

# The Role of Non-Pipeline Alternatives in the Future if Gas

LDC NPA Working Group  
December 4, 2024



**Groundwork Data** is a public-interest advisory, research, and technology firm supporting a clean, equitable, and reliable energy transition.



State & Local Integrated Decarbonization Planning

Gas Pipeline Economics & Policy

Urban Infrastructure



Future of Heat

Gas Transition Planning

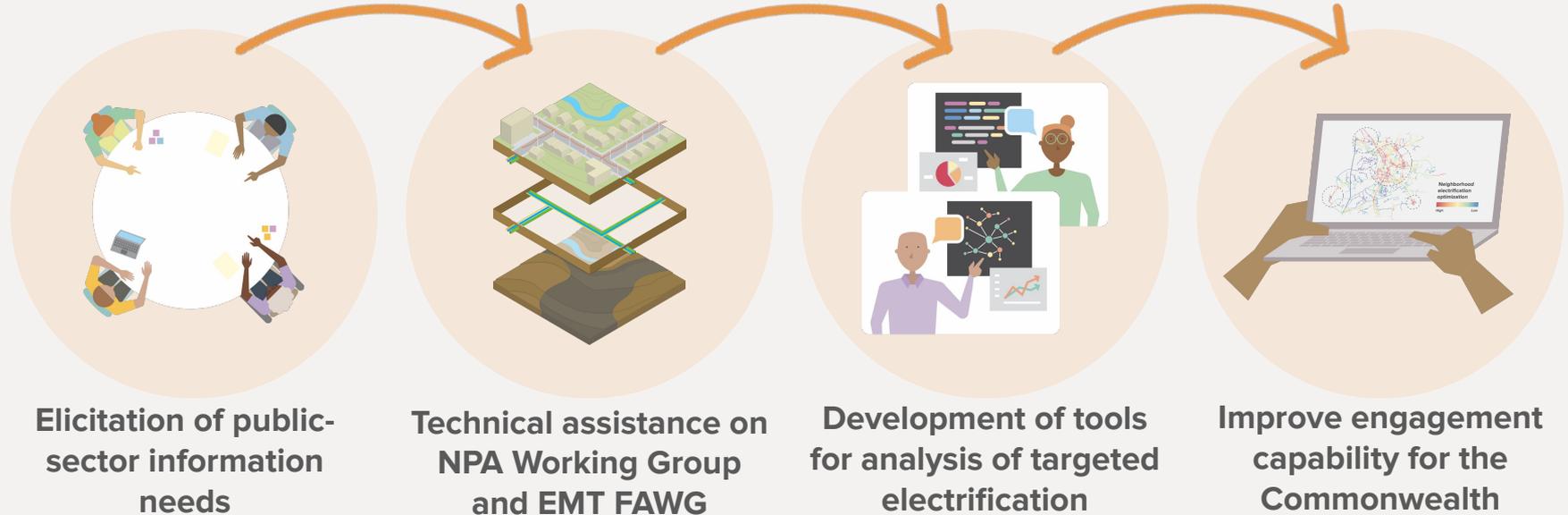
Smart Use of Sustainable Fuels

<https://www.groundworkdata.org/research>

<https://thefutureofheat.com/>



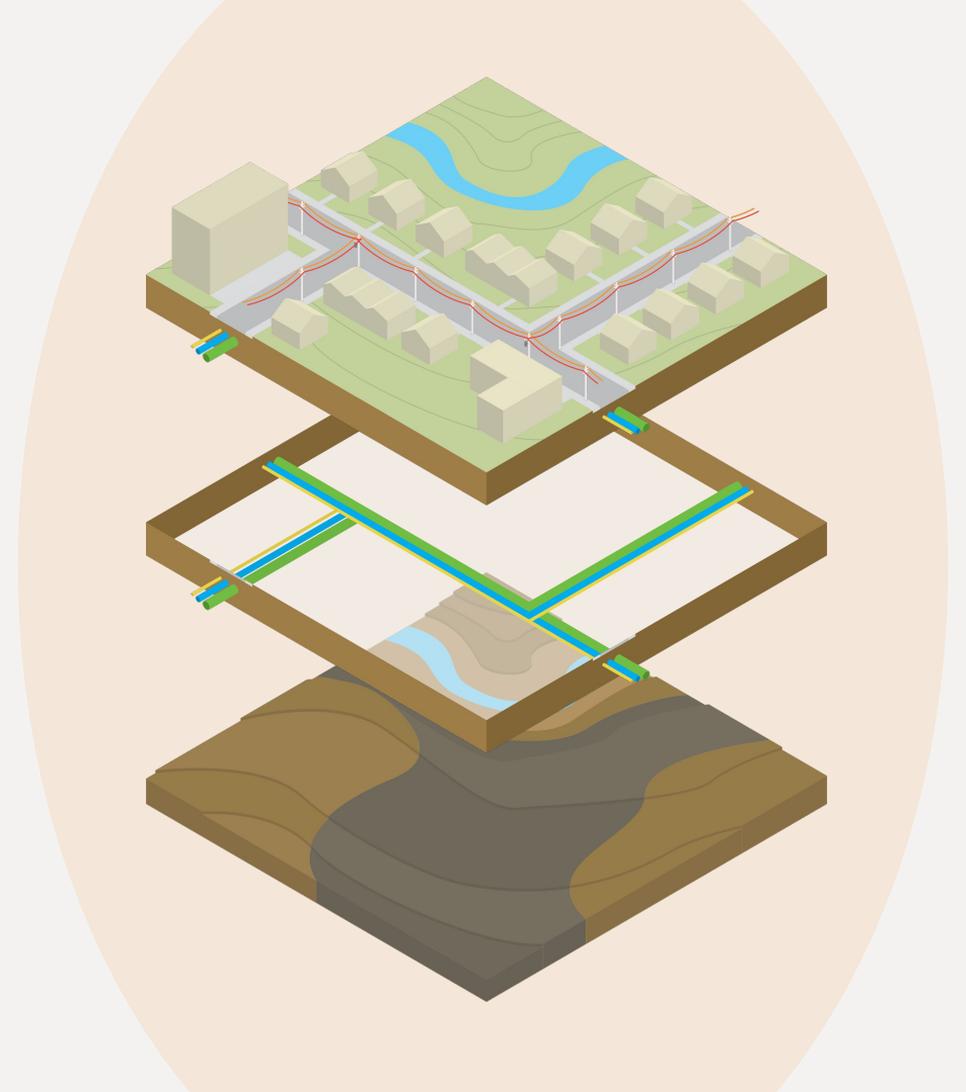
# Supporting NPA Analysis and Targeted Electrification



**MassCEC** seeks to **accelerate equitable building decarbonization** through targeted **neighborhood-scale action**. It is sponsoring Groundwork Data to conduct research that supports support State agencies and other key stakeholders in this effort.

# Agenda

- 1 Growing Costs of Gas
- 2 Understanding NPAs

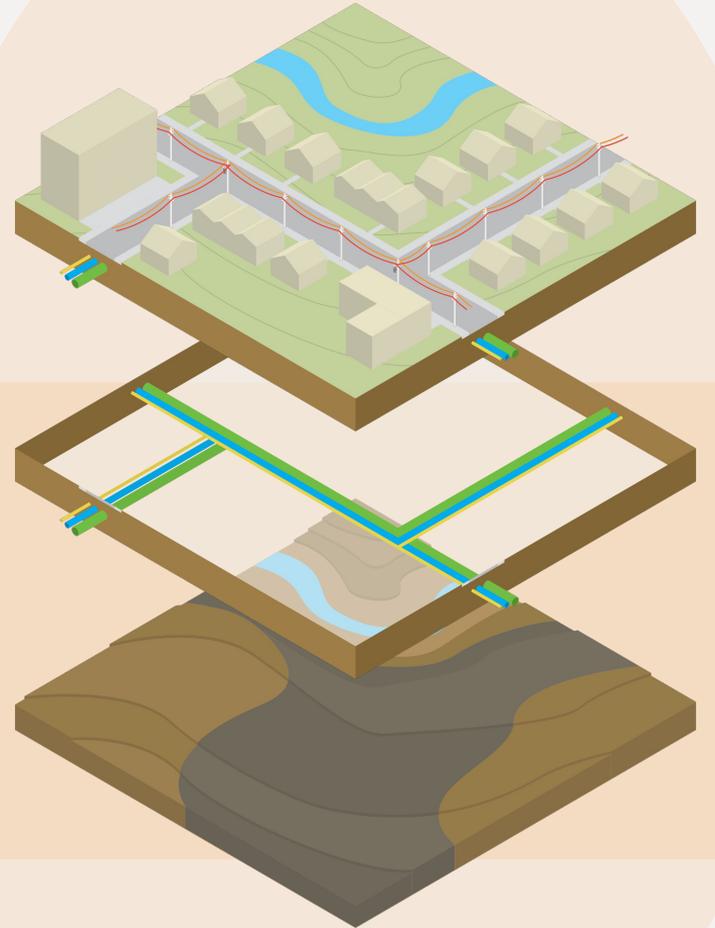


# Agenda

## 1 Growing Costs of Gas

### Key Take-A-Way:

*Rising infrastructure costs,  
climate action at all scales,  
and increasing competition  
leads to growing customer costs*



