

EDUCATION SCHEDULE



MONDAY, SEPT. 29

| TIME | LAS VEGAS FENCE | CLASS ROOM 2 |
|---------|--|--|
| 8AM-5PM | GATE OPERATOR QUICK START PART 1 COYOTE DENALI | HOW TO BID COMMERCIAL FENCE PART 1 JEFF GRAF |

TUESDAY, SEPT. 30

| TIME | LAS VEGAS FENCE | CLASS ROOM 2 | CLASS ROOM 3 | CLASS ROOM 4 |
|----------|--|---|--------------------------------------|--|
| 8AM-5PM | GATE OPERATOR QUICK START PART 2 COYOTE DENALI | HOW TO BID COMMERCIAL FENCE PART 2 JEREMIAH ALEXANDER | | |
| 8AM-12PM | | | VINYL FENCE 101 VICTOR VASQUEZ | HOW TO BID AUTOMATIC GATES NICE/BRIAN FREDERIKSEN |
| 1PM- 5PM | | | CHAINLINK 101 JEFF GRAF | HOW TO BID AUTOMATIC GATES NICE/BRIAN FREDERIKSEN |

Schedule subject to change. Based on seat availability

EDUCATION SCHEDULE

WEDNESDAY, OCT. 1



| TIME | CLASS ROOM 1 | CLASS ROOM 2 | CLASS ROOM 3 | CLASS ROOM 4 |
|------------|---|--|---|--|
| 8AM-9AM | TELEPHONE ENTRY 101 P.1 COYOTE DENALI | SCALING THROUGH ADVERTISING IVAN VALCHUK | PERSONAL FINANCIAL FOUNDATION ANDREW MARTIN | SMALL BUSINESS POWER COURSE P.1 TIFFANY STUART |
| 9AM-10AM | TELEPHONE ENTRY 101 P.2 COYOTE DENALI | ARCSITE 101 | SUBCONTRATA CIÓN INTELIGENTE EGLIS SALAMANCA | SMALL BUSINESS POWER COURSE P.2 |
| 10AM- 11AM | TELEPHONE ENTRY 101 P.3 COYOTE DENALI | 25 SMARTEST THINGS WE'VE SEEN FENCE COMPANY DO ONLINE (THAT YOU SHOULD STEAL) SAM NATELLO | FENCE MATRIX (BUDGETING & FORECASTING) SHAWN KING | SMALL BUSINESS POWER COURSE P.3 SUSAN GALLARDO |

THURSDAY, OCT. 2

| TIME | CLASS ROOM 1 | CLASS ROOM 2 | CLASS ROOM 3 | CLASS ROOM 4 |
|---------|---|---|---|---------------------------------|
| 8AM-9AM | ACCESS CONTROL 101 P.1 COYOTE DENALI | FASTER THAN FIVES (ON-SITE JOB EXECUTION) JAMES BLAISDELL | SCALING THROUGH ADVERTISING IVAN VALCHUCK | SMALL BUSINESS POWER COURSE P.4 |

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EDUCATION SCHEDULE

THURSDAY, OCT. 2



| TIME | CLASS ROOM 1 | CLASS ROOM 2 | CLASS ROOM 3 | CLASS ROOM 4 |
|-----------|---|--|---|---|
| 9AM-10AM | ACCESS CONTROL 101 P.2 LOCINOX PATRICK CHESTER | I-DRIVE POWER SYSTEMS SHAWN KING | HOW TO GET RANKED IN AI SECURE LINE MARKETING ALEC NEUMEYER | SMALL BUSINESS POWER COURSE P.4 |
| 10AM-11AM | ACCESS CONTROL 101 P.3 MICHAEL BROOKS | INTRO TO COMMERCIAL INSURANCE BROWN & BRONW INS. CHELSEA HAGE | PHYSICAL SECURITY 101 JAMES BODINE | FROM POST TO PROFIT: YOUR ROADMAP TO GROWTH, VALUE, AND A SUCCESSFUL SALE IN THE FENCING INDUSTRY ELEVATE FENCE |
| 11AM-12PM | THE CURRENT STATE OF AI IN FENCING JUSTIN JUDY | GETTING YOUR BUSINESS SALE READY ANDREW MARTIN | ESTIMATE SMARTER, SELL MORE: HOW FENCE BUILDERS WIN WITH JOBTREAD RILEE FISHER | PROFITABILITY IN STAINING ROY BRANCH |
| 12PM-1PM | FWA HEALTH RICK CASMASS | 2026 DIGITAL SUCCESS BLUEPRINT FOR FENCE COMPANIES SAM NATELLO | SUBCONTRATACIÓN INTELIGENTE EGLIS SALAMANCA | |

Schedule subject to change. Based on seat availability

EDUCATION SCHEDULE

FRIDAY, OCT. 3

| TIME | CLASS ROOM 1 | CLASS ROOM 2 |
|-----------|--|---|
| 8AM-9AM | SCALING THROUGH ADVERTISING IVAN VALCHUCK | SUBCONTRATACIÓN INTELIGENTE EGLIS SALAMANCA |
| 9AM-10AM | FROM POST TO PROFIT: YOUR ROADMAP TO GROWTH, VALUE, AND A SUCCESSFUL SALE IN THE FENCING INDUSTRY ELEVATE FENCE | FWA HEALTH RICK CASMASS |
| 10AM-11AM | BEYOND MANAGEMENT (LEADERSHIP & MENTORSHIP) NEIKO GUILLORY | CONFIGURACIÓN DE CONTABILIDAD Y TENEDURÍA DE LIBROS SUSAN GALLARDO |



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