

— MARKET INSIDER REPORT —

WOODLAND HILLS HOMES

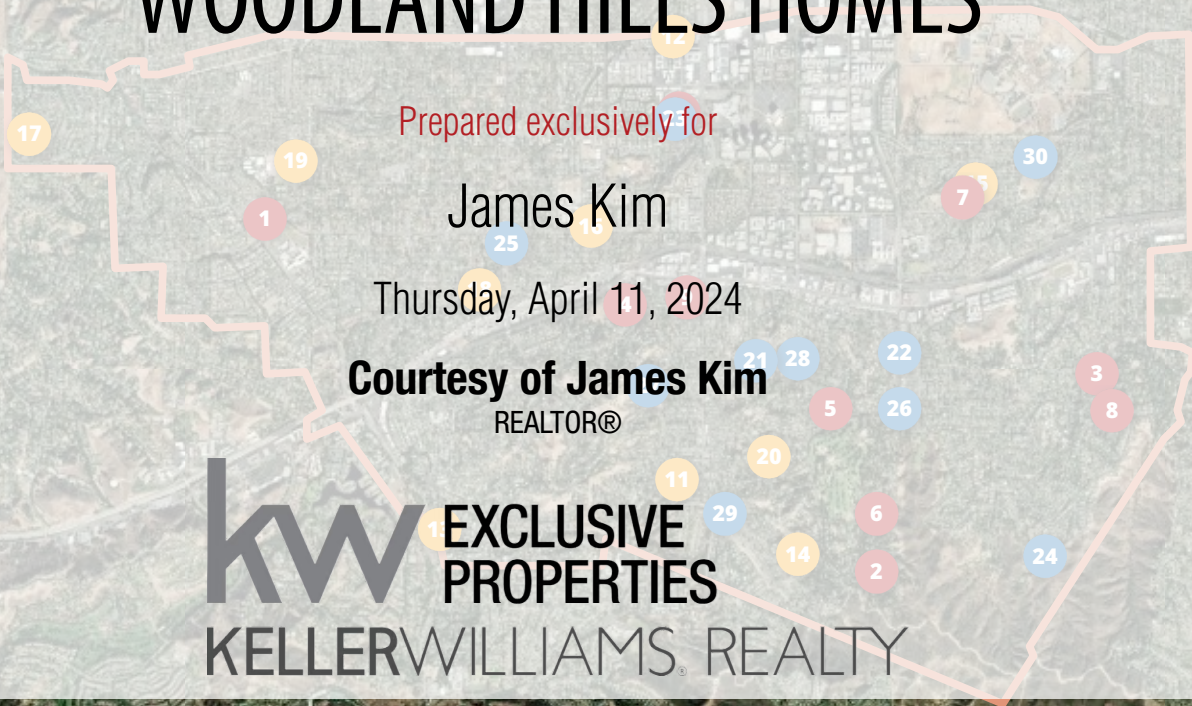
Prepared exclusively for

James Kim

Thursday, April 11, 2024

Courtesy of James Kim
REALTOR®

kw EXCLUSIVE PROPERTIES
KELLERWILLIAMS REALTY



WOODLAND HILLS HOMES

MARKET SNAPSHOT

The Woodland Hills area has had the median sale price increase by 1.3% over the last 12 months. Take a look at the details below!

