

— MARKET INSIDER REPORT —

CHATSWORTH HOMES

Prepared exclusively for

James Kim

Thursday, April 11, 2024

Courtesy of James Kim

REALTOR®¹

kw EXCLUSIVE
PROPERTIES
KELLERWILLIAMS. REALTY



CHATSWORTH HOMES

MARKET SNAPSHOT

The Chatsworth area has had the median sale price increase by 6.0% over the last 12 months. Take a look at the details below!

Highest sale price of Homes

\$4,260,000

Sold on November 02, 2023

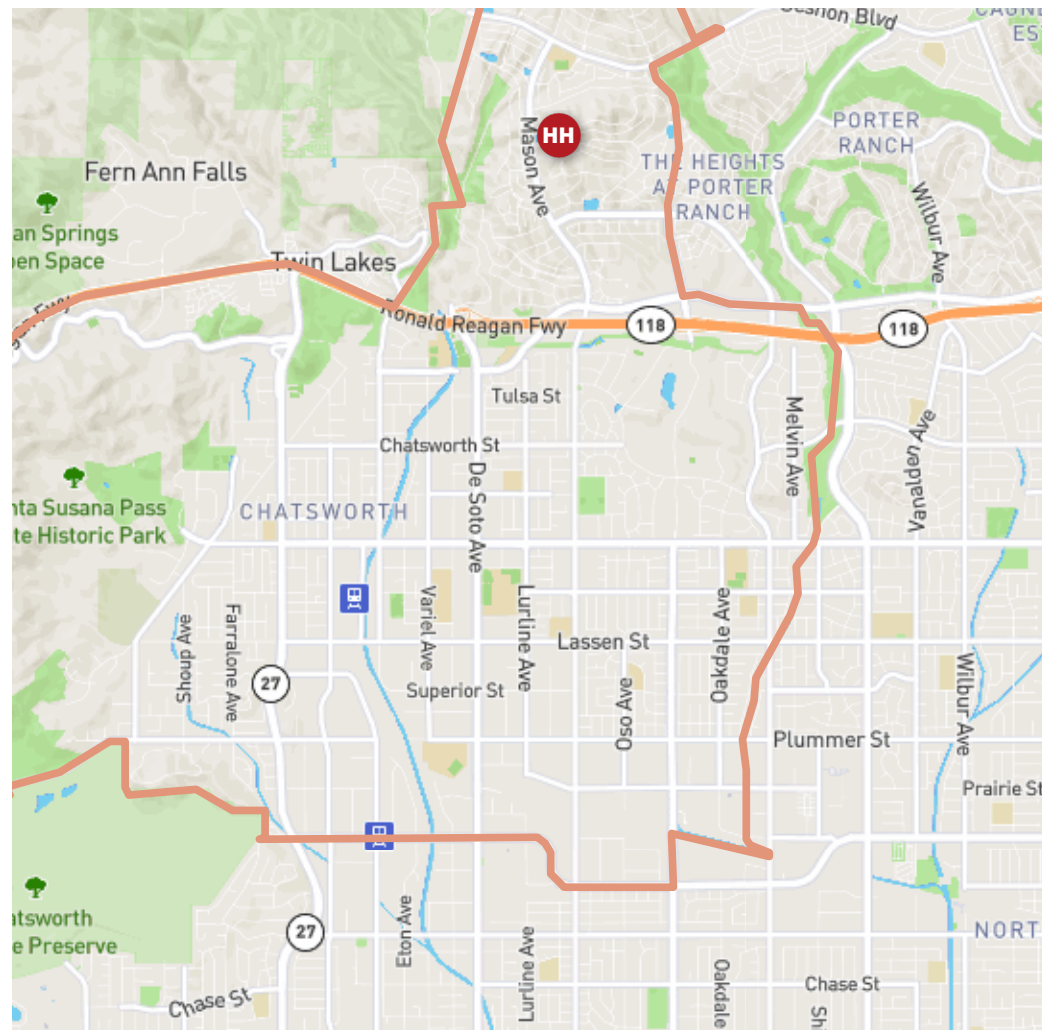
Average sale price of Homes

\$1,477,139

Median sale price of Homes

\$1,240,000

↑ **Up 6.0% since
March 2023**



CHATSWORTH HOMES MARKET PERFORMANCE

The number of Chatsworth individual home sales decreased by 7% in this period, with 301 sold vs 324 in the previous 12 months.



