



Council Members

Loyal Burns, Chair

Joel Conder, Vice Chair

Shane Matthews

Soraida Cross

Geoff Hinds

Tami Kerr

Lucy Escobar

Travis Smith

Arnie Roblan

Advisory Members

Representative Paul Evans

Oregon State Fair Council Meeting Notice & Agenda **Thursday, July 23, at 1:30 pm**

This meeting will be conducted Virtual/Zoom.

Meeting Link:

<https://us06web.zoom.us/join/6JP5NjceSNidbdTlChM9YQ>

Meeting ID # 867 5235 1489

Passcode # 700823

Our Mission

The Mission of the Oregon State Fair & Exposition Center is to provide a reason and a place for all people to gather, connect and learn, embrace excellence in all forms, and celebrate the achievements of Oregonians.

Our Vision

We envision a relevant Oregon State Fair & Exposition Center that embodies good stewardship of the public's trust and serves as a self-sustaining asset for Oregonians to treasure long into the future.

Public Comments

The Oregon State Fair Council values the input of citizens in making important decisions that affect the Oregon State Fair and Exposition Center. The Oregon State Fair Council also believes in the right for interested parties to observe Oregon State Fair Council meetings. Working to ensure the general public has the opportunity to attend Council meetings and offer public comment, to ensure that the Council can conduct its business, the following guidelines apply to all public comment.

- The Council will have two sign-up sheets at a table in the meeting room 15 minutes before the scheduled meeting, if in person, for those wishing to speak on agenda items or non-agenda subjects. Individuals may sign up in person, or in advance or on our website, <https://oregonstatefaircouncil.org/meetings-1>, in advance of the meeting via email. Email requests should include the date the requester wishes to speak, the requester's name, phone number, and the agenda item or topic of their comments.
- Public comment on agenda items before the Council: Individuals on the list will be called to testify before actions on these items are taken. On the sign-up sheet, list your name, address, and the agenda item upon which you wish to be heard.
- Public Comment on Non-Agenda Items during Oregon State Fair Council Meetings: list your name, address, and the subject matter upon which you wish to be heard.
- You will have 3 minutes to testify.
- When you are called to come forward to speak, state and spell your name for the recorded record of the meeting.
- Council members may ask questions to clarify your testimony but will not engage in a discussion with you. Public Comment allows the Council and CEO to hear issues that interest our citizens but does not allow an opportunity for dialogue between the Speaker, Council, or Administrators.
- If the Council determines that follow-up is necessary, you may be referred to the CEO or an item may be placed on a future Council agenda.
- If you wish to submit written testimony before or at the meeting, please provide 15 copies.
- The public may not use videos or PowerPoint presentations to accompany their testimony without prior approval by the Council Chair.
- Speakers are expected to address the Council without yelling, name-calling, using abusive or foul language or other behavior or speech that negatively impacts the efficiency of the Council meeting.



Oregon State Fair Council Meeting Notice & Agenda
Thursday, July 23, 2026 at 1:30pm

This meeting will be conducted Virtual/Zoom.

Zoom Meeting Link: <https://us06web.zoom.us/join/6JP5NjceSNidbdTlChM9YQ>

Meeting ID # 867 5235 1489

Passcode # 700823

Agenda

1:30pm – Public Session

- **Call to Order**
- **Roll Call**
- **Pledge of Allegiance**
- **Minutes**
 - Council Meeting of March 19, 2026 – *motion needed*
 - Council Meeting of May 21, 2026 – *motion needed*
- **Reports**
 - Council Chair Report – Loyal Burns
 - CEO Report – Kim Grewe-Powell
 - Financial Statements 1/1/2026-6/30/2026 – *motion needed*
 - Fair Foundation Report- Zach Pickett
- **Public Comments**
- **Committee Report**
- **Old Business**
- **Adjourn**



Minutes of the Oregon State Fair Council Regular Meeting

March 19, 2026

In person - Cascade Hall - Oregon State Fair/Virtual/Zoom Meeting

Audio Recorded – Yes

- **Call to Order:** The meeting convened at 1:34pm with Chair Burns presiding.
- **Roll Call:** The attendance, both in person and via Zoom, was recorded as shown below:

Present:

