

President's Message

Greetings GSHBA Members,

Wow was that a great golf outing last week! We had a completely full house and Brad from the Iron Grille said he has never sold so many drinks for a golf outing. The weather was beautiful and hot like usual! Chris Jacke was an awesome guest and Central Door Solutions raised a bunch of additional money for the event with sponsoring Chris Jacke and having fund raisers at the hole. We also had a second 50/50 raffle the raised over \$2,000 along with the original 50/50 that was over \$1,000. The 2022 Jeff Nygaard Golf Outing was a huge success because of all the attendees and your continued support. We are very lucky to have such a great group of members, friends, and family!

As mentioned last month we are having our first annual Winner Winner Chicken Dinner on August 28th. This new and exciting event will be held at Lucke's 3252 Mecca Dr. Plover from 11:00-2:00 p.m. You can purchase tickets on our website for \$20 each or 6 for \$100 for GSHBA members. This is an excellent way for your business to get billed from GSHBA and for you to give away Chicken dinners to your clients and employees. Remember this event is limited to 250 tickets being sold so get those tickets before they are sold out.

After Winner Winner Chicken Dinner next big GSHBA events is our Parade Of Homes Sept 9-12th. As expected we have a bunch a beautiful homes to showcase this year. If you are interested in helping out with tickets sales or helping out with signs please contact a builder in the parade or Carrleen Hyer.



Aaron Cordy Sales Manager 1203 Stans Drive Stevens Point, WI 54482 T 844-842-8267 C 715-340-9884 aaron@pointlogs.com www.pointlogs.com

We will be having our installation and awards night at Sky Club September 20th. We will be voting on the by law changes that we have made at this meeting as well. Please join us to watch Bruce Woyak roast me as I pass the torch to him for his presidency. It has been such a great honor serving the GSHBA as president and I will miss being the active president. Everyone has been really great to work with and open to new events and ideas. Thank you again for electing me and allowing me this opportunity.

I hope to see everyone at Winner Winner Chicken Dinner.

Aaron Cordy Sales Manager 1203 Stans Drive Stevens Point, WI 54482 T 844-842-8267 C 715-340-9884 E <u>aaron@pointlogs.com</u> <u>www.pointlogs.com</u>



Golden Sands Home Builders Association



Sunday August 28th Lucke's 3252 Mecca Dr. Plover Serving 11:00 AM - 2:00 PM *Limited to 250 Tickets* Dine In or Grab & Go

Proceeds fund scholarships for local students pursuing careers in the building industry.

\$20 Includes:

Charcoal grilled 1/2 Chicken, Baked Potato, Coleslaw, Beans, Roll, Drink Ticket & your entry to WIN PRIZES!

Need NOT be present to win.

CALENDAR of **EVENTS**

August 28 - Winner Winner Chicken Dinner at Lucke's in Plover 11am - 2pm

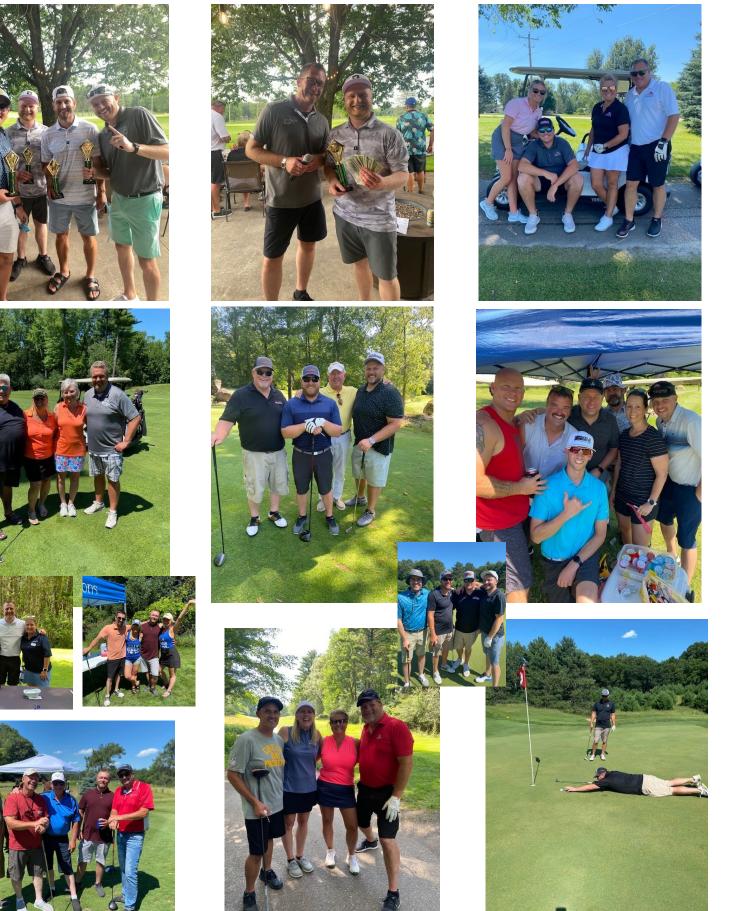
- September 7 Parade of Homes Bus Tour
- September 9-12 Parade of Homes