Recently Sold
Homes: 304



Currently Active
Homes: 59



Currently Pending
Homes: 24



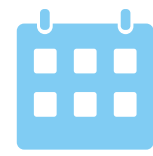
Total Individual Homes in Area
Individual Homes: 9,327



12 Month Turn Over Rate
Homes: 3.2%



Average Days on Market
Homes: 41



Average Years in Home
Homes: 14

CHATSWORTH HOMES

AVERAGE PRICES

As of April 11, 2024, Chatsworth median sales price for homes increased by 6.0% over the last 12 months. Take a look at the details below!



Highest Sales Price

\$4,260,000

↓ 21.1%

Last 12 months



Median Sales Price

\$1,240,000

↑ 6.0%

Last 12 months



Lowest Sales Price

\$610,000

↓ 7.6%

Last 12 months

CHATSWORTH HOMES

FAST FACTS

Last 12 months



AVERAGE
DAYS ON MARKET

41



AVERAGE LIST PRICE
PER SQUARE FOOT

\$519

Up from \$503



AVERAGE SOLD PRICE
PER SQUARE FOOT

\$517

Up from \$504

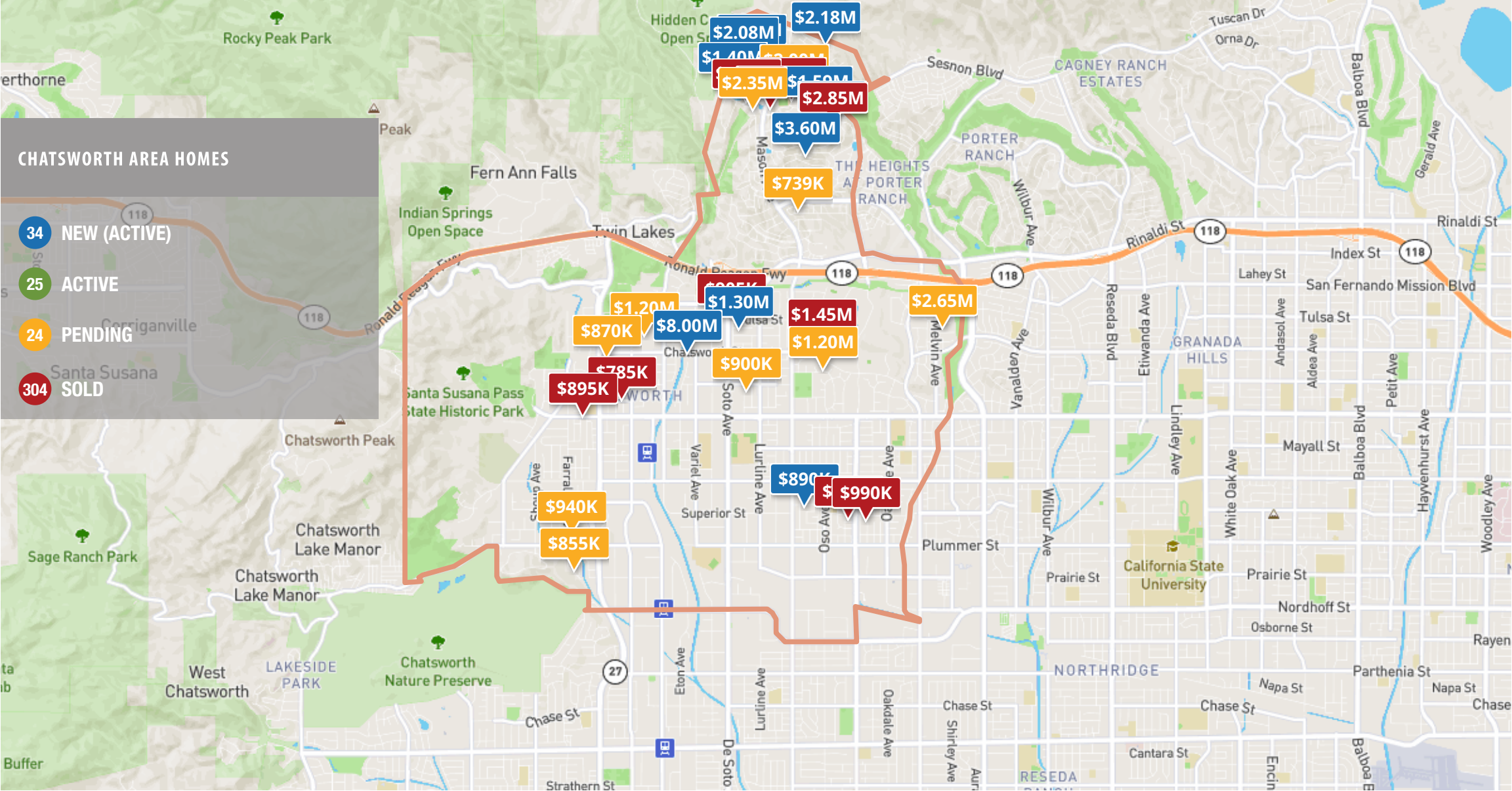


AVERAGE SALE PRICE
TO LIST PRICE

98.5%

CHATSWORTH AREA HOMES

