve in 90 days what no other 2D materials company has figured out in years which resulted in numerous collaborations across applications and the first graphene orders for Versarien in the USA for applications in the oil and gas exploration sector. In short he is an impact player!

Tommy
President Medical Instruments Company

I am a former Marine and Veteran business owner with certifications and qualifications at the highest levels of clearance and representation. I have known Patrick since 2002. He has supported my business, my charities and my family. Patrick is a man of integrity and has always displayed an absolute positive posture in business. I have personally watched Patrick reach above and beyond in every relationship and situation to insure that all parties were well serviced and satisfied. I witnessed Patrick's charitable contributions to veterans abroad and his tireless efforts with our first responders. Some of my favorite memories were watching Patrick with children and people of disability at the race track. This was before the birth of his Autistic/Down child. He was a favorite driver who was always the first to be at the autograph station and the last to depart. Sponsors loved this guy. He was a great ambassador. His military reputation is legendary among the USMC proud and dedication to his country is unwavering and unquestionable. I have reached out over the past 25 years to ask advice in business, charity and personal situations. He is always considerate of all views and has offered logical and amicable options for every situation. I have never seen an angry or unsatisfied client. I have personally witnessed his work within the racing community, sponsor engagement, race team interactions, and business acumen. His work in the technology space and new development is unmatched. His servant leadership is contagious. He has always been an inspiration to others and those around him, as you may see in other recommendations feel fortunate to be associated. My family has adored and respected Patrick for over 20 years and even today, I ask advice. The guy is every bit who he says he is and more. He is a visionary and a world influencer..period. If you latch on and trust, this guy will never let you down.

Mike
SC Johnson

Pat brought super high energy to the sales team at Johnson Polymer. He was one of those fearless folks able to uncover big opportunities and mobilize the organization to support him in capturing them.

Sheryl
Marketing Manager Lowes SW region

Mr. Abbott and his family are the absolute best people. They are integrity based and people you can count on to deliver results and meet commitments. We worked with Mr. Abbott and his son in a sponsorship and fundraising campaign during the 2016 MDA drive and across over twenty independent sites that all offered positive feedback. We greatly appreciate Mr. Abbott's commitment to our program and his positive representation of our brand.

Amrit
Innovation leader BASF/Englehard

I worked with Patrick while we both were with Engelhard Corporation. Patrick was a great support during some plant scale-ups products. He was diligent in attention to detail. Later I had indirect contact with him when he was in sales and marketing but heard about him that he owed his success to his market understanding, customer intimacy, responsiveness to client demands,

advanced technical understanding, and ability to match the business resources with the client needs. I wish Patrick a well deserved continued growth and success.

Chris
Director of Engineering

It has been a real privilege to work along side and know Patrick. As a "commercial" person, his technical acumen & depth is impressive by nearly all standard, as is his curiosity to incorporate emerging technologies. Never have I met someone so enthusiastic to find unconventional commercial pathways to legitimize new technology into the market, as he has done with various 2D materials. Commercially, he's embraced the status and applicability of 2D materials into the broader markets & helped legitimize it not just as a novelty additive, but as the next generation of materials in manufacturing. He's been a great benefit to the industry. Keep it up Patrick!

Greg
VP of Sales (Technology)

Pat has an uncanny ability to uncover unmet needs of the market (that may not even be apparent to the market players). His unconventional style and approach is refreshing, and results demonstrated time after time. He has the ability to clearly understand the market needs, communicate those needs within an organization, assemble the appropriate resources, develop strategy options and execute.

Dan
President

I have known Patrick for many years in several different capacities and market segments. Through Pat's unique experiences he brings some excellent insights to the table. With his expertise, he can quickly analyze a situation from a 360 perspective, develop and implement strategic and tactical solutions. His candid non-political approach may cut to the bone, but a good dose of professional reality is what all companies need to keep on track. Pat thanks for keeping it real. Keep up the great work.

Alan
Director of Technology

Pat has an extremely high energy level and will be an asset to any business trying to increase sales or strategically position their business for future growth.

Coleman Research Company

Patrick has consulted with us on many occasions. He is one of our most sought after technical resources. He can legitimately be considered one of the top ten authorities in the world in his knowledge space. He commands a premium for services and our clients schedule out weeks in advance for service.