Highest sale price of Homes

\$9,750,000

Sold on July 31, 2023

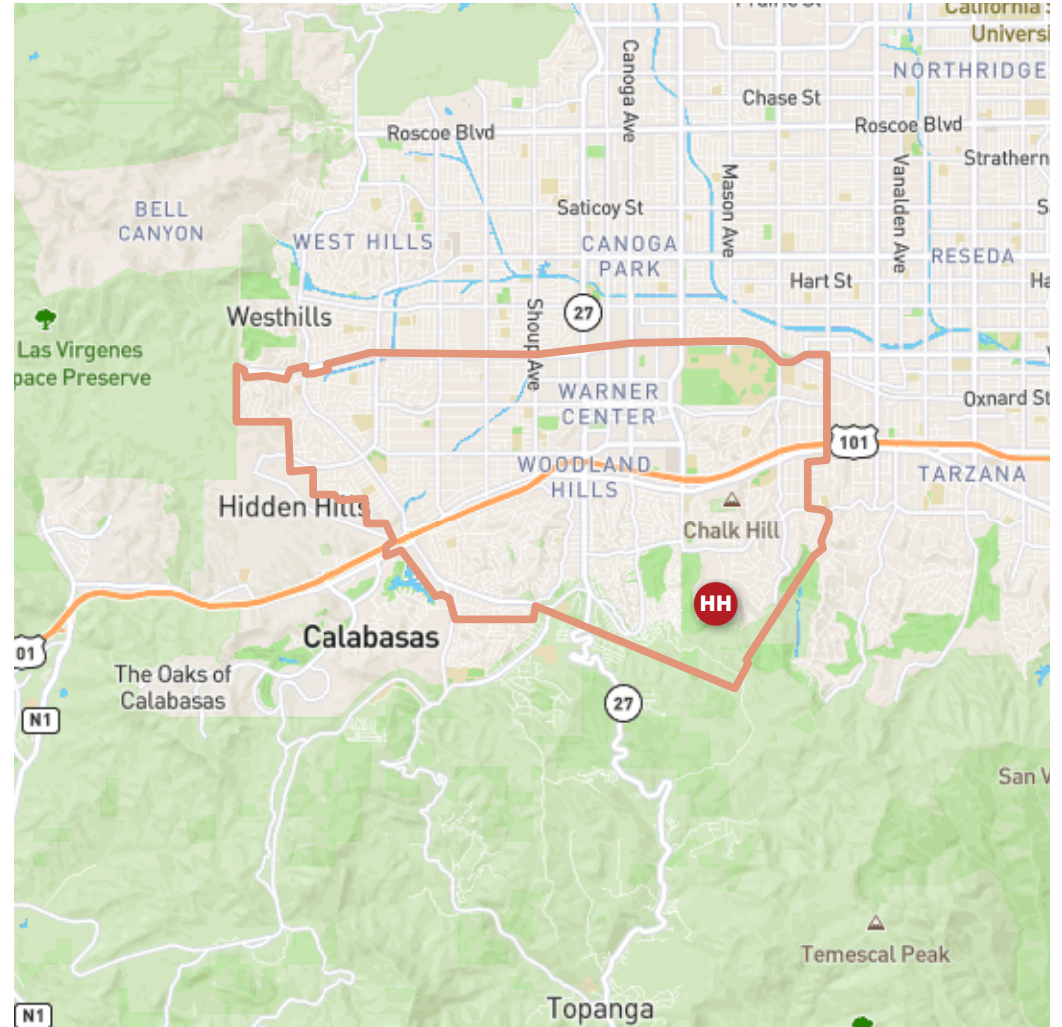
Average sale price of Homes

\$1,480,784

Median sale price of Homes

\$1,325,000

↑ **Up 1.3% since
March 2023**



WOODLAND HILLS HOMES MARKET PERFORMANCE

The number of Woodland Hills individual home sales decreased by 9% in this period, with 490 sold vs 536 in the previous 12 months.



Recently Sold
Homes: 494



Currently Active
Homes: 96



Currently Pending
Homes: 50



Total Individual Homes in Area
Individual Homes: 16,062



12 Month Turn Over Rate
Homes: 3.0%



Average Days on Market
Homes: 33



Average Years in Home
Homes: 15

WOODLAND HILLS HOMES

AVERAGE PRICES

As of April 11, 2024, Woodland Hills median sales price for homes increased by 1.3% over the last 12 months. Take a look at the details below!



