Council Members

Loyal Burns, Chair

Joel Conder, Vice Chair

Shane Matthews

Soraida Cross

Geoff Hinds

Tami Kerr

Lucy Escobar

Travis Smith

Arnie Roblan

Advisory Members

Representative Susan McLain

Oregon State Fair Council Meeting Notice & Agenda
Thursday, October 22nd, at 1:30 pm

This meeting will be conducted Virtual/Zoom.

Meeting Link:

https://us06web.zoom.us/meeting/register/3G8bpQ57Rbyl5pO5pfOEAQ

Meeting ID #817 6168 1706

Passcode #004187

Our Mission

The Mission of the Oregon State Fair & Exposition Center is to provide a reason and a place for all people to gather, connect and learn, embrace excellence in all forms, and celebrate the achievements of Oregonians.

Our Vision

We envision a relevant Oregon State Fair & Exposition Center that embodies good stewardship of the public's trust and serves as a self-sustaining asset for Oregonians to treasure long into the future.

Public Comments

The Oregon State Fair Council values the input of citizens in making important decisions that affect the Oregon State Fair and Exposition Center. The Oregon State Fair Council also believes in the right for interested parties to observe Oregon State Fair Council meetings. Working to ensure the general public has the opportunity to attend Council meetings and offer public comment, to ensure that the Council can conduct its business, the following guidelines apply to all public comment.

- The Council will have two sign-up sheets at a table in the meeting room 15 minutes before the scheduled meeting, if in person, for those wishing to speak on agenda items or non-agenda subjects. Individuals may sign up in person, or in advance or on our website, https://oregonstatefaircouncil.org/meetings-1, in advance of the meeting via email. Email requests should include the date the requester wishes to speak, the requester's name, phone number, and the agenda item or topic of their comments.
- Public comment on agenda items before the Council: Individuals on the list will be called to testify before actions on these items are taken. On the sign-up sheet, list your name, address, and the agenda item upon which you wish to be heard.
- Public Comment on Non-Agenda items during Oregon State Fair Council Meetings: list your name, address, and the subject matter upon which you wish to be heard.
- You will have 3 minutes to testify.
- When you are called to come forward to speak, state and spell your name for the recorded record of the meeting.
- Council members may ask questions to clarify your testimony but will not engage in a discussion with you. Public Comment allows the Council and CEO to hear issues that interest our citizens but does not allow an opportunity for dialogue between the Speaker, Council, or Administrators.
- If the Council determines that follow-up is necessary, you may be referred to the CEO or an item may be placed on a future Council agenda.
- If you wish to submit written testimony before or at the meeting, please provide 15 copies.
- The public may not use videos or PowerPoint presentations to accompany their testimony without prior approval by the Council Chair.
- Speakers are expected to address the Council without yelling, name-calling, using abusive or foul language or other behavior or speech that negatively impacts the efficiency of the Council meeting.

Oregon State Fair Council Meeting Notice & Agenda
Thursday, October 22nd, 2026 at 1:30pm

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Meeting ID # 817 6168 1706
Passcode # 004187

Agenda
1:30pm – Public Session

- Call to Order
- Roll Call
- Pledge of Allegiance
- Minutes
  - Council Meeting of July 23, 2026 – *motion needed*
- Reports
  - Council Chair Report – Loyal Burns
  - CEO Report – Kim Grewe-Powell
    - Financial Statements 1/1/2026-9/30/2026 – *motion needed*
  - 2026 Oregon State Fair Presentation – Kim Grewe-Powell and Department Heads
  - Fair Foundation Report- Zach Pickett
- Public Comments
- Committee Report
- Old Business
- Adjourn

Minutes of the Oregon State Fair Council Regular Meeting
July 23, 2026
Oregon State Fair/Virtual/Zoom Meeting
Audio Recorded – Yes

- **Call to Order:** The meeting convened at 1:33 pm with Chair Loyal Burns
- **Roll Call:** The attendance via Zoom, was recorded as shown below:

Present:
Loyal Burns, Chair
Soraida Cross, Council Member
Tami Kerr, Council Member
Lucy Escobar, Council Member
Arnie Roblan, Council Member
Travis Smith, Council Member

Non-Present:
Joel Conder, Vice Chair
Shane Matthews, Council Member
Geoff Hinds, Council Member
Kim Grewe-Powell, Director/CEO
Representative Paul Evans Advisor Council Member

Other-Present:
Jean Wheat-Palm, CFO and Director of Human Resources
Elizabeth Angulo-Manzo, Financial Manager
Deborah Hall, Accounts Payable and Front Office Lead

- **Pledge of Allegiance:**
  The Pledge Allegiance was made by all parties present.

