

COACH PROFILE



Jerry R. (Randy) Coats DBA, PCC, SPHR, CISSP

*Experienced/Visionary leader
Executive/Leadership/Culture Coach
Organizational Strategist
Military veteran
Culture-builder*

Core Values

*Respect everybody
Judge nobody
Learn every day
Laugh loud and often*



Coaching Philosophy

Be for others what I most valued in my own executive and leadership roles – an objective thinking partner who understands life as a leader, listens to understand, asks powerful questions, and helps work through tough issues.

Professional Experience

- Human Resources
- Information Technology
- Strategy & Planning
- Futures & Forecasting
- Innovation
- Learning & Development
- Quality Assurance
- Network Security
- Financial Management
- Orchestrating staff ops

Industries Served

- Higher Education
- Finance
- Digital Currency
- Information Technology
- Healthcare/Pharma
- Sports Entertainment
- Manufacturing
- Human Resources
- Construction
- Congressional Staff

Education & Certifications

- Doctor of Business Administration, Strategy and Innovation, Capella University
- Professional Certified Coach (PCC), Intl Coach Federation
- Senior Professional in Human Resources (SPHR)
- Graduate Certificate in Executive and Professional Coaching, University of Texas at Dallas
- M.S., Administration, Central Michigan Univ
- B.S., Computer Science, Univ of Southern MS
- Certified Info Systems Security Professional (CISSP)
- EQ-i and EQ360 certified practitioner

Key Focus Areas/Expertise

- Executive leadership
- High-Potential dev.
- Workplace conflict
- Role transition
- Strategy
- Emotional Intelligence
- Appreciative Coaching
- GROW Model
- Four Squares Coaching
- Organizational culture

International Experience

- Work with international colleagues while living in Canada, Germany, Turkey, and South Korea
- US military representative to international working groups with members from:
 - Australia, Canada, New Zealand, United Kingdom
 - France and Germany
 - Turkey and United Kingdom

What I Believe

- Everybody wants to learn, grow, and be a valued part of something bigger than themselves.
- Everybody deserves a partner whose sole purpose is to help them achieve those things.
- My calling is to be that partner.

A Quote that Guides Me

"I must be willing to give up what I am in order to become what I will be." — Albert Einstein

Testimonials

Randy's efforts were key to my company achieving its most productive and profitable year ever."

– Michael, CEO

"What stands out most isn't his résumé, it's his presence. The way he looks at you when you speak.

***The way he listens without rushing to reply.
The way he makes you feel seen.***

– Andrea, Entrepreneur