



Knights of  
Columbus®  
Arizona  
State Council



## K O C O A

### Knights of Columbus of Arizona

December Advisory 2024-2025

Brothers Knights,

Happy New Liturgical Year!!! With the start of Advent, we now go to Year C for the readings. And with the beginning of Advent, we look to the hope and joy of the birth of our Lord and Savior, Jesus!

November has been the month of “The Good, The Bad, and The Ugly”.

Let’s talk about all the **Good** stuff:

- The State Deputies gathered in the nations’ capital for the annual midyear meeting. Our Supreme Chaplain Archbishop Lori gave some very inspiring homilies as it related to both All Saints and All Souls days. Supreme Knight Patrick Kelly continues to ask all councils to have Cor in their councils.
- There were a lot of **Church Drives** on the calendar. Thank you for inviting more men to join us in our mission let our Faith Transform Culture!
- We honored our **Veterans**. Thank you to all those who serve and have served to keep this country free! Your sacrifice is what makes this country great!
- We gave out **Coats for Kids!** 60 cases were delivered to Florence and Council 5133 handled to logistics of getting them out to the Apache, Navajo, and GRIC Nations! Thank you to Peter Breer for coordinating the delivery, separation, and distribution of the coats!
- Councils participated in Eucharistic Procession for Christ the King!

Some of the **Bad**:

- Unfortunately, Proposition 139 and 314 passed. The passing of 139 allows for unfettered and unmonitored abortion to occur in our state. This is a travesty to humanity. We **must** do all we can to support our local pregnancy centers. I am asking all councils to participate in the ASAP program and “adopt” a pregnancy center near you. Please contact Prolife Director Dominic Conn at [dconn4@cox.net](mailto:dconn4@cox.net) on centers near you. For more information on ASAP, go to: <https://www.kofc.org/en/what-we-do/faith-in-action-programs/life/aid-support-after-pregnancy.html>

And the **Ugly**:

State Deputy



- We are 5 months into the year and 57 councils have not recruited one member into the council. Out of those, 43 have men in the Prospect Tab!!! If you do not know how to contact these men, please talk with our Online Membership Director Jim Walsh at [Jim.Walsh.KofC.DistrictDeputy@gmail.com](mailto:Jim.Walsh.KofC.DistrictDeputy@gmail.com) on how to get these men through a C-U-F Degree and into your council!
- Speaking of prospect tab, 35 councils could achieve their membership quota for the year if they brought those members in through a C-U-F. The longer a man sits on the prospect tab, the more likely you are to lose him! Engage with him as soon as possible! Schedule a C-U-F degree and engage with them to join you for it!
- I've participated on some of the church drives and some councils and found some flyers that were a bit old. Please be sure to read the Membership portion of this advisory to find out what and how to order the new material. Most of these are free and you pay for shipping only.
- And it continues: Spoof emails! As with the last few months, there has been a lot of "spoof" emails that look like they are coming from me. If you receive one, the first thing to do is check the "From" full address (see below as example).

----- Forwarded message -----

From: **Tom Kato** <[kofcorg791@gmail.com](mailto:kofcorg791@gmail.com)>

Date: Thu, Aug 29, 2024, 8:00 AM

Most of the times it is poor grammar in the email. Mine is bad at times, but these are atrocious.

If it is from a Gmail account (most are from there), forward that email to

[abuse@gmail.com](mailto:abuse@gmail.com) You can also report it to:

[http://mail.google.com/support/bin/request.py?contact\\_type=abuse\\_phishing](http://mail.google.com/support/bin/request.py?contact_type=abuse_phishing)

December is a great month! We welcome back our visitors from the northern states. We prepare for the birth of our Lord with Advent. And, of course, we welcome Jesus, who humbled himself to come into this world as a small defenseless child in order to redeem us. He could have come in the world as a powerful warrior, yet chose to be born as a baby through a very meager beginning in a manger in Bethlehem.

