

THIS CERTIFIES THAT

Courtesy Building Services, Inc.



* Nationally certified by the: **DALLAS/FORT WORTH MINORITY SUPPLIER DEVELOPMENT COUNCIL**

*NAICS Code(s): 561720

* Description of their product/services as defined by the North American Industry Classification System (NAICS)

07/24/2023

Issued Date

DL02476

Certificate Number

07/31/2024

Expiration Date

A handwritten signature in blue ink, appearing to read "Ying McGuire".

Ying McGuire
NMSDC CEO and President

A handwritten signature in blue ink, appearing to read "Margo J. Posey".

Margo J. Posey, President

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: <http://nmsdc.org>

[Certify, Develop, Connect, Advocate.](#)

* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®



Dallas/Fort Worth Minority Supplier Development Council, Inc.

SBE CERTIFICATION

This certificate acknowledges that the Dallas/Fort Worth Minority Supplier has completed due diligence and determined

Courtesy Building Services, Inc.

Has met the criteria of a small business concern as defined pursuant to section 3 of the Small Business Act and Small Business Administration regulations implementing it (13 CFR part 121) that also does not exceed the cap on average annual gross receipts specified in 49 CFR Part 26.65(b).

Commodity Description: Janitorial Services.

NAICS Codes: 561720

Expiration Date/ Certification #: 07/31/2024 / DL02476

Margo J. Posey, President

The United States of America



CERTIFICATE OF REGISTRATION PRINCIPAL REGISTER

The Mark shown in this certificate has been registered in the United States Patent and Trademark Office to the named registrant.

The records of the United States Patent and Trademark Office show that an application for registration of the Mark shown in this Certificate was filed in the Office; that the application was examined and determined to be in compliance with the requirements of the law and with the regulations prescribed by the Director of the United States Patent and Trademark Office; and that the Applicant is entitled to registration of the Mark under the Trademark Act of 1946, as Amended.

A copy of the Mark and pertinent data from the application are part of this certificate.

To avoid CANCELLATION of the registration, the owner of the registration must submit a declaration of continued use or excusable non-use between the fifth and sixth years after the registration date. (See next page for more information.) Assuming such a declaration is properly filed, the registration will remain in force for ten (10) years, unless terminated by an order of the Commissioner for Trademarks or a federal court. (See next page for information on maintenance requirements for successive ten-year periods.)



Director of the United States Patent and Trademark Office

REQUIREMENTS TO MAINTAIN YOUR FEDERAL TRADEMARK REGISTRATION

Requirements in the First Ten Years*

What and When to File:

- First Filing: A Declaration of Continued Use (or Excusable Non-use), filed between the 5th and 6th years after the registration date. (*See* 15 U.S.C. §1058; 37 C.F.R. §2.161.)
- Second Filing: A Declaration of Continued Use (or Excusable Non-use) and an Application for Renewal, filed between the 9th and 10th years after the registration date. (*See* 15 U.S.C. §1058 and §1059; 37 C.F.R. §2.161 and 2.183.)

Requirements in Successive Ten-Year Periods*

What and When to File:

- A Declaration of Continued Use (or Excusable Non-use) and an Application for Renewal, filed between each 9th and 10th-year period after the date when the first ten-year period ends. (*See* 15 U.S.C. §1058 and §1059; 37 C.F.R. §2.161 and 2.183.)

Grace Period Filings*

There is a six-month grace period for filing the documents listed above, with payment of an additional fee.

The U.S. Patent and Trademark Office (USPTO) will NOT send you any future notice or reminder of these filing requirements. Therefore, you should contact the USPTO approximately one year prior to the deadlines set forth above to determine the requirements and fees for submission of the required filings.

