

# DOWNEY SELECTIONS

[www.downeyselections.com](http://www.downeyselections.com)

Price List (MD)



**FEATURING "VOULET" Casorzo (Italy - Piedmont)**

**\*\*Please inquire about "VOULET" allocations!\*\***

**ITALY + FRANCE + SPAIN + GERMANY + ARGENTINA + URUGUAY**

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			PRICE 1-4 CS		PRICE 5+ CS		NOTES
ITALY - Campania							
Sparkling	Asprinio d'Aversa Brut "Trentapioli" 24 (6pk)	MARTUSCIELLO	\$90.00	(15.00)	\$84.00	(14.00)	unique sparkling wine from tree-grown grape
White	Falanghina dei Campi Flegrei 24	MARTUSCIELLO	\$171.96	(14.33)	\$159.96	(13.33)	"Settevulcani"; beautiful volcanic minerality
	Fiano Avellino 22	ROCCA DEL PRINCIPE	\$219.96	(18.33)	\$207.96	(17.33)	
Fizzy Red	Gragnano "Ottouve" 24	MARTUSCIELLO	\$188.04	(15.67)	\$176.04	(14.67)	trailblazer; effervescent, young dry red (pizza, pizza!)
Red	Aglianico Irpinia 21	ROCCA DEL PRINCIPE	\$195.96	(16.33)	\$183.96	(15.33)	
	Taurasi 19	ROCCA DEL PRINCIPE	\$324.00	(27.00)	\$312.00	(26.00)	
ITALY - Emilia-Romagna							
Sparkling	Bianco Frizzante "Al Biond" 21	FERRETTI	\$195.96	(16.33)	\$183.96	(15.33)	Fizzy Trebbiano (skin-macerated); certified organic
	Bianco "Stropél Bianc" 21	FERRETTI	\$195.96	(16.33)	\$183.96	(15.33)	5 aromatic white grapes incl. Malvasia; organic
	Lambrusco "Al Scûr" 20	FERRETTI	\$171.96	(14.33)	\$159.96	(13.33)	traditional dry style; 7 indigenous red grapes; organic
ITALY - Friuli							
White	Chardonnay 24	DI LENARDO	\$140.04	(11.67)	\$128.04	(10.67)	Tre Bicchieri award; rare, aromatic "Musque" clone
	Chardonnay "Father's Eyes" 24	DI LENARDO	\$180.00	(15.00)	\$168.00	(14.00)	"Top 3" Italian white (Maroni) prev; barrique-aged
	Friulano "Toh!" 24	DI LENARDO	\$132.00	(11.00)	\$120.00	(10.00)	Max's flagship: Friuli's wine of welcome prev. "Tocai"
	Pinot Grigio 24	DI LENARDO	\$132.00	(11.00)	\$120.00	(10.00)	
	Sauvignon 24	DI LENARDO	\$140.04	(11.67)	\$128.04	(10.67)	90 pts WS prev
	"Thanks" 24 (6pk)	DI LENARDO	\$126.00	(21.00)	\$120.00	(20.00)	Chard, Sauv, Friulano, Malvasia, Verduzzo; lees & barrique
Orange/Rosé	Pinot Grigio Ramato "Gossip" 24	DI LENARDO	\$147.96	(12.33)	\$135.96	(11.33)	copper color & lush aromas due to maceration w/ skins
Red	Merlot 22	DI LENARDO	\$123.96	(10.33)	\$111.96	(9.33)	
	Merlot "Just Me" 20 (6pk)	DI LENARDO	\$126.00	(21.00)	\$120.00	(20.00)	#2Red Italy (LM) prev; Amarone-style part-dried grapes
	Refosco 22	DI LENARDO	\$123.96	(10.33)	\$111.96	(9.33)	native Friuli grape w/ wild character
	"Ronco Nolé" (Merlot/Cab/Refosco) 22	DI LENARDO	\$147.96	(12.33)	\$135.96	(11.33)	ask about the joke behind this Bordeaux blend's name
	Dessert	Verduzzo "Pass the Cookies!" 23 (6pk) - 500ml	DI LENARDO	\$94.02	(15.67)	\$88.02	(14.67)
ITALY - Lombardy							
Sparkling	Brut Rosé Cruasè Metodo Classico 20 (6pk)	MAZZOLINO	\$138.00	(23.00)	\$132.00	(22.00)	100% Pinot Noir; new DOCG
White	Chardonnay "Camara" 23	MAZZOLINO	\$156.00	(13.00)	\$144.00	(12.00)	unoaked
	Chardonnay "Blanc" 23 (6pk)	MAZZOLINO	\$162.00	(27.00)	\$156.00	(26.00)	Burgundian, elegant style Chard
Red	Bonarda "Mazzolino" 22	MAZZOLINO	\$147.96	(12.33)	\$135.96	(11.33)	exciting, indigenous grape, medium-bodied
	Pinot Noir "Terrazze" 24	MAZZOLINO	\$171.96	(14.33)	\$159.96	(13.33)	unoaked
	Pinot Noir "Noir" 20 (6pk)	MAZZOLINO	\$162.00	(27.00)	\$156.00	(26.00)	Tre Bicchieri award x6 vintages
Dessert	Moscato 24 (6pk)	MAZZOLINO	\$82.02	(13.67)	\$76.02	(12.67)	