# Replacement @ High Haith Rd, Arlington



Leak  
Patch

2" Cast Iron

635 feet

\$483k project cost

\$68,940 per home

Potential NPA,  
entire scope

# Some GSEP Projects have NPA Potential

National Grid (Boston and Colonial)			
NPA Potential	Cost (\$M)	Miles	#Projects
No - Critical Main	\$42.82	8.8	20
No - Impact to System Integration	\$149.78	33.9	88
Yes - Potential NPA, partial scope	\$71.65	21.7	45
Yes - Potential NPA, entire scope	\$23.08	7.5	32

Berkshire Gas			
NPA	(\$M)	Miles	#
No	\$22.50	12.2	54
Yes	\$0.19	0.1	1

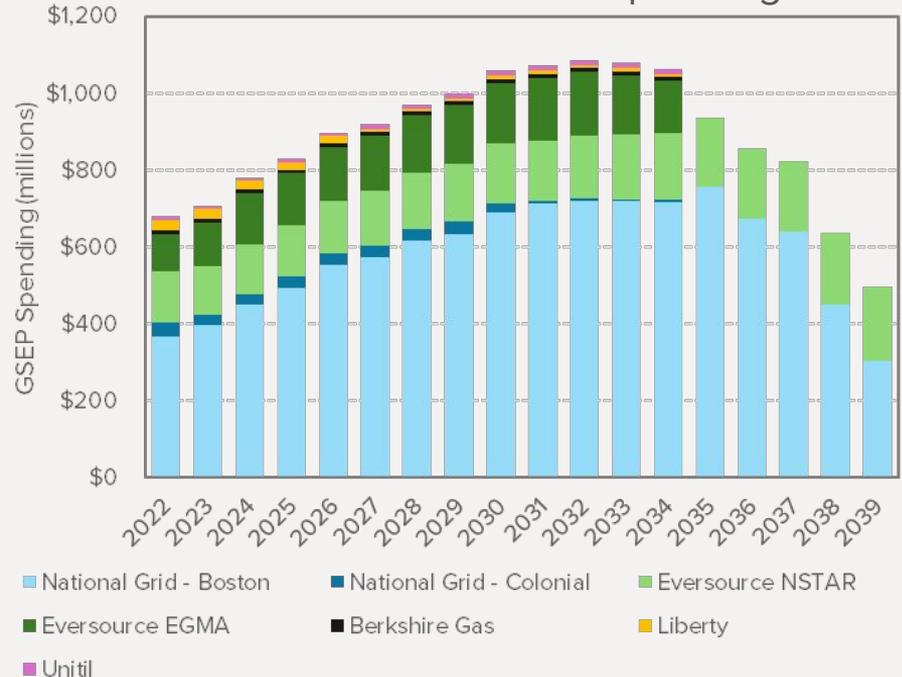
Eversource (EGMA & NSTAR)			
NPA	(\$M)	Miles	#
No	\$227.49	112.53	285
Yes	\$1.00	0.53	2

Unitil Gas		
Essential	Miles	Meters
Yes	2.90	304
No	2.54	314

# Gas Main Replacement Costs are Growing

- **\$15.9 billion** in total capital spending 2022-2040 *before rate of return, opex and other costs are factored in.*
- Doubles combined LDC revenue requirement
- National Grid (Boston Gas) proactive main replacement cost now exceeds **\$4M per mile**

Forecasted GSEP Spending



20-80 Pathways Analysis input data provided by LDCs

# The Three Disruptors of Pipeline Gas



## System Cost

Aging Pipeline → Infrastructure Replacement

## Climate Action

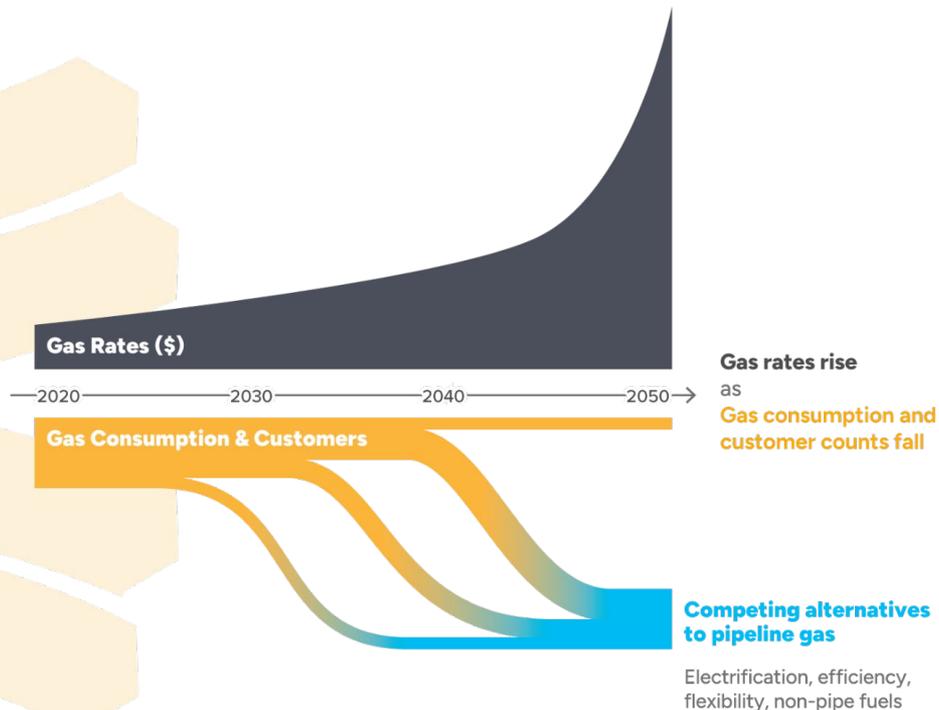
Climate Policy  
(federal, state, local)

Limits **fossil fuel consumption** to stem damage arising from the GHG emissions.