- 34 NEW (ACTIVE)
- 25 ACTIVE
- 24 PENDING
- 304 SOLD



ACTIVE

59

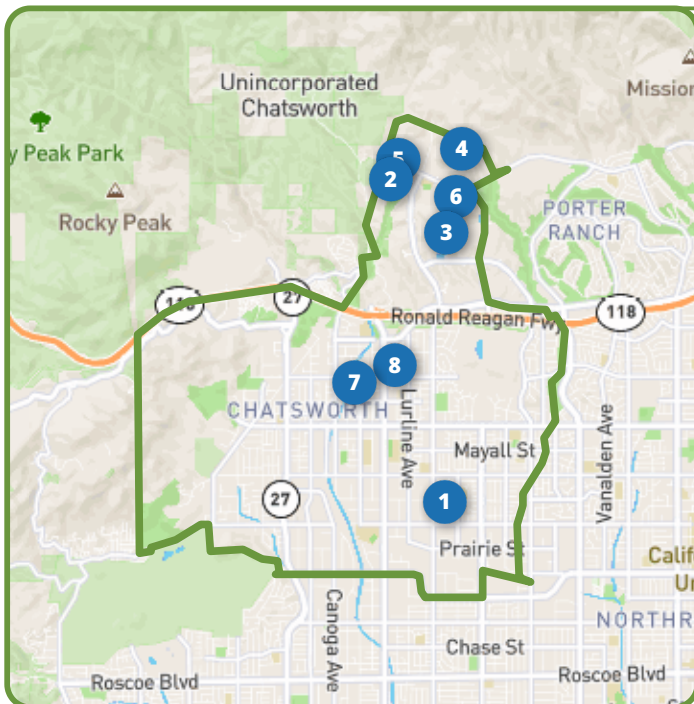


Apr 2024

CHATSWORTH Market Report

ACTIVE HOME LISTINGS

Thursday, April 11, 2024



	ADDRESS	BR	BA	SQ FT	LIST PRICE	PRICE/SQFT	DOM
1	9701 Fullbright Avenue	5	2	1,656	\$889,999	\$537	1
2	20827 W Bur Oak Circle	4	3	2,356	\$1,399,000	\$594	1
3	20318 W Willoughby Ln	5	7	5,611	\$3,595,000	\$641	1
4	12834 N Via Donatello	5	5	3,967	\$2,175,000	\$548	2
5	20767 W Liana Ct	5	6	4,093	\$2,075,000	\$507	2
6	20336 Androwe Lane	4	4	3,117	\$1,590,000	\$510	5
7	21126 Chatsworth Street	1	1	806	\$7,999,999	\$9,926	5
8	20815 Tribune Street	4	3	2,273	\$1,299,000	\$571	6

Showing the most recent 8 of a total of 59 active listings. Keller Williams Exclusive Properties may not be the broker of record for all properties in the list. Text me at 310-955-8755 or email james@jameskimrealestate.com for PRIVATE ACCESS to the full list with all property details.