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			ITALY - Marches				
White	Verdicchio dei Castelli di Jesi 23	SANTA BARBARA	\$140.04	(11.67)	\$128.04	(10.67)	traditional "anfora" bottle
	Verdicchio "Le Vaglie" 23	SANTA BARBARA	\$180.00	(15.00)	\$168.00	(14.00)	Tre Bicchieri previously; single-vineyard
	Verdicchio Superiore "S. Antonucci" 22	SANTA BARBARA	\$288.00	(24.00)	\$276.00	(23.00)	Tre Bicchieri prev; barrique-aged
Red	Lacrima di Morro d'Alba 22	SANTA BARBARA	\$180.00	(15.00)	\$168.00	(14.00)	100% rare Lacrima grape
	Rosso Piceno "Ste" (Sangiov/Montepulciano) 22	SANTA BARBARA	\$140.04	(11.67)	\$128.04	(10.67)	rustic alternative to Chianti (great w/ burgers, pizzas)
	Rosso Piceno "Maschio da Monte" 21	SANTA BARBARA	\$186.00	(31.00)	\$180.00	(30.00)	18mos barrique; wood cases
ITALY - Piedmont							
Sparkling	Brut "Cuvée Tradizione" (Erbaluce) 19 (6pk)	ORSOLANI	\$144.00	(24.00)	\$138.00	(23.00)	the rarest of rare: sparkling Erbaluce!
	Brut "Naufragar" NV (6pk)	SULIN	\$66.00	(11.00)	\$60.00	(10.00)	50% each PGrigio & Chard; name inspired by famous poem
	Brut Rosé "Naufragar" NV (6pk)	SULIN	\$66.00	(11.00)	\$60.00	(10.00)	60% PGrigio, 36% Chard, 4% Barbera
White	Arneis Langhe 23	PUNSET	\$236.04	(19.67)	\$224.04	(18.67)	certified organic
	Arneis Roero 24	VIETTI	\$228.00	(19.00)	\$216.00	(18.00)	91+ pts WA prev; family reintroduced rare Arneis
	Chardonnay 23 (6pk)	SULIN	\$66.00	(11.00)	\$60.00	(10.00)	gently aged in acacia wood
	Chardonnay Bussia 21 (6pk)	LA BIOCA	\$144.00	(24.00)	\$138.00	(23.00)	
	Erbaluce di Caluso "Al Bacio" 24	ORSOLANI	\$140.04	(11.67)	\$128.04	(10.67)	
	Erbaluce di Caluso "La Rustia" 24	ORSOLANI	\$180.00	(15.00)	\$168.00	(14.00)	Tre Bicchieri (8x!); rare indigenous gem, honeysuckle elegance
	Erbaluce di Caluso "La Rustia" 23 - 375ml (12pk)	ORSOLANI	\$116.04	(9.67)	\$104.04	(8.67)	
	Monferrato Bianco "Balon" 23 (6pk)	SULIN	\$90.00	(15.00)	\$84.00	(14.00)	unique, indigenous Baratuciat grape
Red	Barbaresco Riserva "Basarin" 17 (6pk)	PUNSET	\$282.00	(47.00)	\$276.00	(46.00)	
	Barbera d'Alba 22	PUNSET	\$219.96	(18.33)	\$207.96	(17.33)	certified organic
	Barbera d'Alba "Scarrone" 21 (6pk)	VIETTI	\$222.00	(37.00)	\$216.00	(36.00)	92 pts WA prev; inquire also cru "Scarrone Vigna Vecchia"
	Barbera d'Alba "TreVie" 22	VIETTI	\$243.96	(20.33)	\$231.96	(19.33)	
	Barbera d'Asti "TreVie" 22	VIETTI	\$180.00	(15.00)	\$168.00	(14.00)	Top 100 Wine Spectator prev
	Barbera d'Asti 22	CRIVELLI	\$164.04	(13.67)	\$152.04	(12.67)	flavors of blackberries, cassis & note of exotic spice
	Barbera Monferrato "Centum" 23	SULIN	\$116.04	(9.67)	\$104.04	(8.67)	
	Barbera Monferrato "Ornella" 21 (6pk)	SULIN	\$114.00	(19.00)	\$108.00	(18.00)	elegant, oak aged
	Barolo 21 (6pk)	VIETTI	\$298.02	(49.67)	\$292.02	(48.67)	92 pts WA prev; MGA vineyds around Castiglione Falletto
	Barolo 20 - 375ml (12pk)	VIETTI	\$332.04	(27.67)	\$320.04	(26.67)	
	Barolo "Aculei" 19 (6pk)	LA BIOCA	\$226.02	(37.67)	\$220.02	(36.67)	
	Barolo "Bussia" 19 (6pk)	LA BIOCA	\$384.00	(64.00)	\$378.00	(63.00)	
	Barolo Riserva "Stolet" 15 (6pk)	LA BIOCA	\$402.00	(67.00)	\$396.00	(66.00)	cru riserva