715-344-222

September 20 - Installation and Awards Banquet at Sky Club



www.community-insurance.com Amherst • Iola • Stevens Point • Waupaca Thank you to everyone that participated, sponsored and volunteered at the annual Jeff Nygaard Golf Outing. Thank you Seth Stormoen for organizing the event. It was a beautiful day, the course was great and the food was delicious. Overall it was a success and a lot of fun!



YOUARE #FERGUSON® Cordially Invited

Ferguson has reserved the beautiful Westye F. Bakke Training Center and both the Subzero Refrigeration & Wolf Cooking Manufacturing facilities in Madison, WI on Tuesday Oct 4th & Wednesday Oct 5th, 2022. See the latest robotic technology transform raw steel into beautiful, professional appliances right before your eyes!





Included in the day's events will be:

*Manufacturing Tours of both plants

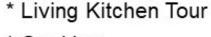
*Lunch Provided by Corporate Chefs

*Open Bar at the end of the tours

All Invitees are welcome to bring their spouse/significant other and employees _

Price is \$20 per person. We are limited to 30 people, so please RSVP soon!!





* Cooking Demonstration *Museum Tour





Departures & <u>Arrivals</u>

There will be 1 bus making two pick-ups: one at the Ferguson branch in Wausau and another in the parking lot of the OLD Shopko in Plover (Hwy 54, turn by Burger King).

- Depart from Wausau Branch at 07:00 a.m.
- Depart from Plover at 07:45 a.m.
- Arrivals back to Wausau & Plover will be between 5 & 6 p.m.





Please RSVP and remit payment by Sept 10th

to Carrleen Hyer at 715-341-3536 or

Cara Spatz at 715-842-9510

For all event questions please contact Ted Peotter

715-679-2376 or ted.peotter@ferguson.com

We truly hope you can find the time to make this trip; this facility is definitely a "wow"! The SubZero/Wolf Corporate Headquarters does not often open it's doors to the public. People are flown in from around the world to be trained at the Bakke center. We sincerely hope you can join us for the day.

~Ted Peotter



September 9th—12th, 2022

Friday and Monday 4pm- 8pm Saturday and Sunday 11am - 6pm

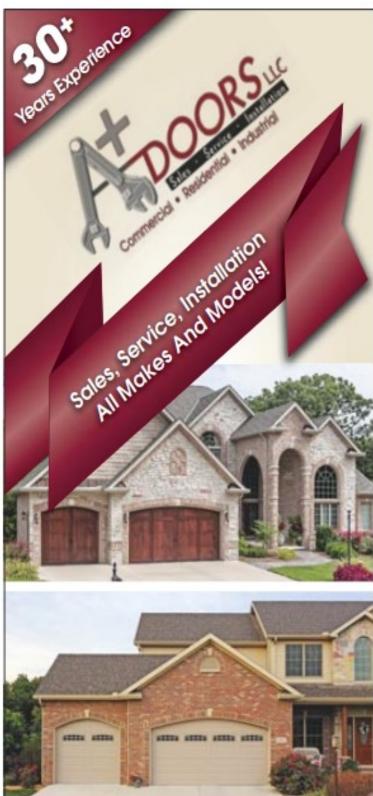
The Parade is coming up in a little over a month and there are ways to get involved. Help get the word out about the Parade of Homes by sharing on Facebook, putting it out on your message boards around town and contact the office if you have a good location you would be willing to display a yard sign at.

Reach out to builders if you could help with taking tickets during Parade hours. Call the office if you have a location where we could sell advance tickets the month prior to the event. The following builders have homes in the Parade:

- Bergman Builders
- Blenker Construction
- Denyon Homes
- Edwards Quality Construction
- Heartland Custom Homes
- Hyer Homes
- Jon Marty's Custom Carpentry
- Precision Builders Alan Hucke

Watch for emails with details to sign up for the Bus Tour of the Homes on September 7th.