Loyal Burns, Chair
Joel Conder, Vice Chair
Shane Matthews, Council Member
Geoff Hinds, Council Member
Tami Kerr, Council Member
(Kerr Joined following voting on Min.)
Lucy Escobar, Council Member
Travis Smith, Council Member

Non-Present:

Soraida Cross, Council Member
Arnie Roblan, Council Member
Representative Paul Evans Advisor Council Member

Other-Present:

Kim Grewe-Powell, Director/CEO
Jean Wheat-Palm, CFO and Director of Human Resources
Maddie Kansky, Administrative Assistant and Contract Procurement
Deborah Hall, Accounts Payable and Front Office Lead

- **Pledge of Allegiance:**
The Pledge Allegiance was made by all parties present.
- **Approval of Minutes:**
Chair Burns gave the Council time to review the minutes from the February 5, 2026 Council Meeting. Chair Burns asked for a motion to approve the minutes. Vice Chair Conder motioned to approve the minutes as presented, with a second by Council Member Matthews.

Yes Vote: Burns, Conder, Matthews, Hinds, Escobar and Smith **No Vote:** None
The motion carried unanimously.

- **Reports:**

Council Chair's Report: Chair Burns stated the Council needs to discuss the review of Director/CEO Grewe-Powell, along with a wage review. The Council gave positive feedback about CEO, Kim Grewe-Powel. The Council voted on a 15% wage increase and an annual automobile stipend of \$5,500 effective January 1, 2026.

Council Vice Chair Conder, Council Member Smith and Council Member Escobar will be the subcommittee for the next CEO review process.

Following discussions, Chair Burns asked for a motion to approve Director/CEO Grewe-Powell wage increase and automobile stipend. Vice Chair Conder motioned to approve a 15% wage increase and an annual automobile stipend of \$5,500 effective January 1, 2026, with a second by Council Member Matthews.

Yes Vote: Burns, Conder, Matthews, Hinds, Kerr, Escobar and Smith **No Vote:** None
The motion carried unanimously.

CEO Report: Director/CEO Kim Grewe-Powell gave special mention to Gene Derfler who passed away at the age of 101 on March 16th. Gene was a champion of the OSFEC and instrumental in the success we are today.

The Jackman Long Building received a landscape facelift through a partnership with Green Acres. The Crosswalk project is near completion with lights to be finished before April 1st of this year.

The sales team is actively recruiting larger public events, securing new livestock and sporting events.

Vendor spaces are nearly full for the 4th of July Spectacular. OSFEC will replace a big-name concert with tribute bands on the center stage due to past unprofitability. The fireworks display will be expanded in celebration of America 250. The City of Salem has offered additional funding for the fireworks display and OSFEC is very thankful for that.

OSFEC is bringing back the Artisan's Village to the Fair this year. Ten out of eleven major acts secured; the majority of food concessionaires and trucks are confirmed, and half of the exhibitors are secured.

Financials:

Director/CEO Grewe-Powell reported the Assets and Liabilities/Equities in balance at \$13,607,390.45. Assets grew 10.17% from 2024. Total income as of February 28, 2026 reflects \$336,065.11. The total expenses were \$596,545.96 for the same time period.

The decrease in Expo revenue during the first two months of the year was reflected by a reduction in parking, Expo food and alcohol sells with fewer events scheduled.

Overall it is not unusual with the given monthly expenses to be in a negative net income the first 6 months of the year.

There will be an uptick with larger events that will increase revenue up in these areas over the next several months. We are very diligent in monitoring our overall performance.

Chair Burns gave the Council time to review and entertain questions of the Financial Statements. Chair Burns asked for a motion to approve the Financial Statements for 1/1/2026-2/28/2026. Council Member Vice Chair Conder motioned to approve the Financial Statements as presented, with a second motion by Council Member Kerr.

Yes Vote: Burns, Conder, Matthews, Kerr, Hinds, Escobar, Smith **No Vote:** None

Fair Foundation Report: President, Zach Pickett stated he is trying to get a grant between \$100,000 and \$200,000 for the Horse Stadium and ADA restroom improvements. The Fair Foundation will operate the water sales booth this year at the Oregon State Fair, the projected dollars raised is around \$50,000. These funds will be used for OSF improvements.