Highest Sales Price

\$9,750,000

↓ 62.4%

Last 12 months



Median Sales Price

\$1,325,000

↑ 1.3%

Last 12 months



Lowest Sales Price

\$325,000

↓ 29.3%

Last 12 months

WOODLAND HILLS HOMES

FAST FACTS

Last 12 months



AVERAGE
DAYS ON MARKET

33



AVERAGE LIST PRICE
PER SQUARE FOOT

\$628

Up from \$627



AVERAGE SOLD PRICE
PER SQUARE FOOT

\$634

Down from \$636

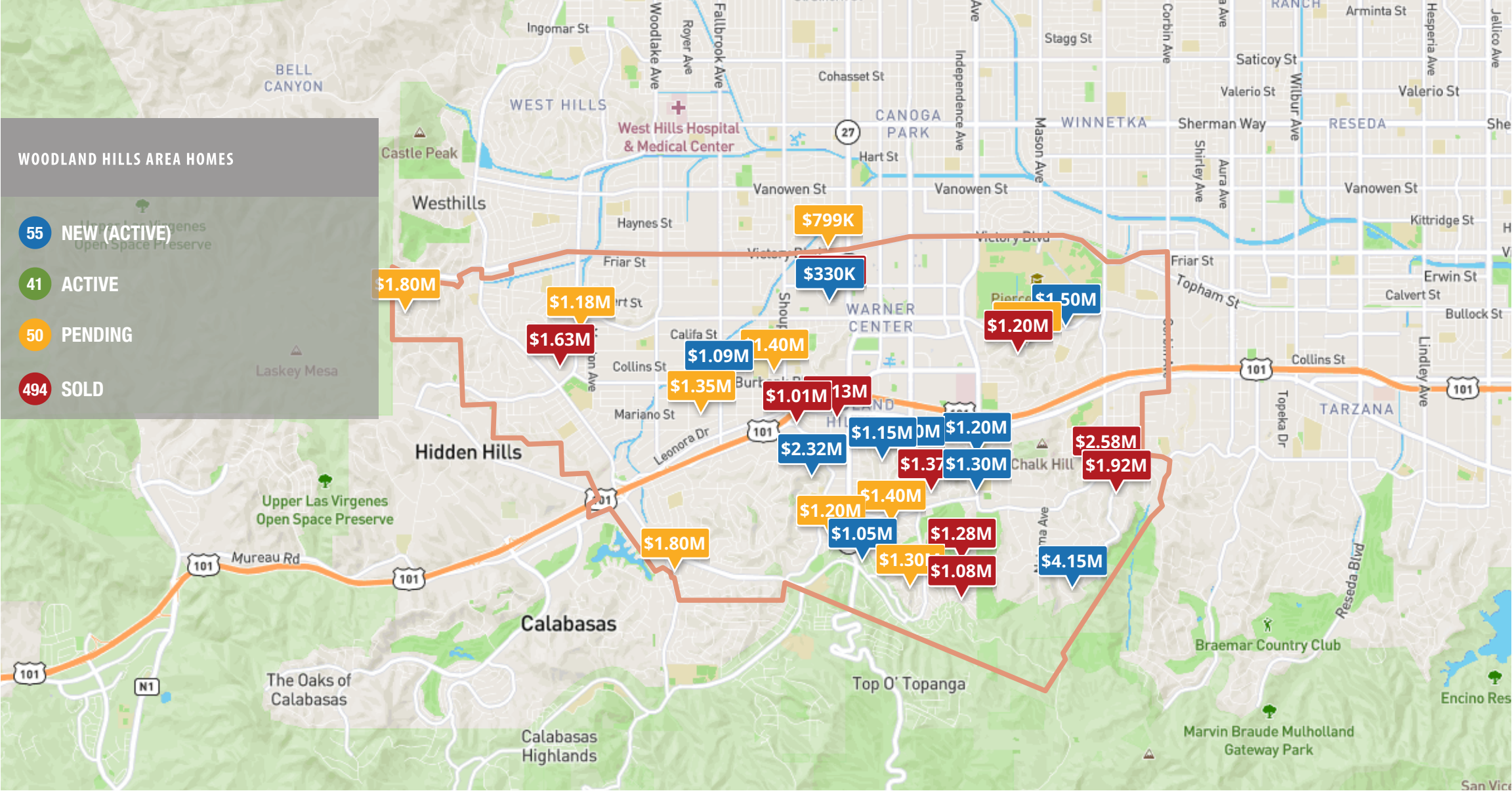


AVERAGE SALE PRICE
TO LIST PRICE

100.0%

WOODLAND HILLS AREA HOMES

- 55 NEW (ACTIVE)
- 41 ACTIVE
- 50 PENDING
- 494 SOLD



ACTIVE

96

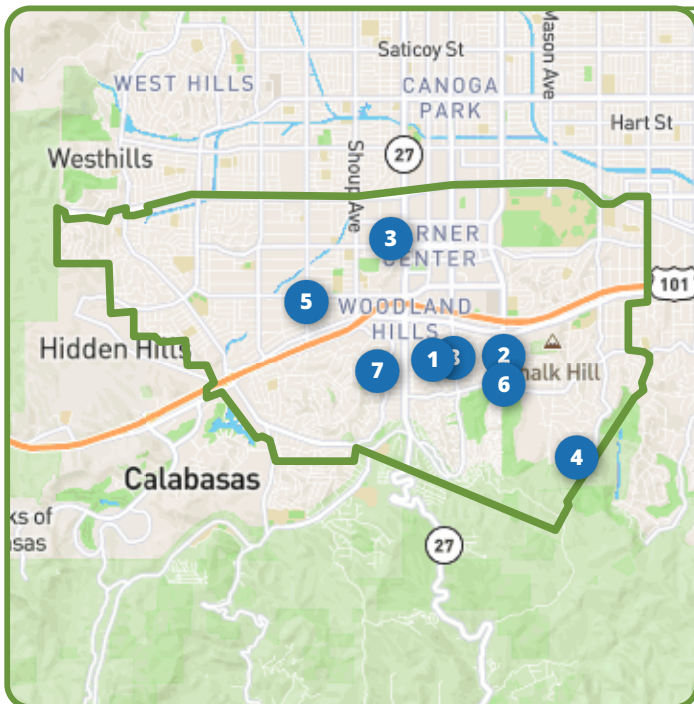


Apr 2024

WOODLAND HILLS Market Report

ACTIVE HOME LISTINGS

Thursday, April 11, 2024



	ADDRESS	BR	BA	SQ FT	LIST PRICE	PRICE/SQFT	DOM
1	5132 Tendilla Avenue	3	2	1,896	\$1,148,000	\$605	0
2	20903 Martinez Street	4	2	1,650	\$1,199,000	\$727	0