NOTE: Electronic forms for the above documents, as well as information regarding current filing requirements and fees, are available online at the USPTO web site:

www.uspto.gov

**YOUR REGISTRATION WILL BE CANCELLED IF YOU DO NOT
FILE THE DOCUMENTS IDENTIFIED ABOVE DURING THE
SPECIFIED TIME PERIODS.**

*Exception for the Extensions of Protection under the Madrid Protocol:

The holder of an international registration with an extension of protection to the United States must file, under slightly different time periods, a Declaration of Continued Use (or Excusable Non-use) at the USPTO. *See* 15 U.S.C. §1141k; 37 C.F.R. §7.36. The renewal of an international registration, however, must be filed at the International Bureau of the World Intellectual Property Organization, under Article 7 of the Madrid Protocol. *See* 15 U.S.C. §1141j; 37 C.F.R. §7.41.

Int. Cl.: 37

Prior U.S. Cls.: 100, 103 and 106

United States Patent and Trademark Office

Reg. No. 3,035,705

Registered Dec. 27, 2005

**SERVICE MARK
PRINCIPAL REGISTER**

CBSI

COURTESY BUILDING SERVICES INTERNATIONAL, INC. (TEXAS CORPORATION)
2154 W. NORTHWEST HWY., SUITE 214
DALLAS, TX 75220

THE MARK CONSISTS OF STANDARD CHARACTERS WITHOUT CLAIM TO ANY PARTICULAR FONT, STYLE, SIZE, OR COLOR.

FOR: BUILDING MAINTENANCE, REPAIR AND CONSTRUCTION, IN CLASS 37 (U.S. CLS. 100, 103 AND 106).

SER. NO. 78-539,743, FILED 12-29-2004.

FIRST USE 11-1-2004; IN COMMERCE 11-1-2004.

ALLISON SCHRODY, EXAMINING ATTORNEY

Comparison of Business Between Franchise company and Courtesy Building Services, Inc.

Franchise Company	Courtesy Building Services, Inc.
1. Franchise fee can begin at \$10,000 and can go as high as \$50,000.	1. No fee to pay. Cleaners are CBSI crews.
2. Must pay for building contracts. (Price is 4 times the monthly billing.)	2. No contracts to buy.
3. Must pay: 10% Royalty 5.5% Insurance 400% Finder's fee 5% Supplies (Only 45% left for franchisee. If other cleaners are hired to clean, only 20-25% will be left for franchisee.)	3. CBSI pays up to 80% to crews.
4. Pays when customer pays. There is no working capital, so the performance of work is limited.	4. Crews are paid regularly even when customer is slow to pay. Funds are not limited because all are from CBSI. Crews are able to perform quality work.
5. Sells contract to new franchisee each time there is a crew change. For example: \$1,000.00 Monthly pay \$1,000.00 X 4=\$4,000.00 in 12 months \$ 334.34 Monthly for 12 months \$ 100.00 Royalty (10%) \$ 55.00 Insurance (5.5%) \$ 50.00 Supplies \$ 538.00 Pay to franchisee company \$ 461.66 Total paid to franchisee if doing work themselves. If other cleaners are hired, subtract another 25-35% from the total.	5. CBSI owns contracts.
6. No quality control. Anyone can walk in and pay franchise company and begin cleaning.	6. CBSI handpicks its crews and hires only the best to ensure quality control.
7. They are involved in selling cleaning contracts.	7. CBSI is in the business of cleaning buildings, not selling contracts.
8. Works 8:00 a.m. – 5:00 p.m. Monday – Friday. Difficult to contact after hours.	8. Customers can contact CBSI managers 24 hours a day, 7 days a week. CBSI management will respond to your call within 1 hour.

State of Texas

Historically Underutilized Business Certification Program

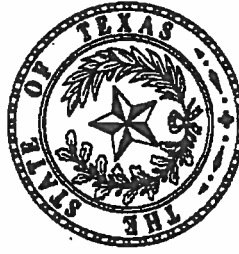
The General Services Commission hereby certifies that

COURTESY BUILDING SERVICES INC

has successfully met the requirements as established by
the State of Texas as a Minority/Woman-Owned Business

Certificate Number: 17851

Expiration Date: January 1, 1997

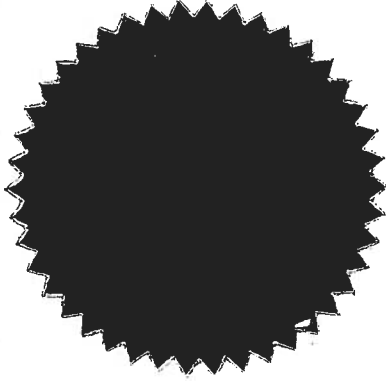


Darrell W. Pierce

Darrell W. Pierce, Director
Business Services



Management Services, Inc.