John
Director Technical Support

I have had the good fortune to work under Patrick's direction. Patrick is one of those unique managers who is both an inspiring mentor and visionary business leader. These qualities translate into an ability to motivate a team to care about its project and be invested in the project's success. In our organization, due to Patrick's personality and in-depth industry knowledge, he serves as a key go-to person for problem solving and actionable business direction.

Maria
Innosquared GmbH - Director
Dusseldorf Germany

We are considered to be the top research firm in our market space, and we can state that Mr. Abbott and his team have always helped our clients. Mr. Abbott is considered a top authority in the industry and has been professional, flexible, accurate and a valuable asset in our portfolio.

Daniel
Director International Technology

I have had the privilege of working with Patrick on couple of process improvement implementation projects at Huntsman and I fully endorse and recommend him. His understanding of the chemical industry, customer-oriented focus and commercial instinct are unmatched. Patrick is a “big picture” strategic thinker who executes with enthusiasm and commitment.

John
EVONIK Global Director

I worked together with Pat at a large chemical / materials B2B international company — BASF — and had the pleasure of together introducing a novel UV inhibitor for the progressive carbon fiber industry. Pat has a long list of business skills but what struck me most was his ability to focus directly on the needs of the customer and the skill to identify what the customer needed sometimes before they even realized it was required. This dedication lead to rapid advancement of projects at many different potential accounts faster than expected thus pulling revenue forward. Additionally, Pat has an outgoing, genuine style that customers appreciate which allows for extensive organizational mapping to further advance the cooperation between supplier and customer. Dedication to utilizing new product technology to beneficially impact the customer and employer bottom line would make him a success in any commercial endeavor.

Ron
NASCAR

Patrick J Abbott is one of the most focused and motivated owner/drivers in the industry. His attention to detail and commitment to the job at hand is all ways ahead of the curve . He has an amazing ability to capture and retain sponsors. If a leader is what you are looking for Patrick J Abbott is your man.

Randal
VP Purchasing

Patrick has an instinct for knowing how to put a deal together that works for all sides. He is most valuable when given space to move around and be creative with his resources.

Steve

President

Patrick is a singularly focused, self-motivated individual who not only takes on all challenges but approaches them with enthusiasm and skill. His optimism is contagious and his accomplishments speak for themselves.

Brett

Financial and Hurricane Harvey "Hero of the storm" nominee

I had the opportunity to pursue several business ventures with PJ. He is a charismatic, driven individual and shows passion for what he does.

Joshua

President Group/Marketing

I witnessed his passion, vision and energy first hand. His relationships in the industry are amazing and it truly is impressive as to how many people he has helped throughout the years. Patrick's knowledge of the industry is always a win for the customers he works with in order to keep them running smooth where they can focus on other tasks at hand. He was single handedly responsible for stopping a 30% or greater multi annual slide, turning it into a better than 40% gain and allowing my family to sell our Group to the existing owners.

AlphaSights

GMES is definitely our "GO TO" resource. The information is accurate, on time and under budget. The detail of market analysis is almost overwhelming, and is always presented in a methodical process. Mr. Abbott's team is courteous, and listens to the target needs of our staff and clients. His integrity is unquestionable, and his ability to create client intimacy is in a class alone.

Roger

VP Operations

As the Operations Manager of a National Distributor, I worked closely with Patrick. Patrick is one of the most highly motivated and energetic people I've ever worked with - so I am confident in writing this recommendation, with first hand experience. Our business grew significantly, based on the direct support, knowledge and service from Patrick. He always evaluated a situation, worked diligently to understand the need, and solicited the necessary resources for the best outcome. His experience in various disciplines of the specialty chemical business, coupled with his understanding of the industry, and ability to enlist the right team; offered a solid platform for overcoming challenges and creating opportunity. His uplifting, energetic attitude always positively influenced our staff. He would be considered an asset in any system.

Sheriff's Association of Texas SAT (2016)

The Sheriff's Association of Texas is proud to announce and endorse our partnership with Marketing Empire Solutions. The SAT is humbled by the opportunities presented by Marketing Empire Solutions, and their business relationships with Marketing Empire Solutions. This opportunity will present a significant offering of charitable support for our association, training, scholarships, community awareness programs, and quality of life for our law enforcement members.

In addition to the indirect impact for each of our members, a direct benefit will be offered from the programs presented by this program. Marketing Empire Solutions will offer members access to member benefits ranging from no charge upgrades to lower costs. We applaud the efforts of Marketing Empire Solutions, and their vision for an improved quality of life for our law enforcement community.