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	Canavese "Acini Sparsi" 22 (6pk)	ORSOLANI	\$73.98	(12.33)	\$67.98	(11.33)	Barbera/Nebbiolo
	Dolcetto d'Alba 21	PUNSET	\$212.04	(17.67)	\$200.04	(16.67)	certified organic
	Dolcetto d'Alba "TreVie" 24	VIETTI	\$212.04	(17.67)	\$200.04	(16.67)	
	Grignolino 23	CRIVELLI	\$164.04	(13.67)	\$152.04	(12.67)	unique light red grape
	Grignolino "Brasal" 18 (6pk)	SULIN	\$126.00	(21.00)	\$120.00	(20.00)	
	Monferrato Rosso "Tambass" 21" (6pk)	SULIN	\$90.00	(15.00)	\$84.00	(14.00)	unique, indigenous Slarina grape
	Nebbiolo "Sterma" 22	LA BIOCA	\$228.00	(19.00)	\$216.00	(18.00)	
	Nebbiolo Langhe "Perbacco" 22	VIETTI	\$276.00	(23.00)	\$264.00	(22.00)	90 pts Wine Spectator prev vint
	Ruchè 24	CRIVELLI	\$212.04	(17.67)	\$200.04	(16.67)	very rare & distinctive (bouquet of geranium)
	Verduno Pelaverga 24	LA BIOCA	\$228.00	(19.00)	\$216.00	(18.00)	locals claim spicy, natural aphrodisiac; chill slightly
Dessert	Caluso Passito "Sulé" 18 - 375ml (6pk)	ORSOLANI	\$162.00	(27.00)	\$156.00	(26.00)	rare Erbaluce dessert wine; prev. Tre Bicchieri
	Casorzo "Voulet" 24	SULIN	\$140.04	(11.67)	\$128.04	(10.67)	ALLOCATED; famed vivace red; unbeatable w/ chocolate
	Rosé "Voulet" NV	SULIN	\$140.04	(11.67)	\$128.04	(10.67)	sweeter rosé variation of hit, fizzy "Voulet"
	Moscato d'Asti 24	VIETTI	\$156.00	(13.00)	\$144.00	(12.00)	lightly effervescent
	Moscato d'Asti 24 - 375ml (12pk)	VIETTI	\$116.04	(9.67)	\$104.04	(8.67)	
	Vermouth di Torino "Wool & Chocolate" NV (6pk)	ORSOLANI	\$162.00	(27.00)	\$156.00	(26.00)	amber collaboration w/ confectioner incl. cocoa beans
	Vermouth di Torino Red NV - 1L (6pk)	ELENA PENNA/VIETTI	\$130.02	(21.67)	\$124.02	(20.67)	also inquire re. limited, vintaged "RAV" Superiore
ITALY - Puglia							
Red	Primitivo del Salento 23	D&N	\$132.00	(11.00)	\$120.00	(10.00)	Italian cousin to California's Zinfandel
	Rosso di Puglia 23	D&N	\$108.00	(9.00)	\$96.00	(8.00)	
ITALY - Tuscany							
White	Vernaccia San Gimignano "Hydra" 24	IL PALAGIONE	\$204.00	(17.00)	\$192.00	(16.00)	organic
	Vernaccia San Gimignano Riserva "Ori" 22 (6pk)	IL PALAGIONE	\$126.00	(21.00)	\$120.00	(20.00)	organic; aged lees, small oak barrels
Red	Brunello di Montalcino 19	VERBENA	\$452.04	(37.67)	\$440.04	(36.67)	91 pts Wine Enthusiast prev
	Brunello di Montalcino Riserva 17 (6pk)	VERBENA	\$306.00	(51.00)	\$300.00	(50.00)	96 pts James Suckling prev
	Canaiole 21	POPPIANO/GUICCIARDINI	\$188.04	(15.67)	\$176.04	(14.67)	
	Chianti "Terre di Poppiano" 24	POPPIANO/GUICCIARDINI	\$123.96	(10.33)	\$111.96	(9.33)	Chianti w/ character; distinguished house pour
	Chianti Colli Fiorentini "Il Cortile" 22	POPPIANO/GUICCIARDINI	\$171.96	(14.33)	\$159.96	(13.33)	91 pts WS prev; Poppiano's pride (rivals Chianti Classico!)
	Chianti Colli Fiorentini 22 - 375ml (12pk)	POPPIANO/GUICCIARDINI	\$116.04	(9.67)	\$104.04	(8.67)	
	Chianti Colli Fiorentini Riserva 20 (6pk)	POPPIANO/GUICCIARDINI	\$114.00	(19.00)	\$108.00	(18.00)	4 Stars Decanter prev vint
	Chianti Classico 22	BUONDONNO	\$212.04	(17.67)	\$200.04	(16.67)	certified organic; 90% Sangiovese
	Chianti Classico 21	RAMPOLLA	\$332.04	(27.67)	\$320.04	(26.67)	biodynamic; 90 pts WS prev vint

