



LOVE THEM ALL

sanctuary and rescue

## CAPITAL CAMPAIGN – EXECUTIVE SUMMARY

Love Them All Sanctuary + Rescue is a 501(c)(3), all breed dog rescue based out of Scottsdale, AZ. We specialize in saving the most at-risk, critical needs animals who are facing unnecessary euthanasia in our local county shelters and at the Arizona Humane Society.

### OUR WHY

We are in the middle of a pet overpopulation crisis across the country, and Maricopa County here in Phoenix, AZ has the second highest intake numbers of homeless dogs in the United States. Between just the Maricopa County Animal Care and Control shelter and the Arizona Humane Society in Phoenix, more than 33,000 companion animals entered the shelters in 2021. Because of a lack of space and resources approximately 5,000 of them were euthanized. These numbers do not even reflect those of neighboring cities, counties, or more rural areas. Countless pet lives are unnecessarily lost. Our animal-loving hearts cannot accept this status quo. We are committed to being a solution to the problem.



### SANCTUARY IMPACT

We are opening a canine rescue and rehabilitation sanctuary to significantly increase our impact and support our mission of saving pets who would otherwise be unnecessarily discarded by our local shelters. In just phase one, this physical location will enable us to **annually intake almost six times the number of lives we saved in 2022**, so we can **continue easing the burden on overcrowded shelters**. Beyond that, this sanctuary facility will allow us to do so much more to **give back to our community and improve animal welfare in the state of Arizona**.

<b>TOTAL PROJECTED DOGS SAVED/YEAR</b>	<b>600</b>
Compare to 2022 Intake Number Dogs/Year	125
<b>TOTAL PROJECTED PAID STAFF</b>	<b>13</b>
Compare to 2022 Paid Staff	0



### OUR ASK

We are seeking **\$5,570,000** to purchase, renovate and cover three years of operations for our rehabilitation sanctuary in Scottsdale, AZ. The 1.9 acre property we now own free and clear came with two existing buildings totaling 16,400 sq. ft. of interior space.

- Property purchase price: **\$2,375,000** (secured)
- Interior + exterior phase one renovations: **\$1,525,000**
- Operating expenses year 1: **\$320,000**
- Two year operating endowment: **\$1,350,000**

**Total raised as of 2/1/23: ~ \$2,623,426**

We need you to make this project as impactful as possible. To learn more and be part of our incredible, life-saving mission, go to [lovethemALLrescue.org/sanctuary](http://lovethemALLrescue.org/sanctuary).



LOVE THEM ALL

*sanctuary and rescue*



SAVING ALL BREEDS IN CRITICAL NEED  
SCOTTSDALE, AZ

## CANINE RESCUE + REHABILITATION SANCTUARY

Presented by Christine Conroy, President/Founder and Members of the Board: Cheri Jefferies,  
Monica Weller, John Conroy, Elisabeth Kromminga, and Sonya Zepeda



# LOVE THEM ALL

*sanctuary and rescue*

## TABLE OF CONTENTS

2   <a href="#">Who We Are</a>	8   <a href="#">Annual Operating Budget</a>
3   <a href="#">Animal Welfare Climate</a>	10   <a href="#">Naming Rights Opportunities</a>
4   <a href="#">Our Goal</a>	11   <a href="#">Operating Plans</a>
5   <a href="#">Phase 1 + 2 Plans</a>	14   <a href="#">Community Outreach + Involvement</a>
7   <a href="#">Capital Campaign Budget</a>	15   <a href="#">Sustainability + Conclusion</a>

## WHO WE ARE

Love Them All Sanctuary + Rescue is a 501(c)(3), all breed animal rescue based out of Scottsdale, AZ. We specialize in saving the most critical and at-risk dogs who are facing unnecessary euthanasia in our local county shelters and at the Arizona Humane Society.

Our rehabilitation process is extensive and comprehensive. We develop rehabilitation plans unique to each dog and their needs—from hospitalization and specialized surgeries to behavior modification training and more. Because we save the ones who often require critical care, the average expense per animal that we take in is approximately \$1,500. Despite most of our dogs requiring extraordinary medical and behavioral efforts, and some in extremely critical condition, 94% of the animals we have taken in have survived, been fully rehabilitated and gone on to become cherished members of their forever families.

Maricopa County, the county with the second highest intake in the country, is experiencing a pet overpopulation crisis. Thousands of adoptable dogs are being euthanized every year, primarily due to a lack of space in overcrowded shelters and a shortage of resources. Love Them All is dedicated to reducing the number of animals unnecessarily euthanized. We are determined to do everything we can to save more lives.