- **Approval of Minutes:**
  Chair Burns asked the Council if they reviewed the minutes from the March 19, 2026 & May 21, 2026 Council Meetings that were included in their packet. Chair Burns asked for a motion to approve the minutes. Council Member Cross motioned to approve the minutes from March 19, 2026 & May 21, 2026 as presented, with a second by Council Member Roblan.

  Yes Vote: Burns, Cross, Escobar, Kerr, Smith and Roblan **No Vote**: None
  The motion carried unanimously.

- **Reports:**

Council Chair's Report:
Chair Loyal Burns stated that he is excited about the upcoming Oregon State Fair.

CEO Report: CFO/Director of Human Resource Jean Wheat-Palm gave the CEO's report on behalf of the Director/CEO Kim Grewe-Powell. Jean introduced Elizabeth Angulo-Manzo, Oregon State Fair & Exposition Center new Financial Manager. Elizabeth shared that she has worked in finance for more than 12 years and is very excited to be part of the Oregon State Fair & Exposition Center team.

The Crosswalk on 17th Street is finally completed, which happen before the opening of the Oregon State Fair on August 28th.

Oregon State Fair & Exposition Center is in the process of replacing most, if not all, of the drinking fountains throughout the grounds. They will include water bottle refilling stations. This is in thanks to money received in the Governor's Budget: in HB5006.

Marion County Fair just wrapped up. It appeared to be successful.

Family Building Blocks Capital Live John Pardi concert is next Friday night. Our grounds will be almost at capacity with this concert in LB Day, a Hispanic concert in the Pavilion, a car show and a few private events. We strive for every weekend to be like this.

Oregon State Fair & Exposition Center Operation Department have been working hard to get the grounds in shape.

Oregon State Fair is only 36 days away. Concert tickets and Admission sales have been steady. Oregon State Fair launched the America 250 Live programming in the Pavilion. America 250 Live is an action-packed tribute the American spirit. Sponsorship income is about what it was last year.

Financials:

CFO/Director of Human Resource Jean Wheat-Palm gave the financial report on behalf of the Director/CEO Kim Grewe-Powell. Financial Reports reflected total Assets are in balance with Liability & Equity at $14,560,058.93. Assets are up 14.9% compared to last year. Profit and Loss from January 1 through June 30,2026 the total income to date $2,342,405.80. We are seeing a slight increase for the first 6 months at 2.5%. This is due to early income from exhibitors.

Total Expenses to date $ 2,597,829.04. For the first months we are experiencing a 10.2% increase from last year due to equipment purchases, insurance and marketing expenses.

Net Ordinary income to date is $-255,423.24. The higher expenses are the equipment purchases. Oregon State Fair & Exposition Center purchased equipment to reduce the cost of renting equipment, especially during August. The equipment purchases are in the budget, and we have spent $170,000.00 the first 6 months.

Other Income and Expenses are as follows total income to date are $276,765.80 and the total expenses to date are $246,779.77. The Net Income to date is $-225,437.21.

- Chair Burns asked if the Council reviewed the Financial Statements that were included in their packet. Chair Burns asked for a motion to approve the Financial Statements for 1/1/2026-6/30/2026. Council Member Cross motioned to approve the Financial Statements as presented, with a second by Council Member Roblan.

Yes Vote: Burns, Cross, Escobar, Kerr, Smith and Roblan **No Vote**: None
The motion carried unanimously.

Fair Foundation Report:
None

Public Comments on Non-Agenda Items:
None

- **Committee Reports:**
  Executive Committee: Did not meet.
  CEO Review Committee: Did not meet.
- **Old Business:**
  None

Adjourn: There being no further business, the meeting adjourned at 2:20pm.