Jeff
VP/Director of Purchasing

Patrick (PJ) is very detailed and produced results for our company, sourcing products we wanted and finding a price that would work. I have worked with PJ over the years of his past representation (SC Johnson, BASF, NP Group) and I always knew he would follow up and get things done and I could move on to other projects.

Craig
Sales Manager (Fortune 10 company)

Pat is one of the most dynamic people with whom I have had the privilege to meet. A great mentor and a tireless entrepreneur are the two best words I'd use to describe Pat. Pat has helped me and others in our careers with sage advice and a can do team spirit that encourages those around him. Pat's obviously a man of many talents and his personal courage shows through in everything he does and every relationship he has. When you need someone at your back, there is no one better than Pat. A leader by example, a team-player with boundless enthusiasm, and a rock-solid colleague...that's Pat.

Kathy
President / CEO

PJ is one of the most passionate and creative people I know. No matter what company he is starting or involved in, he brings a unique combination of vision and business savvy. Most important, his desire to make things better for all of us in any way he can dominates his actions. A remarkable man.

Paul
Pro Driver/Author/"the STIG"

Patrick (PJ), is on of the most passionate, dedicated, hard working people I have ever met. There is no deadline to tight, no meeting too far, he will get the job done. He also has a vast area of expertise that gives him the ability to efficiently navigate every aspect of just about any endeavor. His creative thinking coupled with his expertise and work ethic make him highly recommended in every way.

Peter
President & Ceo (#1 company in market/C-level coach)

Great leader to work with exceptional communication and interpersonal skills; high energy, enthusiastic, and self-motivated; excellent background with BASF, Johnson Polymers, Englehard and US Marine Corp; extensive background in managing new business development for performance additives for paints, coatings and composites; functional background and experience that includes Key Account Management, Marketing, Sales and Global New Business Development, and Channel Management; all of this and passionate about his work, creative, inspirational and organized. A pleasure to work with.

InSights Global (International Office)

Patrick is considered one of the most sought consultants in the market. He is devoted, accurate, passionate, client service oriented and flexible. He will go past the extra mile @ 4:00 PM or 2:00 AM, our partners can not say enough, and feel as if the hourly rate is a bargain for the work and efforts we have seen over the years. This man and his team's are top notch and exemplify extreme integrity.

Eleni
Senior Executive

Patrick is a great resource to work with. He has extreme professionalism, enthusiasm and the highest standards of integrity. A great leader, a visionary and an inspiration to others. Patrick would be a great fit in any organization looking for assistance, as he is extremely passionate about success in the marketplace.

Mark
Former company shareholder

As a shareholder of Versarien, I am thrilled that we have Patrick's unique set of skills to drive the commercialisation of graphene in the US. I have never come across someone so motivated, passionate, committed and hardworking. He is like an Energiser bunny powered by a graphene enhanced super capacitor. Patrick always has a smile on his face, his positivity and 'can do' attitude is contagious, and his warm energy emits like a beacon, drawing people in. Having the most impressive product on the market being sold by the most impressive salesman on the planet is a match made in heaven. The progress he has made during his first few months at Versarien is astonishing. More so, when you considered his dedication to his family. Anyone that knows Patrick, knows he is a great father to his two sons. It is no easy task to sell highly disruptive technology when the world isn't quite ready for it, but I believe no one is better equipped to succeed than Patrick. He is a natural born winner and I am delighted to have him in the team.

A.K. Food & Beverage 2017

PJ is a Man of utmost integrity! His professionalism and targeted marketing approach has impacted H-Town Distribution in a large way in just a short period of time. If you need your Company to get results, contact PJ!

Susan
VP NBD Specialty Chemicals

What really sets Patrick apart as a Sales Manager is his enthusiasm and integrity. When working with Patrick on an R&D team, he took on a project that was a long reach, and lead the team to success with his typical 150% forward attitude. Patrick encouraged me to transition into sales, and has been a mentor and someone I look up to throughout my career.

Collin

Director Global Innovation

Patrick Abbott is a skilled sales person and relationship manager. He does not simply take a customer out to lunch and take orders, but instead he constantly strives to build strong relationships through honesty, integrity and simple hospitality. This has enabled him to acquire information about markets in which I was interested in pursuing, while establishing potential lighthouse customers and development partners. Although Pat is perfectly capable of performing basic sales work, his enthusiasm in the face of a challenge and willingness to push forward into new area are factors that set him apart from the field of other sales personnel. I would recommend him for any market facing team I was running and/or sales position that was available.