## CURRENT OPERATIONS

Since opening in June 2020, we have welcomed over 270 animals into the rescue and have transferred almost 400 scheduled-to-be-euthanized dogs to partner rescues when we did not have the capacity to intake. We have remained an all-volunteer, foster-based rescue. Each of our animals is placed in a foster home while they receive any medical and behavioral care they might need. Right now, fosters are critical to our mission. However, we experience many limitations as a result. The most detrimental limitation to being a foster-based rescue is that we do not have enough homes equipped to take in the special cases that we do. Every day we receive pleas to help animals in need, and every day we have to refuse help because we don't have an appropriate place to put the dogs. This breaks our hearts. While we are proud of our life-saving endeavors thus far, we want to make a bigger impact.

## OUR NETWORK

- Maricopa County Animal Care and Control
- Arizona Humane Society
- Best Friends Animal Society
- Petco Love
- Phoenix Animal Care Coalition (PACC911)
- Heidi's Village
- Two Pups Wellness Fund
- Shelter Animals Count
- Linney Surgery and Consulting
- Max and Neo
- Community Canine Project
- HARTT Humane Animal Rescue Trapping
- Pinal County Animal Control
- Pawlytics
- Charlie Bar Boarding + Training
- Scottsdale Animal Healthcare
- San Tan Animal Hospital
- Palm Glen Animal Hospital



LOVE THEM ALL

sanctuary and rescue

## CURRENT ANIMAL WELFARE CLIMATE - PHOENIX, AZ

In 2021, 108,659 companion animals entered 60 shelters in the state of Arizona. Almost 1/3 of those animals entered Maricopa County Animal Care and Control (MCACC) and The Arizona Humane Society (AHS). MCACC reported a 95% live release rate, whereas AHS reported a less than 75% live release rate. Below are the 2021 intake and outcome numbers from just these two shelters alone. The sad reality is that each year, thousands of pets are unnecessarily euthanized due to lack of space and resources. Taking into account Phoenix's rapid population growth, we anticipate all of these numbers will be higher in 2022, and will continue to increase in the coming years.

MARICOPA COUNTY  
ANIMAL CARE + CONTROL

18,190

PETS ENTERED THE SHELTER IN 2021\*

869 PETS WERE  
EUTHANIZED/  
DIED IN CARE

THE ARIZONA  
HUMANE SOCIETY

15,319

PETS ENTERED THE SHELTER IN 2021\*

3,890 PETS WERE  
EUTHANIZED/  
DIED IN CARE

4,759

PETS WERE EUTHANIZED OR DIED IN CARE DUE TO LACK OF  
SPACE AND/OR RESOURCES AT MCACC AND AHS IN 2021\*

THESE ARE THE ONES WE TRY TO SAVE FROM BEING UNNECESSARILY EUTHANIZED.  
THEY, TOO, DESERVE A CHANCE.

94%

OF THE ANIMALS WE HAVE TAKEN IN AND SAVED FROM SCHEDULED  
EUTHANASIA AT MCACC AND AZ HUMANE HAVE SURVIVED, BEEN  
REHABILITATED, AND WERE SUCCESSFULLY ADOPTED INTO LOVING  
FOREVER HOMES.

\*<https://bestfriends.org/no-kill-2025/animal-shelter-statistics/arizona>



## OUR GOAL

We are opening a canine rescue and rehabilitation sanctuary to significantly increase our impact and support our mission of saving pets who would otherwise be discarded by our local shelters. This physical location will enable us to **annually intake almost six times the number of lives we saved in 2022**, so we can **continue easing the burden on overcrowded shelters**. Beyond that, this sanctuary facility will allow us to do so much more to **give back to our community** and **improve animal welfare in the state of Arizona**.

## OUR VISION

We are creating a beautiful place where we can allow our animals time and space to decompress, be properly evaluated, and be both mentally and physically rehabilitated until they become adoptable or are able to be properly placed in a foster home. The design and layout of the building will aim to promote positive psychological well-being and minimize shelter-induced stress for all the animals in our care. Everything will be designed from the inside, out. We want our dogs to feel as if they are out of the shelter, safe, and comfortable in a home-like environment. They will have a daily routine that will provide equal parts mental stimulation, physical exercise, rehabilitation, and rest.

Beyond allowing us to save more lives, this physical location will equip us to better serve our community. It will provide a place where we can offer services such as public dog training sessions, post-adoption support, vaccine clinics, youth partnership programs, teen volunteer opportunities, possibilities for free public spay and neuter clinics, service dog training, donation drives for the homeless population with pets, and so much more. This rehabilitation sanctuary is going to allow unlimited potential for community outreach and partnerships.