Next meeting scheduled **November 19**, 2026

Oregon State Fair Council
Balance Sheet
As of September 30, 2026

	Sep 30, 26
ASSETS	
Current Assets	
Checking/Savings	
10120 · USB - Operating Acct - 5013	523,740.67
10121 · USB - Payroll Acct - 3265	27,260.06
10122 · USB - Premium Acct - 5021	11,306.50
10127 · USB - Fair Admission -5088	2,278,329.71
10128 · USB - Office Expo - 5104	141,378.64
10129 · USB - Show Works - 5120	46,144.38
10130 · USB - Camp Ground - 5136	122.50
10131 · USB - Office FAIR - 5112	404,466.74
10150 · Petty Cash Box - Fair	930.69
10156 · Petty Cash - Expo Parking	3,000.00
10200 · State Treasury Fund Account	9,789,436.03
10300 · Cash Fund - Money Room	9,528.75
Total Checking/Savings	13,235,644.67
Accounts Receivable	
11000 · Accounts Receivable	213,445.39
Total Accounts Receivable	213,445.39
Other Current Assets	54,589.18
Total Current Assets	13,503,679.24
Other Assets	
19000 · Capital Investments- SF Council	1,388,302.80
Total Other Assets	1,388,302.80
TOTAL ASSETS	14,891,982.04
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	512,917.34
Total Liabilities	512,917.34
Equity	
25000 · State Parks Opening Bal	3,014,804.40
25020 · State Biennium Fund 2015-2017	1,015,299.00
32000 · Retained Earnings	9,510,555.92
32001 · Ret Earn - Facility Assess Cost	-254,738.00
32050 · Restricted Net Posititon	7,929.02
Net Income	1,085,214.36
Total Equity	14,379,064.70
TOTAL LIABILITIES & EQUITY	14,891,982.04

Oregon State Fair Council
Profit & Loss - Total
January through September 2026

	Jan - Sep 26
Ordinary Income/Expense	
Income	
400 Administration Revenue	287,259.45
410 Operations Revenue	38,376.00
450 Expo Center Revenue	1,360,607.76
451 Holiday Village Revenue	21,063.78
452 July Spectacular Revenue	43,614.84
453 Scare at the Fair Revenue	3,097.27
470 State Fair Revenue	7,556,610.52
Total Income	9,310,629.62
Gross Profit	9,310,629.62
Expense	
100 Signature Events	136,408.60
110 Employee Salaries & Wages	740,206.33
130 Contracted Labor PT/Temps	114,575.13
150 Employee Benefits - ER Exp	144,298.65
160 Payroll Tax - ER Share	79,135.43
170 Professional Services	313,514.38
190 Travel/Training/Conferences	9,020.84
200 Supplies & Expenses	61,428.89
210 Dues and Subscriptions	1,678.00
220 Insurance	208,451.50
230 Utilities	668,320.90
240 Maint and Repairs of Equip	39,325.87
250 Maint of Bldg and Grounds	445,254.17
260 Special Repairs & Maint	4,970.31
270 Marketing Expenses	24,231.10
280 Vehicle Expenses	12,019.49
290 Merchant & Bank Fees	55,438.96
300 Equipment Purchase	181,002.14
310 Permits & License Fees	3,161.91
400 State Fair Administrative	35,808.20
410 State Fair Marketing	631,012.14
420 State Fair Operations	1,677,424.55
500 State Fair Attractions	2,292,526.56

Oregon State Fair Council
Profit & Loss - Total
January through September 2026

	Jan - Sep 26
510 State Fair Exhibits	427,588.54
Total Expense	8,306,802.59
Net Ordinary Income	1,003,827.03
Other Income/Expense	
Other Income	
Other Income	396,729.00
Special Projects Income	12,279.80
Total Other Income	409,008.80
Other Expense	
Special Projects Expense	327,621.47
Total Other Expense	327,621.47
Net Other Income	81,387.33
Net Income	1,085,214.36

10/14/26
Accrual Basis

Oregon State Fair Council
Profit & Loss Budget vs. Actual
January through December 2026