Please continue to invite men to join us in our mission to serve the church and our Lord. In these times where may have forgotten what Advent and Christmas is about, let us go forth joyfully telling those around about the "Wonderful Counselor, Mighty God, Eternal Father, Prince of Peace". (IS 9:6)



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Thank you for all that you are doing to invite men into the Knights of Columbus, get them closer in their faith with Cor, and all the programs that you do modeling what Jesus has taught us. Together, we will have our Faith Transform the Culture!

May you and your families have a very Blessed Advent and Very Merry Christmas!  
Vivat Jesus!

**Thomas Kato**  
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## 'Tis the Season: FOR RECRUITING!!!!!!!!!!

Brothers, you continue to amaze us with your efforts to bring more Catholic men into the Order!! Here are some of the highlights:

- 9 Councils Have Already Achieved Supreme Membership Goal for 2024-2025
- 2 Councils Have Already Achieved Double Star Membership Goal!
- 5 Councils Are Only 1 or 2 members away from their goal for the year!
- Many Councils Have Enough Prospects to reach membership goal but need to hold a C-U-F Degree to get membership credit
- 

We still have a **HUGE** number of prospects waiting to take their C-U-F and transfer into local councils. It is vital that councils schedule C-U-F Degrees regularly (at least once a month), and that the GK, FinSec, or Membership Director personally contact EVERY man on your council's prospect list and invite them to the C-U-F with their families. All too often, councils are waiting way too long to hold a C-U-F Ceremony, and by the time they do, the prospect has lost interest. We need to strike while the iron is hot to get new members through the C-U-F and into your councils as soon as possible!

## What Is Your Membership "Goal"??

The great thing about travelling around the state assisting at Church Drives is that I get to meet a lot of Brother Knights and talk to them about the challenges their councils face when recruiting men to join. During these conversations, I have found that many councils still are hesitant to break from the old way of recruiting and embrace the new K of C world we live in. Some examples:

- 1) Using Paper Form 100's for All New Members
- 2) Striving to Meet the Supreme New Member Goal for the Fr. McGivney Award
- 3) Only Trying to Recruit Candidates Deemed "Worthy" By the Council

Let me address these examples one at a time:

- 1) We need to embrace technology as much as possible when recruiting and signing up new members. Paper Form 100's take longer to process, and many times get lost or damaged before they can be submitted. We should



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be signing each member up using the “Join” feature on the K of C website. Cell phones, tablets, and/or a computer should be present at all recruiting events. This way, the prospect’s information is captured and sent directly to the GK and FinSec via Officers On-Line. Technology is not going away. We need to adapt accordingly.

- 2) Many times, I’ll ask council officers “What is your recruiting goal?”, and the most common answer I get is the membership goal or “quota” that Supreme has set for the council to earn the Fr. McGivney and Star Council Awards. While admirable, our goal as Knights *should always be to have EVERY Catholic man join!*
- 3) This point directly dovetails off example #2. It is our duty as Knights to share the gift of membership with as many Catholic men as we can, not just a select few that someone in the council has chosen. To quote Past Supreme Knight Carl Anderson, **“It is our moral obligation to invite every eligible Catholic man to join the Knights of Columbus.”** The two key words are “ELIGIBLE” and “EVERY”. When recruiting, we always want to make sure the candidate answers yes to being 18 years old and a Baptized, Practical Catholic. If they confirm these (as they are required to on both the on-line application and Form 100), they should be welcomed into the Order and the Council. Period. We no longer do candidate interviews to determine if a man should be allowed to join. Should an issue of his religious eligibility arises, we refer that matter to our Council Chaplain or Pastor for guidance.

### ***Out With The Old, In With The New!!!!***

As we get ready to ring in the New Year, it’s time for a lot of councils to clean out their old recruiting materials and order the latest versions available on the K of C website. Many councils are still handing out brochures that have been redone 2 and 3 times since they were originally ordered. If you want to see hold old your stock is, just look on the back page of any K of C brochure in the bottom right-hand corner. Each pamphlet will show the item number, followed by a month/year that it was printed (6/18 would be June of 2018 as an example). I guarantee that almost every council has brochures that are at least 10 years old (and some older)!!