3	6040 Nevada Avenue - #1	1	1	631	\$329,900	\$523	0
4	20127 Chapter Drive	6	5	5,649	\$4,149,000	\$734	0
5	5541 Fallbrook Ave	4	3	1,680	\$1,091,000	\$649	1
6	20901 Dumetz Rd	3	2	1,265	\$1,295,000	\$1,024	2
7	5037 Llano Drive	5	6	5,000	\$2,320,000	\$464	2
8	5145 Canoga Avenue	4	3	2,000	\$1,499,000	\$750	3

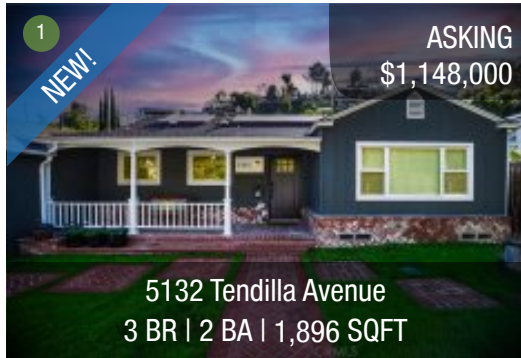
Showing the most recent 8 of a total of 96 active listings. Keller Williams Exclusive Properties may not be the broker of record for all properties in the list. Text me at 310-955-8755 or email james@jameskimrealestate.com for PRIVATE ACCESS to the full list with all property details.

WOODLAND HILLS HOMES

ACTIVE LISTINGS

Thursday, April 11, 2024

1
NEW!



ASKING
\$1,148,000

5132 Tendilla Avenue
3 BR | 2 BA | 1,896 SQFT

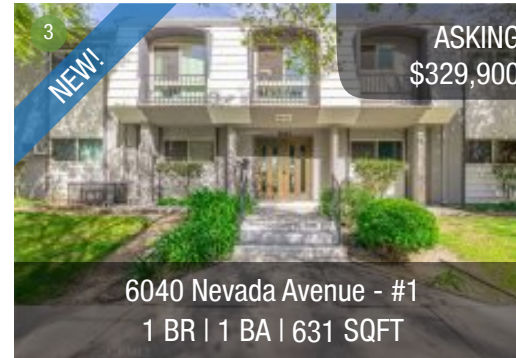
2
NEW!