	Jan - Dec 26	Budget	$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
400 Administration Revenue	287,259.45	363,500.00	-76,240.55	79.0%
410 Operations Revenue	42,640.00	51,168.00	-8,528.00	83.3%
450 Expo Center Revenue	1,375,622.26	1,696,200.00	-320,577.74	81.1%
451 Holiday Village Revenue	21,063.78	33,700.00	-12,636.22	62.5%
452 July Spectacular Revenue	43,614.84	106,000.00	-62,385.16	41.1%
453 Scare at the Fair Revenue	3,097.27	41,800.00	-38,702.73	7.4%
470 State Fair Revenue	7,525,114.48	8,892,500.00	-1,367,385.52	84.6%
Total Income	9,298,412.08	11,184,868.00	-1,886,455.92	83.1%
Gross Profit	9,298,412.08	11,184,868.00	-1,886,455.92	83.1%
Expense				
100 Signature Events	136,488.60	160,400.00	-23,911.40	85.1%
110 Employee Salaries & Wa...	748,841.06	1,053,000.00	-304,158.94	71.1%
130 Contracted Labor PT/Te...	124,095.13	130,000.00	-5,904.87	95.5%
150 Employee Benefits - ER ...	144,524.09	217,050.00	-72,525.91	66.6%
160 Payroll Tax - ER Share	79,638.42	107,000.00	-27,361.58	74.4%
170 Professional Services	328,749.44	435,250.00	-106,500.56	75.5%
180 Council Expense	0.00	500.00	-500.00	0.0%
190 Travel/Training/Conferen...	10,520.84	36,200.00	-25,679.16	29.1%
200 Supplies & Expenses	63,977.68	116,500.00	-52,522.32	54.9%
210 Dues and Subscriptions	1,678.00	5,500.00	-3,822.00	30.5%
220 Insurance	208,451.50	150,000.00	58,451.50	139.0%
230 Utilities	674,738.29	1,070,300.00	-395,561.71	63.0%
240 Maint and Repairs of Equ...	40,975.72	64,000.00	-23,024.28	64.0%
250 Maint of Bldg and Grounds	470,109.89	862,500.00	-392,390.11	54.5%
260 Special Repairs & Maint	4,970.31	1,600.00	3,370.31	310.6%
270 Marketing Expenses	26,956.10	53,000.00	-26,043.90	50.9%
280 Vehicle Expenses	12,019.49	18,000.00	-5,980.51	66.8%
290 Merchant & Bank Fees	55,851.67	145,200.00	-89,348.33	38.5%
300 Equipment Purchase	181,002.14	207,500.00	-26,497.86	87.2%
310 Permits & License Fees	3,161.91	4,000.00	-838.09	79.0%
400 State Fair Administrative	36,806.65	44,375.00	-7,568.35	82.9%
410 State Fair Marketing	683,317.48	898,500.00	-215,182.52	76.1%
420 State Fair Operations	1,794,901.31	2,073,245.00	-278,343.69	86.6%

Oregon State Fair Council
Profit & Loss Budget vs. Actual
January through December 2026

	Jan - Dec 26	Budget	$ Over Budget	% of Budget
500 State Fair Attractions	2,423,791.79	2,556,980.00	-133,188.21	94.8%
510 State Fair Exhibits	792,390.03	738,100.00	54,290.03	107.4%
Total Expense	9,047,957.54	11,148,700.00	-2,100,742.46	81.2%
Net Ordinary Income	250,454.54	36,168.00	214,286.54	692.5%
Other Income/Expense				
Other Income				
Other Income	396,729.00	528,972.00	-132,243.00	75.0%
Special Projects Income	12,279.80	10,000.00	2,279.80	122.8%
Total Other Income	409,008.80	538,972.00	-129,963.20	75.9%
Other Expense				
Special Projects Expense	328,068.34	1,333,986.96	-1,005,918.62	24.6%
Total Other Expense	328,068.34	1,333,986.96	-1,005,918.62	24.6%
Net Other Income	80,940.46	-795,014.96	875,955.42	-10.2%
Net Income	331,395.00	-758,846.96	1,090,241.96	-43.7%