Facilitates consumers' adoption of **clean alternatives**

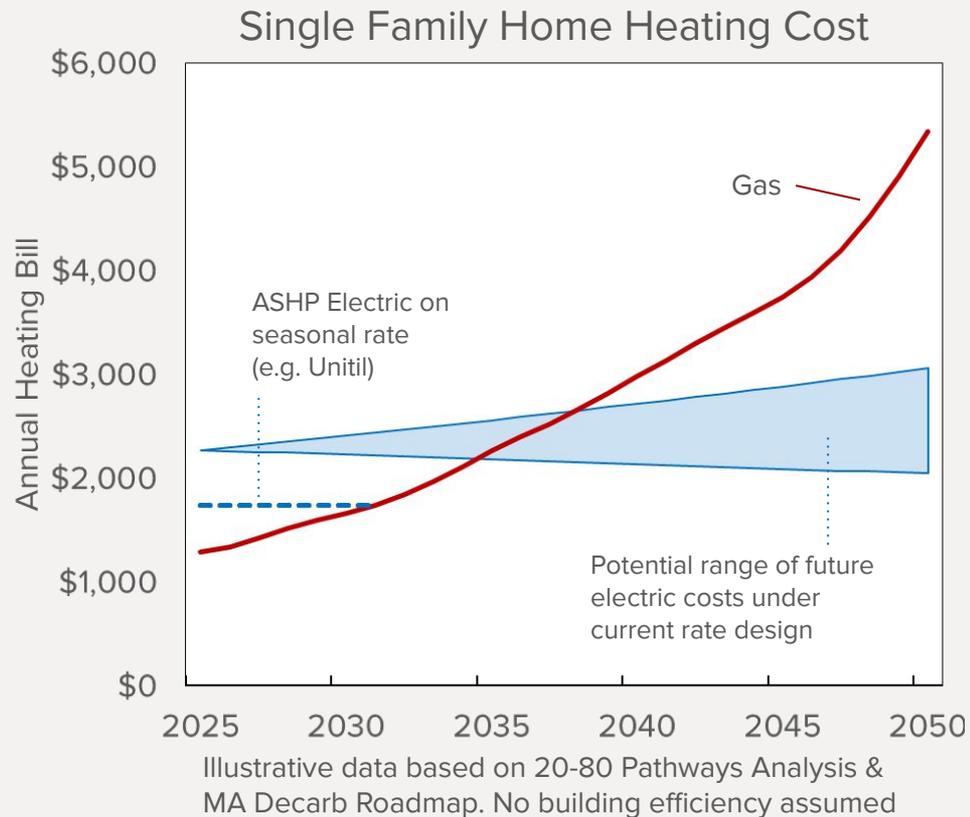
## New Competition

Competing Technologies  
Heat Pumps, Induction Stoves



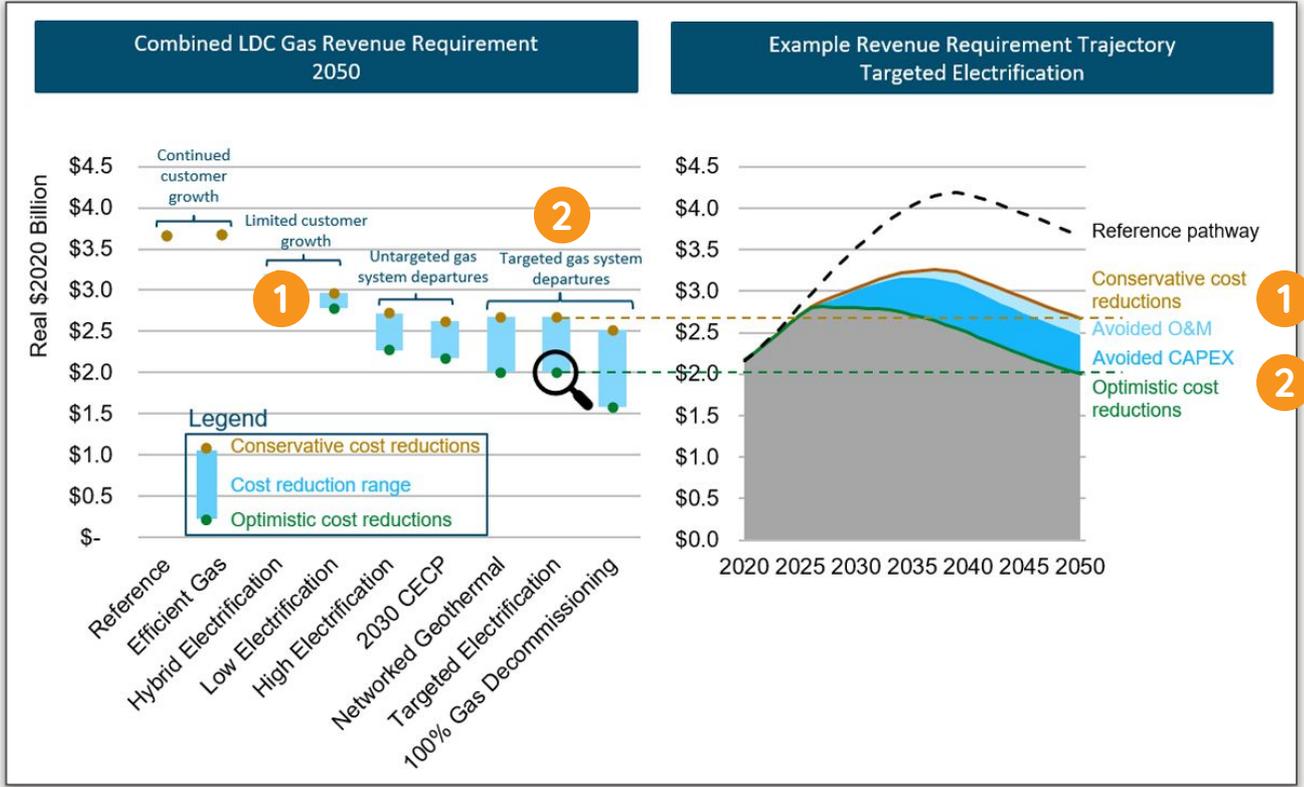
# Disruption Challenges Affordability

- **Gas will never be as affordable as it is today.**
- **Those with the least agency to leave the gas system** will bear the growing costs of the system.
- **Preserving affordable heat** requires more active infrastructure planning and management from the building to energy networks



# Where Can We Find Potential Cost Savings?

- 1 Avoid Growth
- 2 Avoid Reinvestment

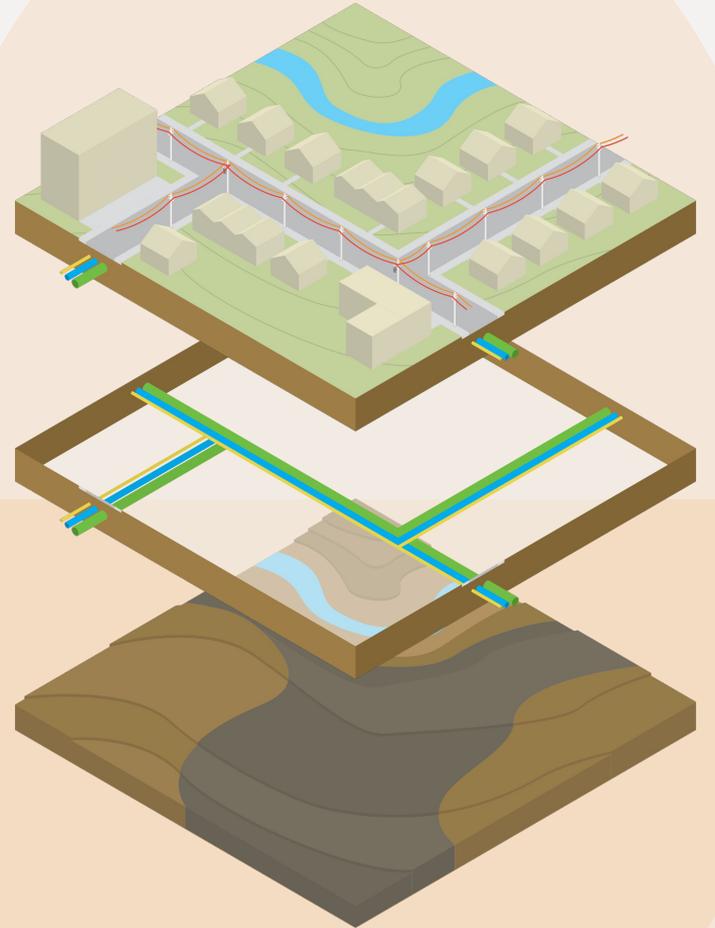


# Agenda

## 2 Understanding NPAs

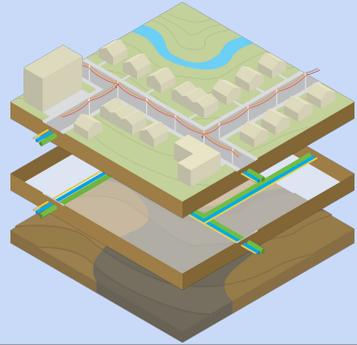
### Key Take-A-Way:

A flexible approach to NPAs can  
*accelerate climate goals* while  
*delivering customer benefits* and  
*reduced costs*



# Opportunity of NPAs

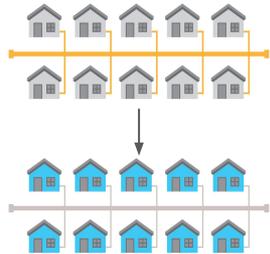
Start: Identify & characterize pending investment (out ~20 years), monitor system for issues.



## Timing Matters:

Waiting until a segment enters a capital project reduces its potential to be an NPA