## OUR ASK

We have raised \$2,623,426 to purchase and begin renovations on an existing property for our rehabilitation sanctuary in Scottsdale, AZ. The 1.9 acre lot we purchased has two buildings totaling 16,400 sq. ft. of interior space. The purchase price was \$2,375,000. We closed on the property on November 16, 2022. Now, we have significant work to do before we can move dogs into the space and begin operations.

Ultimately, there will be **two phases** of plans for this property. We are currently seeking the remaining **\$2,954,000** to cover phase one renovations, first year operating expenses, *and* two additional years of operations.

- Property purchase price: **\$2,375,000** (*secured*)
- Interior + exterior phase one renovations: **\$1,525,000**
- Operating expenses year 1: **\$320,000**
- Two year operating endowment: **\$1,350,000**

Our proposed renovation and operating budgets can be found on [pages 7-9](#). All numbers are estimated. Any dollars raised over our goal amount will be used diligently to further our operations and enhance the quality and level of care that we provide to our animals. Opportunities for naming rights can be found on [page 10](#).



Property purchased on  
November 16, 2022



# LOVE THEM ALL

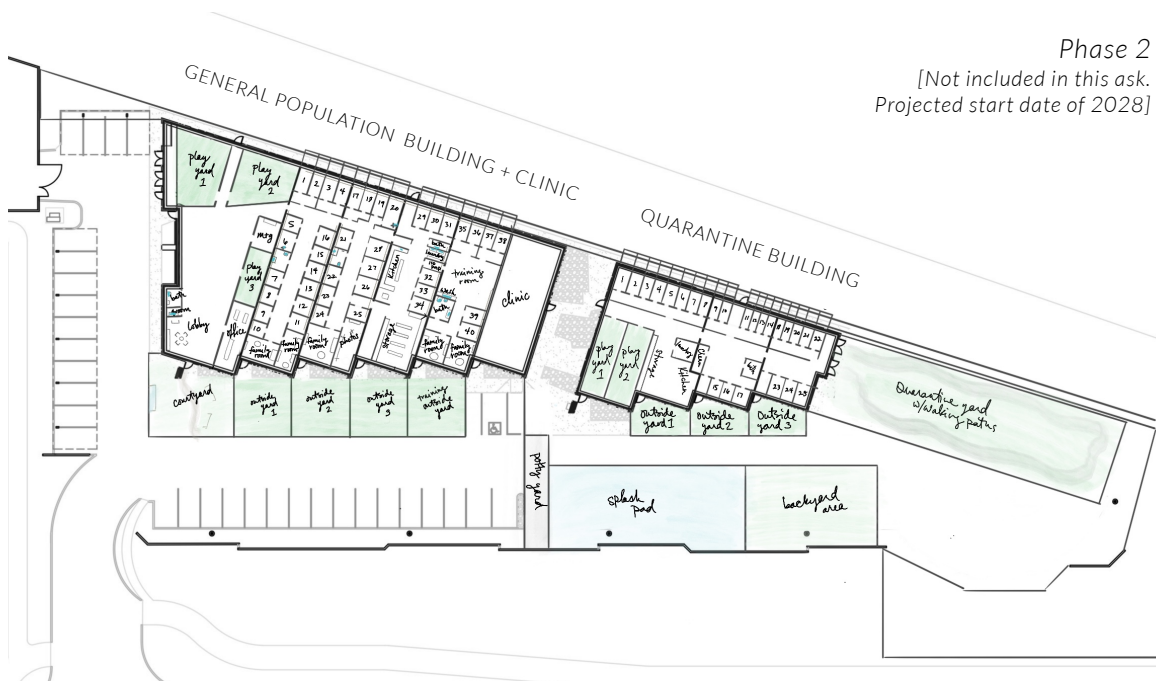
sanctuary and rescue

## RESCUE + REHABILITATION SANCTUARY PLANS SCOTTSDALE, AZ

Phase 1



Phase 2  
[Not included in this ask.  
Projected start date of 2028]



## RENOVATIONS: PHASE 1

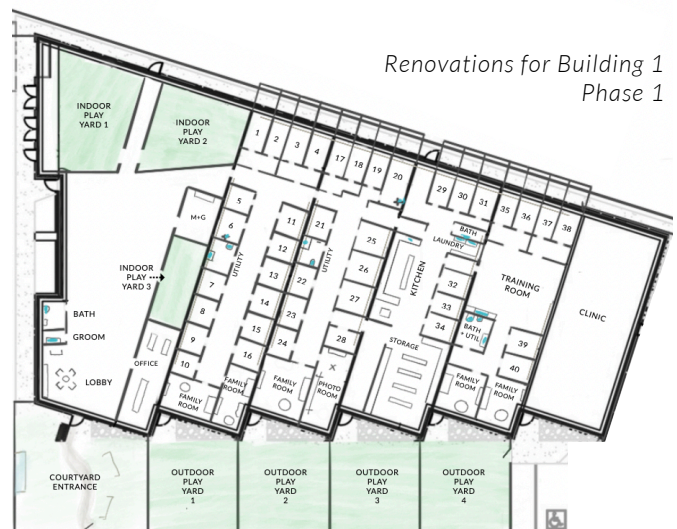
Phase 1 will involve renovating approximately 10,790 sq. ft. of Building 1. These renovations will include, but are not limited to:

