ROUND HOUSE
CONSULTING

MILITARY TALENT *for the* MIDDLE EAST

Former military professionals as consultants, advisers and trainers

Across the Middle East, organisations are building defence and security capability at pace, and they need individuals who have done it for real. Round House Consulting is a family-run partnership, founded in 2023 by Guy Denison-Smith, a former British Army officer, and Lucinda Denison-Smith. **We place former military professionals as consultants, advisers and trainers across the region**, in permanent and interim roles. Consultancy is our particular strength: we find experienced individuals for consultancy firms working in the region. We are working with a client in Saudi Arabia today and have supported others in the Kingdom before. When you call us, you speak to Guy.

WHY ROUND HOUSE

Led by a soldier

Guy served 26 years as a British Army officer. He knows how to read a military career, test leadership and judge who will thrive as a consultant, adviser or trainer.

A truly multinational network

Candidates from the UK, NATO and Europe, the US, Canada and Australasia, across all ranks, from senior NCOs and warrant officers to senior officers.

Experience in the Kingdom

Current and past work for clients in Saudi Arabia. We understand the region and help candidates relocate, settle and deliver.

Plus: Permanent or interim – long-term appointments or experienced individuals at short notice. **Flexible terms** – case-by-case or retained.

WHAT WE RECRUIT FOR

- **Consultants.** Experienced individuals who bring real operational know-how to consultancy firms across the region.
- **Advisers.** Senior individuals whose leadership and judgement help clients shape and deliver their programmes.
- **Trainers and instructors.** Subject-matter experts who teach, coach and assess, plus training designers and managers.
- **Interim cover.** Experienced individuals to fill a gap, stand up a new programme or bridge to a permanent hire.

Where our candidates come from: United Kingdom · NATO and wider Europe · United States · Canada · Australia and New Zealand

HOW WE WORK

1 Listen

Your programme, your culture and what the role really needs.

2 Search

Our military network first, then the wider market across allied nations.

3 Screen

We interview every candidate ourselves, preferably twice.

4 Support

A short, candid shortlist, then help through offer, move and onboarding.

OUR COMMITMENT

No candidate unseen.

We will never put someone in front of you who we have not interviewed ourselves.

LET'S TALK

Every good search starts with a conversation. Tell us about the roles you need to fill, and we will tell you honestly how we can help.

Guy Denison-Smith, Co-Founder and Director, Executive Search
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