OPEN DOOR POLICY
BUILDING PROPOSITIONS

Member of the Association of Professional Compliance Consultants

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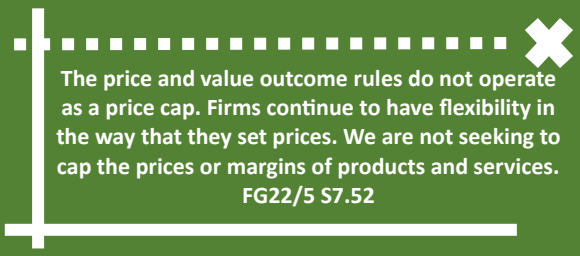
DESIGNING A CHARGING STRUCTURE : WHAT'S IT ALL ABOUT?

THREE THINGS

- MAKE SURE IT'S CLEAR, FAIR AND NOT MISLEADING
- CONSIDER PRICE AND VALUE
- IDENTIFY YOUR COST OF MANUFACTURE

WHAT'S YOUR MODEL?

PERCENTAGE HOURLY MENU



The price and value outcome rules do not operate as a price cap. Firms continue to have flexibility in the way that they set prices. We are not seeking to cap the prices or margins of products and services. FG22/5 S7.52

DESIGNING CHARGES : CHECK THESE OUT

- Finalised Guidance FG12/16
- Thematic Review TR14/21
- The Consumer Duty FG22/5
- Thematic Review TR24/1

- Time and motion exercise
- Hofstadter's Law
- Build it 'in the round'
- Minimums and maximums
- Identify thresholds
- Price & Value Statement

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