Thank you to all the sponsors, advertisers and builders that are in the Parade this year!



A+Doors is dedicated to improving your homes security, while adding curb appeal and value to your home.





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90 minutes w/ former WI Dept of Revenue Sales Tax Auditor & Contractor Expert — <u>FREE</u>

Holly implemented all Wisconsin contractor sales and use tax law changes from 2015-2019 for the WI Dept of Revenue – she is uniquely qualified to answer your questions!

Sign up fast before all available times are booked! The value for your business is **MEASUREABLE**! Whether you have been creating audit flags, missing sales tax exemptions on purchases, not obtaining the correct documentation from customers, charging the wrong tax, or filing your return incorrectly... there are so many ways contractors can make mistakes with this complex tax.

- Get specific questions answered.
- Discuss your organization's procedures.
- Find out what documentation auditors will look for.
- Find out what exemptions may apply to your specific transactions.
- Do your returns raise audit questions?
- Are the exemption certificates you receive "fully completed"?
- Are you providing/receiving the correct exemption certificates?
- ...and so much more!!!

Get insights from a former auditor in the most information packed 90 minutes you will ever experience! Be sure to schedule a break after this meeting!

Free appointments available August through October for WBA members only. In-person appointments limited, virtual appointments may be required. Appointment times are Monday-Friday 8 AM - 4 PM, based on availability.

To schedule an appointment, call Holly at (715) 498-4164 or email holly@salestaxlady.com.

About Holly Hoffman: Holly provides WI businesses sales tax education, audit insurance, and advisory services as the owner of <u>Sales Tax Advisory Network</u>. Prior to starting her consulting business, Holly worked for the WI Dept of Revenue as an auditor and head of the WI Dept of Revenue's Speaker's Bureau. Holly has a Bachelors and a Masters in Accounting. Holly also currently serves as chair of WI Institute of Certified Public Accountants' State & Local Taxation Committee (2022-2025).

MEMBERSHIP BENEFITS WISCONSIN BUILDERS ASSOCIATION



2. CONTRACTS/FORMS

Legally vetted and regularly updated construction and remodeling contracts and forms are free to use by our members. S6,000 Value



4. INSURANCE

Customizable industry-specific business and health insurance packages available for members at discounted rates.



6. CONTINUING EDUCATION

12 FREE continuing education credits for dwelling contractor credentials, and discounts on plumbing and electrical credits.

1. KWIK TRIP REWARDS

S0.06 cents off of every gallon of fuel purchased along with 10% off of most instore purchases. Valid for business accounts.



3. MEMBER HOTLINE WBA provides complimentary access to legal, building code, and safety experts to answer any building-related issues you're facing. S100 value/question



5. REBATE PROGRAM

Builder and remodeler members are eligible to receive cash back on materials, appliances, and more used in their construction projects. Average Returns = S1,472/quarter!



7. COACHING & CONSULTING

Members can receive complimentary business assessment services every year - a \$2,200 value!

Even More Benefits Available at WISBUILD.ORG/MEMBER-BENEFITS



For More information call Jason Holmes at Northwood Holmes Real Estate 715-340-4643.



3 Lots For Sale:

1109 Reserve St North, Stevens Point, WI 54482 \$52,000.00 Wooded 1.03 Acre Lot Private lake access to Eagle Point Lake Last lot on the lake

Lot 40 Eagle Summit, Stevens Point, WI 54482 \$43,500.00 Wooded 1.00 Acre Lot Shared lake access to Eagle Point Lake

Lot 8 Eagle Summit, Stevens Point, WI 54482 \$27,500.00 Wooded 1.09 Acre Lot Shared lake access to Eagle Point Lake



Mikhail Salienko 5569 Highway 10 East Stevens Point, Wisconsin 54482 Phone: 715-544-1586 Cell: 715-252-8223 mikhail.salienko@compassinsurance.net www.compassinsurance.net



PROUD MEMBER OF THE GOLDEN SANDS HOME BUILDERS ASSOCIATION

MPASS



COMMERCIAL INSURANCE

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- General Liability
- Property
- Workers Compensation

PERSONAL INSURANCE

- Home
- Auto
- Umbrella
- Renters

Mikhail Salienko Commercial Lines Account Executive