













**Arabica Coffee House - History / About us** 

Founded in 1976 with their first location on Cleveland, Ohio's famous Coventry Rd. With a vision to roast specialty coffees on site to give customers the true taste of the Arabica coffee bean. in 1981 we opened a second location in Shakers Square Ohio. In 1985 our first franchise in University Circle Ohio on the campus of Case Western Reserve University.

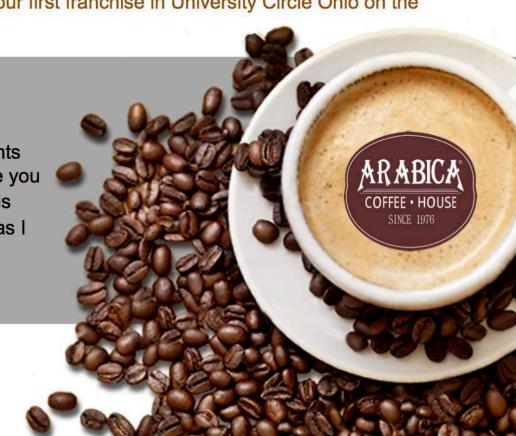
## **FAIR TRADE ORGANIC CERTIFIED:**

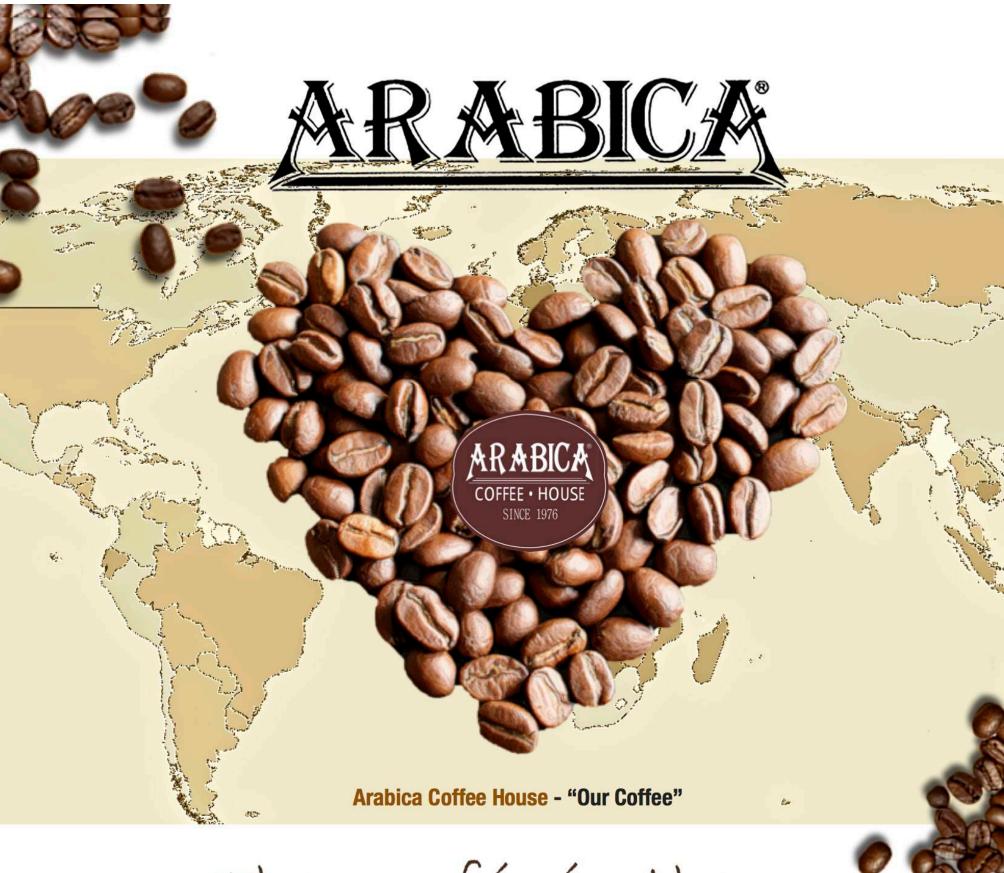
We buy only the finest Arabica Coffees from the best growing regions in the world. Our food and ingredients are market fresh and make to order. I always ensure you are getting the best quality available. Many make this promise, but few are able to deliver as consistently as I believe we do. As I like to say...

"The Proof is in the Cup"

## Scott Hagg -

President of Arabica Coffee international





# The proof is in the cup

#### What is specialty coffee??

Specialty coffee is the term used to describe higher grades of coffee in which every step the coffee goes through is a concentration on the highest quality as the standard. This includes growing, picking and roasting of the coffee beans to the delivery and serving of our coffee products.

We import the finest green coffee beans from over 40 different countries including Brazil, Costa Rica, Jamaica, Puerto Rico, Kona (Hawaii), Sumatra, India, Papua New Guinea, Guatemala, Mexico, Nicaragua, Panama, El Salvador, Columbia, Ethiopia, Kenya, Tanzania, Yemen, and Zimbabwe.