ASKING
\$1,199,000

20903 Martinez Street
4 BR | 2 BA | 1,650 SQFT

3
NEW!



ASKING
\$329,900

6040 Nevada Avenue - #1
1 BR | 1 BA | 631 SQFT


4
NEW!



ASKING
\$4,149,000

20127 Chapter Drive
6 BR | 5 BA | 5,649 SQFT

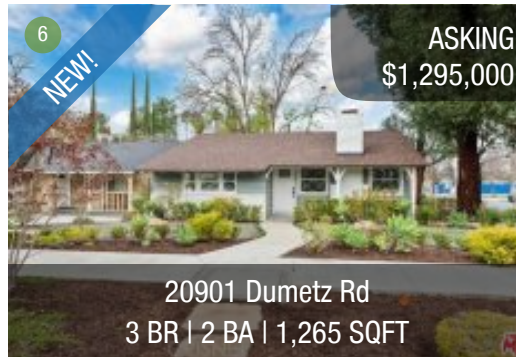
5
NEW!



ASKING
\$1,091,000

5541 Fallbrook Ave
4 BR | 3 BA | 1,680 SQFT

6
NEW!



ASKING
\$1,295,000

20901 Dumetz Rd
3 BR | 2 BA | 1,265 SQFT

7
NEW!



ASKING
\$2,320,000

5037 Llano Drive
5 BR | 6 BA | 5,000 SQFT

8
NEW!



ASKING
\$1,499,000

5145 Canoga Avenue
4 BR | 3 BA | 2,000 SQFT

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PENDING

50

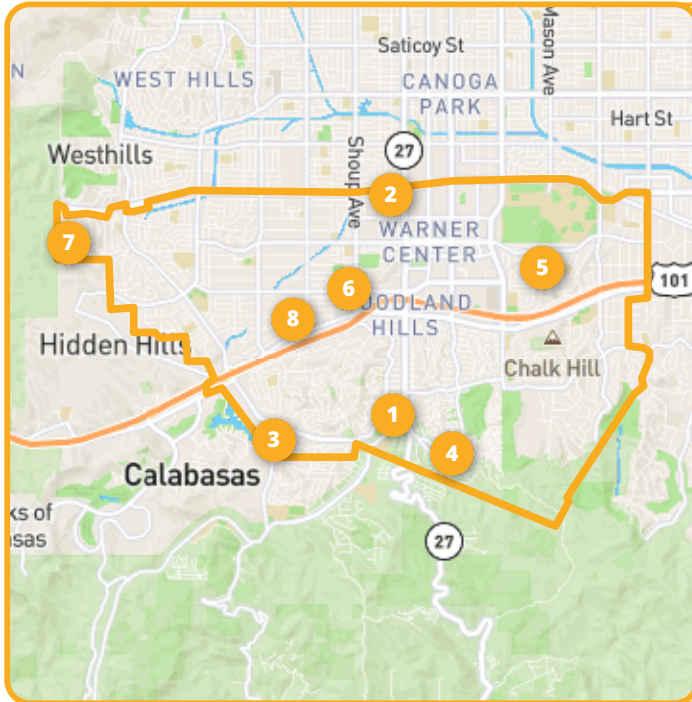


Apr 2024

WOODLAND HILLS Market Report

PENDING HOME LISTINGS

Thursday, April 11, 2024



	ADDRESS	BR	BA	SQ FT	LIST PRICE	PRICE/SQFT	DOM
1	22125 Avenue Morelos	3	2	1,130	\$1,199,000	\$1,061	5
2	22107 Victory Boulevard	3	2	1,233	\$799,000	\$648	3
3	23021 Bretton Pl	3	4	2,200	\$1,799,999	\$818	11
4	21465 Iglesia Dr	4	4	1,976	\$1,299,000	\$657	12
5	20556 Califa Street	3	3	1,800	\$875,000	\$486	11
6	22440 Philiprimm Street	5	3	2,430	\$1,395,000	\$574	10
7	24911 Mandy Court	4	4	3,319	\$1,795,000	\$541	14
8	22920 Mariano Street	3	2	2,440	\$1,350,000	\$553	6

Showing the most recent 8 of a total of 50 pending listings. Keller Williams Exclusive Properties may not be the broker of record for all properties in the list.