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	Chianti Classico Riserva 20 (6pk)	BUONDONNO	\$162.00	(27.00)	\$156.00	(26.00)	certified organic; 100% Sangiovese
	Rosso di Montalcino 22	VERBENA	\$228.00	(19.00)	\$216.00	(18.00)	
	Rosso Toscana "Campo ai Ciliegi" 19 (6pk)	BUONDONNO	\$186.00	(31.00)	\$180.00	(30.00)	certified organic; Supertuscan: Syrah/Merlot/Sangio
	Rosso Toscana "d'Alceo" 15 (6pk)	RAMPOLLA	\$804.00	(134.00)	\$798.00	(133.00)	96+ pts WA prev; 85% CabS, 15% PetitV
	Rosso Toscana "La Historia" (Merlot) 20 (6pk)	POPPIANO/GUICCIARDINI	\$186.00	(31.00)	\$180.00	(30.00)	90 pts WS prev; wood cs; nod to Renaissance ancestor
	Rosso Toscana "Sammarco" 19 (6pk)	RAMPOLLA	\$346.02	(57.67)	\$340.02	(56.67)	92 pts WS prev; 95% CabS, 5% Sangio
Dessert	Vin Santo 14 - 500ml (6pk)	POPPIANO/GUICCIARDINI	\$166.02	(27.67)	\$160.02	(26.67)	relatively dry style, much like an Amontillado sherry
Olive Oil	Extra Virgin - 500ml (12pk)	POPPIANO/GUICCIARDINI	\$252.00	(21.00)	\$240.00	(20.00)	
	EVOO "Laudemio" - 500ml (6pk)	POPPIANO/GUICCIARDINI	\$166.02	(27.67)	\$160.02	(26.67)	Rolls Royce of olive oil, featured in Washington Post
	EVOO "Laudemio" - 250ml (8pk)	POPPIANO/GUICCIARDINI	\$136.00	(17.00)	\$128.00	(16.00)	
ITALY - Umbria							
Sparkling	Brut Rosé NV	SCACCIADIAVOLI	\$264.00	(22.00)	\$252.00	(21.00)	92 pts WE; very rare; 100% Sagrantino; Metodo Classico
White	Grechetto 24	SCACCIADIAVOLI	\$132.00	(11.00)	\$120.00	(10.00)	100% Grechetto (native Umbrian varietal)
Red	Montefalco Rosso 22	SCACCIADIAVOLI	\$171.96	(14.33)	\$159.96	(13.33)	60% Sangiovese, 25% Merlot, 15% Sagrantino
	Sagrantino di Montefalco 19	SCACCIADIAVOLI	\$308.04	(25.67)	\$296.04	(24.67)	Top 100 Wine Spectator prev; 100% Sagrantino
ITALY - Veneto							
Sparkling	Durello Lessini NV (6pk)	DAL MASO	\$85.98	(14.33)	\$79.98	(13.33)	popular Veneto alternative to Prosecco
	Durello Lessini Riserva 18 (6pk)	DAL MASO	\$186.00	(31.00)	\$180.00	(30.00)	acclaimed, elegant Riserva delight
	Prosecco "Garbel" NV	ADAMI	\$164.04	(13.67)	\$152.04	(12.67)	13 grams residual sugar; DOC Treviso
	Prosecco di Valdobbiadene "Bosco di Gica" NV	ADAMI	\$188.04	(15.67)	\$176.04	(14.67)	brut & elegant; newly DOCG
	Prosecco di Vald. "Bosco Gica" NV - 375ml (12pk)	ADAMI	\$132.00	(11.00)	\$120.00	(10.00)	
	Prosecco di Valdobbiadene "Col Creadas" 23	ADAMI	\$228.00	(19.00)	\$216.00	(18.00)	single-vineyard; DOCG; Tre Bicchieri prev
	Prosecco di Valdobbiadene "Giardino" 24	ADAMI	\$236.04	(19.67)	\$224.04	(18.67)	single-vineyard; dry 20 g/l rs; 91 pts WA prev
Fizzy White	Chardonnay Frizzante NV (6pk)	DAL MASO	\$66.00	(11.00)	\$60.00	(10.00)	single-vineyard; dry 20 g/l rs; DOCG; 91 pts WA prev;
	Prosecco Frizzante Sul Lievito 23	ADAMI	\$204.00	(17.00)	\$192.00	(16.00)	
White	Gambellara "Ca'Fischele" 24	DAL MASO	\$156.00	(13.00)	\$144.00	(12.00)	Soave's neighbor, beautiful fruit; 100% Garganega
Rosé	Tai Rosso Rosato 24	DAL MASO	\$123.96	(10.33)	\$111.96	(9.33)	rosé-style indigenous red of Colli Berici (cousin Grenache)
Red	Amarone Classico 19 (6pk)	DEGANI	\$204.00	(34.00)	\$198.00	(33.00)	
	Amarone "La Rosta" 20 (6pk)	DEGANI	\$246.00	(41.00)	\$240.00	(40.00)	
	Cabernet 24	DAL MASO	\$123.96	(10.33)	\$111.96	(9.33)	immensely drinkable fresh Cab
	Cabernet "Montebelvedere" 23 (6pk)	DAL MASO	\$97.98	(16.33)	\$91.98	(15.33)	
	Merlot "25th Anniversary" 20 (6pk)	DAL MASO	\$222.00	(37.00)	\$216.00	(36.00)	Tre Bicchieri prev