We currently roast over 15 million pounds of green coffee per year, and distribute blended and flavored coffee through our cafes, coffee houses and private retail labels.

### Our premium grade specialty coffees include:

Varietal Coffees from every major growing region, USDA Certified Organic Fair Trade Certified Kosher Certified

KVW and Swiss Water Processed Decaffeinated Coffees.

These coffees are cupped and re-cupped throughout the purchasing, roasting, and packaging process to ensure that you are always getting the best quality possible. Many make this promise, but few are able to deliver as consistently as we believe we do. As we like to say, ..."the proof is in the cup".











**Arabica Coffee House - Brand Positioning** 

www.Arabica-Cafe.com

**Coffee Shop/QSR** 

**Demographic** 

Age 14-65 / Men & Women

**Value for Money** 

**Since 1976** 

We grow with your culture

Arabica is the one place you know you can get the best 100% ARABICA coffee possible. We also take this philosophy into every aspect of our business.

Arabica is not just a coffee shop. We have ice cream, smoothies, iced tea, lemonade, cream freeze frappes, & more. We also make our food in house. We have something for everyone.

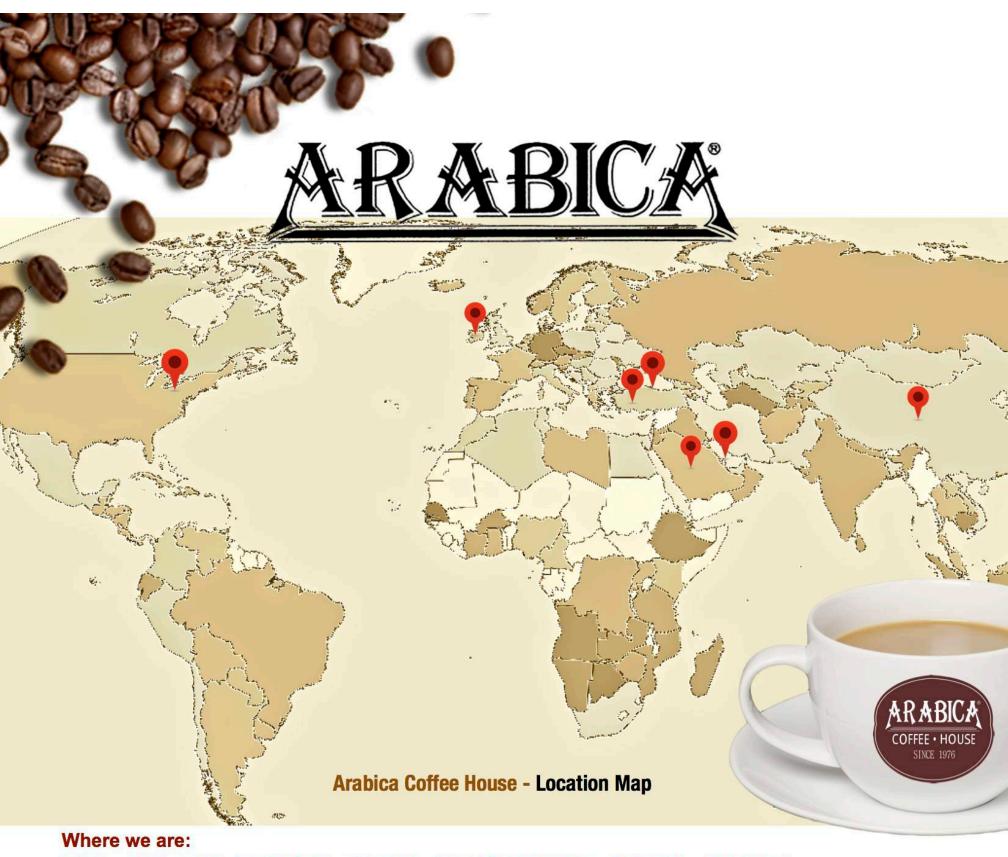
We look at every market to assess the competition. We try to price ourselves below Starbucks and Costa. This way we offer a premium product at a fair price.

Arabica started In Cleveland, Ohio on the famous Coventry rd. We began franchising in 1981. We know how to succeed in business and we prove it every day. One cup at a time.

We keep our core beverage menu but we add beverages to suit each market we grow into. We also customize our food and pastry to each culture we enter. This provides us with maximum foot traffic in our locations.





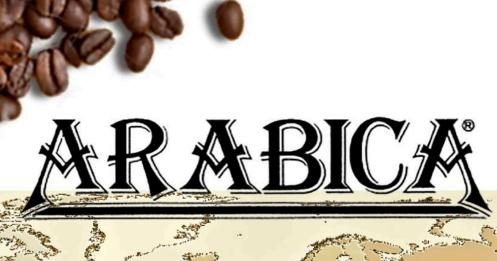


## **USA - IRELAND - TURKEY - CHINA - SAUDI ARABIA - QATAR - CYPRUS**

Today we have over 100 locations signed for international development with future market locations coming to India, Dubai, Kazakhstan & Azerbijan

## - UNITED STATES -





## CYPRUS







QATAR

CHINA





**TURKEY** 







## **Arabica Coffee House - Design**

Sleek Design, upscale traditional to casual urban modern. Flexible while maintaining brand consistency and presentation. At Arabica Coffee House we blend our design concept with the culture we are growing into and create locations that will appeal to a larger customer demographic and therefore have the opportunity to draw more people than most other coffee shops and cafes.