Certifies that

Courtesy Building Services

Has successfully completed the

OSHA Training for Health Care Facilities

OSHA 29 CFR 1910.1030 Bloodborne Pathogens Standard

Issued on this 22nd day of January, 2004

Mimi Liter

Mimi Liter, OSHA Outreach Trainer

ENVIROCLEAN MANAGEMENT SERVICES, INC.
12750 Merit Drive, Suite 770, Dallas, TX 75251
(972) 776-8777 ♦ (888) 797-0944 FAX (972) 776-8778

Largest Metroplex commercial janitorial companies

Ranked by no. of local buildings cleaned

Rank	Name Address	Telephone Fax number	No. of buildings cleaned/ no. of cleaning personnel	1994/ 1993 revenue	Areas of specialization/ services offered	Notable clients	Areas of Metroplex served
1.	Courtesy Building Services Inc. 2154 W. Northwest Highway Suite 214, Dallas 75220	(214) 831-1444 (214) 831-0446	275/ 200+	\$700,000/ \$2,000,000	Office buildings, restaurants, industrial/ floor maintenance, carpet cleaning, bonded & insured, no required fees for personnel	AT&T	Entire Metroplex
2.	Professional Polish Inc. 5450 E. Loop 820 South Fort Worth 76119	(817) 572-7353 (817) 561-6173	250/ 165	W.N.D./ W.N.D.	Office buildings, shopping centers, doctors' offices, factories/janitorial office maintenance, lawn care for office buildings, bonded & insured	Union Pacific Railroad, Centra Group	100 miles from D/FW International Airport
3.	Dallas Building Maintenance Co. 14455 Webb Chapel Suite 104, Dallas 75234	(214) 820-9200 (214) 484-4078	175/ N.A.	W.N.D./ W.N.D.	Retail facilities, commercial office facilities/full-service janitorial services with regularly scheduled cleaning, no required fees for personnel, bonded & insured	Baylor, Aetna Health Services, Eastman Kodak, Encoson, Bally's Total Fitness, Fujitsu	Dallas, Collin, Tarrant and Denton counties.
4.	General Building Maintenance Co. 2233 E. Loop 820 North Fort Worth 76118	(817) 284-7991 (817) 589-7417	112/ 138	W.N.D./ W.N.D.	Schools, single-tenant buildings, industrial facilities/ standard cleaning, windows, carpets, lawn maintenance, bonded & insured, no required fees for personnel	Lockheed, LTV, Tandy, NationsBank	Entire Metroplex up to 30 miles out
5.	Excel Janitorial Service P.O. Box 541055 Dallas 75354	(214) 432-9285 (214) 432-5123	110/ 112	W.N.D./ W.N.D.	Commercial, medical, offices/ commercial building cleaning, bonded & insured, no required fees for personnel	Southwestern Bell, TU Electric, Kaiser Permanente, Panasonic	Entire Metroplex
6.	Bright Works Janitorial Services 3001 Quebec Suite 105, Dallas 75247	(214) 638-1307 (214) 630-3081	68/ 45	W.N.D./ W.N.D.	Office and industrial facilities/ commercial janitorial, floor & carpet care, bonded & insured, no required fees for personnel	W.N.D.	Dallas & Ellis counties
7.	Maintenance by Design 5450 E. Loop 820 South Fort Worth 76119	(817) 572-7353 (817) 561-6193	60/ 8	W.N.D./ W.N.D.	Shopping centers, office buildings/ repairs, bonded & insured, no required fees for personnel	Butler Communications	100-mile radius of D/FW International Airport
8.	Britton Building Maintenance Inc. 6303 Harry Hines Blvd. Suite 100, Dallas 75235	(214) 637-8634 (214) 630-7741	54/ 525	\$4,300,000/ \$4,000,000	Office buildings/ complete janitorial services, bonded & insured, no required fees for personnel	N.A.	Dallas, Denton and Tarrant counties