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WOODLAND HILLS HOMES

PENDING LISTINGS

Thursday, April 11, 2024



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SOLD

494

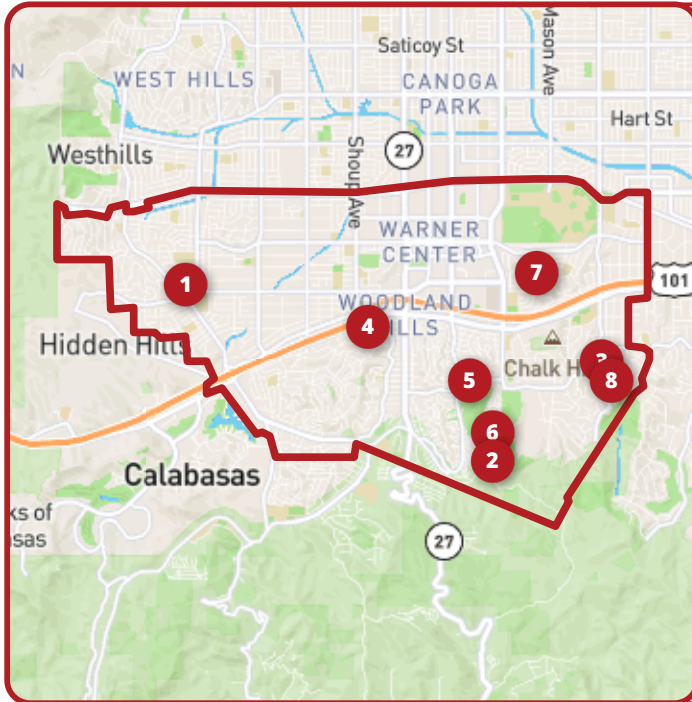


Apr 2024

WOODLAND HILLS Market Report

RECENT HOME SALES

Thursday, April 11, 2024



	ADDRESS	BR	BA	SQ FT	LIST PRICE	SOLD PRICE	SOLD DATE	DOM
1	23724 Carard Street	5	3	2,753	\$1,599,000	\$1,625,000	04/09/2024	5
2	4272 Rosario Road	3	3	1,909	\$1,075,000	\$1,075,000	04/09/2024	10
3	20120 Wells Drive	4	4	3,412	\$2,799,000	\$2,575,000	04/09/2024	146
4	22284 Avenue San Luis	4	4	2,812	\$1,199,000	\$1,010,000	04/08/2024	7
5	21231 Providencia Street	4	3	1,633	\$1,315,000	\$1,370,000	04/08/2024	6
6	4317 Morro Drive	3	3	2,268	\$1,275,000	\$1,275,000	04/03/2024	8
7	5728 Wallis Lane	3	2	1,739	\$1,010,000	\$1,200,000	04/03/2024	4
8	4866 Winnetka Avenue	5	3	3,785	\$1,949,000	\$1,920,000	04/03/2024	31

Showing the most recent 8 of a total of 494 sold listings. Keller Williams Exclusive Properties may not be the broker of record for all properties in the list. Text me at [310-955-8755](tel:310-955-8755) or email james@jameskimrealestate.com for PRIVATE ACCESS to the full list with all property details.

