

## WHO IS BONOMI NORTH AMERICA?

## BONOMI NORTH AMERICA IS ONE OF THE FASTEST GROWING VALVE AND ACTUATOR MANUFACTURERS IN THE USA TODAY

We have been manufacturing ball valves and actuators for many of the top USA and Canadian manufacturers for more than thirty years now.

## WHO IS BONOMI NORTH AMERICA?

**Bonomi North America**, based in Charlotte, NC, was founded in 2003 and is a wholly-owned subsidiary of the Bonomi Group of Brescia, Italy. With the power of four manufacturing companies, a brass valve company called **Rubinetterie Bresciane**, a stainless steel and carbon steel valve company called **Valpres**, **Valbia**, our pneumatic and electric actuator company, and **Frabo**, our copper, brass, stainless and carbon steel press fitting manufacturer, the Bonomi Group and Bonomi North America is a **complete** resource for manual and automated ball valve and butterfly electric and pneumatic packages.



Bonomi North America, Charlotte, NC



## WHY USE US?

### INNOVATION

In the late nineties, we were the first ball valve company to design and develop the **direct mount ISO pad/stem concept** for modular construction. Further, we were the first company to develop the **low-torque design** of ball valves using the energized O-ring backed seat concept now being copied across the globe. This design has revolutionized most automated packages as we know them today. We lead in automation because listen and strive for innovation. ■

### ENGINEERING BACKUP

Because we manufacture the two or the three automated package components, we make sure we have highly skilled technical people on our staff in Charlotte, NC and more than 15 engineers at our corporate facilities in Italy for immediate support in the field, should they arise. ■

### SIMPLICITY

In the past 15 years, we have taken a historically complex portion of the industry, namely valve automation, and simplified it by utilizing fewer components, a simple numbering system and made it easily understandable to the common inside sales person. ■

### MANUFACTURING

We are a **manufacturer**, not an importer, per se, as almost all of competitors in the automation field imports their actuator, ball valve or both.

No one in the world, except Bonomi North America, manufactures a low-torque direct mount ball valve, a pneumatic actuator and an electric actuator. Our products are **made** to work with each other. ■

### TRAINING

We pride ourselves as the only valve company that can put an individual distributor unfamiliar to automation into the business! We accomplish this by the simplicity factor mentioned earlier, plus we are constantly available to spend time with our customers' inside and outside sales staff educating them how to answer technical questions with ease and confidence. This leads to increased sales immediately.

We train distributors' employees on-site or at our training facility in Charlotte, NC. We'd love to host you for a training in the near future! ■

### MADE FOR EACH OTHER

Our automation components - the valve, the electric or pneumatic actuator or any other item is designed by our engineers to work as a unit when assembled.

For example, we make our VB series electric actuator to fit multiple sizes of our brass and stainless steel direct mounts, based on stem diameter, valve torque, seat squeeze, etc. We make sure the two are tight fitting without the slightest movement.

### INSURANCE

Since we are the manufacturer of each component of our automated product, we are fully responsible for both, and therefore have a complete vendors coverage insurance program. This protects our customers from misapplication and other field issues.

As we all know, buying from Far East manufacturers allows zero insurance coverage, forcing importers to fend for themselves. ■

Our competition is generally at the mercy of an Asian actuator trying to fit a valve that has been in someone's catalog for numerous years - essentially Apples and Oranges.

Since Bonomi designs, develops, manufactures and test each valve and actuator, we are responsible for the quality of both the actuator and the valve. ■

### DELIVERY

We stock assembled packages on the shelf, which no one in the USA can say. Additionally, we ship over a thousand automated assemblies weekly, which no other competitor can match.

Replenishment inventories arrive bi-weekly from our Italian facilities. This allows us to have a consistent stock of material.

We have many more automated packages available such as flanged valves in 150/300/600/900/1500/2500 ANSI class, higher pressure valve to 7500 psi, control valves through 56", steam valves to 250 psi, multi-port and more. We offer electric actuators in a wide variety with 4-20 mA positioners, battery back-up fail safe and CSA Certified Explosion Proof. ■