### INTERIOR

- New paint throughout
- Vinyl + epoxy flooring
- Lobby with donor recognition wall
- Office space
- Meet and greet room
- 3 indoor play yards
- 34 general population dog suites
  - 11 dog suites with outdoor patios
  - 23 interior dog suites
- 6 isolation/quarantine dog suites
  - 4 dog suites with outdoor patios
  - 2 interior dog suites
- 3 general population doggy family rooms
- 2 quarantine doggy family rooms
- 1 indoor play space for quarantine dogs
- Kitchen
- Laundry room
- Grooming room
- Photography room
- 3 bathrooms
- 4 cleaning/utility rooms
- Storage room
- Cameras in each dog suite
- Calming sound system throughout
- Controlled access + security

### EXTERIOR

- Perimeter fencing with wildlife protection
- Courtyard
- Walking path
- Potty area
- 3 outdoor play yards for general population dogs
- 1 outdoor play yard for quarantine dogs
- 15 individual dog patios



## RENOVATIONS: PHASE 2 [NOT INCLUDED IN THIS ASK – projected start date 2028]

Phase 2 will include renovating building 2 to become a completely separate quarantine building. This would allow all 40 dog suites in building 1 to be utilized for general population. We expect to be able to add at least 25 quarantine dog suites to building 2.

Phase 2 will also include renovating the clinic space, eliminating extra parking, adding a splash pad and additional outdoor yard spaces in lieu of the eastern parking, gated entry, and full privacy walls along the front property line.

Phase 2 can only begin once all tenants have been removed from the property. Currently, two to ten year [negotiable] leases exist for the phase 2 portion of the buildings. Until phase 2 can be completed, tenant lease revenue and CAM will help cover property expenses.



## CAPITAL CAMPAIGN BUDGET - PHASE 1\*

10,790 Sq. ft. of Building 1

84,653 Sq. ft. Lot (1.94 acres)

Purchase of Two Buildings + Land	\$ 2,375,000	(secured)
Interior Renovation Budget	\$ 935,402	
- Property Line Fencing	\$ 71,251	
- Courtyard + Outdoor Play Yards	\$ 300,875	
- Exterior Paint	\$ 65,000	
- Landscaping + Irrigation	\$ 60,000	
Furniture/Items (seeking donations)	\$ 50,000	
Dog Suite Supplies (seeking donations)	\$ 12,000	
	<u>\$ 3,869,528</u>	
Estimated Total Building Budget Phase 1	\$ 3,900,000	
Estimated Operating Expenses Year 1	\$ 320,000	
Additional 2 Year Estimated Operational Endowment (See pages 8-11)	<u>\$ 1,350,000</u>	
<b>TOTAL CAPITAL CAMPAIGN GOAL</b>	<b>\$ 5,570,000</b>	

TOTAL RAISED AS OF 2/1/23	\$ 2,623,426
<b>TOTAL LEFT TO RAISE</b>	<b>\$ 2,946,574</b>

## TARGET DATES – PHASE 1

PROPERTY CLOSING DATE NOV. 16, 2022

TARGET DATE OF CAPITAL CAMPAIGN COMPLETION MAY 31, 2023

\*All numbers are estimated based on operational goals





## OPERATING BUDGET - PHASE 1\* (2023)

10,790 sq. ft. Building 1

### FIXED ANNUAL OPERATING EXPENSES

Labor	\$187,200	# of Suites	<b>14</b>
Building CAM Expenses	65,000	# of Dogs	<b>28</b>
Additional Insurance	6,000	Turns/Mo.	0.5
Cleaning	11,000		
Office Expenses	4,000		
Auto	-		

	<b>Annually</b>	<b>Monthly</b>
	\$ 273,200	\$ 22,767
Less: Rental Income	(72,800)	(6,067)

**REHABILITATION SANCTUARY EXPENSE** \$ 200,400 \$ 16,700

**EST. ANIMAL REHABILITATION EXPENSE** \$ 345,600 \$ 28,800

Less: Adoption Fees (86,400) (7,200)

Less: Projected Grant Funding (144,000) (12,000)

