

CREATIVE LEAD/SR. DESIGNER WWW.PORTFOLIOOFLAURA.COM

## ONLINE MARKETING TIPS & TRICKS GUIDE

SHOW THE BEST SIDE OF YOUR BUSINESS

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If you're here, you probably have some questions about how to effectively strengthen your online presence.

In this guide, we will touch on:

- Brand Guide
- Landing Page
- SEO Tricks
- Social Media Content Creation
- Content Planning

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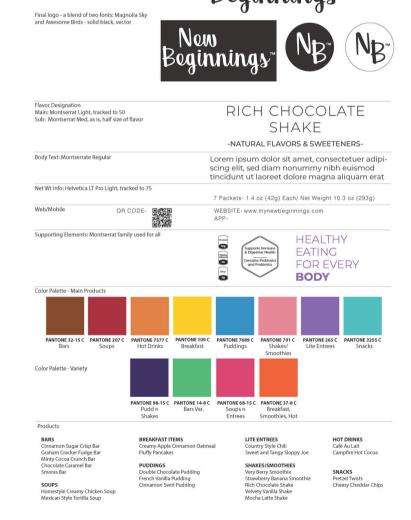
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### **BRAND GUIDE**

A brand guide is a document that defines your brand's visual identity, messaging, and overall personality to ensure consistency across all designs. Having a brand guide is essential for businesses to maintain a strong, cohesive presence, build trust with customers, and stand out in a competitive market.



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### **LANDING PAGE**

A landing page is a standalone web page designed to capture visitor attention and drive a specific action, such as signing up or making a purchase. It typically features a clear call to action (CTA) to guide users toward a goal. Common CTAs include "Get Started" for service sign-ups, "Claim Your Offer" for special promotions, and "Download Now" for lead magnets like catalogs or guides.



A well-optimized landing page helps increase conversions, generate leads, and improve marketing performance.

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### **SEO TRICKS**

6 Tips to Improve Your Site

- Optimize Page Titles & Meta Descriptions Use relevant keywords in your title tags and meta descriptions to improve search visibility and click-through rates.
- Use High-Quality, Keyword-Rich Content Create valuable, original content that naturally incorporates keywords while addressing user intent.
- Improve Website Speed & Mobile-Friendliness Ensure fast loading times and a responsive design to enhance user experience and search rankings.
- Optimize Images with Alt Text Use descriptive file names and alt text for images to improve accessibility and help search engines understand your content.
- **Build Internal & External Links** Link to relevant pages within your site and earn high-quality backlinks from authoritative websites to boost credibility.
- Regularly Update Content & Monitor Performance Keep content fresh, update outdated pages, and track performance using tools like Google Analytics and Search Console.



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### TYPES OF SEO

#### White Hat SEO

- Useful & Relevant Content
- Keyword Research
- Earning Links from High Authority Sites

#### **Black Hat SEO**

- Keyword Stuffing
- Spammy or Paid Link Building
- Cloaking

### **Grey Hat SEO**

- Clickbait Content
- Paid Reviews
- Link Exchange Between Sites

### **On-Page SEO**

- High-Quality Content
- Proper URL Structure
- Image ALT Tags

### **Off-Page SEO**

- Link Building
- Social Media Marketing
- Positive Reviews on Online Platforms

### **Technical SEO**

- XML Sitemap
- Crawling & Indexing
- Structured Data

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### **Brand Guide**

A summary of your logo(s), fonts, colors, and any images you may use regularly, like patterns, textures, or watermarks. This provides consistency in all designs.



### Inspiration

Looking at other successful campaigns in the same market is a good way to see what has already worked.



### Strategy

- Message
- Audience
- Length
- Goal & ROI

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### **Write Copy**

Writing out copy in bulk ensures a consistent brand story, streamlining content creation while keeping messaging engaging and cohesive.



### **Image Bank**

Build a collection of diverse images that complement each other to tell a visual story—from dark to light, brightly colorecto to photo realism.

### Create

Put it together by combining text and images. This is where it can get tricky if you're not into the artistic side, but thankfully, there are professionals for that.

### Calendar

Figure out what days and times to post.

Observing when you get the most interaction and establishing a cadence will help maximize engagement.

## SOCIAL MEDIA CONTENT CREATION

### **COMMON POST SIZES**

#### Facebook:

• Landscape: 1,200 x 630 px

Portrait: 1,080 x 1,350 px

Square: 1,200 x 1,200 px

• Stories: 1,080 x 1,920 px

• Profile Picture: 320 x 320 px

• Cover Photo: 851 x 315 px

### **Instagram:**

Square: 1,080 x 1,080 px

Portrait: 1,080 x 1,350 px

• Landscape: 1,080 x 566 px

• Stories & Reels: 1,080 x 1,920 px

• Profile Picture: 320 x 320 px

### TikTok:

• Videos: 1,080 x 1,920 px

• Profile Picture: 200 x 200 px

### **Pinterest:**

• Pins:Standard: 1,000 x 1,500 px

Square: 1,000 x 1,000 px

• Profile Picture: 165 x 165 px

• Board Cover: 800 x 450 px

### Google Ad Sizes:

• 250 x 250: A square ad

• 300 x 250: An inline rectangle ad

• 336 x 280: A large rectangle ad

• 468 x 60: A banner ad

• 300 x 600: A half-page ad

• 970 x 90: A large leaderboard ad

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# THE NEXT PAGE WAS DESIGNED TO BE PRINTED

social media content planner

TITLE:	TITLE:	TITLE:
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## SERVICES PROVIDED BY PORTFOLIOOFLAURA.COM

### LOGOS

Elevate your brand with a custom-designed logo that captures your identity, builds recognition, and sets you apart from the competition.

### **CONTENT**

Bring your brand to life with expertly crafted content that engages your audience, strengthens your message, and drives results across all platforms.

### **ANYTHING ELSE**

Check out my entire

portfolio at

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or send an email to

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to get in touch.

...and much more. Reach out today to learn how I can help bring out the best in your online presence.