



**Knights of
Columbus®**
Arizona
State Council



K O C O A

Knights of Columbus of Arizona

November Advisory 2024-2025

Brothers Knights,

What a month October has been! And even a better way to end it with a great Arizona Rosary Celebration in both Tucson and Phoenix! Thank you to all the brother knights who helped out with it and thank you to the Fourth Degree Honor Guard presence at both events!

A special thank you needs to go out to Dave Chohon who handled Tucson for the past few years. He is now handing the reins over to Mark Rethy. And, a very special thank you to Larry Costanzo, the Arizona Rosary Celebration Chairman. After 30 years, Larry will be stepping aside and Greg Mattingly will be the new chairman. Larry has a very special place for Mary in his heart and I'm sure Mary has a special place for him in hers!

The summer heat is finally over! Now it's time to get out there and invite men to join your council in all the activities you are doing as the snowbirds flock in! They seem to know right when the weather changes and will be coming down soon. Invite them to you events, invite them to join you. If it is a brother knight from another state, let him know that membership card is good for all councils around the order. Better yet, talk to him about transferring to your council.

As we head into November, let us keep the prayers going, especially in the beginning of the month for All Saints and All Souls. Let us remember those who have gone before us and pray that they be in full glory in the heavenly kingdom.

You may have heard there was a fire in the early morning on October 18 at St. Anthony of Padua in Casa Grande. Unfortunately, the damage was pretty extensive. At this point in the investigation, we don't have more information.

What we do know: they will not be able to host the Mid Year Meeting.

However, we do have an alternate location: Save the date for January 11 for GK's, FS's, Membership Directors, Program Directors, and all who want to learn more on how to make your council thrive in order to achieve Star Council! Blessed Francis Jordan Council 18215 at Most Holy Trinity Catholic Church in Tucson will now be hosting! We will have more information in the next couple of weeks on registration.

State Deputy



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State Deputy

As with the last few months, there has been a lot of “spoof” emails that look like they are coming from me. If you receive one, the first thing to do is check the “From” full address (see below as example).

----- Forwarded message -----

From: Tom Kato <kofcorg791@gmail.com>

Date: Thu, Aug 29, 2024, 8:00 AM

Most of the times it is poor grammar in the email. Mine is bad at times, but these are atrocious.

If it is from a Gmail account (most are from there), forward that email to

abuse@gmail.com You can also report it to:

http://mail.google.com/support/bin/request.py?contact_type=abuse_phishing

As the “snowbirds” start migrating south for the winter, think about asking them to join your council! Or you can put out the [Member Interest Survey](#) (Form 1842) and ask them to fill out to see what programs interest them while they are visiting. Who knows, if your council does a great job at welcoming them, maybe they’ll transfer and ask a fellow friend to join them!

Thank you for all that you are doing to bring men into the Knights of Columbus, get them closer in their faith with Cor, and have them do the works of Jesus with all the programs that you do.

[Don't forget to fill out the 10784!!](#) Together, we will have our Faith Transform the Culture!

Vivat Jesus!

Thomas Kato
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Amazing Membership Recruiting in October!!!!

Brothers, your hard work is paying off!! October has been one of the most successful months for membership recruiting in the history of the Arizona State Council! Here are some of the highlights:

- 5 Councils Have Already Achieved Membership Goal for 2024-2025
- 2 Councils Have Already Achieved Double Star Membership Goal!
- 19 Councils Are at 50% or Above Annual Goal!

What makes these councils so successful? The recipe can be followed by any council, no matter how big or how small. Here are the key ingredients:

- 1) Activities- Fill your calendars with activities of all kinds. Get the parishioners excited about what the council is doing. Vibrant councils attract more members!
- 2) Church Drives- Hold them regularly. The more opportunities you provide, the more men you will have the chance to recruit. Also, you may plant the seed in the first membership drive, so that by the time you do the next one, that man may be ready to move forward. The minimum number of Church Drive we recommend is 2 per year, but I encourage them at least once per quarter.
- 3) Engage in Conversations- Don't just ask the man to join the Knights. Have a conversation with him (and his wife if possible) about all the reasons **WHY** the Knights do what we do. Find out his interests, then match them up with activities your council currently hosts, or could start doing if we have the right members to help!