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	Ripasso Valpolicella "Cicilio" 22 (6pk)	DEGANI	\$94.02	(15.67)	\$88.02	(14.67)	
	Tai Rosso "Montemitrio" 23	DAL MASO	\$147.96	(12.33)	\$135.96	(11.33)	indigenous red of Colli Berici (cousin Grenache); Due Bicchieri
	Valpolicella Classico 24 (6pk)	DEGANI	\$70.02	(11.67)	\$64.02	(10.67)	Corvina, Rondinella, Croatina grapes
Dessert	Recioto della Valpolicella 21 -500ml (6pk)	DEGANI	\$186.00	(31.00)	\$180.00	(30.00)	famed fortified red
FRANCE - Beaujolais							
White	Beaujolais Blanc 21	COQUARD	\$171.96	(14.33)	\$159.96	(13.33)	100% Chard; Pierres Dorées; 20% used barrel fermented
Red	Beaujolais Rouge 21	COQUARD	\$147.96	(12.33)	\$135.96	(11.33)	
FRANCE - Burgundy							
Sparkling	Crémant de Bourgogne NV (6pk)	COQUARD	\$90.00	(15.00)	\$84.00	(14.00)	100% Chardonnay "Blanc de Blanc"
FRANCE - Champagne							
Sparkling	Champagne "Cuvée des Jean" NV (6pk)	JEAN JOSSELIN	\$282.00	(47.00)	\$276.00	(46.00)	91 pts WS; 100% Pinot Noir
	Champagne "Alliance" NV (6pk)	JEAN JOSSELIN	\$324.00	(54.00)	\$318.00	(53.00)	70% PN, 30% Chard; dosage 4.5g/L
	Champagne "Les Blancs" 20 (6pk)	JEAN JOSSELIN	\$366.00	(61.00)	\$360.00	(60.00)	90 pts WS; 100% Chard; Extra Brut
	Champagne Rosé "Audace" NV (6pk)	JEAN JOSSELIN	\$402.00	(67.00)	\$396.00	(66.00)	
SPAIN - Catalonia							
Sparkling	Cava Blanc de Blancs Brut NV	CASAS DEL MAR	\$147.96	(12.33)	\$135.96	(11.33)	from Penedès area
	Cava Rosé Brut NV	CASAS DEL MAR	\$164.04	(13.67)	\$152.04	(12.67)	50% each Trepat, Pinot Noir
GERMANY - Pfalz							
Sparkling	Blanc de Blanc Sekt NV (6pk)	LUCASHOF	\$144.00	(24.00)	\$138.00	(23.00)	100% Chard
	Pétillant Natural 22 (6pk)	LUCASHOF	\$144.00	(24.00)	\$138.00	(23.00)	organically farmed Riesling
White	Riesling Dry 21	LUCASHOF	\$156.00	(13.00)	\$144.00	(12.00)	
	Riesling QbA 23	LUCASHOF	\$156.00	(13.00)	\$144.00	(12.00)	organically farmed
	Riesling Kabinett Forster Bischofsgarten 22	LUCASHOF	\$180.00	(15.00)	\$168.00	(14.00)	
	Riesling Spätlese Forster Pechstein 21	LUCASHOF	\$252.00	(21.00)	\$240.00	(20.00)	92 pts Wine Spectator prev
	Weissburgunder 22	LUCASHOF	\$171.96	(14.33)	\$159.96	(13.33)	Pinot Blanc
Rosé	Rosé Pinot Noir 24	LUCASHOF	\$156.00	(13.00)	\$144.00	(12.00)	90% Pinot Noir, 10% Cabernet Sauvignon
Red	Pinot Noir 22	LUCASHOF	\$219.96	(18.33)	\$207.96	(17.33)	
ARGENTINA - Salta							
White	Torrantes 22	DOMINGO MOLINA	\$171.96	(14.33)	\$159.96	(13.33)	90 pts Parker prev
Rosé	Rosé Malbec 23	HERMANOS	\$147.96	(12.33)	\$135.96	(11.33)	
Red	Malbec 23	HERMANOS	\$147.96	(12.33)	\$135.96	(11.33)	90 pts Parker prev
	Malbec "M2" 19	DOMINGO MOLINA	\$252.00	(21.00)	\$240.00	(20.00)	95 pts Parker prev