WOODLAND HILLS HOMES

SOLD LISTINGS

Thursday, April 11, 2024

1
SOLD



SOLD PRICE
\$1,625,000

23724 Carard Street
5 BR | 3 BA | 2,753 SQFT

2
SOLD



SOLD PRICE
\$1,075,000

4272 Rosario Road
3 BR | 3 BA | 1,909 SQFT

3
SOLD



SOLD PRICE
\$2,575,000

20120 Wells Drive
4 BR | 4 BA | 3,412 SQFT

4
SOLD



SOLD PRICE
\$1,010,000

22284 Avenue San Luis
4 BR | 4 BA | 2,812 SQFT

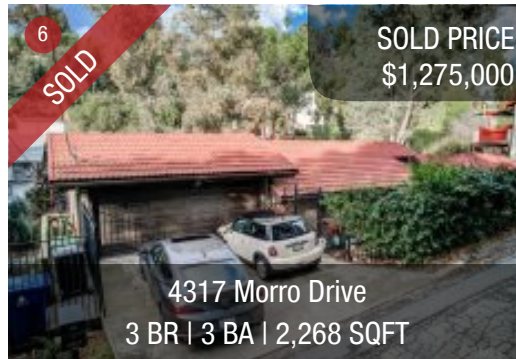
5
SOLD



SOLD PRICE
\$1,370,000

21231 Providencia Street
4 BR | 3 BA | 1,633 SQFT

6
SOLD



SOLD PRICE
\$1,275,000

4317 Morro Drive
3 BR | 3 BA | 2,268 SQFT

7
SOLD



SOLD PRICE
\$1,200,000

5728 Wallis Lane
3 BR | 2 BA | 1,739 SQFT

8
SOLD



SOLD PRICE
\$1,920,000

4866 Winnetka Avenue
5 BR | 3 BA | 3,785 SQFT

Showing the most recent 8 of a total of 494 listings sold in the last 12 months. Keller Williams Exclusive Properties may not be the broker of record for all properties in the list.