**TOTAL ESTIMATED EXPENSES** \$ 315,600 \$ 26,300

Est. Number Sanctuary Dogs/Yr. 168

Est. Number Foster Dogs/Yr. 120

**TOTAL PROJECTED INTAKE DOGS/YEAR** **288**

Compare to 2022 Intake Number Dogs/Year 125

**TOTAL PROJECTED PAID ANIMAL CARE TEAM** **5**

Compare to 2022 Paid Animal Care Team 0

	Salaried	Hrs/shift	\$/Hr	Total/yr
1 ACT/Sanctuary Manager		8	\$34.00	\$70,720
2 ACT shifts/day (1 staff/shift)		8	\$20.00	\$116,480

\*All numbers are estimated based on operational goals



## OPERATING BUDGET - PHASE 1\* (2023)

10,790 sq. ft. Building 1

### FIXED ANNUAL OPERATING EXPENSES

Labor	\$420,160	# of Suites	<b>40</b>
Building CAM Expenses	65,000	# of Dogs	<b>80</b>
Additional Insurance	6,000	Turns/Mo.	0.5
Cleaning	11,000		
Office Expenses	4,000		
Auto	-		

<b>Annually</b>	<b>Monthly</b>
\$ 506,160	\$ 42,180
(72,800)	(6,067)

### REHABILITATION SANCTUARY EXPENSE

\$ 433,360      \$ 36,113

### EST. ANIMAL REHABILITATION EXPENSE

\$ 720,000      \$ 60,000

Less: Adoption Fees	(180,000)	(15,000)
Less: Projected Grant Funding	(300,000)	(25,000)

### TOTAL ESTIMATED EXPENSES

**\$ 673,360      \$ 56,113**

Est. Number Sanctuary Dogs/Yr.	480
Est. Number Foster Dogs/Yr.	120

### TOTAL PROJECTED INTAKE DOGS/YEAR

**600**

Compare to 2022 Intake Number Dogs/Year 125

### TOTAL PROJECTED PAID ANIMAL CARE TEAM

**13**

Compare to 2022 Paid Animal Care Team 0

	Salaried	Hrs/shift	\$/Hr	Total/yr
1 ACT/Sanctuary Manager		8	\$34.00	\$70,720
6 ACT shifts/day (1 staff/shift)		8	\$20.00	\$349,440

\*All numbers are estimated based on operational goals



## NAMING OPPORTUNITIES

We believe in the importance of recognizing the people who will make this project a reality. We have identified the following opportunities for naming rights based on the suggested donation amounts.

### SANCTUARY FOUNDERS — *These donations are gifted in full and will come with lifetime naming rights*

- |   |   |
|---|---|
| <b>\$2,500,000</b> - Building name  | <b>\$250,000</b> - Outdoor yard names (4 available)<br><i>with front exterior public exposure</i> |
| <b>\$1,500,000</b> - Endowment Fund name  |   |
| <b>\$500,000</b> - Courtyard name<br><i>with front exterior public exposure</i> | <b>\$50,000</b> - Courtyard bench (4 available)   |
- FOUNDERS' OPPORTUNITIES — \$5,700,000**

### SANCTUARY ANGELS — *These donations will come with 5 year commitments and first rights to renew*

- |  |  |
|--|--|
| <b>\$36,000</b> - Naming Rights for 5 years with a gift of \$36,000 per year for 5 years or \$180,000 gifted in full.<br>Choose from:<br>- Indoor play yard name (3 possible)<br>- Office name<br>- Grooming room name<br>- Meet and greet room name | <b>\$15,000</b> - Naming Rights for 5 years with a gift of \$15,000 per year for 5 years or \$75,000 gifted in full. Choose from:<br>- Doggy family room name (5 possible)<br>- Kitchen name<br>- Laundry room name<br>- Photography room name<br>- Utility room names (all 4) |
| <b>\$7,500</b> - Naming Rights for 5 years with a gift of \$7,500 per year for 5 years or \$37,500 gifted in full. Choose from:<br>- Each dog's suite (40 possible)  | <b>\$6,000</b> - Name on our Sanctuary Founders and Angels plaque  |
- ANGELS' OPPORTUNITIES — \$650,000 annually.**  
*Fulfilling these will help cover our projected annual operating expenses for five years.*

### SANCTUARY FRIENDS — *For all donations over \$500*

- |  |   |
|--|---|
| <b>\$10,000+</b> - Donations of \$10,000 or more will receive a landscape plaque (1 per plant) | <b>\$1,000+</b> - All donations of \$1,000 or more will receive a custom dog tag for our lobby wall |
| <b>\$5,000+</b> - Donations of \$5,000 or more will be etched in our donor recognition wall    | <b>\$500</b> - All donations of \$500 or more will receive an engraved courtyard brick              |

Available naming opportunities can be found at [lovethemALLrescue.org/sanctuary](http://lovethemALLrescue.org/sanctuary).  
To secure your spot, please email [christine@lovethemALLrescue.org](mailto:christine@lovethemALLrescue.org).