## DOWNEY SELECTIONS

[www.downeyselections.com](http://www.downeyselections.com)

Price List (MD)



**FEATURING "VOULET" Casorzo (Italy - Piedmont)**

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**ITALY + FRANCE + SPAIN + GERMANY + ARGENTINA + URUGUAY**

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			PRICE 1-4 CS		PRICE 5+ CS		NOTES
	Tannat 22	HERMANOS	\$147.96	(12.33)	\$135.96	(11.33)	
Dessert	Torrontes 21 - 500ml (6pk)	HERMANOS	\$85.98	(14.33)	\$79.98	(13.33)	
<b>URUGUAY - Cerro Chapeu</b>							
Sparkling	Brut Nature "Sust" 18 (6pk)	CARRAU/CERRO CHAPEU	\$94.02	(15.67)	\$88.02	(14.67)	Chard & PNoir; méthode champenoise; 36 mos lees
White	Chardonnay 24	CARRAU/CERRO CHAPEU	\$123.96	(10.33)	\$111.96	(9.33)	
	Petit Manseng "1752" 23	CARRAU/CERRO CHAPEU	\$171.96	(14.33)	\$159.96	(13.33)	fermented in French oak
	Sauvignon Blanc 24	CARRAU/CERRO CHAPEU	\$123.96	(10.33)	\$111.96	(9.33)	sur lie
Red	Pinot Noir 23	CARRAU/CERRO CHAPEU	\$140.04	(11.67)	\$128.04	(10.67)	
	Tannat 23	CARRAU/CERRO CHAPEU	\$132.00	(11.00)	\$120.00	(10.00)	
	Tannat "Ysern" 19	CARRAU/CERRO CHAPEU	\$171.96	(14.33)	\$159.96	(13.33)	75% from Cerro Chapeu, 25% from Las Violetas
	"Batovi T1" (Tannat w/ barrique) 18	CARRAU/CERRO CHAPEU	\$288.00	(24.00)	\$276.00	(23.00)	"1001 Wines to Drink Before You Die"! (prev vint/"Amat")

\*\*\*\*\*

## WINERY OVERVIEWS

**(Alphabetical Index - not exhaustive - of our Portfolio's PHILOSOPHY + Producers' STORIES!)**

### ADAMI



[www.adamispumanti.it](http://www.adamispumanti.it)

**ITALY - Veneto**

The Adami brothers, Franco & Armando (referred to locally as "The Prosecco Brothers"), are small producers with some of the best vineyard sites in the esteemed Valdobbiadene area. Franco leads the Prosecco marketing consortium. Elegant "bubbly" wines: aromatic, deliciously dry, delicately soft yet crisp, & versatile.

### BUONDONNO

BUONDONNO

[www.buondonno.com](http://www.buondonno.com)

**ITALY - Tuscany**

Gabriele Buondonno's certified organic Chianti Classico production respects traditions & reflects his unique terroir (a historic domain once owned by Michelangelo's nephew). He severely restricts the vineyard yields (he does all of the vineyard & winery work himself). Seductive, lush fruit... bounded by solid structure.

### CARRAU -- incl. "CERRO CHAPEU"

**URUGUAY - Cerro Chapeu**

9 generations in wine (with roots in the Cataluña region of Spain since 1752), the Carrau family - in Uruguay since 1930 - were first to export their wines & in 1973 introduced the idea of using the country's typical grape, Tannat, to make top reserve reds. Francisco Carrau's innovative winery in Cerro Chapeu region is built inside a hill, practicing minimal manipulation. Vineyards located in the highest Environmental Sustainability Index of the world (per a 2005 Yale study).

### CASAS DEL MAR



**SPAIN - Catalonia**

Importer Bob Shack met Pedro "Cointreau" Freixas while working for Remy/Cointreau. Later, Pedro married Nuria Alsina, who inherited her family's Cava business. Pedro had spent much time in Champagne (c/o his French roots). Their Cava - produced in the traditional method - includes 70 yr old vines, close to the sea.