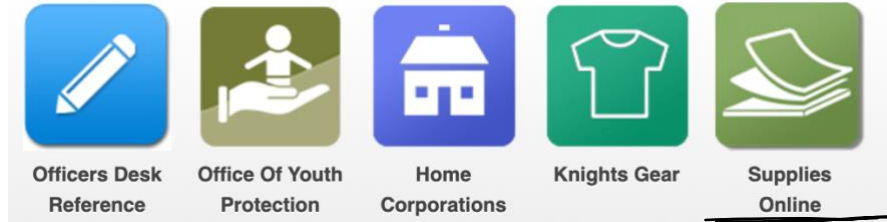
Membership Director



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There is an easy fix to this problem: Order New Materials and throw away the old!!!! GK's and FS's: Log into Officers Online and click on Supplies Online



And best of all, most of them are FREE (aside from a few dollars for shipping). Here are a few of the most common brochures that assist when recruiting. If there is a cost, I have that listed as well. Make that New Year's Resolution to start fresh in 2025 with all new membership materials both in English and Spanish!

Why Join? #10537(E/S)	Faith in Action Booklets #10831 (E/S) \$0.46 Each
Point the World to Christ #11586(E/S)	Blessed McGivney Prayer Cards #10502(E/S) \$2.63 for 100 Cards
Fraternal Benefits Card #11730(E/S)	
Prospect Card #921(AE/S)	
24 Hours #10099(E/S)	

December is the perfect time for us to give the Gift of Membership to EVERY Catholic Man! Here's how you can do so:

- **Schedule a Church Drive and Post It on the State Calendar**  
[www.kofc-az.org/events-calendar](http://www.kofc-az.org/events-calendar)
- **Host an In-Person C-U-F Degree within a week of the Church Drive**
- **Contact ALL Prospects for your council and get them to attend the C-U-F**
- **Transfer ALL new members via Officers On-Line that day**

Wishing you and your families a Very, Merry Christmas, and a safe, healthy, and prosperous New Year!! God Bless!

**Dan Kudulis**  
State Membership Director  
835 W Warner Rd, #101-411  
Gilbert, AZ 85233  
M: 602-647-3551  
membership@kofc-az.org  
[www.kofc-az.org](http://www.kofc-az.org)



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Here are the December Ads – Try to get them on your Facebook Site, Web site, bulletins, and/or bulletin boards. Let’s give the gift of Membership to all eligible Catholic men!




**Give the Gift of  
Membership  
this Season**




**Da el Regalo  
De Membresía  
Esta Temporada**

**Invite a Catholic Man to become a  
Knight of Columbus**



Knights of Columbus  
One Year FREE  
Online Membership

[www.kofc.org/joinus](http://www.kofc.org/joinus)

Promo Code:  
*BlessedMcGivney*



**Invite a un hombre católico a  
ingresar a Caballero de Colón**



Caballeros de Colón de  
Arizona

[www.kofc.org/secure/es/join/join-kofc.html](http://www.kofc.org/secure/es/join/join-kofc.html)

Código de promoción:  
*BlessedMcGivney*

¡Un año de membresía en  
línea gratis!





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## **Church Membership Drive Playbook**

### ***2-3 Weeks Prior***

- Post dates of church drive on state calendar
- Run ads in church bulletin every week
- Organize teams of 6-8 brother knights for each mass
- Invite the Field Agent to help out
- Ask pastor/priests to promote the knights and encourage men to join

### ***Day Of Event***

- Greet parishioners before each mass
- Hand out K of C info to men and prayers cards to the ladies & children
- With Pastor's permission, give a 2-3 minute pulpit speech (note: have your best speaker do it, not always the GK)
- Conclude pulpit announcement by reciting prayer on prayer card handed out (members distribute more during speech)
- Cover all exits after mass. Greet everyone but identify men that might be interested
- Funnel prospects to the "closers" on your team. Have agent code and team membership numbers available.
- Assist candidates with completing on-line membership ***and*** have candidate confirm while standing there
- Congratulate and welcome your new brother knight (and his family) with a smile and firm handshake!!

