SalesMap360

Business/enquiry	Address	Phone	Contact	Enquiry type	Details/result/followup
John Smith	Brisbane	403471540	John	100 X widgets	Sale
XYZ Distribution	Ashgrove	450655049	Steve	1000 X LH widgets	No sale. Followup needed

Contacts	Calls made	Appointments	Presentations	Followup needed	New clients/sales	Enquries/inbound
100	100	15	10	7	3	20

Month	May
Week ending	2/05/2020
Staff member	Steve the sales guru