



Course Title: 5 Leadership Abilities To Get What You Want From Your Business

Provider: Rise Up Business Coaching Ltd

Facilitator: Renee Russo, B.Comm, CPHR, Certified EOS Implementer

Location: Canada-wide

Applicable grants:

Alberta Job Training Grant - <https://www.alberta.ca/canada-alberta-job-grant.aspx>

BC Job Training Grant - <https://www.workbc.ca/Employer-Resources/BC-Employer-Training-Grant/What-is-the-B-C-Employer-Training-Grant.aspx>

COURSE OUTLINE:

This leadership development journey takes the leadership teams on a journey to master 5 leadership abilities to achieve VISION, TRACTION, HEALTHY and get what they want from their business.

5 Leadership Abilities

1. SIMPLIFY - Build a simple and clear vision that is compelling and aligns all of the human effort in the business.
1. DELEGATE - Manage time and increase productivity through effective delegation to ensure that the right work is done by the right people.
2. PREDICT - Get ahead of issues and predict what goals are most important.
3. SYSTEMIZE - Increase efficiency and scalability of the business through core process documentation and implementation.
4. STRUCTURE - Build and implement the right accountability structure for the business to increase performance and drive results.

VISION, TRACTION, HEALTHY

VISION – Build a clear and compelling vision and align all organizational effort, people and process toward execution of the vision.

TRACTION – Increase accountability and productivity through the use of practical and sustainable tools and disciplines across all levels of the business

HEALTHY – Develop a high trust and thriving culture that increases employee engagement and performance.

Through a course of 5 full day sessions over a 12-month period the leadership team are able to master the skills and implement the tools across all levels of their business. These skills, tools and disciplines empower them to align all of the people, processes and energy across their company to get traction on their vision.

SESSION DETAILS:

Session 1: Focus Day (7 hours) - Understand hitting the ceiling, draft an accountability structure for the business, learn how to set quarterly SMART goals, build a basic dashboard to measure key activities, learn how to have effective meetings.

Agenda

- Check In
- Hitting the Ceiling
- 5 Leadership Abilities
- Accountability Chart Discovery
- Rocks Setting
- Scorecard Development
- Level 10 Meetings
- Next Steps and Conclude

Session 2: Vision Building Day 1 (7 hours) - Build core values, define the core focus for the business, determine the long range 10 year target, define the sale and marketing strategy needed to execute on the target.

Agenda

- Check In
- Review Focus Day Tools
- Core Values Discovery
- Core Focus Development
- 10 Year Targeting Strategy Clarity
- Next Steps and Conclude

Session 3: Vision Building Day 2 (7 hours) - Build a compelling 3 year picture, define 1 year goals, create SMART quarterly goals and solve all key strategic issues.

Agenda

- Check In
- Review Prior Session Work
- 3 Year Picture Development
- 1 Year Plan Establishment

- Rock Setting
- Issues List
- Next Steps and Conclude

Session 4: Quarterly Pulsing (7 hours) - Review learning, assess goal completion, increase mastery of all tools taught, view and refine the vision, build new SMART quarterly goals and prepare to roll out the tools across all levels of the business.

Agenda

- Check In
- Rock Review
- Vision Review
- Leadership Management Accountability Tool
- Rock Setting
- Issue Solving
- Next Steps and Conclude

Session 5: Quarterly Pulsing (7 hours) - Review learning, assess goal completion, increase mastery of all tools taught, view and refine the vision, build new SMART quarterly goals and deepen skills to effectively lead and manage team members.

Agenda

- Check In
- Rock Review
- Vision Review
- Cashflow drivers tool
- Rock Setting
- Issue Solving
- Next Steps and Conclude

Assessment Method

This is a time spaced learning journey to mastery. Mastery means understanding and implementing the tools and disciplines across all levels of the business. At each session leaders will self-assess their performance and solicit peer feedback. At the commencement of the training and upon the completion of the 5th session, the leaders will all complete and Organizational Health Check up to assess performance rating out of 100%.

Attendees will receive a certificate of completion after the 5th session. Example attached.

Total Training Duration/Length/Hours/Materials

The training will take place over 12 months. During that time, 5 full day (7 hours) facilitated sessions will be completed. Sessions 1-5 will be completed digitally. Between sessions the leadership team have access to unlimited (non-chargeable) support from their Implementer via email, phone and video conference. In total 35 hours of actual instruction will be provided to all attendees.

All attendees will be provided with tools, workbooks and online materials necessary to complete the program.

Total Cost of Program:

Each training session will be charged on a per participant basis, \$1500 per participant per full day, minimum of 4 participants required. The full 5 sessions equates to \$7,500 in total. Facilitation and materials costs are all included in this flat fee.

Course Capacity

The maximum capacity of participants is 6 leaders.

Training Provider Details:

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CERTIFICATE SAMPLE ONLY:



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