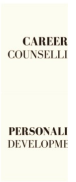




SWEEPSTAKES



*“Rising Above for Education”*

# February Newsletter

I

cannot even count how many times I have had workers and employees tell me of their struggle to hire young adults when it comes to skilled labor. The pool of skilled labor workers has sharply declined over the past decade among the younger generations.



Unfortunately, many of our youth today have no idea of the career possibilities available to them; they are frequently told in school that they must obtain a four- or six-year degree to be successful in life. Yet, this could not be further from the truth. In fact, while the average college student graduates with approximately \$30,000 in debt, only forty percent of those can find full-time jobs upon graduation. It so often happens that they get stuck working at a near minimum-wage job they would have been able to land without any kind of degree.

Do not mistakenly think, however, that I do not believe in much of the training offered by four-year institutions and graduate schools; quite the contrary, I think there are a number of important professions that rightly require such degrees and licensures. My point is that many of our youth

assume they need such advanced degrees and often enter into programs they do not even enjoy. Indeed, many of them would prefer to work in a trade field where they can use their hands and develop their creative ingenuity.

The good news, however, is there are so many opportunities available to youth today as skilled laborers, the demand for whom are at unprecedented levels. It is estimated that there are one-half million more jobs in trade disciplines such as



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construction, manufacturing, and aviation than there are workers. And this number is expected to rise to 2 million within the next five years. These are occupations which only require two-year degrees or apprenticeship programs, and yet they offer well-above average pay.

I was recently talking with an employer in construction whose company was so desperate for workers that they were willing to train anyone in from scratch, with pay and full benefits, and with an above-average salary! My father, who is a machinist, told me that his company will take anyone with a two-year machinist degree, pay for their schooling, and give them full benefits with a starting salary of over \$50,000 per year! And these opportunities are not unique – they are everywhere today.

To assist our youth of today in discovering and preparing for such careers, G.A.L.S. Technology has, over the past few years, put together high-quality internship programs for both high school students and adults. G.A.L.S. Technology offers extensive training programs in the areas of screen-printing, embroidery, graphic arts, and business administration. We also have a new Build-A-Business program which gives our youth the skills and direction needed to become entrepreneurs who are able to start a business of their own (more information about the Build-A-Business program can be found on [PAGE 4](#)).



We currently have four interns enrolled in our internship programs. One our interns has been with us for a year now and has been trained in screen-printing and business administration. We have even given him opportunities to develop his photography skills, an area he is seeking to pursue for a career down the road. We have two other interns who work primarily in business administration where they work on social media projects, merchandise sales, and develop marketing and website-building skills. In addition, we recently took on an embroidery intern who will be with us at least until the end of spring.



We greatly enjoy teaching and guiding our interns—we are able to watch them grow in their skills and abilities, and as young adults. Our interns learn more than just a career – they learn how to be disciplined, how to communicate, and how to work as a team. The positive changes

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we see in our interns has truly been a reward in itself.



Besides the internship programs, G.A.L.S. Technology also offers shorter training opportunities to youth and adults in order to give them a taste of what different careers are like. In two weeks, we will be offering a joint screen-printing and embroidery class for anyone ages 12-adult who would like to experience the processes of screen-printing and embroidery in a fun and relaxed environment. More information about this class and how to sign up can be found [HERE](#) (or visit [www.galstechnology.org](http://www.galstechnology.org)).

Finally, G.A.L.S. Technology has developed two new lines of product for you! The first is our letter jackets—we now sell high-quality Holloway Varsity Jackets in all sizes and in dozens of color combinations. And with your purchase, we will also custom embroider a crest or name onto your new Varsity Jacket for an incredibly low price of \$12! Go to our [ONLINE STORE](#) to order your Jacket today!



Secondly, we have produced a whole new line of The North Country sweatshirts! These are embroidered sweatshirts which reflect the great outdoors of Minnesota and other states with their unique wildlife! Click [HERE](#) to view our The North Country selection! (**Note:** The name “Minnesota” can be exchanged for the wording of your choice).

Lastly, I thank all of you who have supported us, either through your donations, your product purchases, or your participation in this year’s sweepstakes fundraiser. There is still time to purchase your sweepstakes ticket—see [PAGE 8](#) for information on how to order.

In the meantime, stay safe and stay warm!

+Nicholas Johnson



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# NEW!!! Build-A-Business

Do you have a student or child who dreams of owning his/her own business some day? Are they creative when selling items on Craigslist or eBay? If so, Build-A-Business may be just the kind of program you've been looking for.

G.A.L.S. Technology's Build-A-Business program is available to any youth in grades 6-12. The program is oriented toward youth who have a desire to learn more about the business world in general and those who may have an interest in starting their own business one day. In this program, students will learn various aspects of running a business. They will be given the opportunity to design their own business model and figure out those steps needed to pursue their personal dreams.