Don't Stop Now!!!!

Let's keep our recruiting momentum going!!! Traditionally, November and December are slower recruiting months, but there's no reason that should be! Make plans now to host a Church Drive and C-U-F in November and December (not on Christmas Eve or Christmas Day though)! 😊 December is the perfect

Membership Director



time for us to give the Gift of Membership to EVERY Catholic Man! Here’s how you can do so:

- **Schedule a Church Drive and Post It on the State Calendar**
www.kofc-az.org/events-calendar
- **Host an In-Person C-U-F Degree Within a Week of the Church Drive**
- **Contact All Prospects For Your Council and Get Them To Attend the C-U-F**
- **Transfer All New Members Via Officers On-Line That Day**

As a bonus, all councils hosting a Church Drive or participating in a Parish Ministry Fair in November and December (and post the information on the State Calendar) will be entered into a raffle drawing for an amazing Pizza Party for your entire council at your February General Membership Meeting!!!! It’s our way of saying “Thank You!” for your efforts to close the first half of the year strong!

Speaking of raffle winners, below is the list of individual and council winners for the first three months of the year for their recruitment efforts. Winners were chosen at the October State Officer Meeting by Fr. Arthur Nave, and the videos were posted on the AZ K of C Facebook page if you would like to see them. I will be delivering as many of the prizes as I can in person at upcoming council meetings.

- | | |
|-------------------------------------|--|
| July Membership- | Ascension Rodriguez Council #7904 (K of C Books) |
| August Membership- | Daniel Desjardins Council #11536 (K of C Books) |
| September Membership- | Alberto Contreras Council #17502 (K of C Books) |
| 1 st Quarter Membership- | Bart Pemberton Council #10441 (K of C Watch) |
| | |
| July DD Award- | Eric Barna (DD15) Council #3855 (K of C Cooler Bag) |
| August DD Award- | Jared Copeland (DD12) Council #15576 (K of C Cooler Bag) |
| September DD Award- | Paul Bartha (DD17) Council #8100 (K of C Cooler Bag) |
| 1 st Quarter DD Award- | Orin Garcia (DD9) Council #3419 (K of C Duffle Bag) |

Membership Director



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1st Quarter Council Membership- Fr. Marcel Salinas Council #11536
\$200 Donation to Coats for Kids

1st Quarter Council Church Drive- Fr. Joseph N. Patterson Council #3121
Personalized K of C Canopy

Thank you all for your extraordinary efforts to grow our Order. The AZ State Council Team is here to support you. Let us know what you need!! Happy Thanksgiving to all my Brothers and your families. God Bless!

Vivat Jesus! Viva Cristo Rey!

Dan Kudulis
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Membership Director



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Here are the November Ads – Try to get them on your Facebook Site, Web site, bulletins, and/or bulletin boards. Let’s push in November to see how many men we can help get to Sainthood!



St. Josemaria
Escriva said:
Be FIRM.
Be VERILE.
Be a MAN.
and then...
Be a SAINT!



*Let the
Knights of
Columbus
help on your path
to Sainthood!*

This month we
honor all the
Saints and pray for
all the souls

One year FREE online
membership
<https://www.kofc.org/joinus>
Promo Code: BlessedMcGivney





José María
Escrivá dijo:
Sé firme,
sé veraz,
sé un hombre,
y luego sé un
santo.



*Permite que los
Caballeros de
Colón te ayuden
en el camino
hacia la santidad.*

Este mes honramos
a todos los santos y
oramos por todas
las almas.

Caballeros de Colón de Arizona
www.kofc.org/secure/es/join/join-kofc.html
Código de promoción:
BlessedMcGivney
¡Un año de membresía en línea gratis!