## RESCUE OPERATIONS

Our rescue operations will continue to operate in a similar fashion to how we currently run.

**INTAKE** — We will continue our partnerships with Maricopa County Animal Care and Control, the Arizona Humane Society, and surrounding shelters. We will acquire most of our animals from their rescue partner and euthanasia lists.

**VETERINARY CARE** — We will continue to outsource our veterinary care to our existing veterinary partners. While we would like to have a veterinary technician on staff to oversee and manage all medical programs and plans for each animal, due to the specific nature of each case, specialized veterinary exams and surgeries will continue to remain offsite. Funding for phase 2 permitting, we would have a clinic space on site that would also allow for low cost or free pet sterilization surgeries for the public and opportunities for additional revenue with a private clinic.

**BEHAVIOR MODIFICATION TRAINING** — All of our training will now occur onsite. We will integrate behavior training into our staff training and daily animal routine. We will be able to offer training sessions to the public for additional revenue.

**FOSTERS** — We will continue to have a foster network in place. We recognize that for some dogs, being placed in a foster home may be a better situation to provide proper rehabilitation — be it mentally or physically. It is also our hope that we can significantly grow our foster base with the community awareness that will undoubtedly come with having a physical sanctuary location for our rescue efforts.

**ADOPTIONS** — Nothing about our adoption process will change. We will still post our adoptable dogs on our website, social media platforms and partner adoption sites (i.e. Petfinder, RescueMe.org, and Adopt-A-Pet). We will continue to perform phone interviews, virtual or in-person home checks, and meet and greets when we receive qualified applications. The only difference will be that our meet and greets with potential adopters can occur at our sanctuary. Potential adopters will only be permitted on the premises by appointment and invite-only once they have completed all previous and necessary steps of the adoption process. With a physical location, we anticipate a significant increase in the rate of our adoptions.

**RETURNS** — Per our existing policy, we will always take our animals back should the adopter be, at any point in time, unable to care for that animal in the manner in which we require. Having our sanctuary location will alleviate significant stress in finding placement for any returned animals. They would always be welcomed back home with open arms.

## STAFF OPERATIONS

While our president/founder will be present to oversee all management and operations (and will remain an unpaid volunteer), we will need to begin operations with a sanctuary director and at least two animal care shift positions each day, as laid out in Year 1 operating expenses on page 8.

**SANCTUARY MANAGER** - (Phase 1): This person would be responsible for maintaining the building, managing the Animal Care Team, assisting with animal rotations, cleaning rooms as needed, helping with laundry, checking inventory levels, etc. This person will need to have experience handling dogs of all sizes and temperaments.

**ANIMAL CARE TEAM** - This team will be made up of paid staff (two shifts/day per Phase 1) who will work directly under the sanctuary director. They will be responsible for feeding the dogs, rotating them through



their daily schedules, cleaning the rooms as needed, grooming the animals, administering medications, etc. This team will be responsible for the complete care and well-being of the sanctuary dogs. We will only intake animals as we have enough staff to accommodate.

**MEDICAL MANAGER** - Funding permitting (not included in this proposal), we would eventually like to hire a technician with experience in the veterinary field. This person would be responsible for managing all medical needs, appointments, requirements and records. This person would also be qualified to perform post-op checks, administer vaccines, remove sutures, and more.

**BEHAVIOR TEAM** - Our behavior team will be trained by a third-party trainer. We are working with our current trainer to help fulfill this role. Training will play a critical role in everyday life for our pups. Staff will be expected to handle dogs per our handling guidelines. Beyond dedicated training plans specific to each dog, we will also offer post-adoption support for our adopters.

**VOLUNTEERS** - We will seek to have an extensive volunteer program. Volunteers can help with everything from animal rotations to walks, feedings, cleaning, laundry, grooming, foster coordination, screening adoption applications, scheduling meet and greets, home checks, social media content, animal photography, transporting, intaking new animals, events, PR, fundraising, day fostering and more. While paid staff will be essential to ensuring commitment, our volunteer team will play a vital role in our day to day operations.

## CANINE SUITES

One of the biggest goals for this rehabilitation sanctuary is to create a place where our dogs can feel like they are at home, not in a shelter. The design, space, and layout of each room is important in creating feelings of security and mitigating anxiety, stress, and fear. Our dogs will live in suites that feel more like condos than kennels. No bars. No crates. No chain link. Instead, we will have glass fronts, plush beds, a private nook, and ample room to move around.