CHATSWORTH HOMES

ACTIVE LISTINGS

Thursday, April 11, 2024

1
NEW!

ASKING
\$889,999



9701 Fullbright Avenue
5 BR | 2 BA | 1,656 SQFT

2
NEW!

ASKING
\$1,399,000



20827 W Bur Oak Circle
4 BR | 3 BA | 2,356 SQFT

3
NEW!

ASKING
\$3,595,000



20318 W Willoughby Ln
5 BR | 7 BA | 5,611 SQFT

4
NEW!

ASKING
\$2,175,000



12834 N Via Donatello
5 BR | 5 BA | 3,967 SQFT

5
NEW!

ASKING
\$2,075,000



20767 W Liana Ct
5 BR | 6 BA | 4,093 SQFT

6
NEW!

ASKING
\$1,590,000



20336 Androwe Lane
4 BR | 4 BA | 3,117 SQFT

7
NEW!

ASKING
\$7,999,999


PICTURE
PENDING



21126 Chatsworth Street
1 BR | 1 BA | 806 SQFT

8
NEW!

ASKING
\$1,299,000



20815 Tribune Street
4 BR | 3 BA | 2,273 SQFT

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PENDING

24



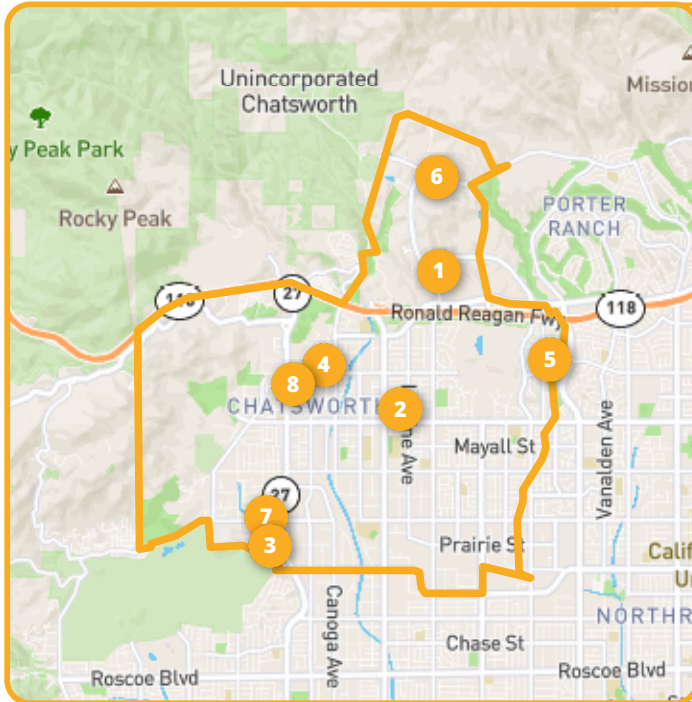
Apr 2024

CHATSWORTH

Market Report

PENDING HOME LISTINGS

Thursday, April 11, 2024



	ADDRESS	BR	BA	SQ FT	LIST PRICE	PRICE/SQFT	DOM
1	20266 Pienza Lane	2	2	1,096	\$739,000	\$674	4
2	10414 Oklahoma Avenue	3	2	1,514	\$900,000	\$594	3
3	9325 Farralone Avenue	3	3	1,864	\$855,000	\$459	16
4	21604 Bermuda Street	3	2	1,907	\$1,199,000	\$629	18
5	19501 Tribune Street	4	6	4,743	\$2,645,000	\$558	22
6	20412 Via Cellini	5	4	3,921	\$2,000,000	\$510	10
7	22153 Ballinger Street	3	2	1,812	\$940,000	\$519	1
8	21914 Kingsbury Street	3	2	1,440	\$869,999	\$604	2