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Church Membership Drive Playbook

2-3 Weeks Prior

- Post dates of church drive on state calendar
- Run ads in church bulletin every week
- Organize teams of 6-8 brother knights for each mass
- Invite the Field Agent to help out
- Ask pastor/priests to promote the knights and encourage men to join

Day Of Event

- Greet parishioners before each mass
- Hand out K of C info to men and prayers cards to the ladies & children
- With Pastor's permission, give a 2-3 minute pulpit speech (note: have your best speaker do it, not always the GK)
- Conclude pulpit announcement by reciting prayer on prayer card handed out (members distribute more during speech)
- Cover all exits after mass. Greet everyone but identify men that might be interested
- Funnel prospects to the "closers" on your team. Have agent code and team membership numbers available.
- Assist candidates with completing on-line membership ***and*** have candidate confirm while standing there
- Congratulate and welcome your new brother knight (and his family) with a smile and firm handshake!!

The Following Sunday

- Host A C-U-F Degree Ceremony immediately after the last mass of the day
 - Have The Ceremony in the church, of possible
 - Host a luncheon/desserts & coffee/social event immediately after ceremony ends.
- This will give you a chance to meet and learn about the new member and allow him to meet and greet his new brother knights!
- Ask new brothers to introduce themselves and their families before eating
 - Have FinSec hand out membership cards before new members depart

We are finding that by following this playbook (with modifications unique to each council), we are having more success at not only getting members to join, but also getting them engaged early, providing the council with an influx of active members looking for programs to participate in.



Monthly Incentives!

Monthly-All Members

Knights of Columbus Books

- One Entry For Each New Member
- One Winner Each Month

Monthly-District Deputies

K of C Cooler Bag

- One Entry For Each Council That Recruits A New Member
- One Winner Each Month

Quarterly-All Members

K of C Silver Watch

- One Entry For Each New Member Recruited That Quarter
- One Winner Each Quarter

Quarterly-District Deputies

K of C Duffel Bag

- One Entry For Each Council That Meets Quarterly Membership Goal
- One Winner Each Quarter

1st Quarter-Councils

\$200 for Coats for Kids

- Achieve 25% of Goal for Q1
- One Winner Drawn

2nd Quarter-Councils

\$300 for Sleep in Heavenly Peace

- Achieve 50% of Goal for Q2
- One Winner Drawn

3rd Quarter-Councils

\$500 for ASAP

- Achieve 75% of Goal for Q3
- One Winner Drawn

4th Quarter-Councils

\$500 for Global Wheelchair Mission

- Achieve 100% of Goal by 5/31/25
- One Winner Drawn

Quarterly-All Councils

Knights of Columbus Personalized Canopy

- Councils Are Eligible After Hosting a Church Membership Drive During The Quarter

- Council ***MUST*** Post The Church Drive On The State Drive Calendar At Least Two Weeks Prior To The Event

- One Winner Drawn Each Quarter



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Program Director

Brother Knights,

In this month's advisory I am sending in the incentive winners for September and October. The September Family program was Food for Families. Congratulations to St. Elizabeth Ann Seton, Roy Champeau Council #8077. They are the incentive winners of the \$250 Coats for Kids donation. They donate bread weekly to the Casa Maria Homeless Shelter in Tucson. Six other councils participated in Food for Families last month. Brothers, I know there are many councils that participate in FFF monthly. Please send in your 10784s! 8077 scores two points for Family and two for Community, towards their Columbian Award. Way to go, 8077!



For the Month of October, the monthly featured programs was the Silver Rose, or any Life Program. Congratulations to St. Helen's Council, #11738, in Glendale, the incentive winner for \$100 Ultrasound Initiative donation. Several Councils participated with the Silver Rose and many others submitted 10784s for Life Programs. A special thank you to Roger Molieri our State Faith/Silver Rose Chairman for organizing this every year. 11738, scores three points for Life, towards their Columbian Award.