Inside every suite, each dog will have their own food and water bowls, a comfortable mat, their own basket of toys, and a partitioned/enclosed area with a cozy bed to allow them the opportunity to seek more privacy if desired. We will have clear view doors with coverings should the dog show reactivity or show signs of stress or fear.

**SIZE** - Our dog suites will range in sizes from 5' x 7' to 9' x 10'. Small dogs can be paired as needed.

**BUILDING ELEMENTS** - The walls will be composed of standard drywall and will make up three of the four sides. The doors will be reinforced glass with locking handles and built-in privacy covers. Funding permitting, tile wainscot will be in each suite for easy cleaning and sanitizing. The dog suite floors will be epoxy. For the remainder of the building, we will have wood-look vinyl floors throughout, with epoxy where needed.

## DOG ROTATION SCHEDULES

In conjunction with wanting our animals to feel at home, we want them to feel comfortable, at ease, engaged, fulfilled, stimulated, loved and cared for - all of which are critical to our mission. Rotating dogs through various spaces and rooms will play an essential role in ensuring that all of the dogs' mental and physical needs are met. The dogs will be separated into groups as possible, and will participate in the following activities:

**REST** – This will be time in their suites where they can rest, take a nap, decompress and be alone.



**POTTY** — In addition to any outdoor time, each dog will be taken to the potty yards each time they come and go from their suites.

**OUTDOOR PLAY** — This will be time for the dogs to spend outside in the play yards. They will be free to run, play, lounge, bask in the sun, or dip in the pool (phase 2).

**SPLASH PAD** — (Phase 2 only) A splash pad will allow the dogs enrichment and exercise, all while keeping cool during the summer months.

**LOUNGE** — House time would be time that our dogs could relax in a family room type setting. The goal for this would be to simulate a “normal” home environment for the dogs. They can lay in dog beds, play, watch TV, take a nap, and learn proper in-home etiquette.

**INDOOR PLAY** — This time would be spent playing in the indoor play yards. Here, they will find balls, toys, an agility course, and more. These indoor play yards will be essential during the hot summer months.

**WALKS** — Walks will be an important rotation for our dogs to get their exercise and learn proper leash skills.

**TRAINING** — Time spent with dedicated training will be set aside for our “Behavior” dogs. These are dogs who are put on the behavior list and are in need of either extensive behavior modification training or basic obedience. Our behavior team will rotate these animals for training sessions three times each day, in addition to their other activity rotations above.

## SECURITY + SAFETY

Maintaining a very safe and private space for the animals in our care is of utmost importance to us.

**EXTERIOR** — The sanctuary will fully enclosed and secured with 8'-10' fencing around the perimeter. In phase 2, we will have a gated entrance. We will explore all available predator-proofing options for the top of the fence. The perimeter will be beautifully landscaped (on both the interior and exterior) to help with sound proofing and to create a calm, serene look and feel for our animals, staff, and volunteers.

The sanctuary will not be open to walk-ins from the general public. Only our directors, staff and volunteers will have access to the property at any given time. Potential adopters will be invited by appointment-only once they have been approved through the first three phases of our adoption process.

**INTERIOR** — We will have interior and exterior security cameras in place. We will incorporate key card entry at all necessary points of entry into the sanctuary and designated areas.

**SAFETY** — Abiding by strict safety protocol will be extremely important. Every area, room and space in the sanctuary will be designed to minimize the spread of diseases and mitigate the opportunity for a dog to get loose and become a danger to itself or others. Diligence in design and operations will be top priority.

## EXTERIOR + INTERIOR DESIGN

Our aesthetic design will be simple. We want our sanctuary to look and feel like a home environment for our animals. Greenery, live plants and natural light can have a significant positive effect on the mental health of both the animals and staff. An effort will made to incorporate those elements into our interiors, and all design finishes will be minimal, clean, neutral and earthy.



## COMMUNITY OUTREACH + INVOLVEMENT

We are big believers in giving back to our community. We plan to utilize our sanctuary and any increased community awareness it will bring to develop volunteer-based community outreach programs. While we understand that the animal welfare needs here in Maricopa County extend far beyond what we as one single group can take on, we know that with a rehabilitation center and sanctuary location, we could expand our community education, awareness, outreach and involvement. The programs listed below are just some ideas of what we would like to implement.

**FREE VACCINE CLINICS** — A major problem we hear time and again is that vet care is too expensive. We also see far too many animals euthanized because they come down with highly preventable diseases upon entering the shelters. Providing monthly free vaccine days would allow the general public to bring their pets to be vaccinated by a licensed, contracted veterinarian.