### NPA 1: Retire



### NPA 2: Reline



### NPA 3: Repair



### Replace



Primary Goal: Avoid Spending

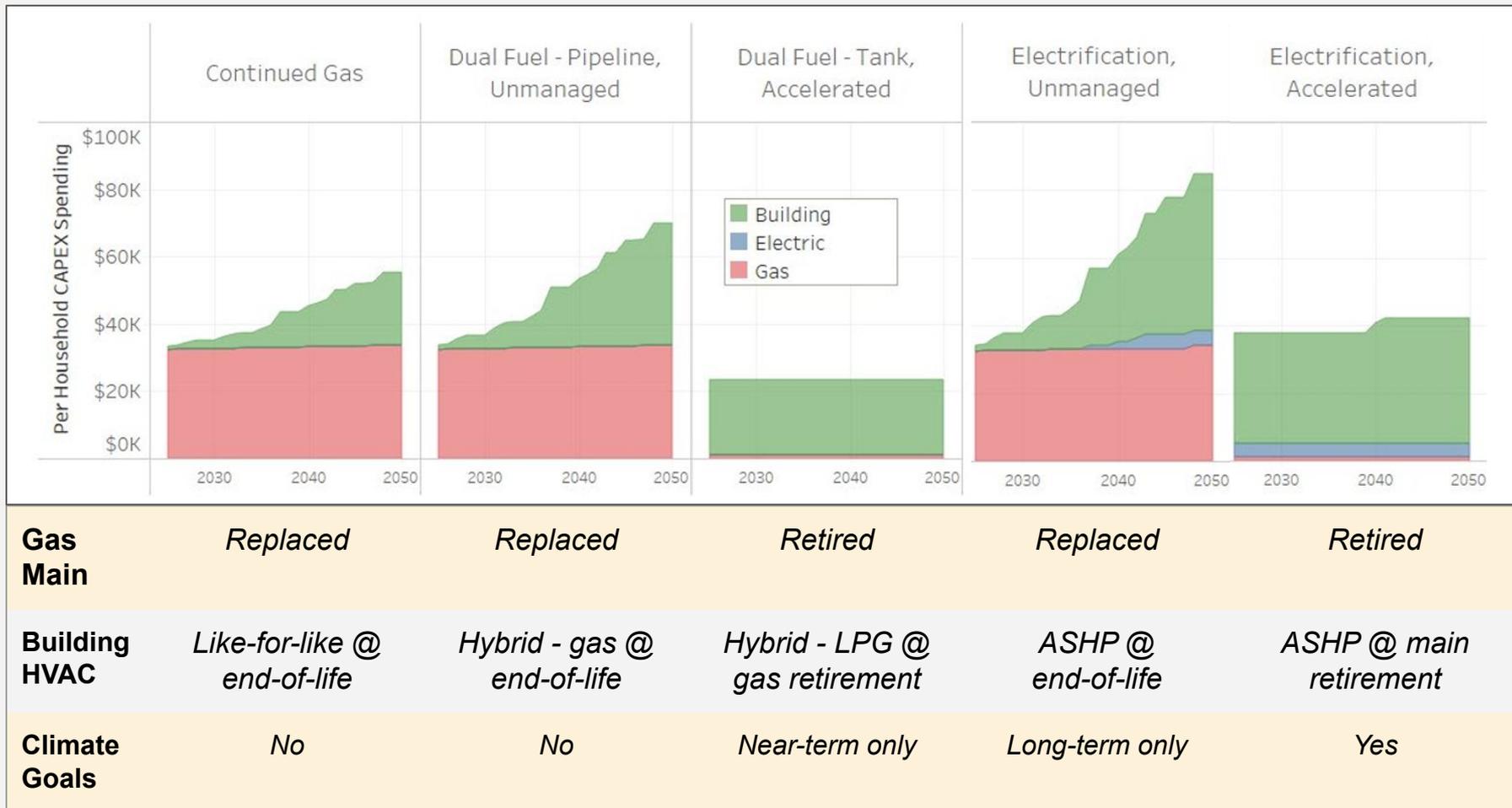
# Thermal Transition Strategy Study

Legislature-commissioned study for DOER to examine targeted electrification (May 2024)

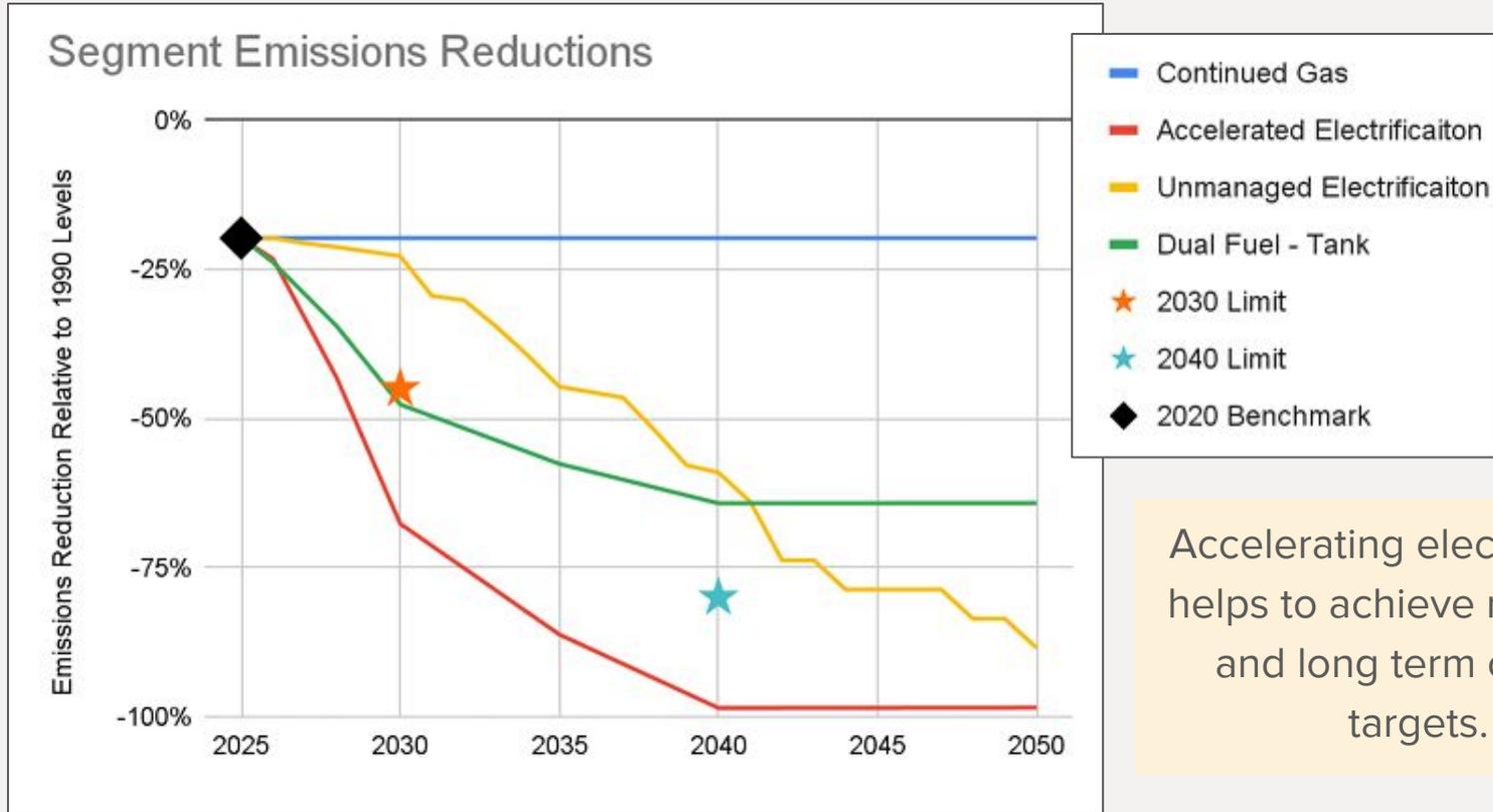
Explored cost, energy, emissions impacts for the following scenarios:

- Main & Service Replacement:
  - Continued pipeline gas
  - Hybrid pipeline gas
  - Unmanaged Electrification
- Main & Service Retirement
  - Hybrid tank fuel
  - Accelerated electrification





# Accelerating Emissions Reductions



# Managing Growing Electrical Loads

Accelerating electrification leads to earlier grid modernization needs.

Many feeders have sufficient headroom for new winter load, but some may require new transformers.

Efficiency, storage, and even backup tanked fuels can all play a role while expanding customer value



# Managing Costs

## Cost

Load Growth Upgrades
Customer Premiums
Operating Cost Impacts
Program & Soft Cost
Efficiency & Electrification
Electric Readiness
Barrier Mitigation / Health & Safety

## Revenue

Incentives (Mass Save & IRA)
Customer Contribution (financeable)

## Opportunities

*Are avoided gas costs a potential revenue source? How long is this sustainable? Is this a program or project level allocation?*

Project Coordination
Load Growth Benefits
Rate Design
Allocation of Avoided Gas System Cost (fraction of replacement cost)
Soft Benefits Recapture

*What is the expected contribution for targeted segments?*

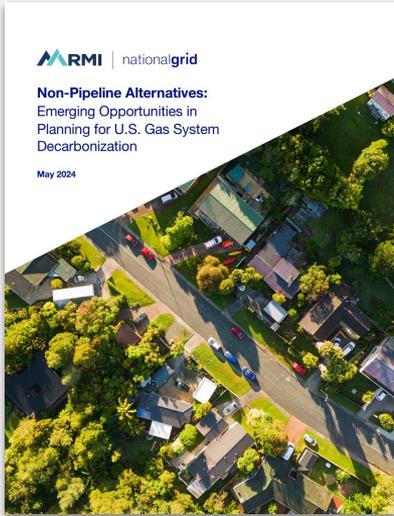
Cost

Savings

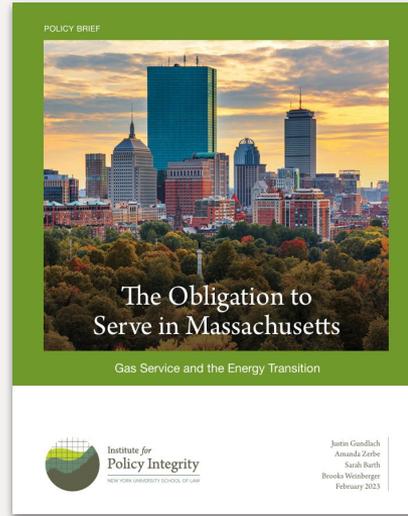
For approx costs see:

<https://www.beicities.org/boston-fga>

# Supporting Customer Migration



“100% participation is not a scalable NPA approach.”  
“Policy change will be needed to evolve the...obligation to serve”



Customers have a right to “gas or electricity”. DPU may be able to make decisions in the public interest as long as it gives “reasonable regard” to existing customers.

## Potential Pathways to Provide “Reasonable Regard” for existing customers

- Ensure customers are left better off
  - Cover costs; offer-turnkey retrofits; barrier mitigation
  - Superbonus or other incentives
  - Cover electric costs
- Limited use of backup fuels
  - LPG conversions for gas stoves and new equipment in feasible areas.
  - Propane has higher costs, insurance requirements, delivery needs.
  - Added benefit of avoided electric upgrades.

