



# Global Remote Sales Professional

Imagine being able to have a constant flow of new contacts, access to decision makers and new leads weekly. What would you do with a database of 225,000 business and contacts? What if you didn't have to hire, train and hope your salesperson was calling on new business? Imagine a service where you don't have to waste time hiring or managing a remote sales team? Would you love to not payout sales commissions? Where leads were sent directly to your inside teams instead.

## Lack of time? Tired of sales rep churn?

Welcome to the Global Remote Sales Professional (GRSP) from Revalant. A sales team on demand. No more reviewing 100's of resumes, interviewing, hiring and training your teams. You won't have to wait to address an immediate need. The average return on investment of hiring a salesperson only arrives 9 to 18 months later. It's clear that something needs to change for companies looking for an immediate solution. Time to close the gap between hiring reps and sales success.

**With GRSP you dictate how much, when and where you want prospecting to happen without ramp up time.** The Revalant database has access to over 225,000 contacts and business. Revalant will customize a proposal for action, tailor made to the needs and budget of each customer. Each client is seeking something different in their search for a Global Remote Sales professional, and this individualized approach ensures that the service remains affordable whilst fulfilling the requests of individual clients. **The best part of GRSP is that Revalant offers its clients a highly affordable and cost-effective alternative at a fraction of the usual price.**

### Revalant assures that the program will:

- Increase brand awareness
- Create new interest and demand
- Generate qualified leads
- Collect new contacts
- Increase margins through a higher value customer base
- Target outbound prospecting
- Account Based Marketing programs
- Inbound lead management
- Target high value fortune 500 companies
- Supply-chain Lead Generation
- Target Prospecting within various markets

For more information, contact us at the information below. It's quick, easy, and gets you started on a path to proven success. For more information and to schedule a meeting, please give us a call.

## Contact Us Today

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# Revalant Consulting & Recruiting

Experienced, Professional, **Committed.**

Revalant's award-winning executives and managing partners have over 30 years' experience in hospitality services and related industries. Revalant provides an expertise in developing sales organizations which sell into the Fortune 1000, Global 500, vertical market expansion, and strategic small-, mid-, and large-markets. Members of the Revalant team are experts in the area of millennial workforce integration, IT systems implementation, operational excellence, recruiting, business development, lead generation and strategic sales management. Revalant aims to assist small to mid-sized businesses that are looking to improve various aspects within their company. Revalant tailors their approach to each company's specific needs by isolating key areas for improvement and creating a strategic plan to address and improve these aspects. The creation of a strategic plan is just the first step in the process. Revalant will walk you through the careful implementation of the strategy in order to ensure that changes are made effectively and efficiently.

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Our advisory service includes a comprehensive consultation to help identify any gaps and opportunities within the various segments of your organization. We will provide a detailed report which will include a multi-faceted project plan with schedules, timelines, milestones, and a cost and ROI analysis. Revalant's consulting services also offers a suite of quality products that will ensure that you and your company achieve your goals quickly and smoothly. That is how we ensure your success.

## Revalant

Recruiting | Executive Leadership | Project Management | Acquisitions & Evaluations  
Technology & Software | Operational Alignment | Sales & Marketing | Remote Sales Professional Services

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