**FREE/LOW COST SPAY + NEUTER** — The pet overpopulation crisis here in Maricopa County can only be changed if we get a handle on the number of unaltered pets in our area. Funding permitting, we would love to be able to offer free, in-house spay and neuter days at our sanctuary. This would require buildout of the clinic space, which is not included in the \$5,570,000 goal of this proposal.

**SERVICE DOG TRAINING** — We already have a partnership with The Operation Underground Railroad, a national program that pairs survivors of human trafficking with fully trained emotional support animals. Just this year, one of our rescue dogs has successfully completed this program and has been adopted as a loving companion to a survivor. We also have a relationship with K9 Warriors - a national program that trains service dogs for war veterans. Having our rehabilitation center would allow us to further develop these partnerships and even bring training programs in-house.

**SENIORS FOR SENIORS** - We would love to create a program where we match our senior animals with foster parents who live in senior living facilities. We strongly believe in the companionship and love that pets can bring to individuals of all ages and abilities. We would love to see some of our senior pets fulfill that role for seniors in our community.

**PUPS FOR PEDS** - We also strongly believe in the healing power dogs can bring to children who are in the hospital for long term or terminal care. Dogs can bring smiles, love, happiness, laughter and joy. We would love to partner with our local pediatric hospital to bring trained therapy dogs for visits with children who need to stay for an extended length of time. We are confident they could bring smiles to those most in need.

*Make-a-Wish:* Other partnerships for this program would include groups like the Make-a-Wish foundation. We could offer their children the opportunity to come to the sanctuary to help with everything from feeding and bathing to training, walks, and play time.

**DONATION DRIVES** - We would love to host donation drives where members of the community can donate new or gently used items such as food, beds, blankets, strollers, booties, umbrellas, gift cards and more that we can then deliver to organizations who help the homeless populations in our communities. These items could be given to members of the transient community who also have companion animals in their care.

**COMMUNITY SERVICE OPPORTUNITIES** - In addition to the above, we want to partner with our local high schools and colleges to provide community service programs for students to volunteer their time and their talents to our rescue and the animals in our care.



# LOVE THEM ALL

sanctuary and rescue

## SUSTAINABILITY

As a small, foster-based rescue, we have historically raised more than \$200,000 annually to cover our current operations. In addition to our existing fundraising protocols, the sanctuary will allow us to open other revenue streams to help cover expenses as needed. These may include but are not limited to: a privatized veterinary clinic, boarding for the general public, public behavior training classes, utilizing our pet food and supplies wholesale accounts to sell to the public, and more. The sanctuary will also undoubtedly bring increased community awareness, contributions, legacy donations, eligibility for nationwide shelter grants, and so much more. We have received verbal commitments for 2024 funding from Nina Mason Pulliam Charitable Trust, and we are partnered with Petco Love, PACC911, Best Friends Animal Society and more.

## IN CONCLUSION

We recognize the significant need for increased space and resources for the growing homeless pet population here in Maricopa County. We feel called to help in a greater capacity than we are able to currently take on as a foster-based rescue. With a sanctuary and rehabilitation center, we will be able to **intake almost six times the number of lives we saved in 2022, streamline our operations, build our resources, increase awareness, and give back to our community.** The success of this project will be measured by the increased number of lives we are sure to save. With your help, we can make significant changes in the state of animal welfare here in Arizona. We hope that you will join us on our mission to make a bigger impact. We *cannot* bring this sanctuary to its full potential without you.

## MAKE A TAX-DEDUCTIBLE DONATION [EIN: 85-0859959 Two Chihuahuas DBA Love Them All]

To make a monetary donation, checks can be made payable to: **Love Them All**. For wire instructions, please email [christine@lovethemALLrescue.org](mailto:christine@lovethemALLrescue.org). Donations can also be made via [DonorBox](#) or at [lovethemALLrescue.org/sanctuary](http://lovethemALLrescue.org/sanctuary). Credit card fees will apply. Please reach out to [christine@lovethemALLrescue.org](mailto:christine@lovethemALLrescue.org) if you have any questions.

Checks can be mailed to:

Love Them All  
c/o Christine Conroy  
12002 E Shea Blvd Unit 1  
Scottsdale, AZ 85259

### SANCTUARY FOUNDERS + ANGELS

To become a hero, please email [christine@lovethemALLrescue.org](mailto:christine@lovethemALLrescue.org). Currently available spots can be viewed at [lovethemALLrescue.org/sanctuary](http://lovethemALLrescue.org/sanctuary). More information can be found on [page 10](#).

On behalf of all the pets you are helping to save,  
and all the human lives profoundly impacted by their presence,

## THANK YOU

for your thoughtful consideration and generous contributions to this project.  
We cannot do this without you. You are the reason any of this is possible.

With so much gratitude,

*Christine*

Christine Conroy

President/Founder | Love Them All Sanctuary + Rescue