# Targeted Electrification Across The States



**BG&E Targeted  
Electrification RFP**

**RI PUC Orders RIE to  
Develop Framework**

**20-80 Order:** LDCs to develop NPA Framework and propose pilots

[Groundwork Data NPA studies](#)

**2024 Leg:** GSEP expanded to include other measures in addition to pipe replacement

**Multiple Regulatory Cases** focused on NPAs, thermal networks and targeted electrification.

[Gas Decommissioning Northern California Pilot](#)

**SB1221:** Requires gas utilities to implement 30 pilots across CA. Requires  $\frac{2}{3}$  of customers to consent - lowering the current threshold from 100% participation.

# NPAs as a Tool to Advance Equity

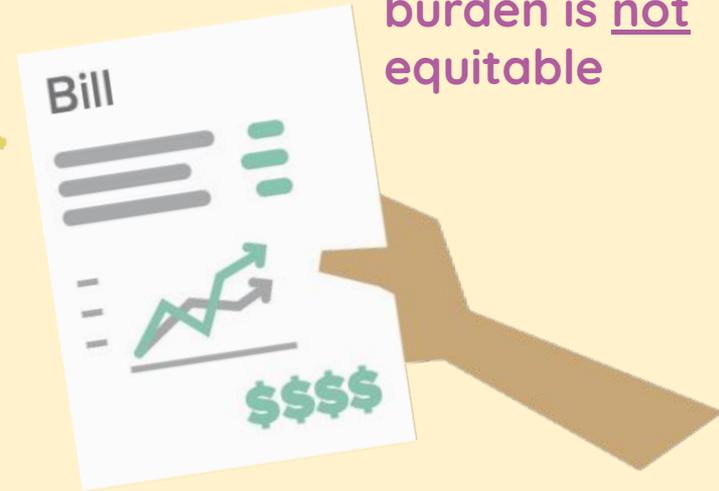
## Contain transition costs

Neighborhood-scale electrification is a mechanism for **preserving affordability** for directly-electrified customers while slowing the growth in gas system costs borne by remaining gas customers.

## Build experience to scale equitable transition

Early pilot efforts should seek to **electrify a diverse cohort of neighborhoods** to better understand the barriers and opportunities for scaling coordinated retrofits.

✘ Growing energy burden is not equitable



Environmental justice considerations need to go beyond the location of a project.

# Summary: Reflections for this Process

**LDCs should evaluate NPA opportunity beyond capital plans**

20-80 Orders emphasize the need to evaluate NPAs for capital projects, however it also leaves open consideration for NPAs to be applied to broader gas infrastructure.

**Advance NPAs broadly, and focus on identifying the least-cost, best fit solution for a given situation**

The rationale for NPAs at the system level is clear. Analysis needs to focus on finding the best solution where an NPA is practical.

**Customer participation needs to be clarified to ensure maximum benefits**

How can potential early NPA projects leave customers better off? How does this need to evolve over time?

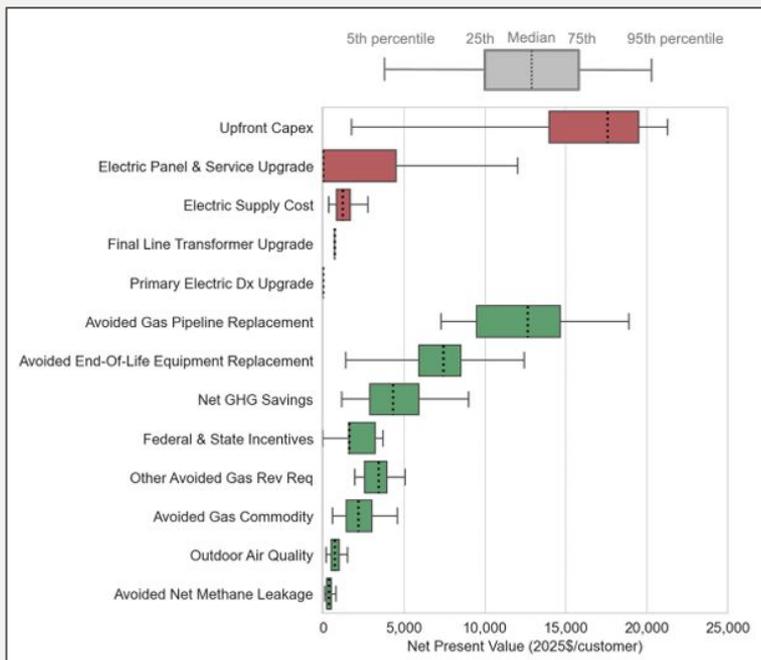
**Innovative financing mechanisms are needed to better align costs & benefits**

NPAs will save ratepayer money, but cross-sector costs may be a barrier. How can this be overcome at the project or program level? How does this need to evolve?

# Other Information



# Uncertainty in Benefit-Cost Assessment



E3 and CACEC *Benefit-Cost Analysis of Targeted Electrification and Gas Decommissioning in California* (December 2023)

- Large degree of customer optionality and value creation
- Upfront electrification CAPEX (immediate)
- Avoided Gas Distribution Costs (who benefits?)
- Customer appliance replacement timelines (?)
- Customer OPEX costs & rate design (?)
- Air quality
- Net GHG savings (Social cost of CO<sub>2</sub>?)
- Methane leakage (20 vs 100y GWP?)
- Electric system utilization (?)
- Choice of discount rate (?)
- Evolving policy: Clean Heat, CO<sub>2</sub> Price (?)

Can uncertainty can be overcome to make BCA meaningful? Should we presume that feasible pipes are a least cost systems solution and identify best fit solutions?

# What Assets Should be Stranded?

	<u>Stranded Gas Pipes as Buildings</u> Electrify	<u>Accelerated Retirement of Building Gas Equipment</u> When Gas Main is Retired
<b>Owner</b>	<i>Gas Utility</i>	<i>Building Owner</i>
<b>Location</b>	<i>“Front of the meter” (meters, services, mains)</i>	<i>“Behind the meter” (furnaces, stoves, water heaters, etc.)</i>
<b>Initial Asset Cost</b>	\$20K - \$100K for GSEP main and service work per service	\$5K - \$25K per household Higher for commercial
<b>Customer impacts</b>	Replaced gas pipes maintain existing customer service	Elec. can cost more than new gas equipment, but can deliver new customer value. Tank fuels can be used to avoid stranding and maintain certain services.
<b>Recovery of stranded asset value</b>	Accelerated depreciation Securitization, tax base	Policy & program design can compensate for stranded value

# Role of Tank Fuels



Tank fuels such as LPG and CNG can substitute for utility gas where existing assets or customer needs merit continued utilization of gas fuels.

[RI PUC's FoG study conducted by E3](#) showed that tank fuels lowered barriers and resulted in some of the lowest cost transition scenarios.

Limit electric peaks while supporting electric system utilization

Substitutable with existing piped gas with sufficient space and modest equipment modification

Higher carbon intensity (+17% for LPG) can be managed first through smart hybridization and limited use of renewable fuels or offsets

Higher operating costs can be managed by smart hybridization and financial support

Limited in urban areas due to fire codes; increases insurance costs

# Implications of Continued Reinvestment

Increasing pipeline replacement costs

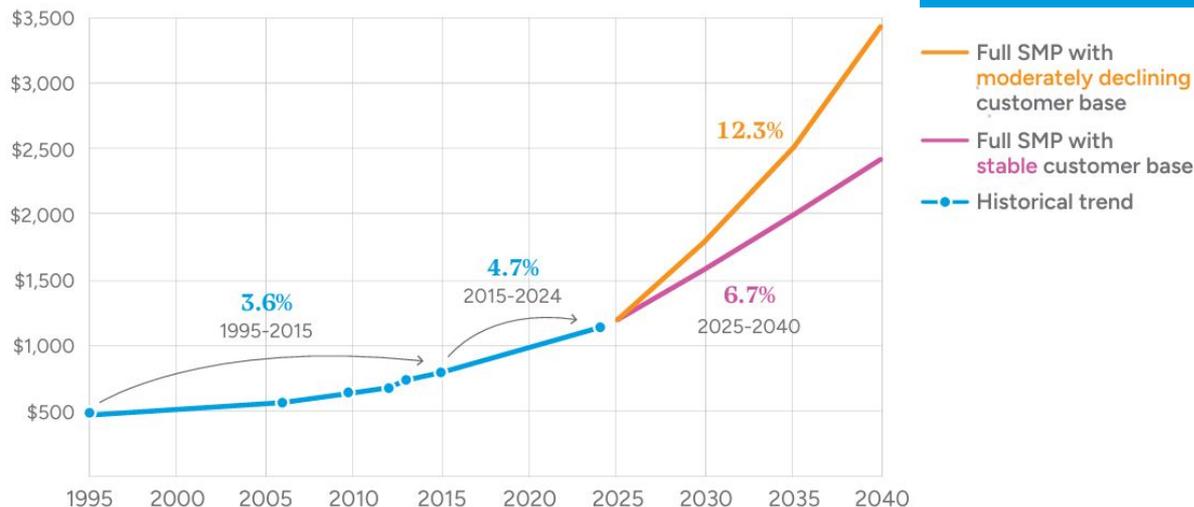
+

Leveling / declining consumption & customers



Growing per customer costs and stranded assets

**Figure 3.15: Historical trends in PGL delivery cost per customer vs. future increases required for Full SMP with & without customer decline**



Sources: For 1995-2024, ICC final rate case orders (Appendix A or B) for Docket Nos. 95-0032, 07-0242, 09-0167, 11-0281, 12-0512, 14-0225, 23-0069 and ICC, Comparison of Gas Sales Statistics (various years); for 2025-2040, GWD modeling. Note: Percentages refer to average year-over-year increases in delivery costs per customer.