### COQUARD



[www.jfcoquard.com](http://www.jfcoquard.com)

**FRANCE + ITALY**

After oenology school in Dijon (& a prestigious internship at Hospices de Beaune), young Jean-François Coquard was recruited by an Italian winery known for producing native Burgundian varietals in Lombardy. During his 15 years as head winemaker at Tenuta Mazzolino, he drew international acclaim including the coveted

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		PRICE 1-4 CS	PRICE 5+ CS	NOTES
		<i>"Tre Bicchieri" award (5 years in a row for his Pinot Noir). A 13th generation winemaker, he returned to his family roots in Beaujolais now as artisan-négociant.</i>		
<b>CRIVELLI</b>		<a href="http://www.ruchecrivelli.it">www.ruchecrivelli.it</a>		ITALY - Piedmont
		Marco Crivelli is one of Piemonte's quiet superstars, content to work a small amount of vineyard (8 hectares) & produce a small handful of wines (including indigenous Ruchè). As president of the Consorzio of Ruchè del Castagnole Monferrato, Marco is largely responsible for the DOCG status obtained for that rare wine.		
<b>D&amp;N</b>		<i>Blended &amp; bottled by one of our longtime favorite producers, Andrea Fossi, D&amp;N is named for his grandfather (Duilio) &amp; his son (Niccolo) who were born exactly 100 years apart. The wines are 1/2 fermented in the traditional style &amp; 1/2 fermented using modern techniques.</i>		ITALY - Puglia
<b>DAL MASO</b>		<a href="http://www.dalmasovini.com">www.dalmasovini.com</a>		ITALY - Veneto
		In the province of Vicenza, halfway between Verona & Venice, winemaker Nicola Dal Maso has brought the family estate to the forefront of wine quality in the Veneto, winning the prestigious Tre Bicchieri and bringing recognition to the little-known zone of Gambellara.		
<b>DEGANI</b>		<a href="http://www.deganivini.it">www.deganivini.it</a>		ITALY - Veneto
		The Degani family has been growing vines since 1900 but only in 1970 began making wine & selling it regionally, mostly in the Verona area. Starting in 1988, Aldo Degani turned attention to making the highest-quality wines possible (including Amarone) & garnered international attention.		
<b>DI LENARDO</b>		<a href="http://www.dilenardo.it">www.dilenardo.it</a>		ITALY - Friuli
		After a career in Italy's Nat'l Volleyball League, dynamic Max di Lenardo assumed direction of his family's 100 yr old farm in Friuli & restricted production to single-vineyards from their own estate. His wines are now consistently recognized in Gambero Rosso as "Oscar" winners for quality/price (including the top Tre Bicchieri award), thanks to Max's vision & his equally impressive pricing policy: believing that wines are meant to be drunk regularly and enjoyed!		
<b>FERRETTI</b>		<a href="http://www.ferrettivini.it">www.ferrettivini.it</a>		ITALY - Emilia-Romagna
		This certified organic family estate run by sisters practices an artisan approach of traditional Lambrusco: indigenous grapes are manually hand-picked and spontaneously fermented by wild yeasts, both for the first alcoholic fermentation and for the second fermentation in bottle. They adhere to a collective movement named "Emilia Sur Li."		
<b>GUICCIARDINI -- incl. "CASTELLO DI POPPIANO"</b>		<a href="http://www.guicciardini1199.it">www.guicciardini1199.it</a>		ITALY - Tuscany
		The Guicciardini family traces proprietorship of the castle at Poppiano from 1150 AD, when it was built as a Florentine outpost in an era of great social upheaval. The present Count Ferdinando Guicciardini, not content to rest on his family's illustrious laurels, founded the Consorzio of Chianti Colli Fiorentini.		
<b>IL PALAGIONE</b>		<a href="http://www.ilpalagione.com">www.ilpalagione.com</a>		ITALY - Tuscany
		Organic producers of Vernaccia di San Gimignano, in historic farmstead dating back to 1594		
<b>LUCASHOF</b>		<a href="http://www.lucashof.de">www.lucashof.de</a>		GERMANY - Pfalz
		In the village of Forst, home to some of the most prestigious sites in the renowned Pfalz region, Lucashof vineyards lie on the gentle slopes of the Palatine Hills overlooking the Rhine River. Brothers Klaus & Hans Lucas employ environmentally sound viticultural techniques for their Riesling, using only organic fertilizers. In the cellar they minimize intervention "to allow common sense, intuition & nature's way to guide the winemaking process."		
<b>MARTUSCIELLO</b>		<a href="http://www.salvatoremartusciello.it">www.salvatoremartusciello.it</a>		ITALY - Campania



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The Martusciello family's focus on "tipicità" (authenticity) highlights the traditions of the long-ignored Campania region (including an official feature of their "Grotta del Sole" wines at the G-7 meeting in Naples). Now son Salvatore offers a select line under his own name, including intriguing fizzy dry red Gragnano.