### ***The Following Sunday***

- Host A C-U-F Degree Ceremony immediately after the last mass of the day
  - Have The Ceremony in the church, of possible
  - Host a luncheon/desserts & coffee/social event immediately after ceremony ends.
- This will give you a chance to meet and learn about the new member and allow him to meet and greet his new brother knights!
- Ask new brothers to introduce themselves and their families before eating
  - Have FinSec hand out membership cards before new members depart

We are finding that by following this playbook (with modifications unique to each council), we are having more success at not only getting members to join, but also getting them engaged early, providing the council with an influx of active members looking for programs to participate in.





## Monthly Incentives!

### Monthly-All Members

#### ***Knights of Columbus Books***

- One Entry For Each New Member
- One Winner Each Month

### Monthly-District Deputies

#### ***K of C Cooler Bag***

- One Entry For Each Council That Recruits A New Member
- One Winner Each Month

### Quarterly-All Members

#### ***K of C Silver Watch***

- One Entry For Each New Member Recruited That Quarter
- One Winner Each Quarter

### Quarterly-District Deputies

#### ***K of C Duffel Bag***

- One Entry For Each Council That Meets Quarterly Membership Goal
- One Winner Each Quarter

### 1<sup>st</sup> Quarter-Councils

#### ***\$200 for Coats for Kids***

- Achieve 25% of Goal for Q1
- One Winner Drawn

### 2<sup>nd</sup> Quarter-Councils

#### ***\$300 for Sleep in Heavenly Peace***

- Achieve 50% of Goal for Q2
- One Winner Drawn

### 3<sup>rd</sup> Quarter-Councils

#### ***\$500 for ASAP***

- Achieve 75% of Goal for Q3
- One Winner Drawn

### 4th Quarter-Councils

#### ***\$500 for Global Wheelchair Mission***

- Achieve 100% of Goal by 5/31/25
- One Winner Drawn

### Quarterly-All Councils

#### ***Knights of Columbus Personalized Canopy***

- Councils Are Eligible After Hosting a Church Membership Drive During The Quarter

- Council ***MUST*** Post The Church Drive On The State Drive Calendar At Least Two Weeks Prior To The Event

- One Winner Drawn Each Quarter



Brother Knights,

Congratulations Fr. William Reid, Council #11440, Peoria, AZ! They are the November winner incentive for a \$250 Build a Bed Donation. They along with 8 councils participated in the **Faith Program, Into the Breach**. Many councils with COR dialogs show the Into the Breach Videos and share discussions.

December's featured program will be **Family/Keep Christ in Christmas**. All Essay and Poster Programs will qualify for the drawing of a \$100 St. Joseph's Youth Camp donation.

Thank you to the councils that sent in their 10784s. In October, 293 forms were received. This is outstanding, brothers! 110 of them were Faith Programs.

July Water Drive Building the Domestic Church Kiosk #9446 St. Helen's, Mesa

Aug McGivney Holy Hour Global Wheelchair \$150 Donation #18215 Blessed Francis

Jordan, Tucson

Sept. Food for Families Coats for Kids \$250 Donation #8077, Roy Champeau, Tucson

Oct. Life – Silver Rose \$100 Ultrasound Initiative donation #11738, St. Helen's, Glendale

Nov. Into the Breach Build a Bed \$250 Donation #11440 Fr. William Reid, Peoria

Dec. KCIC Poster Contest St. Joseph's Youth Camp \$100 Donation

An enormous thank you to DD Fred De Vera and the entire State Soccer team that made this years' Soccer Challenge a huge success. Thank you, brother Knights who helped with the event, on November 16. A big shout out to GK Gary Rees, #9800 who secured Seton Prep for the location and thank you to Seton Athletic Director Jim Shrewbridge. All boys' and girls' divisions were well represented with winners this year.