**Peoples Gas**

Escalating Business Risk in a Changing Energy Landscape

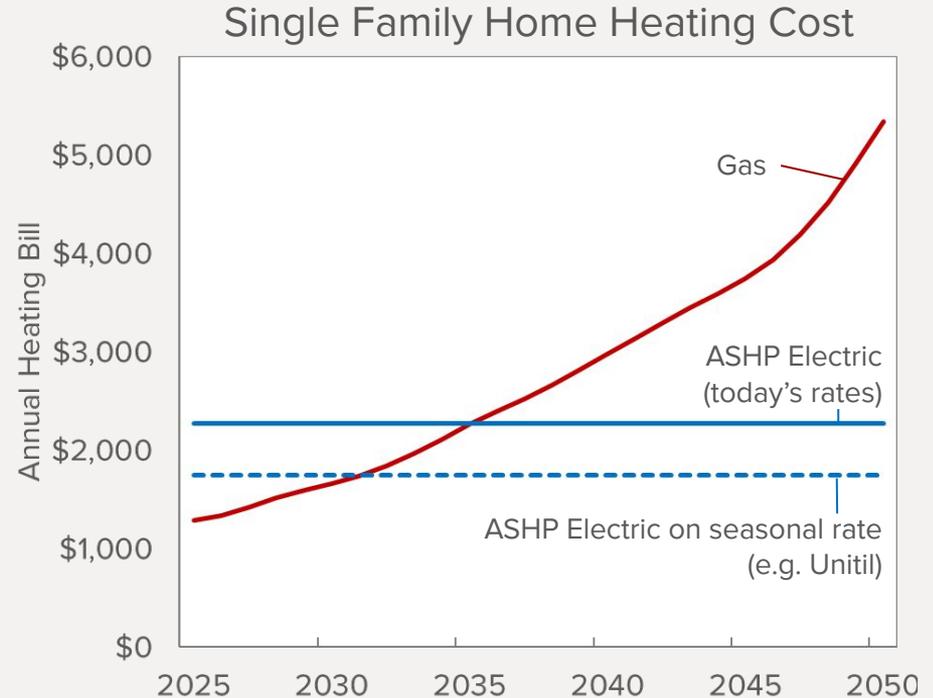


October 2024

Groundwork Data

# Equity Challenge 1: Affordability

- Gas has been the most affordable heating source but **it will never be more affordable than it is today.**
- Under current policy and practice, those with the least agency to leave the gas system will increasingly bear growing costs of the system.
- Electrification, plus low electric system costs, smart rate design and more aggressive energy efficiency, are the most effective strategies for **preserving affordability.**
- Gas costs will need to be carefully tweaked via various mechanisms to balance affordability, fairness & climate.

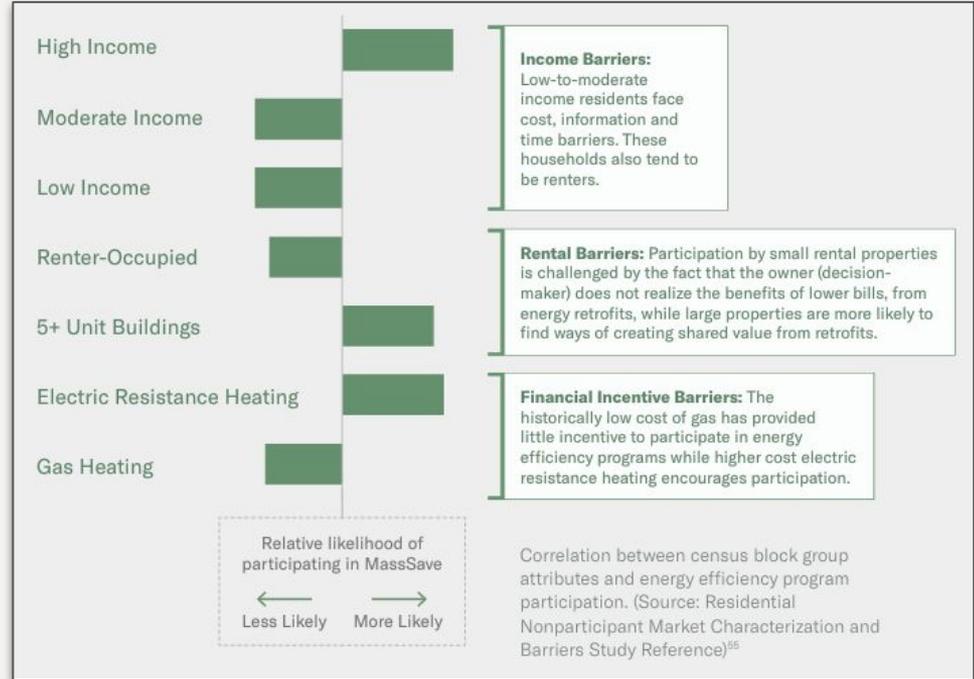


Illustrative data based on 20-80 Pathways Analysis,  
No building efficiency assumed

# Equity Challenge 2: Technology Adoption

- Systemic barriers to adoption that have challenged MassSave *especially in the small multifamily segment*.
- LEAN & Mass Save have increased focus on LMI customer participation.
- Cost of electrification, as well as healthy and safety needs of underinvested-in housing are considerable.
- Early adoption by affluent households de-risks new technology, accelerate change, and lowers entry costs.

**Question:** How can coordination be used to overcome LMI barriers?



# Targeted Electrification Across The States



**BG&E Targeted  
Electrification RFP**

**RI PUC Orders RIE to  
Develop Framework**

**20-80 Order:** LDCs to develop NPA Framework and propose pilots

[Groundwork Data NPA studies](#)

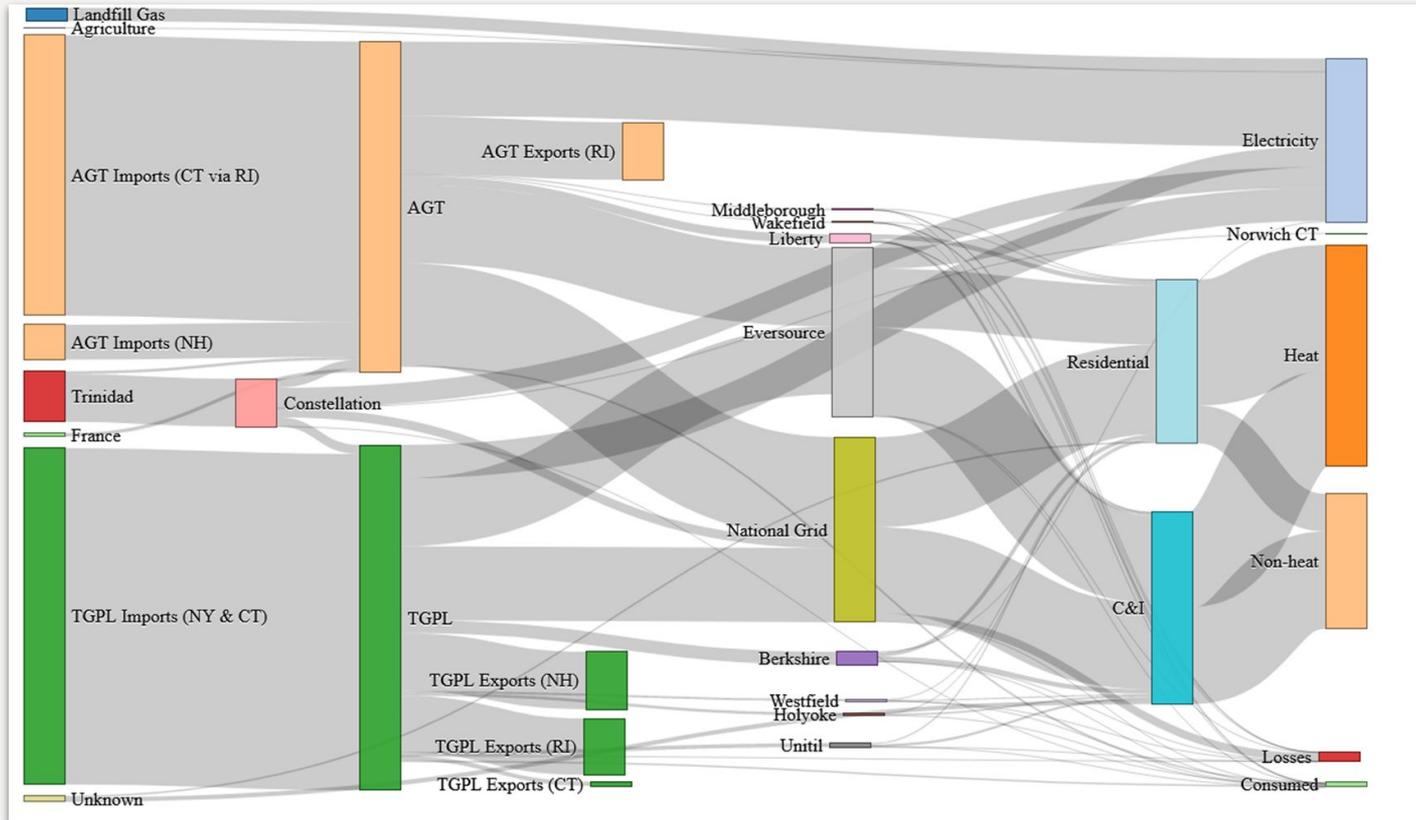
**2024 Leg:** GSEP expanded to include other measures in addition to pipe replacement