- **Public Comments on Non-Agenda Items:**
None
- **Committee Reports:**
Executive Committee: Did not meet.
- **Old Business:**

Adjourn: There being no further business, the meeting adjourned.



Minutes of the Oregon State Fair Council Regular Meeting

May 21, 2026

Oregon State Fair/Virtual/Zoom Meeting

Audio Recorded – Yes

- **Call to Order:** The meeting convened at 1:40 pm with Vice Chair Joel Conder presiding.
- **Roll Call:** The attendance via Zoom, was recorded as shown below:

Present:

Joel Conder, Vice Chair
Soraida Cross, Council Member
Geoff Hinds, Council Member
Arnie Roblan, Council Member
Travis Smith, Council Member

Non-Present:

Loyal Burns, Chair
Shane Matthews, Council Member
Tami Kerr, Council Member
Lucy Escobar, Council Member
Representative Paul Evans Advisor Council Member

Other-Present:

Kim Grewe-Powell, Director/CEO
Jean Wheat-Palm, CFO and Director of Human Resources
Maddie Kinsky, Administrative Assistant and Contract Procurement
Deborah Hall, Accounts Payable and Front Office

- **Pledge of Allegiance:**
The Pledge Allegiance was made by all parties present.
- **Approval of Minutes:**
Vice Chair Conder gave the Council time to review the minutes from the March 19, 2026 Council Meeting.

No Vote: A quorum was not present.

- **Reports:**

Council Chair's Report:

None

CEO Report: Director/CEO Kim Grewe-Powell stated the OSFEC team worked diligently to prepare and submit the Department of Administrative Services (DAS) '27-'29 Biennium budget request. A total funding request of \$36,661,480 was submitted, emphasizing the importance of the State of Oregon investing in and maintaining its facilities and infrastructure.

Deferred maintenance of critical building systems—including roofing, mechanical, electrical, and life-safety infrastructure—has increased the risk of system failures, service disruptions, safety concerns, and potential liability. These ongoing conditions reduce OSFEC's effectiveness as both an emergency response site and a functional public venue for daily operations and events.

The deteriorating condition of these facilities has significantly contributed to the increased OSFEC's liability exposure, as reflected in rising insurance costs through DAS. OSFEC's liability insurance premium is projected to increase from \$71,433 to \$1,046,575 per biennium—a substantial increase. This substantial escalation highlights the growing risks associated with aging infrastructure and deferred maintenance.

The OSFEC team also submitted a \$1,300,000 grant request through Travel Oregon to help transform the Pavilion into a competitive, year-round venue capable of attracting larger regional and national events.

Last week we began concert rollout. Each week we will be announcing 2-3 concerts.

Financials:

Director/CEO Grewe-Powell reported Profit and Loss from January 1 through April 30, 2026 the total income is \$959,285.68. Income is down about \$64,000.00 from about the same time last year. Expo revenue is down a little at this time, which is unfortunate.

Total expenses to date are \$1,479,491.57, expenses are up \$105,800.36, expenses are up, but this can be attributed to the purchase of equipment, two ADA stages, a large & small scrubber, which was all in budget. Net Ordinary Income to date is -\$520,205.89.

No Vote: A quorum was not present.

Fair Foundation Report:

None

Public Comments on Non-Agenda Items:

None

- **Committee Reports:**

Executive Committee: Did not meet.

CEO Review Committee: Did not meet.

- **Old Business:**

None

Adjourn: There being no further business, the meeting adjourned at 2:20pm.