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RECENT SALES BREAKDOWN

Last 12 Months

As of April 11, 2024

📍 Woodland Hills Homes

\$850K
OR LESS

6%

29 sales

\$850K
TO \$3.03M

454 sales

92%

\$3.03M
OR MORE

2%

11 sales

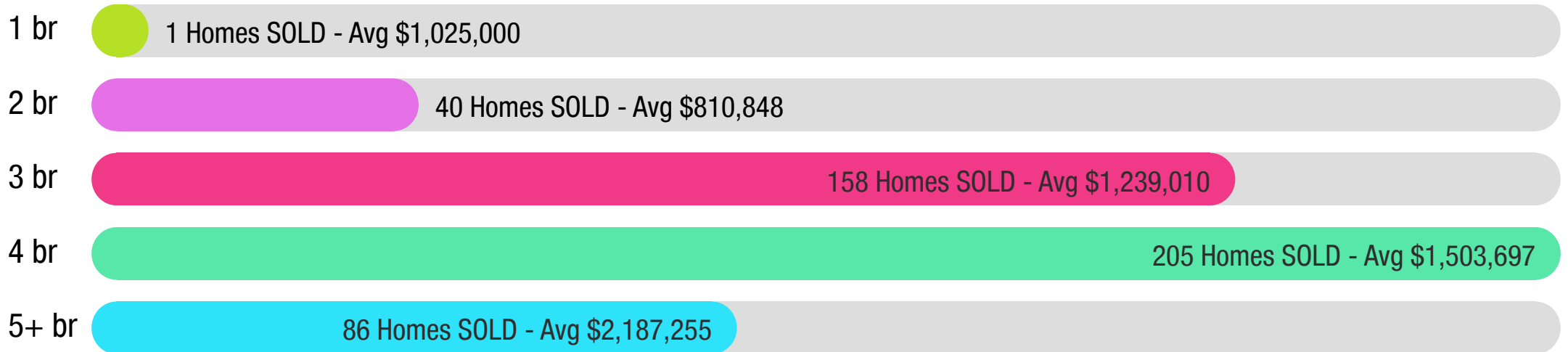
33

Average Days on Market

WOODLAND HILLS HOMES

LOOK AT WHAT PEOPLE ARE BUYING

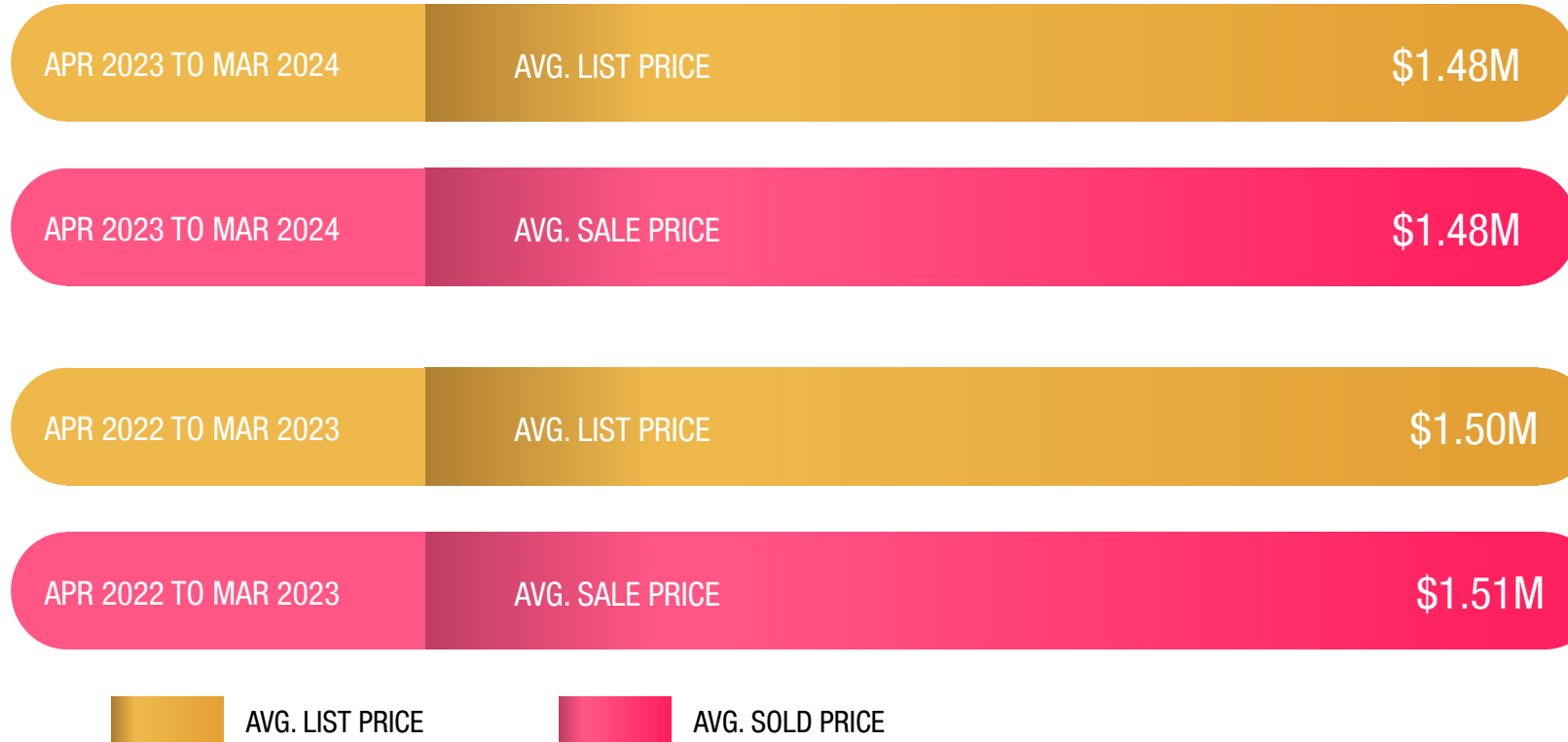
Woodland Hills has seen a **STRONG DEMAND** for
4 bedroom homes **SOLD** in the last 12 months.



SALE TO LIST PRICE

As of April 11, 2024

📍 Woodland Hills Homes



Last 12 Months
100.04%

Average Days on Market **33**

Previous 12 Months
100.57%

Average Days on Market **28**

WOODLAND HILLS HOMES

Last 12 Months

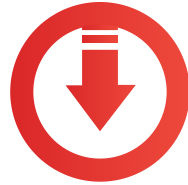
RECENT SALES

494

As of April 11, 2024

WOODLAND HILLS HOMES

Last 12 months



AVERAGE SALES PRICE

\$1.48m

Down from \$1.51m

As of April 11, 2024

WOODLAND HILLS HOMES

Last 12 months



AVERAGE

DAYS ON MARKET

33

As of April 11, 2024

What does this
mean for you?

Your home VALUE may be much higher than
you thought!

TEXT OR CALL ME

For Your Custom Home Value Analysis



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REALTOR®

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ABOUT ME

James is a seasoned real estate expert and broker with international experience and a passion for people-driven service. With deep market knowledge he has assisted buyers, sellers and investors. After a career as an educator and administrator, Kim worked with Asian foreign investment focused on buying US-based real estate for high net worth Japanese clients. He also spent brokerage years at SVN and was integral in all aspects of structured commercial real estate transactions. Mr. Kim was brought on board by top real estate investment firm Kennedy Wilson, and rose to become Vice President of Real Estate Sales & Marketing and was responsible for the execution of auction and builder marketing services worldwide. He also co-founded a boutique real estate brokerage firm before moving to Keller Williams Realty & KW Commercial.