

Review and meditate daily

I plan my work daily and I work my plan to achieve my goals.

	MIND Affirmation	BODY Action	SOUL Belief
Prospecting	- I wake up every morning looking for the person who is looking for me - I confidently share my business on the phone and in person I have a natural ability to attract awesome leaders and business builders	- I hand out a minimum of 10 cards every day on every interaction	-I meet everyone cheerfully, and they will either prove “golden links in the chain of my good,” or disappear from my pathway. I’m comfortable with this. - I have an attitude of gratitude and I am complete mind, body, & soul.
Exposure	- I enthusiastically share my business with everyone - Everyone participates as either an Affiliate, Rep, Business Owner	- I plan my day and work my plan - 90% of my business-building time is invested in exposing and presenting the business opportunity	- I’m guaranteed to find 4 Aces in every Deck of 52 - Good always comes as a result of my continuous activity.
Closing	- I am a natural, expert closer. - I have a talent for closing and sealing the deal “right-now.”	- ABC-Always be closing. I close on every objection. I’m good at it. - I assist the prospect in making the best decision for their families.	- My business is a win-win for both me and the prospect. Everyone wins! - I am actually doing them a huge favor by sharing this wonderful business. Their families and children will thank me for generations to come.
Follow-up	I call on good prospects as many times as it takes to persuade them to participate as a business partner or customer	I follow-up within 2-3 days	- About 80 percent of my sales are made on the fifth call or later. - I generate more money than I need to abundantly exceed my current lifestyle. - I lead from the front. I am a builder

I believe I can do it—I believe I deserve it—I believe I will get it!