

DESIGNING A CHARGING STRUCTURE: WHAT'S IT ALL ABOUT?

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MAKE SURE IT'S CLEAR, FAIR AND NOT MISLEADING

THREE THINGS

CONSIDER PRICE AND VALUE

IDENTIFY YOUR COST OF MANUFACTURE

WHAT'S YOUR MODEL?

%
percentage





The price and value outcome rules do not operate as a price cap. Firms continue to have flexibility in the way that they set prices. We are not seeking to cap the prices or margins of products and services.

FG22/5 S7.52



- Finalised Guidance FG12/16
- Thematic Review TR14/21
- The Consumer Duty FG22/5
- Thematic Review TR24/1





Time and motion exercise

Hofstadter's Law





Build it 'in the round'

Minimums and maximums





Identify thresholds

Price & Value Statement



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