**Multiple Regulatory Cases** focused on NPAs, thermal networks and targeted electrification.

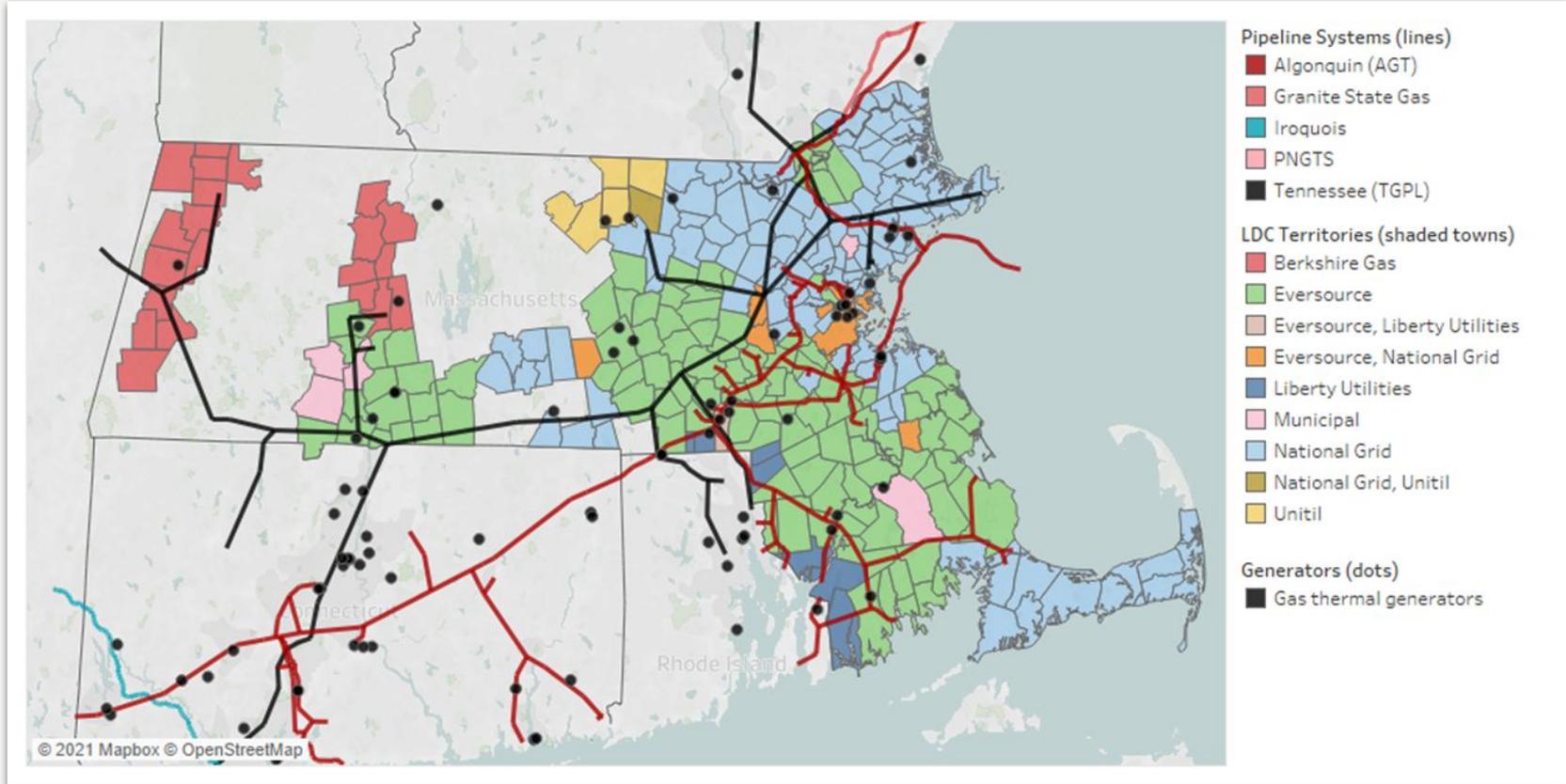
[Gas Decommissioning Northern California Pilot](#)

**SB1221:** Requires gas utilities to implement 30 pilots across CA. Requires  $\frac{2}{3}$  of customers to consent - lowering the current threshold from 100% participation.