**Reminders:**

Brothers, there is still time to purchase **Coats for Kids**. The order time is right around two weeks. This year our state has stepped up and many organizations have benefited.

Coats for Kids [kofc.org/coats](http://kofc.org/coats)



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Keep Christ in Christmas Poster Contest [kofc.org/Christmas](http://kofc.org/Christmas)

Brothers, order your materials now and meet the required deadlines.

**Form 10784!** Send them in, please. [Form Invitation \(kofc.org\)](http://kofc.org)

I pray that you all had a Blessed Thanksgiving and Merry Christmas Brother Knights. Please continue to give to those in need as we enter Advent and remember to pray and prepare for the coming of our savior Jesus. Take care of your families and God Bless you all.

### **Free Throw Challenge**

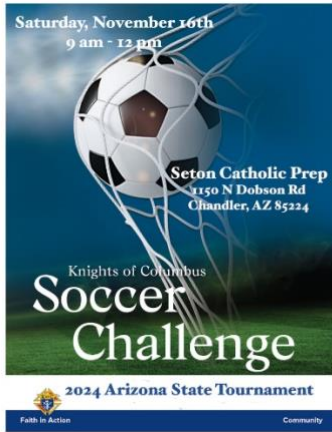
If not already done, Councils and Districts should be scheduling their Free Throw Competitions. Council Free Throw competitions should be completed in January. District Free Throws should be completed in February. The State Free Throw will be held on March 22 at Notre Dame Preparatory School in Scottsdale. The proposed time is 12pm to 3pm for the competition with setup running from 11am to noon.

Supplies for Council and District Free Throws can be obtained from Supplies Online. Follow the following path for Free Throw kits and medals, Supplies Online > Faith in Action > Community > Free Throw Champion Resources. District Deputies must order the District Medals themselves. The medals will be supplied at no cost by Supreme. Free Throw kits are \$4 for English, and \$5 for French and Spanish. Medals are offered in either English or French and come in packets of 12.

If you have any questions, contact the State Free Throw Chairman Eric Barna DD #15 at [ebarna@cox.net](mailto:ebarna@cox.net) or his cell phone at 401-474-4285.



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**Genevieve Percy**  
9 Yr  
Tucson



**Cora Becker**  
10 yr  
Chandler



**Francesca Cinquini**  
11 Yr  
Glendale



**Macy Becker**  
12 Yr  
Chandler

**Benjamin Jimenez**  
State Program Director  
835 W Warner Rd, #101-411  
Gilbert, AZ 85233  
520-904-0524  
programs@kofc-az.org  
www.kofc-az.org



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**John Cinquini**  
9 Yr  
Glendale



**Matthew Mendez  
De La Torre**  
10 yr  
Glendale



**Liam Janusek**  
11 Yr  
Phoenix

No Photo  
Available

**Ian Marco  
Gutierrez**  
12 Yr  
Tucson



**Colin Kennedy**  
13 Yr  
Phoenix

Program Director





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## **Mid -Year Meeting January 10, 11, 12, 2025**

Brother Knights,

We are excited to have Blessed Francis Jordan Council 18215 in Chandler host the 2024-2025 Arizona Knights of Columbus Midyear Meeting! We have the special honor and privilege of having a **relic** of Blessed Michael McGivney with us at this meeting. We encourage all to attend and have the opportunity to venerate Blessed McGivney.

We have an exciting agenda planned and ALL are encouraged to attend: Grand Knights, Program Directors, Membership Directors, and any brother knight who wants to expand his knowledge about the Knights of Columbus!

The meeting format will be energized and interactive!

