



FOR IMMEDIATE RELEASE

MEMBERJETS CREATES POST COVID-19 PATH TO SUCCESS FOR PART 135 CHARTER OPERATORS

Kansas City, MO. – May 19, 2020 – The wake and fallout from Covid-19 will result in lasting and devastating changes to the current business model for commercial aviation. Wading through a sea of people and moving through tightly packed lines several times to get to the airplane door has been daunting in the best of times. The never popular “center seat” now becomes outright threatening in the new age of social distancing. MemberJets, the only Indirect Air Carrier to leverage Part 380 for use by anyone, has announced a significant program aimed to benefit Part 135 operators immediately.

SEATS® is an affordable white label flight and booking management platform that legally allows operators the ability to hold out directly to the public on a per seat basis. Ty Carter, MemberJets CEO said, “Our new software platform provides a seamless and low-cost entry point into the world of 14CFR380. Obtaining DOT 380 credentials and certification can be a costly and daunting process, and we have removed that burden and expense to empower operators to fill the void that exists between commercial airlines and private travel. In the wake of Covid-19, consumers will be looking for new travel alternatives and our Software enables a turn-key solution into the world of Shuttle Flights, Shared Charters, Empty Legs and special events, all on a per-seat basis creating a higher margin per flight hour.

If you are a part 135 Operator or Charter Broker, the ability to place aircraft on major commercial trunk routes right now provides consumers the choice of a cleaner and faster method of flying. For passengers, the clear advantages are not having to show up at the terminal 90 minutes in advance to be exposed to thousands of fellow travelers, and then sitting with 120 other people in a cabin that gets cleaned weekly. Industry pundits are saying that in the post-Covid world, passengers might have to get to the airport four hours in advance of a commercial flight! SEATS® is branded with the name, logo and colors of the operator, hosts their guaranteed and crowdsourced flights, and allows the public to select and purchase individual seats on those flights. Included are back office functions and DOT documentation. Carter said that “SEATS is the direct-to-consumer booking platform that complements our B2B version used primarily by brokers.”

Part 380 is available to any Part 135 operator that wishes to engage in single seat sales with its charter aircraft, and MemberJets, provides complete and affordable back office services for Part 380 compliance. Call us at 844-411-JETS (5387) or write us at info@memberjets.com today to enter the new age of air service.

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