Next meeting scheduled June 18, 2026

07/17/26
Accrual Basis

Oregon State Fair Council
Balance Sheet
As of June 30, 2026

	Jun 30, 26
ASSETS	
Current Assets	
Checking/Savings	
10120 · USB - Operating Acct - 5013	1,096,722.28
10121 · USB - Payroll Acct - 3265	28,399.58
10122 · USB - Premium Acct - 5021	782.00
10127 · USB - Fair Admission - 5088	1,013,161.00
10128 · USB - Office Expo - 5104	624,464.18
10129 · USB - Show Works - 5120	1,684.07
10130 · USB - Camp Ground - 5138	122.50
10131 · USB - Office FAIR - 5112	407,674.65
10150 · Petty Cash Box - Fair	430.69
10156 · Petty Cash - Expo Parking	3,000.00
10200 · State Treasury Fund Account	9,691,245.22
Total Checking/Savings	12,867,688.17
Accounts Receivable	
11000 · Accounts Receivable	304,950.16
Total Accounts Receivable	304,950.16
Other Current Assets	
12004 · Prepaid Rent	500.00
12005 · Prepaid FCC 10 Yr License	490.00
13000 · Prepaid Contracts	56,510.80
Total Other Current Assets	57,500.80
Total Current Assets	13,230,137.13
Other Assets	
19000 · Capital Investments- SF Council	1,329,921.80
Total Other Assets	1,329,921.80
TOTAL ASSETS	14,560,058.93
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	307,718.72
Total Accounts Payable	307,718.72
Credit Cards	48,574.81
Other Current Liabilities	
20100 · Deferred Rent Income - MCFair	92,996.85
20200 · Deferred Income - Fair	789,541.77
20515 · Deferred Income - Expo	276,663.00
20516 · Deferred Income - Security Dep	7,750.00
24000 · Payroll Liabilities	46,784.56
Total Other Current Liabilities	1,213,736.18
Total Current Liabilities	1,570,029.71
Total Liabilities	1,570,029.71

07/17/26
Accrual Basis

Oregon State Fair Council
Balance Sheet
As of June 30, 2026

	Jun 30, 26
Equity	
25000 · State Parks Opening Bal	3,014,804.40
25020 · State Biennium Fund 2015-2017	1,015,299.00
32000 · Retained Earnings	9,432,172.01
32001 · Ret Earn - Facility Assess Cost	-254,738.00
32050 · Restricted Net Position	7,929.02
Net Income	-225,437.21
Total Equity	12,990,029.22
TOTAL LIABILITIES & EQUITY	14,560,058.93

07/17/26
Accrual Basis

Oregon State Fair Council
Profit & Loss
January through June 2026

	Jan - Jun 26
Ordinary Income/Expense	
Income	
400 Administration Revenue	187,929.72
410 Operations Revenue	25,584.00
450 Expo Center Revenue	1,084,727.98
451 Holiday Village Revenue	20,405.71
452 July Spectacular Revenue	8,624.12
453 Scare at the Fair Revenue	3,097.27
470 State Fair Revenue	1,012,037.00
Total Income	2,342,405.80
Gross Profit	2,342,405.80
Expense	
100 Signature Events	60,360.89
110 Employee Salaries & Wages	483,209.30
130 Contracted Labor PT/Temps	86,993.03
150 Employee Benefits - ER Exp	96,723.39
160 Payroll Tax - ER Share	44,400.94
170 Professional Services	202,008.93
190 Travel/Training/Conferences	6,938.62
200 Supplies & Expenses	48,128.69
210 Dues and Subscriptions	175.00
220 Insurance	172,735.50
230 Utilities	428,844.74
240 Maint and Repairs of Equip	12,944.17
250 Maint of Bldg and Grounds	319,822.44
260 Special Repairs & Maint	4,970.31
270 Marketing Expenses	17,923.48
280 Vehicle Expenses	6,767.75
290 Merchant & Bank Fees	37,392.50
300 Equipment Purchase	174,169.75
310 Permits & License Fees	2,162.20
400 State Fair Administrative	96.56
410 State Fair Marketing	293,785.48
420 State Fair Operations	17,100.74
500 State Fair Attractions	38,252.53

07/17/26
Accrual Basis

Oregon State Fair Council
Profit & Loss
January through June 2026

	Jan - Jun 26
510 State Fair Exhibits	41,922.10
Total Expense	2,597,829.04
Net Ordinary Income	-255,423.24
Other Income/Expense	
Other Income	
Other Income	264,486.00
Special Projects Income	12,279.80
Total Other Income	276,765.80
Other Expense	
Special Projects Expense	246,779.77
Total Other Expense	246,779.77
Net Other Income	29,986.03
Net Income	-225,437.21

07/17/26
Accrual Basis

Oregon State Fair Council
Profit & Loss Previous Year Comparison
January through June 2026