## In this program, students will:

- ◆ Come up with a name for their enterprise;
- ◆ Learn the process needed to register their name;
- ◆ Prepare and analyze the profit and loss of their potential business;
- ◆ Study the trends of the business;
- ◆ Compose a business plan;
- ◆ Seek out potential investors.

The full Build-A-Business program is **3 months** in length, one day per week, beginning in **February** and ending in **April**. However, students also have the option of signing up for individual **1-month** segments if they do not wish to or are unable to commit to the full three months. Classes will take place every **Friday** from **5:30-8:00** in the evening. For information on how to sign up, click [HERE](#).



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# March Programs

## **NEW!!! Build-A-Business Program**

This program is for youth who have a desire to learn more about the business world in general, as well as those who are interested in possibly starting their own business some day. Students will learn various aspects of running a business and they will be given the opportunity to design their own business and figure out the steps they need to take to pursue their personal dreams. May take in 1-month or 3-month intervals.

- **Dates:** 2/5—4/30
- **When:** Fridays, from 5:30-8:00 pm
- **Grades:** 6-12
- **1-month Pricing:** \$30
- **3-month Pricing:** ~~\$90~~ \$60



## **FREE Small-group Tutoring**

Our small-group tutoring program invites you to receive tutoring in a small-group setting with a maximum student-to-tutor ratio of 10:1. This program is design to give students a place to work on their school work while having the ability to ask questions if they are struggling.

- **Dates:** 3/2—3/23
- **When:** Tuesdays, from 3:30-5:00 pm
- **Ages:** 10-18



## **Parent-Child Activity—Screen-printing & Embroidery Class**

G.A.L.S. Technology is offering a fun, interactive, and engaging joint screen-printing & embroidery class March 6. The program is designed to give parents and their son/daughter a hands-on activity to participate in together while having fun and learning new skills. By the end of the day, each will have successfully screen-printed and embroidered a T-shirt which they will be able to keep and take home. **Lunch is provided!**

- **When:** Saturday, Mar. 6 (9:00-3:00 pm)
- **Ages:** 12-Adult
- **Price:** \$46 \$38



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### *Youth & Adult Screen-printing & Embroidery Class*

G.A.L.S. Technology is offering a fun, interactive, and engaging joint screen-printing & embroidery class March 6. Participants will learn the screen-printing and embroidery processes from start to finish and will be able to work with multiple designs in a creative way. By the end of the day, each will have successfully screen-printed and embroidered a T-shirts, which they will be able to keep and take home. **Lunch is provided!**



- **Date:** Mar. 6
- **When:** Saturday, from 9-3:00
- **Ages:** 12-Adult

### *Private Tutoring*

G.A.L.S. Technology offers private tutoring services, inviting you to receive one-on-one tutoring at our location in the areas of history, science, writing, and mathematics.

⇒ **Availability:**

- **Mondays:** 11:00-3:00
- **Fridays:** 8:30-2:30

⇒ **Pricing:**

- **1/2 Hour:** \$14
- **1 Hour:** \$25



### *Youth Physical Education Program*

We encourage middle and high school students to sign up for our health & physical education program in order to stay physically active during the month of March. Students will engage in fun aerobic and anaerobic activities aimed at increasing strength, coordination, and overall athleticism.

- **Dates:** 3/2—3/26
- **When:** Tuesdays (5-6:00 pm) & Fridays (4-5:00 pm)
- **Grades:** 6-12
- **Price:** \$22



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G.A.L.S. Technology and Flight Expo  
have teamed up to bring you a 2021  
“Chance To Win”

## **Polaris General SWEEPSTAKES**

*YOU HAVE A CHANCE TO  
Win A Polaris General*

Besides having this awesome chance to win,  
you will also be helping out two (2) great  
organizations with their youth programs.

**BUY YOUR TICKET TODAY!**



  
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*Our next “BONUS” Drawing is:*  
***February 19, 2021***



**You will have a chance to win this “Welded Soft Shell Jacket”**

You'll stay warm and protected from wind and rain in this value-priced soft shell. Welding details on the pockets and at the elbows give this jacket a sharp, technical look.

100% polyester woven shell bonded to a water-resistant film insert and a 100% polyester microfleece lining

1000MM fabric waterproof rating

1000G/M2 fabric breathability rating

Reverse coil zippers with locking zipper pulls

Full-length interior storm flap with chin guard

Zippered chest pocket and front pockets with welding details

Welded details at elbows

Open hem with drawcord and toggles for adjustability

You will have a choice of Black, Grey or Blue Jacket

Plus, still be entered into the GRAND PRIZE DRAWING!

Don't delay - buy your sweepstake ticket today!



Go to [www.galstechnology.org](http://www.galstechnology.org) or [www.flightexpo.org](http://www.flightexpo.org)