

Script – July 2018 - Industrial Employee Safety (60-120sec)

Company website: <http://industrialemployeesafety.com/>

Our client: **Allan Macdonald (President/founder)**

Phone Number: **587-224-1481**

Workplace safety comes down to one thing – TRUST. Your employees have put their trust in YOU to get them home to their families at the end of each day.

My name is Allan Macdonald and I am the president and founder of Industrial Employee Safety. We are a COR-certified safety training company dedicated to bringing the highest level of safety training and services to your workplace.

I have many years of experience including voluntary work that continues to this day. My disaster management experience, my 20 plus years of industrial and backcountry rescue and 8 years of volunteer fire department service is a testament of how safety is a passion of mine. That is why I formed Industrial Employee Safety.

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Volunteer - Canadian Red cross: Calgary Disaster Management Team - present (since 2017)

Volunteer - Nelson search and rescue (15 years)

Volunteer - Brooks Fire (5 years)

Volunteer - Peace River Fire (1 year)

Through my experiences, I found that many companies understand that safety is a capital expense. But what many companies overlook is the fact that Safety increases productivity. A safe worksite can be a truly productive worksite.

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Workplaces with active safety and health leadership have fewer injuries, are often rated “better places to work,” and have more satisfied, more productive employees. - U.S. Occupational Safety & Health Administration

And besides, your best salesperson is your workforce!

Now there are many companies offering safety-training, so what sets IES apart?

Firstly, IES offers Customer-based Flexibility

We provide training anywhere, at any time, day or night – as long as there is a suitable space for learning provided.

We offer a sliding scale for on-site training, allowing for lower student minimums at better prices.

And we can deliver any training program throughout Western Canada. Our network of associated companies allows us to meet any request throughout Western Canada.

Along with safety training, we can also offer complimentary services to fulfill your safety requirement needs.

IES offers Equipment Sales - All students receive a 15% discount on their first personal protective equipment purchase when they attend training with Industrial Employee Safety – and that's the case whether they attend public or on-site training.

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15% Discount towards first purchase of personal protective equipment for employees who participate in IES training

We can also provide On-site Safety Staffing, providing knowledgeable, experienced staff to keep your employees safe and to help keep the job site running.

We stand behind our work and welcome any challenge you bring us. In fact, we're so confident in our abilities and experience, we guarantee that if a student is unsuccessful in training and must re-take a course, the second attempt is free.

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Our Guarantee

If a student is training, the second attempt is free.

As I said before, safety is all about trust. You can TRUST IES to deliver effective safety training and services.

We Know Safety!

Source for quote: <https://www.osha.gov/Publications/safety-health-addvalue.html> - (website is for reference only)