**When:** Jan 10-12, 2024

**Where:** Most Holy Trinity (MHT)  
1300 N Greasewood Rd  
Tucson, AZ 85745

**Tentative Agenda (subject to change):**

- |                |   |
|----------------|---|
| Jan 10 (MHT)   | 1:00 PM – 5:00 PM - District Deputy Meeting (DD’s only)<br>6:15 PM – Social/Dinner (ALL invited)  |
| Jan 11 (MHT)   | 8:00 AM – Rosary (ALL invited)<br>8:20 AM – 3:30 – Meeting – ALL encouraged to attend<br>4:00 PM – Mass at Most Holy Trinity<br>5:00 PM – Social/Dinner (ALL invited) |
| Jan 12 (Hotel) | 9:00 AM – 11:00 AM – District Deputy Meeting (DD’s only)  |

A ladies program is available on Friday and Saturday, please see the below for details. Please make sure that your wife gets the second page for details on the ladies activities!

Registration will be online at <https://kofc-az.org/midyear-meeting>.





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We have also secured the DoubleTree at a rate of \$144/night plus taxes.  
Breakfast is included in the price, parking is \$12/day.

DoubleTree by Hilton Tucson Downtown Hilton Convention Center  
280 S Church Ave  
Tucson, AZ 85701

<https://www.hilton.com/en/book/reservation/rooms/?ctyhocn=TUSAUDT&arrivalDate=2025-01-10&departureDate=2025-01-12&groupCode=CDT90B&room1NumAdults=1&cid=OM%2CWW%2CHILTONLINK%2CEN%2CDirectLink>

The State Officers and Directors are looking forward to seeing you this years at the Midyear Meeting!



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**Arizona State Knights of Columbus**  
835 W Warner Rd, #101-411  
Gilbert, AZ 85233

## 2024-2025 State Leadership Team

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Immediate Past State Deputy	<b>Luigi Baratta</b> 602-326-8511 so.baratta@yahoo.com	Associate State Chaplain	<b>Msgr. Greg Adolf</b>  fr.greg@standrewsv.org
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ProLife Chairman	<b>Dominic Conn</b> 480-203-6315 dconn4@cox.net	EFF Director	<b>Dcn. Bruce Bennett</b> 480-294-0282 dcnbruce.bennett.azkofc@gmail.com
		EFF Chaplain	<b>Fr. Arthur Nave</b>  frnaveaz@gmail.com
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State Executive Secretary	<b>Larry Becker</b> 480-760-5122 ses@kofc-az.org	Executive Secretary to the State Deputy	<b>Rick Garrison</b> 480-522-7064 KofCRick.Garrison@gmail.com

Please note: SJYC New mailing address: SJYC  
PO Box 7658  
Surprise, AZ 85374-9998



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### **Faith Transforms Culture – The Design**

The Eucharist is the center of the state. We need to keep Christ at the center of everything we do.

The word “Transforms” extends out from the Eucharist and wraps around the state. This transformation happens internally in each one of us so that we can transform those we encounter.

The rays coming from the Eucharist are symbolic of the colors of the State of Arizona.

- The Gold is the color of Jesus' Divinity. He is True God.
- The Red is the color of Jesus' blood: He is truly Human.

Blue is the color of Mary. We need to ask for Mary’s intercession to her Son by praying the Rosary often.

The baby feet are white to signify the pure innocence lost with every abortion that occurs. We will continue to support Life from Conception to Natural Death.



### **The Complete Knight Flywheel**

From a mechanical side, the flywheel is a very heavy wheel that is used to generate and transfer energy to other parts of a machine. Once it starts spinning, it's hard to stop.

**God is the center of** all that he does, his **family** comes second, and self third

Each knight has to do each of the activities to keep that flywheel going: Recruitment, Engagement, Motivation, Evangelization, and Retention. The areas of focus for each of those activities are around Membership, Programs, Cor, and Insurance.