	Jan - Jun 26	Jan - Jun 25	\$ Change	% Change
Ordinary Income/Expense				
Income				
400 Administration Revenue	187,929.72	193,262.44	-5,332.72	-2.8%
410 Operations Revenue	25,584.00	25,584.00	0.00	0.0%
450 Expo Center Revenue	1,084,727.98	1,142,317.70	-57,589.72	-5.0%
451 Holiday Village Revenue	20,405.71	18,408.55	1,997.16	10.9%
452 July Spectacular Revenue	8,624.12	6,094.00	2,530.12	41.5%
453 Scare at the Fair Revenue	3,097.27	0.00	3,097.27	100.0%
470 State Fair Revenue	1,012,037.00	900,652.60	111,384.40	12.4%
Total Income	2,342,405.80	2,286,319.29	56,086.51	2.5%
Gross Profit	2,342,405.80	2,286,319.29	56,086.51	2.5%
Expense				
100 Signature Events	60,360.89	44,975.94	15,384.95	34.2%
110 Employee Salaries & Wa...	483,209.30	436,478.85	46,730.45	10.7%
130 Contracted Labor PT/Te...	86,993.03	87,548.88	-555.85	-0.6%
150 Employee Benefits - ER ...	96,723.39	73,641.73	23,081.66	31.3%
160 Payroll Tax - ER Share	44,400.94	42,443.85	1,957.09	4.6%
170 Professional Services	202,008.93	260,236.79	-58,227.86	-22.4%
180 Council Expense	0.00	103.48	-103.48	-100.0%
190 Travel/Training/Conferen...	6,938.62	12,835.26	-5,896.64	-45.9%
200 Supplies & Expenses	48,128.69	45,312.57	2,816.12	6.2%
210 Dues and Subscriptions	175.00	334.90	-159.90	-47.8%
220 Insurance	172,735.50	118,243.00	54,492.50	46.1%
230 Utilities	428,844.74	495,782.61	-66,937.87	-13.5%
240 Maint and Repairs of Equ...	12,944.17	13,012.06	-67.89	-0.5%
250 Maint of Bldg and Grounds	319,822.44	339,427.65	-19,605.21	-5.8%
260 Special Repairs & Maint	4,970.31	1,341.00	3,629.31	270.6%
270 Marketing Expenses	17,923.48	19,966.65	-2,043.17	-10.2%
280 Vehicle Expenses	6,767.75	3,717.67	3,050.08	82.0%
290 Merchant & Bank Fees	37,392.50	16,624.07	20,768.43	124.9%
300 Equipment Purchase	174,169.75	7,505.91	166,663.84	2,220.4%
310 Permits & License Fees	2,162.20	721.62	1,440.58	199.6%
400 State Fair Administrative	96.56	5,230.89	-5,134.33	-98.2%
410 State Fair Marketing	293,785.48	257,408.17	36,377.31	14.1%
420 State Fair Operations	17,100.74	21,420.11	-4,319.37	-20.2%

07/17/26
Accrual Basis

Oregon State Fair Council
Profit & Loss Previous Year Comparison
January through June 2026

	Jan - Jun 26	Jan - Jun 25	\$ Change	% Change
500 State Fair Attractions	38,252.53	19,513.96	18,738.57	96.0%
510 State Fair Exhibits	41,922.10	34,159.30	7,762.80	22.7%
Total Expense	2,597,829.04	2,357,986.92	239,842.12	10.2%
Net Ordinary Income	-255,423.24	-71,667.63	-183,755.61	-256.4%
Other Income/Expense				
Other Income				
Other Income	264,486.00	246,572.00	17,914.00	7.3%
Special Projects Income	12,279.80	0.00	12,279.80	100.0%
90400 - Bond Project	0.00	45,035.19	-45,035.19	-100.0%
Total Other Income	276,765.80	291,607.19	-14,841.39	-5.1%
Other Expense				
Special Projects Expense	246,779.77	49,195.25	197,584.52	401.6%
90700 - Bond Project Exp	0.00	3,934.64	-3,934.64	-100.0%
Total Other Expense	246,779.77	53,129.89	193,649.88	364.5%
Net Other Income	29,986.03	238,477.30	-208,491.27	-87.4%
Net Income	-225,437.21	166,809.67	-392,246.88	-235.2%