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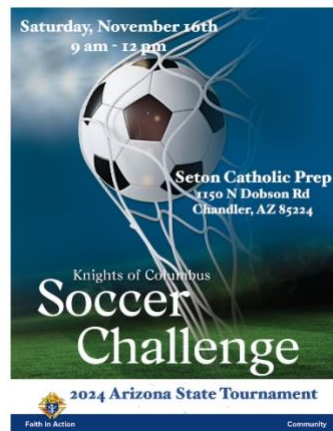


Program Director

November's featured Faith Program will be **Into the Breach**. Many councils participating in COR are doing this, so send in your 10784. The incentive winner will receive a \$250 Build a Bed donation.

Reminders:

The State Soccer Challenge will be next month. Councils, please complete your competitions and send your winners to your District Deputies.



Coats for Kids kofc.org/coats

Catholic Citizenship Essay Contest. Essays must be turned in to DD Jeff Schnider, bronte8077@gmail.com by December 1. kofc.org/essay

Keep Christ in Christmas Poster Contest kofc.org/Christmas

Brothers, order your materials now and meet the required deadlines.

November's featured Faith Program will be Into the Breach. Many councils participating in COR are doing this, so send in your 10784. The incentive winner will receive a \$250 Build a Bed donation.

Thank you to the councils who sent in their 10784s. In September a total of 199 forms were received and as many in October.

10784! Send them in, please. [Form Invitation \(kofc.org\)](http://kofc.org)



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Program Incentiv/Winner

July	Water Drive	Building the Domestic Church Kiosk	#9446 St. Helen's, Mesa
August	McGivney Holy Hour	Global Wheelchair \$150 Donation	#18215 Blessed Francis Jordan, Tucson
Sept.	Food for Families	Coats for Kids \$250 Donation	#8077, Roy Champeau, Tucson
Oct.	Life – Silver Rose	Build a Bed \$250 Donation	#11738, St. Helen's, Glendale
Nov.	Into the Breach		
Dec.	KCIC Poster Contest	St. Joseph's Youth Camp \$100 Donation	
January	Life – March, ASAP, Novena	RSVP \$200 Donation	
February	Pilgrim Icon Program	Sacramental Gifts Donation (Children's Bibles)	
March	Spiritual Reflection	Special Olympics \$100 Donation	
April	Good Friday Family/Eucharistic Procession	Global Wheelchair \$150 Donation	
May	Rosary Program/Holy Hour/May Crowning	Build a Bed \$250 Donation	
June	Family of the Month	St. Joseph's Youth Camp \$100 Donation	

Please remember to submit your 10784s! When you receive confirmation from Supreme after submitting, please copy your PDF and forward it to me at programs@kofc-az.org. Feel free to email or call me with any questions.

Benjamin Jimenez
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2024-2025 State Leadership Team

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Faith Transforms Culture – The Design

The Eucharist is the center of the state. We need to keep Christ at the center of everything we do.

The word “Transforms” extends out from the Eucharist and wraps around the state. This transformation happens internally in each one of us so that we can transform those we encounter.

The rays coming from the Eucharist are symbolic of the colors of the State of Arizona.

- The Gold is the color of Jesus' Divinity. He is True God.
- The Red is the color of Jesus' blood: He is truly Human.

Blue is the color of Mary. We need to ask for Mary’s intercession to her Son by praying the Rosary often.

The baby feet are white to signify the pure innocence lost with every abortion that occurs. We will continue to support Life from Conception to Natural Death.



The Complete Knight Flywheel

From a mechanical side, the flywheel is a very heavy wheel that is used to generate and transfer energy to other parts of a machine. Once it starts spinning, it's hard to stop.

God is the center of all that he does, his **family** comes second, and self third

Each knight has to do each of the activities to keep that flywheel going: Recruitment, Engagement, Motivation, Evangelization, and Retention. The areas of focus for each of those activities are around Membership, Programs, Cor, and Insurance.