Scott
VP Distribution

Patrick and I have worked together for many years in the Manufacturer/Distributor relationship with Global companies such as Johnson Polymers, BASF, Hutchins, and Huntsman P&A.

Patrick's has an experienced understanding of the distribution channel to market, and can leverage the flexibility needed in distribution which has allowed substantial growth for both partners.

Patrick has always studied the markets he has participated in, along with the products and services to provide to the customers. This has given him a clear understanding of the customer's needs, and then communicating clear strategies for growth to his team.

Patrick's enthusiasm, communication, availability, focused strategy, and integrity have made it an enjoyable experience working with him.

Roland
Director Marketing and Sales

Writing a recommendation for a man like Patrick is difficult, It would take volumes to capture the essence of Patrick Abbott. I have never met a more enthusiastic and passionate than Patrick, the man knows no boundaries. If you are in a fox hole you want this guy at your side.

David
Head of Business

Count yourself lucky if you get to work with Patrick. He is positive, attentive, highly knowledgeable, trustworthy, and at all times a diligent professional. It is my pleasure to work with Mr. Abbot in graphene and nano-technology fields. Prior to our work together, I had studied his career and impact in the carbon, graphene and composites industries, and recognize him as one of the authentic industry leaders. I consider him a friend and look forward to continue working with him on a variety of graphene projects in the future.

GuidePoint Global Advisors

Serves 500+ leading Institutional Investors, top global consulting firms, and Fortune 500 companies

- Connects 10,000+ business decision-makers and analysts to our roster of independent experts
- Arranges 2,000+ interactions with experts every week

GMES and Mr. Abbott is one of our most sought after resources. Our clients are on a waiting list and willing to pay the top requirement of the pricing scale, for advisory time in the chemical, marketing, benchmarking and sales spaces.

The top feedback comments from our clients are on the value, integrity and accuracy of Mr. Abbott's interactions.

Randy
Division Director USHA Insurance

"We appreciate you being so kind as to cover us for \$40K. "

"Patrick... very professional and constructive response ...thank you for the insight."

"Thanks for sharing all the good news and keeping us up to date on the project.....looking forward to the future."

Fitness Celebrity: The Health Engineer

Dedication, excellence, and honor are three things we all look for in both business and personal relationships. PJ exudes all three of these traits in excess and it has been a pleasure to work with him on two projects with more to come in the very near future along with becoming great friends in the short time we have known each other.

Stacy
Director Technical Sales

Patrick J. (PJ) was one of the best sales and business representatives I've worked with. He has great customer relationships, he manages expectations very well and most importantly, he delivered results. PJ was great to work with!!!

Nathan
Director of Finance

When PJ takes on a project, his passion shines more than anyone I've ever met. He wholeheartedly believes in everything he does and shares his passion with everyone. His drive, motivation, and success are built on a strong foundation as a family man. I've always admired PJ's ability to directly communicate what he wants and then to go make it happen. His talents, skills, and dedication combine to be rise above the rest.

Brandon
Global nanotech leader

Patrick is the zenith of professionalism. He always displayed a positive attitude, a decisive and well executed team/ goal orientated approach, coupled with his focus and attention to detail made him unmatched among his peers. He holds himself to a higher standard than everyone else while simultaneously being a mentor. I am honored to have worked under him, having gained great insights about executive level leadership not witnessed since the military.

Eva
VP of Strategic Accounts

Pat is extremely customer focused. His knowledge of the product line that he handles is exceptional. Pat was always very prompt when I had any questions and all our common customers had high regards of Pat. Most impressive was his ability to assemble the right people at the right time, in order to meet and overcome challenges.

Aliene
New Business Development Group Leader

PJ is a highly motivated, and high energy rep who can get any job done! Loaded with creativity and a "can win" attitude, PJ has the ability to lead others and create vision, while setting new sales records. I had the pleasure of working with PJ at Johnson Polymer for 4 years where he broke sales records every year. Customers love PJ; he has a special sense of caring that makes everyone feel important and part of the big vision. He develops relationships quickly and is a great team player.