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CHATSWORTH HOMES

PENDING LISTINGS

Thursday, April 11, 2024



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SOLD

304



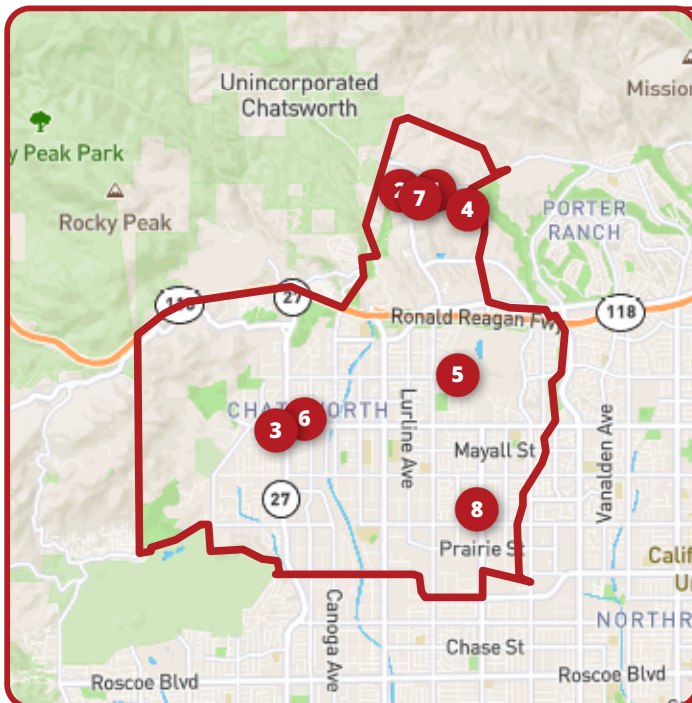
Apr 2024

CHATSWORTH

Market Report

RECENT HOME SALES

Thursday, April 11, 2024



	ADDRESS	BR	BA	SQ FT	LIST PRICE	SOLD PRICE	SOLD DATE	DOM
1	20455 Aurora Way	5	5	3,293	\$1,975,000	\$1,950,000	04/08/2024	6
2	12024 Ricasoli Way	5	6	3,908	\$2,275,000	\$2,175,000	04/08/2024	42
3	10252 Glade Avenue	3	3	2,101	\$924,995	\$895,000	04/04/2024	30
4	20144 W Galway Lane	5	6	5,143	\$2,967,995	\$2,850,000	04/04/2024	141
5	20311 Fullbright Place	5	3	2,656	\$1,295,000	\$1,453,000	04/01/2024	6
6	10347 Hillview Avenue	2	2	1,017	\$785,000	\$785,000	03/31/2024	2
7	12026 Carabela Ct	5	5	3,273	\$1,925,000	\$1,875,000	03/28/2024	20
8	20124 Citronia Street	3	2	1,393	\$879,900	\$840,000	03/27/2024	20

Showing the most recent 8 of a total of 304 sold listings. Keller Williams Exclusive Properties may not be the broker of record for all properties in the list.
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CHATSWORTH HOMES

SOLD LISTINGS

Thursday, April 11, 2024



1
SOLD

SOLD PRICE
\$1,950,000

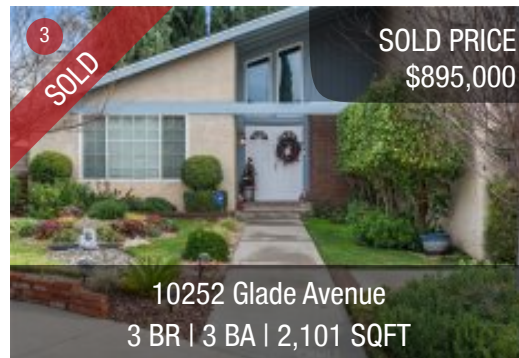
20455 Aurora Way
5 BR | 5 BA | 3,293 SQFT