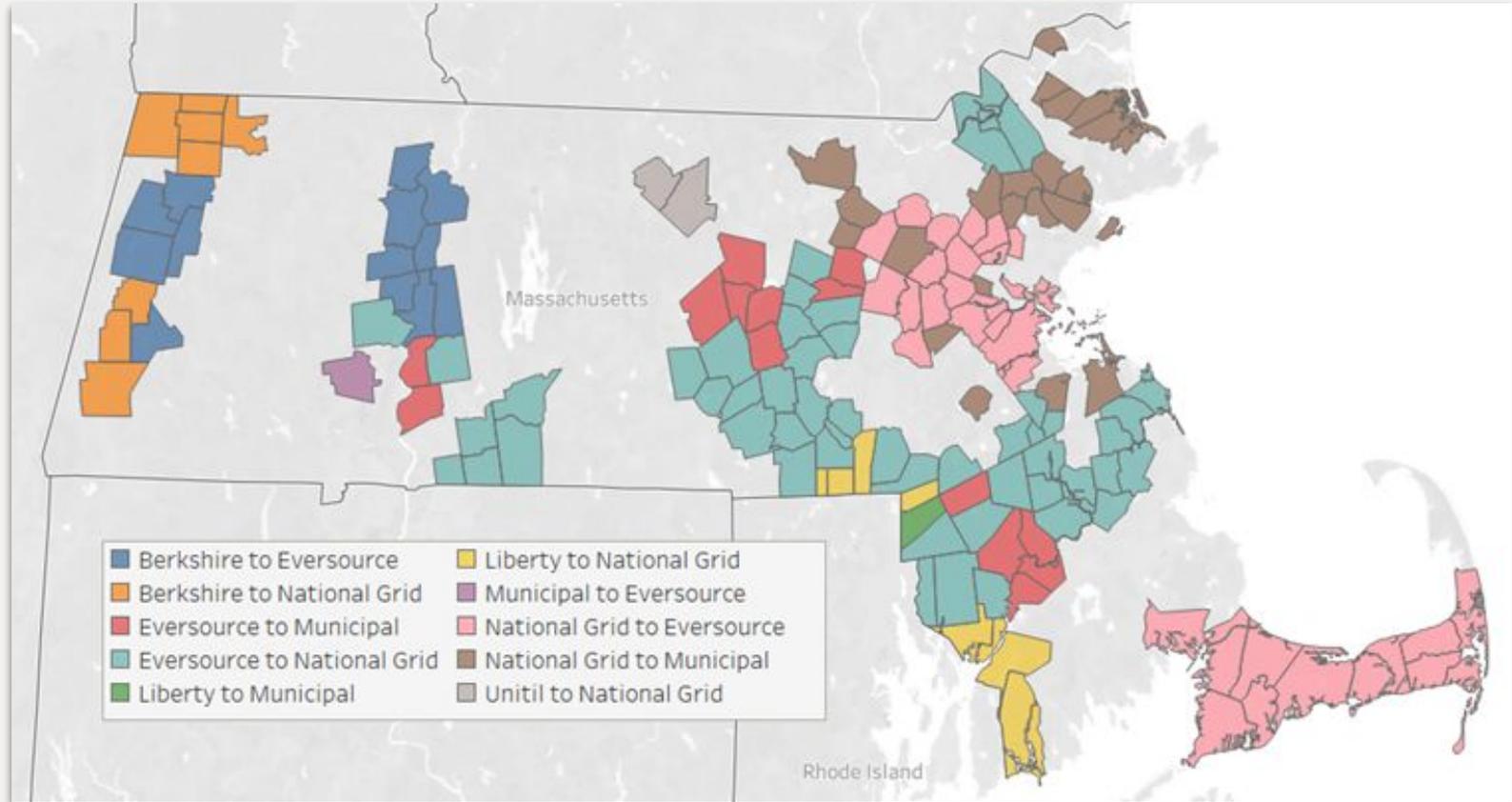
# Gas Flows in MA



# Transmission System, LDC's & Generators

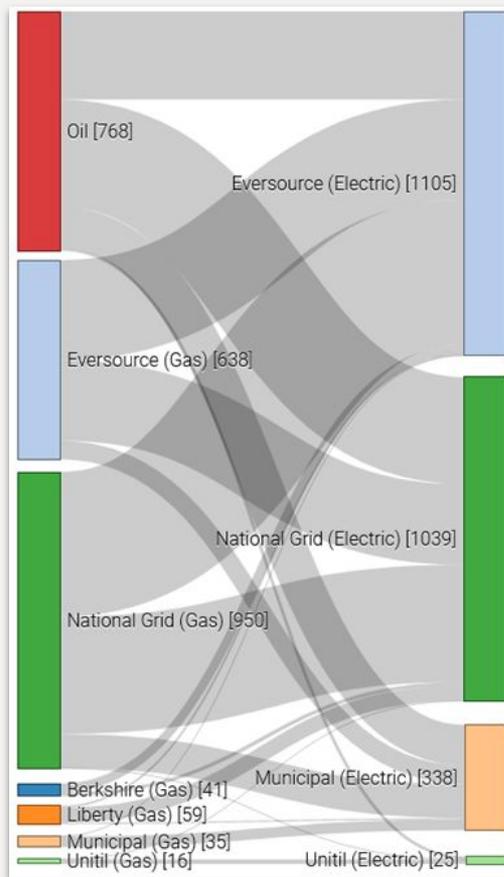


# Gas to Electric Territory Mapping

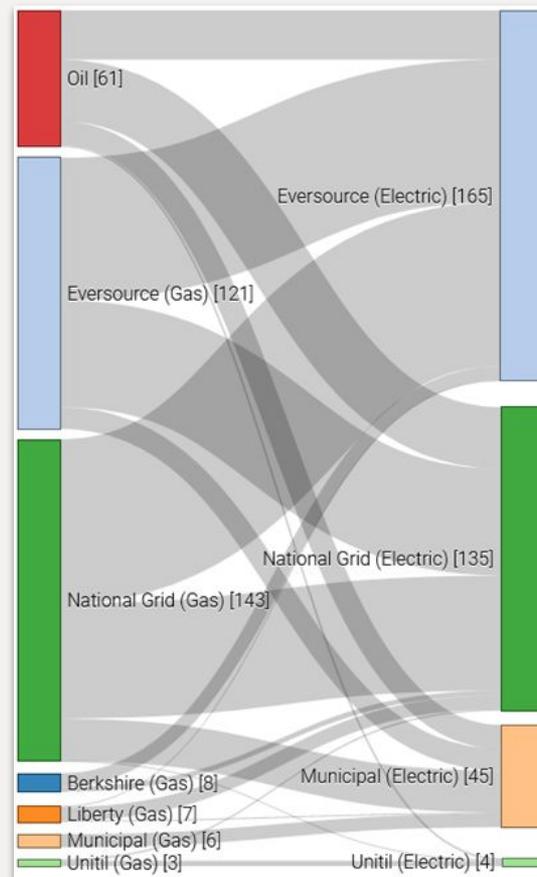


# Gas to Electric Utility Mapping

## Customers ('000s)



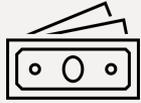
## Consumption (TBtu)



# Energy & Gas Transition



# Net-Zero Planning Intersects with a Large Number of Objectives



Low  
Cost\*



Convenient for  
Customers



Healthy



Enriching  
Employment



Equitable



Emissions<sup>4</sup>  
Eliminating



Reliable\*



Resilient



Safe\*

*\*Historic mandate of public utilities commissions*

# Systems Principles of Net Zero Planning

## Fuel Saving



Renewable  
Electricity

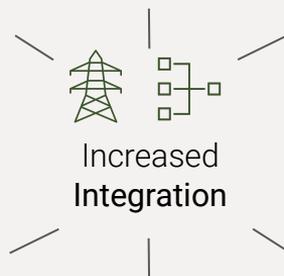


Energy and Material  
Efficiency



Widespread  
Electrification

- Low cost energy during most hours.
- Reduces pollution.
- New customer value propositions.
- Replaces energy imports with local capital assets and create jobs.



- More optimally share energy and resources across space and time.

## High Temp., Firming & CO<sub>2</sub> Management



Alternative Fuels for  
Hard-to-Electrify  
Sectors



Limited use of  
Fossil fuels



Carbon Dioxide  
Removal

- High cost but fills gaps.
- Reduce net flow of GHGs into the atmosphere to halt warming.
- Remove CO<sub>2</sub> from the atmosphere to reverse dangerous warming.

# Driver 1: Ratepayer Impact of Continued Gas Investment

- **Increasing cost of new customers.** Avoiding new customers will save \$500M in MA and \$90M in RI in future annual gas system costs (13% and 18% respectively)
- **Cost to replace leak prone pipe** in NY and MA is an avg. of \$3m per mile
- Recent filings show that some projects now approach \$10m per mile.
- Lifetime customer costs can be more than double.

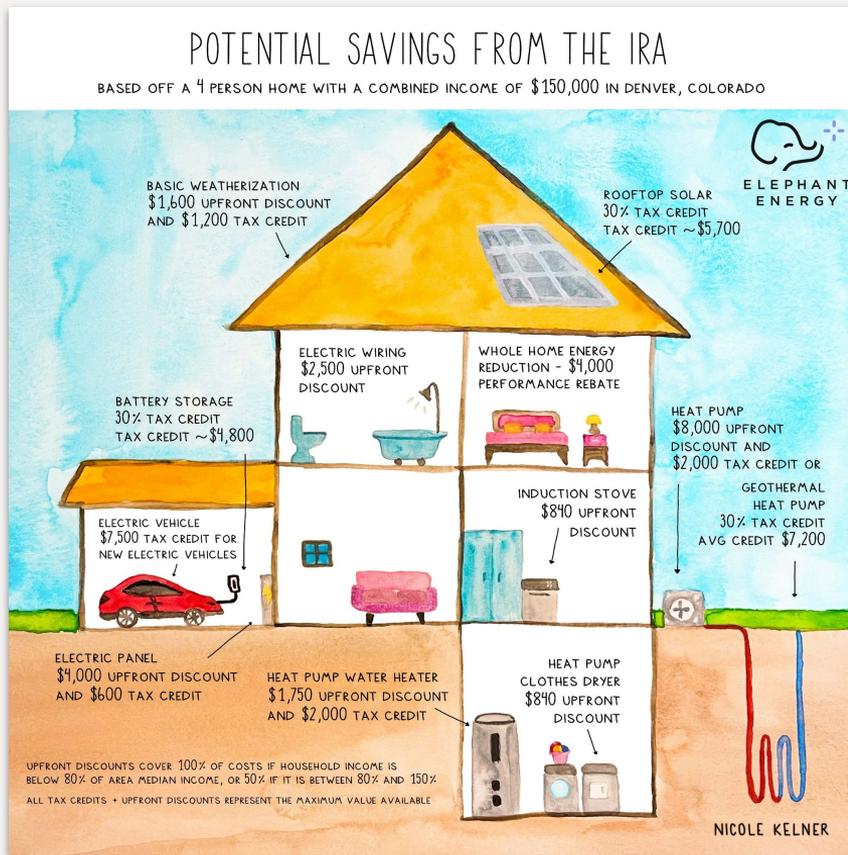


**Table 2. Simplified breakdown of a present-value revenue requirement for a representative 1-mile gas main replacement project**

Item	Cost	% of Installation Cost
<b>Main Installation</b>	\$3,000,000	100%
<b>Net Salvage</b>	\$1,950,000	65%
<b>Taxes</b>	\$949,500	31.65%
<b>Operations &amp; Maintenance (annual)</b>	\$67,500	2.25%
<b>Regulated Rate of Return</b>	\$210,000	7%
<b>Total Cost</b>	<b>\$6,177,000</b>	<b>206%</b>

Data Source(s): LDC filings to the commission; PHMSA. Analysis: Groundwork Data

# Driver 2: Climate Policy



## Climate Policy lowers the cost of alternatives to gas

- Capital Costs:
  - IRA & State Incentives
  - Equipment standards
  - Electrification-friendly rate design.
- Operational Costs:
  - \$200 per ton social cost of carbon implies a \$10.6 per MMBtu of gas cost
  - RNG cost is \$20-\$40 per MMBtu
    - Fossil gas costs: \$2-\$4 / MMBtu
  - Clean heat standards being developed in various states.
- Local laws: NYC LL97, BERDO, etc.