Igor
Top nano tech scientist

Patrick is clearly dedicated to delivering high-quality solutions to tough problems and strongly dedicated to drive the commercialization of graphene in the US. His unique skills and high work ethic are driving force allowing him to be successful in understanding nanomaterials and their marketing. Patrick is a great example of manager who understands that we shouldn't do business without science and we shouldn't do science without a business. This approach is the key to be successful in new materials and major technologies development. Patrick is a top-notch manager and an asset to the graphene community.

Lorena
President / CEO

P.J. is incredibly motivated in many aspects. He is very knowledgeable, professional and easy to talk to. He is very open and helpful. He is always willing to help in any way. He is someone you can trust which is a lot in the business world today. When he sets his mind to something he really goes after it. He's incredibly talented as well. It was a pleasure and an honor working with him and I hope I get the chance to again.

David
CEO leading chemical formulation company

I have had the privilege of knowing Pat for over 20 years. He represented a supply company that we bought products from. It is always a pleasure to visit with Pat on his sales calls. He strives to always bring ideas to the table and unique ways to advance my business. Pat is a creative person that always finds out about the latest in technology's affecting my business and how to possibly work that into reality. As a R&D Formulation chemist, his wit, sense of humor, fantastic attitude, and overall knowledge of the products he represents make him always welcome in my lab.

Rajendra
Global coatings leader TD

I met Patrick in 2001 and been working with Patrick since then on various R&D projects. He is fantastic account manager, I found Patrick to be always well informed, conscientious and focused on his business goals. He was always fun to work with and a frequent source of general knowledge about US and international markets. He is determined professional and brought to the table a strong personal knowledge of coating's field. He realizes the importance of the big picture and understands how to put a long term plan into practice. He is gifted in his diverse ability to understand all important elements of a successful business model. He has a varied back-ground which enables him to see problems from all angles, and make sure the customer is satisfied in the end. I highly recommend Patrick and definitely, he is one of the best Professional among several hundreds of account managers within the coatings field.

Michael
Sales Manager

Pat and I worked together for several years. He demonstrated his ability to foster relationships at difficult accounts and to continue to grow the business. I have always been amazed at his ability to multitask and to effectively manage his complex business and personal organization.

Keith
President and CEO

P.J, Abbott is a very amazing and remarkable man. He is true to his word and possess the passion and drive that inspires me. P.J. is a man of integrity and honor in a business that is two qualities that can make a person shine above all others. I am very honored to call him a friend and hope to work more with P.J. in the very near future.

Debbie
Global communications professional

One of the first things that jumped out at me is how quick Patrick is to smile, greet people by name, and make them feel valued. His energy is palpable, and within minutes, you know he has an unstoppable positive mindset. Patrick brings solutions and makes you want to hear how they can be accomplished. If I were to choose a Dream Team to work with, he is on it. Though it took a while for me to discover Patrick served in the Marine Corps, it only took a moment to recognize he does business with honor, courage and commitment.

Christy
Operations Wells Fargo

I've known PJ for nearly 15 years, and he is driven to succeed in whatever he does - personally or professionally. He is one of the best men that I know! :)

Sir Michael A. Letts

I have had the honor of working with PJ Abbott and GMES for the last six years in support of InVest USA, a non-profit 501c3 public charity whose mission is to provide bullet-proof vest to law enforcement officers whose agencies are unable to provide these life saving devices themselves. There are currently over 400,000 officers across our great nation with no protection at all. PJ has poured his heart and resources into helping "protect those who protect us", even to his own peril at times. The law enforcement community across America are deeply grateful. He is a man of integrity, and a loyal friend. He brought national media and attention to our cause. Our social media presence increased by 900 times in volume in the first six months.

Kenneth
CTO world leader in filter technology

Every organization needs constituents who are as dedicated and loyal as Patrick Abbott. I've had the pleasure of working with Patrick and find him to be professional and sincere. His new role at 2D Global Nano Technology should allow him to influence the culture and bring an ever higher interest level of sophistication and a passion for technology to both the company and client projects. Patrick is great to be around, bringing interesting global insights to every conversation. Without question, he would be an asset to any project.

Matthew Ahern
Kingwood Technology

PJ Abbott is a remarkable man, a great friend and a loving father to his family. A Veteran that has served our country, a successful business owner an entrepreneur. He has helped many small business owners revive their businesses and get back on track. As for me he was there when I needed a friend. I am always there for him and his family. Thank you P.J.