2
SOLD

SOLD PRICE
\$2,175,000

12024 Ricasoli Way
5 BR | 6 BA | 3,908 SQFT



3
SOLD

SOLD PRICE
\$895,000

10252 Glade Avenue
3 BR | 3 BA | 2,101 SQFT



4
SOLD

SOLD PRICE
\$2,850,000

20144 W Galway Lane
5 BR | 6 BA | 5,143 SQFT



5
SOLD

SOLD PRICE
\$1,453,000

20311 Fullbright Place
5 BR | 3 BA | 2,656 SQFT



6
SOLD

SOLD PRICE
\$785,000

10347 Hillview Avenue
2 BR | 2 BA | 1,017 SQFT



7
SOLD

SOLD PRICE
\$1,875,000

PICTURE
PENDING

12026 Carabela Ct
5 BR | 5 BA | 3,273 SQFT



8
SOLD

SOLD PRICE
\$840,000

20124 Citronia Street
3 BR | 2 BA | 1,393 SQFT

Showing the most recent 8 of a total of 304 listings sold in the last 12 months. Keller Williams Exclusive Properties may not be the broker of record for all properties in the list.

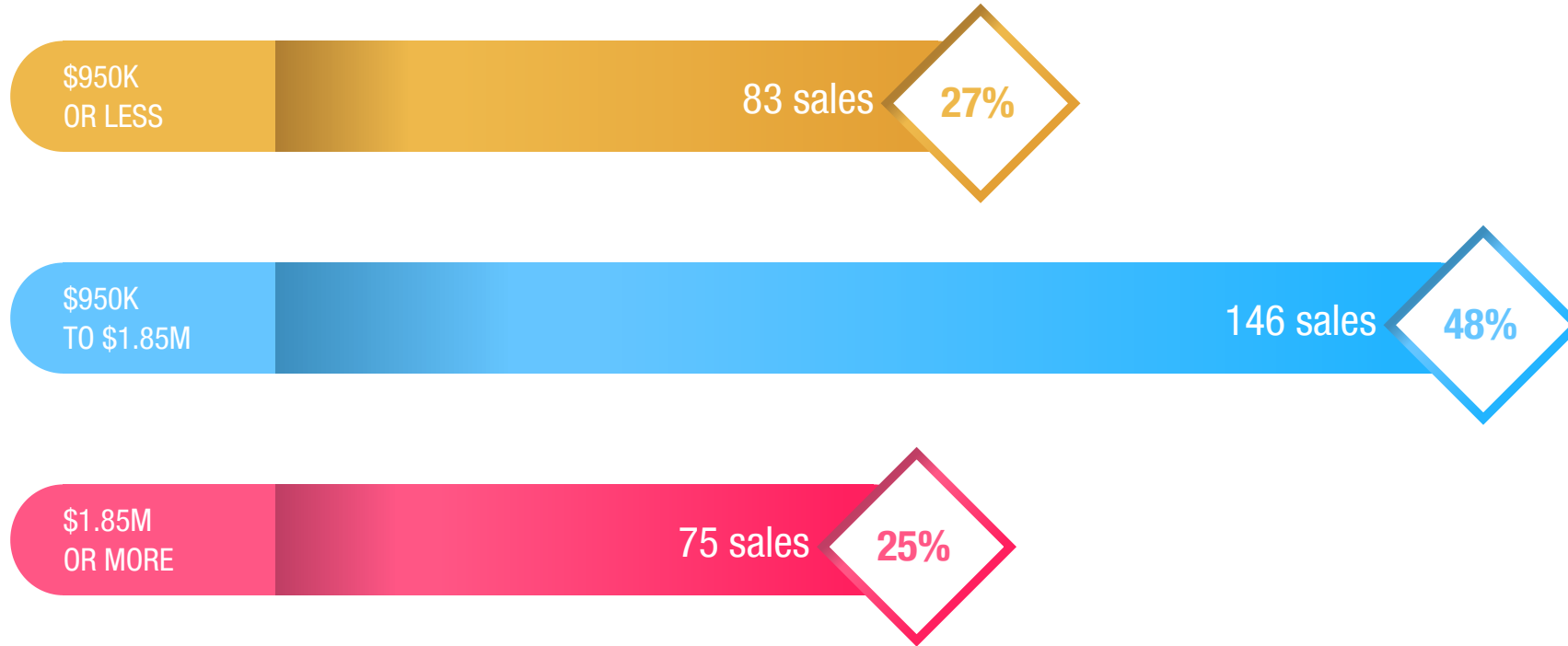
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RECENT SALES BREAKDOWN