9.	Empire Maintenance Services Inc. 7720 Ferguson Road Dallas 75228	(214) 327-1987 (214) 320-9078	50/ 150	W.N.D./ W.N.D.	Office buildings, medical offices/complete office cleaning, carpet cleaning, floor refinishing, bonded & insured, no required fees for personnel	Southwestern Bell, AT&T, Presbyterian Healthcare Systems, Mullen Co., Breuninger Commercial	Entire Metroplex
10.	Contract Cleaning Services Inc. 1717 Walnut Hill Lane Suite 105, Irving 75038	(214) 580-7599 (214) 550-7670	49/ 350	W.N.D./ W.N.D.	Industrial, hospitality, food service/ general cleaning, marble restoration & care, bonded & insured, no required fees for personnel	W.N.D.	Entire Metroplex
11.	Redlee Inc. P.O. Box 810558 Dallas 75381	(214) 357-9409 (214) 357-9435	42/ 300+	\$9,100,000/ \$7,300,000	Office buildings, industrial/ janitorial services, carpet cleaning, bonded & insured, no required fees for personnel	J.C. Penney, EOS, Frito-Lay	Dallas, Fort Worth, Mid Cities & Richardson
12.	Service of America P.O. Box 271 Addison 75001	(214) 386-4477 (214) 386-6820	28/ 78	\$2,200,000/ \$5,000,000	Commercial office buildings, industrial buildings/ nightly janitorial service, day porter service, supplies & chemicals, bonded & insured, contracts for sale	Paragon Group, Cushman & Wakefield, Bradford Cos., La Salle Partners	Dallas & Fort Worth
13.	ProBuilding Masters Inc. 600 N. Peach St. Suite 900, Dallas 75201	(214) 720-2246 (214) 720-4004	24/ 186	\$4,100,000/ \$1,700,000	Commercial office buildings, industrial manufacturing/complete janitorial services, bonded & insured, no required fees for personnel	W.N.D.	Entire Metroplex
14.	Certified Property Maintenance Inc. 1701 N. Greenville Ave. Suite 508, Richardson 75081	(214) 644-3055 (214) 644-3056	16/ 200	\$2,000,000/ \$1,200,000	Office buildings including single-story multibuildings, midrise & highrise/all janitorial maintenance, bonded & insured	Prentiss Properties Ltd., Compass Management, Futts Management, Trammell Crow	Dallas & Tarrant counties
15.	Service Master 268 Southwestern Blvd. Coppell 75019	(214) 393-5363 (214) 304-4033	15/ 58	W.N.D./ W.N.D.	Schools and administrative buildings/ complete custodial services, bonded & insured, no required fees for personnel	Coppell Independent School District	Coppell
16T.	IJS Corp. P.O. Box 59047 Dallas 75229-9047	(214) 484-1777 (214) 484-1776	10/ 23	W.N.D./ W.N.D.	Office, industrial, machine floor work, washroom sanitation, cafeterias/general janitorial service, carpet cleaning, insured & bonded upon request	W.N.D.	Dallas, Fort Worth
	Metroplex Cleaning Professionals 11520 N. Central Expressway Dallas 75243	(214) 342-8891 (214) 342-8892	10/ 27	\$310,000/ N.A.	Office buildings, apartments/ commercial and industrial janitorial, bonded & insured	Sanden International, Transport Life Insurance, TU Electric, AVN Properties, Penacore Properties	Entire Metroplex
18.	EnviroMaintenance Inc. 3710 Rawlins, Suite 1100 Dallas 75219	(214) 523-5286 (214) 523-4512	9/ 61	W.N.D./ W.N.D.	Large offices, private schools, universities/ porter service, floor refinishing, carpet cleaning, bonded & insured, no required fees for personnel	W.N.D.	Dallas & Fort Worth

N.A.: Not applicable or not available
W.N.D.: Would not disclose

1. Courtesy Building Services Inc. split from another company in 1994.