**MAZZOLINO**[www.tenuta-mazzolino.com](http://www.tenuta-mazzolino.com)

ITALY - Lombardy

Oltrepò-Pavese has always felt French influence & for centuries has excelled in cultivating native French varietals (Chard, Pinot Noir) alongside interesting locals (Bonarda). The Braggiotti family calls upon top Burgundian winemakers; their "Noir" is considered one of Italy's best Pinot Neros, repeatedly recognized by Tre Bicchieri.

**ORSOLANI**[www.orsolani.com](http://www.orsolani.com)

ITALY - Piedmont

In the Piedmont town of Caluso, Gian Luigi Orsolani follows his family's tradition (since 1894!) of making wines that restore & elevate the ancient reputation of now-rare, indigenous Erbaluce (which he produces in a range of sparkling, still, & dessert versions). Multiple recipient of Italy's highest "Tre Bicchieri" award.

**PUNSET**[www.punset.com](http://www.punset.com)

ITALY - Piedmont

Marina Marcarino, forerunner in Italian organic production (strictly certified), founded the Vintesa Italian Wines Consortium to promote an organic philosophy, stating: "I wish to confront with the world of conventional wine, and show that we can become great while respecting nature, the environment and ourselves."

**RAMPOLLA**[www.castellodeirampolla.it](http://www.castellodeirampolla.it)

ITALY - Tuscany

Since 1739, the Di Napoli Rampolla family has owned this historic, prestigious estate in the southern valley of Panzano. One of the 1st Tuscan estates to grow Cabernet Sauvignon, Rampolla helped create the "Super-Tuscan" category & also led the Biodynamic movement.

**ROCCA DEL PRINCIPE**[www.roccadelprincipe.it](http://www.roccadelprincipe.it)

ITALY - Campania

Nearby Picentini mountains peak Tuoro (1400 m) works as a heat-regulator & emphasizes the temperature range at night and in winter, near the town of Latio.

**SANTA BARBARA**[www.santabarbara.it](http://www.santabarbara.it)

ITALY - Marches

When Stefano Antonucci's father needed a larger winemaking facility, the only suitable building available in the town of Barbara was the old abandoned convent (named Santa Barbara after an early Roman Christian martyr). Hence the winery's name -- No connection with California! (Instead, discover their famed Verdicchio.)

**SCACCIADIIVOLI**[www.cantinascacciadiavoli.it](http://www.cantinascacciadiavoli.it)

ITALY - Umbria



Founded in 1884, Scacciadiavoli's name ("cast out the devils") comes from a 19th century exorcist who lived near the vineyard & used those wines to rid souls of demons.

The hillside estate (built by Roman Prince Boncompagni-Ludovisi; now owned by Pambuffetti family) lies in the Montefalco appellation, known for indigenous Sagrantino.

**SULIN -- incl. "ANTICHI GIOCHI PIEMONTESI" + "TERRE D'ALERAMO"**[www.sulin.it](http://www.sulin.it)

ITALY - Piedmont



Brothers Mauro & Fabio Fracchia, 4th generation winemakers, produce unique wines such as the inimitable fizzy Casorzo "Voulet" (from red Malvasia). "Sulin" means "sunny" in Piedmont dialect -- describing their hilltop vineyards. "Terre d'Aleramo" is named for the legendary founder of the Monferrato area (the label illustrates Aleramo's fateful horseride that defined this zone) & presents classic Barbera in a fresh, approachable style - at an unrivaled value.

Their "Antichi Giochi Piemontesi" line's labels depict "ancient Piemontese games" & playful traditions such as "Voulet."

**VERBENA**[www.aziendaverbena.it](http://www.aziendaverbena.it)

ITALY - Tuscany

The Nanetti family produces a distinctive Brunello, with a uniquely herbaceous nose while retaining the typically powerful nature of the Sangiovese Grosso grape. Wine Advocate declared: "elegant Brunello & Rosso di Montalcino from the eastern part of the zone."



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*In the late 1950s, Alfredo Currado made the innovative decision to produce only "Cru" wines at Vietti. His love of fine art also led him to create striking labels showcasing Piedmontese artists (another industry innovation which spawned many imitators). The Currado-Vietti family (now c/o Alfredo's winemaker son Luca) remains a leading, internationally-acclaimed proponent of Piedmont tradition -- having resurrected the rare white Arneis & giving equal care to their Barbera & Dolcetto, alongside blockbuster Barolo.*

**MD Sales & Distribution = PASSION DISTRIBUTING****443-559-9234 = Passion Distributing****Chase@passiondistributing.com****MINIMUM \$ 200 for MD delivery = ORDER by FRI 3pm (for area's next truck)****Prices subject to change (8/25)****Price categories = ASSORTED cases (per total Downey drop)**