Last 12 Months

As of April 11, 2024

📍 Chatsworth Homes



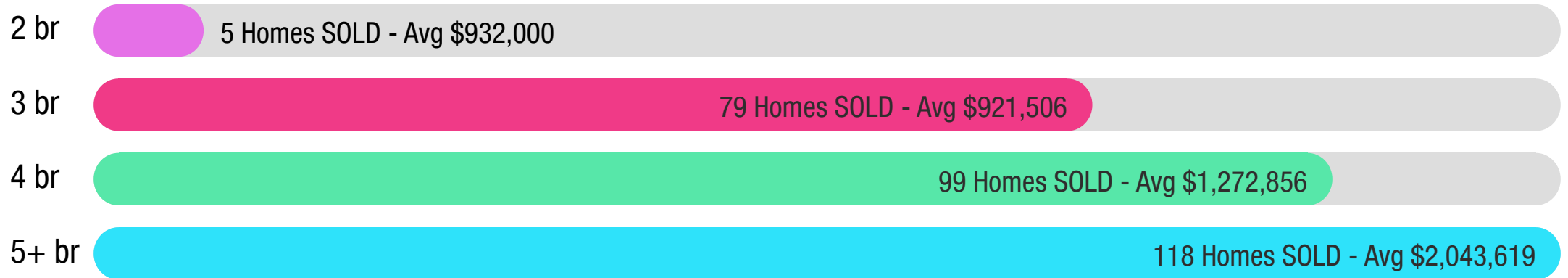
41

Average Days on Market

CHATSWORTH HOMES

LOOK AT WHAT PEOPLE ARE BUYING

Chatsworth has seen a **STRONG DEMAND** for
5 bedroom homes **SOLD** in the last 12 months.



SALE TO LIST PRICE

As of April 11, 2024

📍 Chatsworth Homes

APR 2023 TO MAR 2024

AVG. LIST PRICE

\$1.50M

APR 2023 TO MAR 2024

AVG. SALE PRICE

\$1.48M

APR 2022 TO MAR 2023

AVG. LIST PRICE

\$1.39M

APR 2022 TO MAR 2023

AVG. SALE PRICE

\$1.39M

■ AVG. LIST PRICE

■ AVG. SOLD PRICE

Last 12 Months

98.54%

Average Days on Market 41

Previous 12 Months

99.77%

Average Days on Market 38

CHATSWORTH HOMES

Last 12 Months

RECENT SALES

304

As of April 11, 2024

CHATSWORTH HOMES

Last 12 months



AVERAGE SALES PRICE

\$1.48m

Up from \$1.39m

As of April 11, 2024

CHATSWORTH HOMES

Last 12 months



AVERAGE

DAYS ON MARKET

41

As of April 11, 2024

What does this
mean for you?

Your home VALUE may be much higher than
you thought!

TEXT OR CALL ME

For Your Custom Home Value Analysis



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ABOUT ME

James is a seasoned real estate expert and broker with international experience and a passion for people-driven service. With deep market knowledge he has assisted buyers, sellers and investors. After a career as an educator and administrator, Kim worked with Asian foreign investment focused on buying US-based real estate for high net worth Japanese clients. He also spent brokerage years at SVN and was integral in all aspects of structured commercial real estate transactions. Mr. Kim was brought on board by top real estate investment firm Kennedy Wilson, and rose to become Vice President of Real Estate Sales & Marketing and was responsible for the execution of auction and builder marketing services worldwide. He also co-founded a boutique real estate brokerage firm before moving to Keller Williams Realty & KW Commercial.