#### - Coffee Cafe -

A Cafe is the most popular concept we have and offers between 15-35 seats with the possiblity of a outdoor patio and drive thru. Cafes also offer a quality food menu.

#### - Coffee House -

The Traditional Coffee House seats between 45-80 guests with a patio. The Coffee House offers a full line of pastry items, full kitchen and a cutting edge food menu.

## - Coffee Express -

A flexible opportunity for high traffic locations with limited space. Reduced expenses with a potential for high return.



# **ESPRESSO**

Single Shot -Double Shot -

#### **CAPPUCCINO** equal parts espresso, steamed & frothed milk.

Med. Lrg.

#### CAFE LATTE two parts steamed milk one part espresso.

Sm. Med. Lrg.

#### **FLAT WHITE** espresso and steamed milk.

Sm. Med. Lrg.

#### **RED EYE**

espresso with any coffee of the day.

Lrg.

#### **AMERICANO** espresso and water.

Med. Lrg.





# CAFE

WHITE MOCHA Med. Lrg.

## **MOCHA SLIDE**

Med. Lrg. **HOT CHOCOLATE** 



**ICED COFFEE** 

Sm. Med. Lrg. **CAFE AU LAIT** Sm. Med. Lrg.





Blended, Iced or Hot

#### **FUNKY MONKEY** Mocha, Banana & Caramel.

Med.

#### **ALMOND JOY** Mocha, Alomond & Coconut.

ARABICA BUCKEYE Mocha & Peanut Butter.

Med. Lrg.

Med.

#### S'MORES Mocha, Chocolate chip & Marshmellow.

Med. Lrg.

#### **CLEVELANDER** Mango Citrus & Brown Sugar.

Med.

#### **NUTELLA CREAM** Mocha & Hazelnut.

Med.

**CARAMEL MACCHIATO** Vanilla with Caramel on top. Med.











# **BREAKFAST**

#### Waffle Sandwich

2 Eggs, american cheese & waffle. add beef bacon or sausage.

#### Egg & Bagel

2 Egg whites & american cheese. add beef bacon or sausage.

French Toast
Made with Texas Toast & served
with homefries

#### **Breakfast Pizza**

Baked indian naan flat bread, eggs, tomato, sausage, peppers, mozzerella cheese, Sriracha

## **A La CARTE**'

Pastry

Pancakes (2) Bagel Home fries

Sausage Patties (2) Beef Bacon (3)





Cheese 3 eggs, 3 Cheese, Tomato

#### Argentine 3 eggs, Cheese, Bacon, Sausage, Tomato

3 eggs, Potatoes, Cheese, Peppers,

# Ayia Napa

3 egg whites, Feta cheese, Arugula,

## **BELGIAN WAFFLE**

CLASSIC Vanilla Ice Cream, Maple Syrup

**BELLA VENICE** 

Lemon Ricotta Waffle, Vanilla Ice Cream SONS OF ELVIS

Nutella, Banana, Vanilla Ice Cream

#### COOKIES & CREAM Chocolate Chip Waffle, Vanilla Ice Cream,

Chocolate Sauce

Add Waffle, Scoop of Ice Cream or seasonal fruit



SWEET POTATO FRIES

#### Caprese **Grilled Cheese** Mozzarella, Cheddar, Basil, Tomato,

VEGGIE burger Arugula, Tomato, Swiss Cheese, Seasame Ginger Sauce.

#### **BLT Classic** Bacon, Spring Mix, Tomato, Mayo on Texas Toast

**TUNA MELT** Swiss & American Cheese, Tomato, Mayo on Texas Toast

#### **ORCHARD**

**GRILLED CHICKEN** Grilled Chicken, Arugula, Tomato,

#### **BUFFALO CHICKEN** MAC ATTACK

Grilled Chicken, Buffalo Sauce, Rotini, Mozzerella & Cheddar Cheese, Blue Cheese Dressing.

#### THE ROSCOE

Grilled Chicken, Bacon, Swiss, Tomato, Arugula, Maple Cherry Bomb Syrup on Waffles





#### Garden Salad

Spring mix, Arugula, Sunflower seeds, Peppers, Carrots, Tomato, Cheddar blend, Balsamic Vinegar

#### **Cyprus Salad**

Spring mix, Arugula, Dried Cranberries, Almonds, Swiss, Fuji Apple Dressing on Waffles

Feta cheese, Fuji Apple Dressing

# **Bistro Salad**Spring mix, Arugula, Chick Peas, Grapes, Mozzarella Blend, Tomato, Seasame Ginger Dressing.

**DELI WRAPS** 

## Chicken Almond Grape

Tuna Salad w/choice of side

Cup - Bowl









